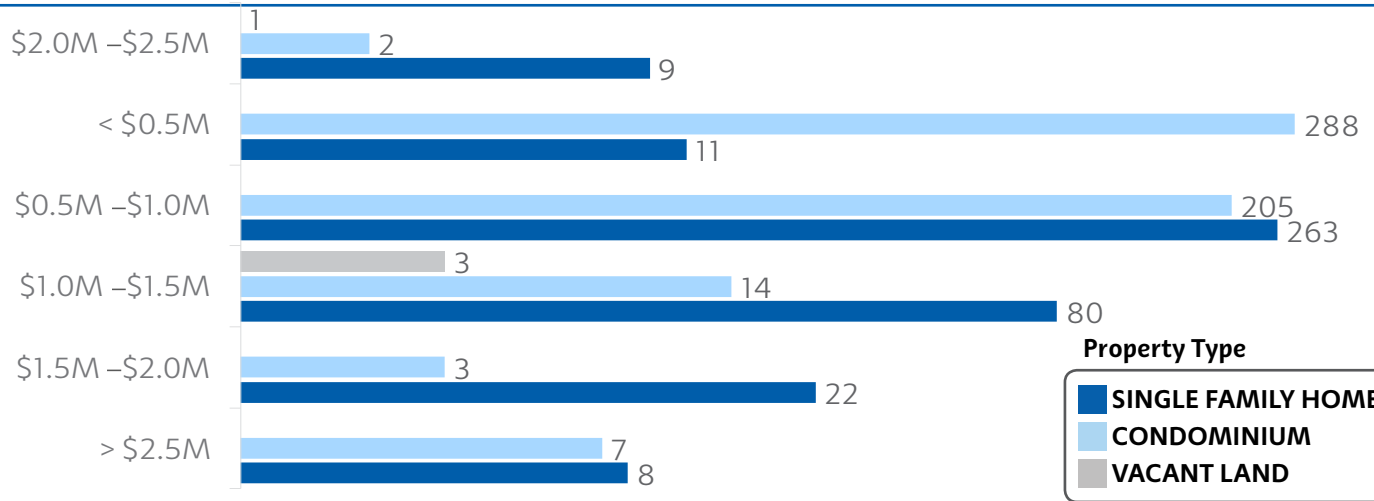


## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — Central Oahu

Let Us Be A Part Of Your Solution!



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