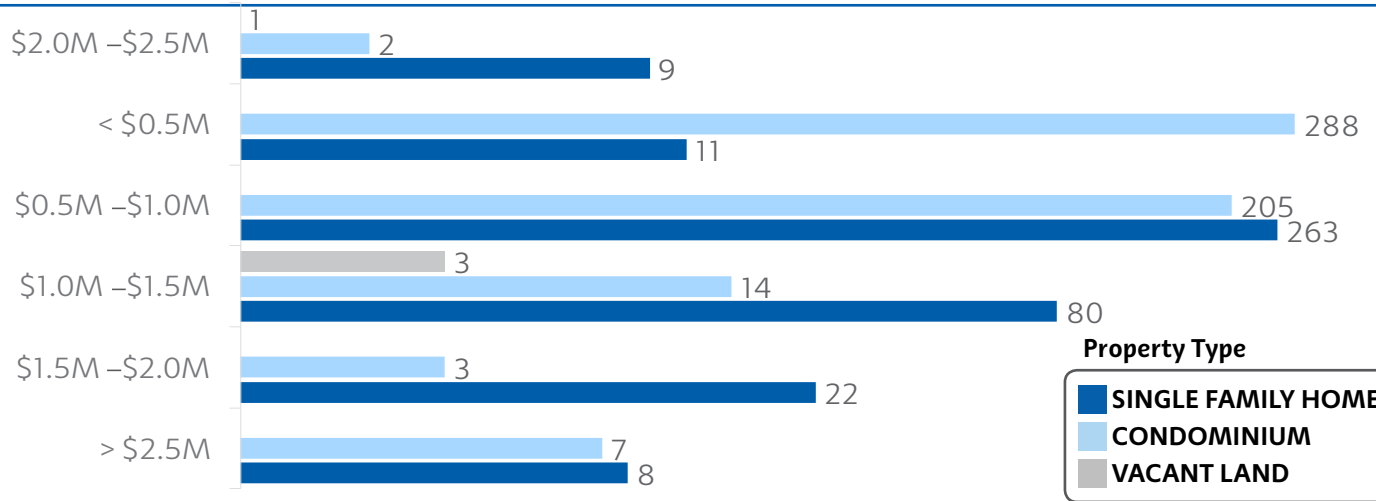


ISLAND SALES (#) BY PRICE RANGE



TG TEAM — Windward Oahu

Let Us Be A Part Of Your Solution!



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Visit a TG Windward Oahu Branch Near You!

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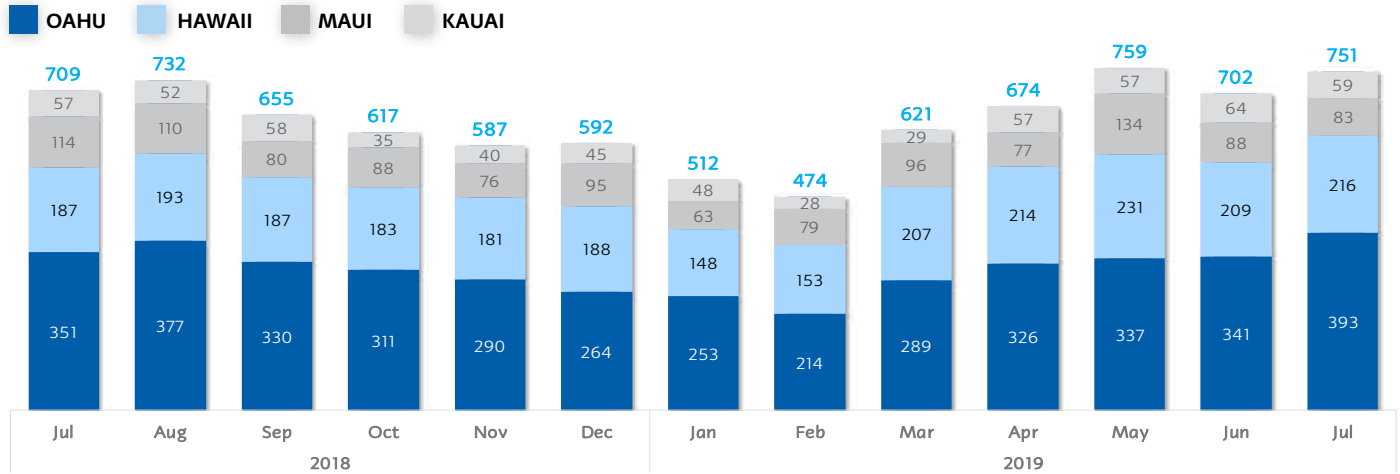
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RESIDENTIAL SALES REPORT JUNE 2019

WINDWARD OAHU

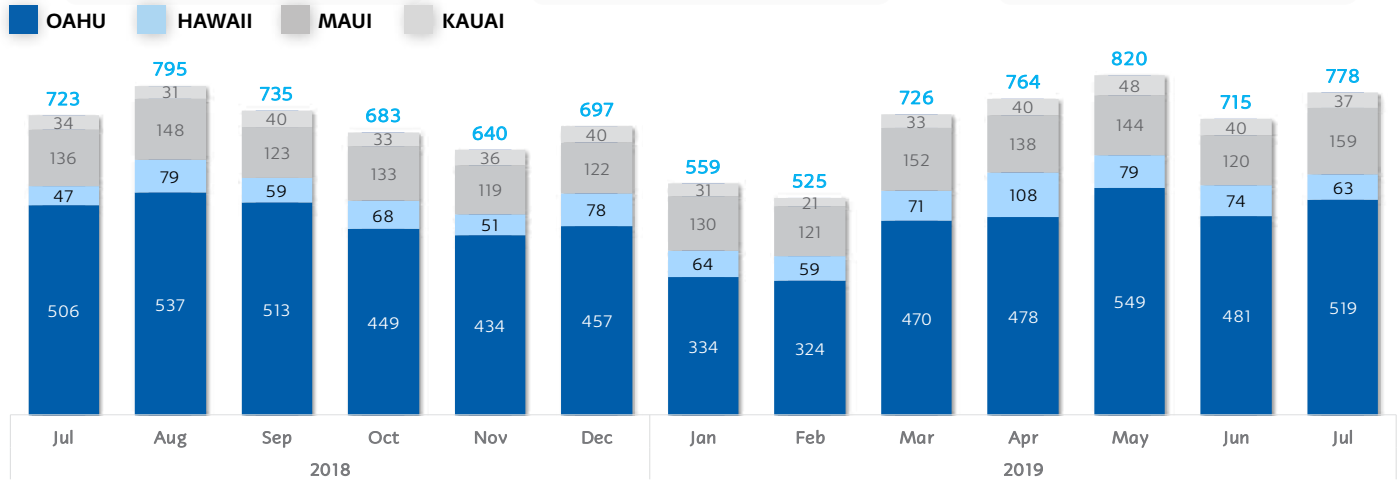
ISLAND SALES
SINGLE FAMILY HOME
CONDOMINIUM



OF SALES
393
 ↓ 42.1% VS. LAST MONTH
 ↑ 12.9% VS. LAST YEAR

MEDIAN SALES PRICE
\$825,000
 ↑ 4.7% VS. LAST MONTH
 ↑ 4.9% VS. LAST YEAR

TOTAL \$ OF SALES
\$395,974,916
 ↓ 39.2% VS. LAST MONTH
 ↑ 17.6% VS. LAST YEAR



OF SALES
519
 ↑ 4.4% VS. LAST MONTH
 ↓ 46.0% VS. LAST YEAR

MEDIAN SALES PRICE
\$460,000
 ↑ 5.7% VS. LAST MONTH
 ↑ 7.0% VS. LAST YEAR

TOTAL \$ OF SALES
\$278,312,375
 ↓ 47.6% VS. LAST MONTH
 ↑ 10.2% VS. LAST YEAR

information effective 7/1/2019



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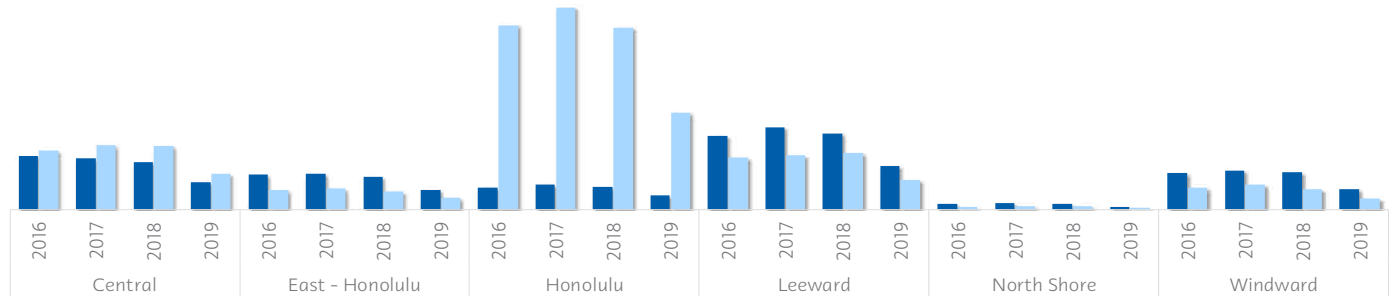
TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)

M:\Groups\Statistics\Residential Sales Report\Residential Sales Report Layout/Layout\RSR Generator\06 - INDESIGN\RSR 2018 v2.4.3 (IND 14.0.1)\RSR 2018 v2.4.3 (IND 14.0.1)\Links



	YEAR		TOTAL	
CENTRAL	2016	995	899	1,894
	2017	1,081	865	1,946
	2018	1,073	798	1,871
	2019	608	464	1,072
EAST - HONOLULU	2016	335	591	926
	2017	351	604	955
	2018	307	550	857
	2019	204	329	533
HONOLULU	2016	3,105	374	3,479
	2017	3,415	417	3,832
	2018	3,065	381	3,446
	2019	1,629	238	1,867

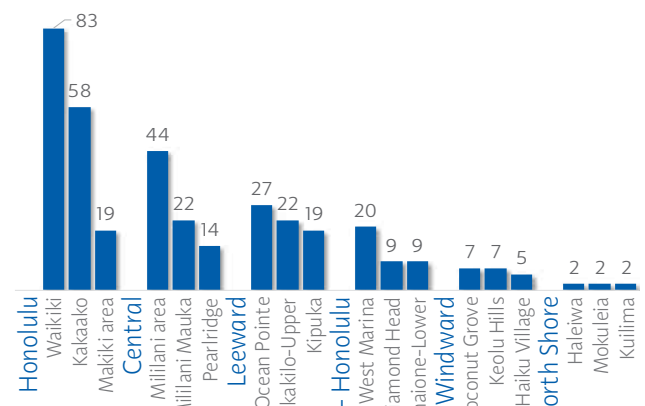
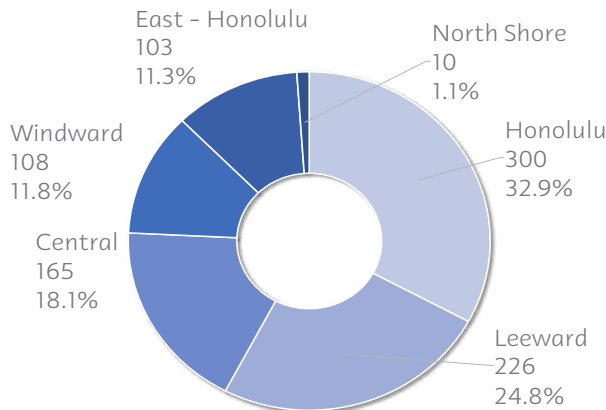
	YEAR		TOTAL	
LEEWARD	2016	878	1,245	2,123
	2017	917	1,392	2,309
	2018	952	1,278	2,230
	2019	498	740	1,238
NORTH SHORE	2016	48	94	142
	2017	56	103	159
	2018	56	95	151
	2019	29	43	72
WINDWARD	2016	369	617	986
	2017	415	658	1,073
	2018	343	634	977
	2019	187	339	526

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

WINDWARD OAHU

JUNE 2019

SALES BY REGION (CURRENT MONTH)

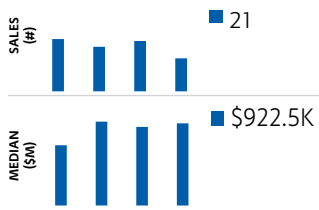
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
KEOLU HILLS	7 ▲	\$6.7M ▲	\$925.0K ▲	--	--	--
COCONUT GROVE	7 ▲	\$6.5M ▲	\$998.0K ▲	--	--	--
KAILUA TOWN	--	--	--	5 ▼	\$3.3M ▼	\$629.5K ▼
HAIKU VILLAGE	3 -	\$2.9M -	\$868.0K -	2 ▲	\$1.3M ▲	\$644.5K ▲
PUUALII	--	--	--	4 -	\$2.4M -	\$591.8K -
WAIMANALO	4 ▼	\$6.0M ▲	\$1.2M ▲	--	--	--
TEMPLE VALLEY	--	--	--	4 ●	\$2.4M ▼	\$592.5K ▼
ENCHANTED LAKE	4 ▲	\$5.2M ▲	\$1.3M ▲	--	--	--
BEACHSIDE	4 ▲	\$8.3M ▼	\$2.1M ▼	--	--	--
HAIKU PLANTATION	1 ●	\$1.5M ▼	\$1.5M ▼	3 ▲	\$1.8M ▲	\$585.0K ▲

▲ Increase/Decrease vs. Last Year ● - No Change or No Value vs. Last Year

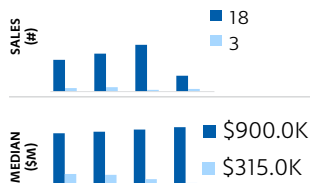
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

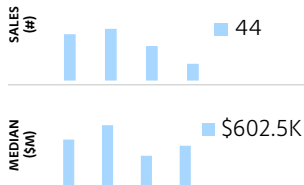
KEOLU HILLS



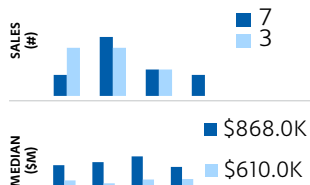
COCONUT GROVE



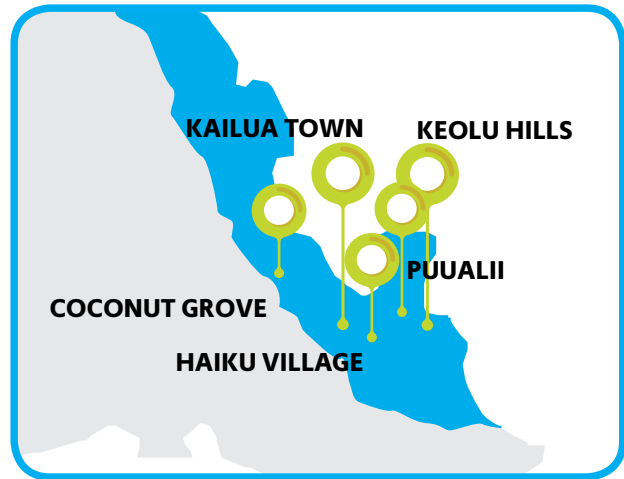
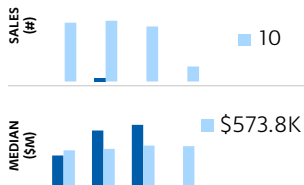
KAILUA TOWN



HAIKU VILLAGE



PUUALII



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **339** ▼ 6.4%
MEDIAN SALES PRICE **\$980.0K** ▼ 2.3%
TOTAL \$ OF SALES **\$407.1M** ▼ 14.5%

CONDOMINIUM

OF SALES **188** ▼ 14.5%
MEDIAN SALES PRICE **\$580.0K** ▲ 0.3%
TOTAL \$ OF SALES **\$109.1M** ▼ 3.7%

* Annual trend shown include 2016 to present;
Top 5 Neighborhood Shown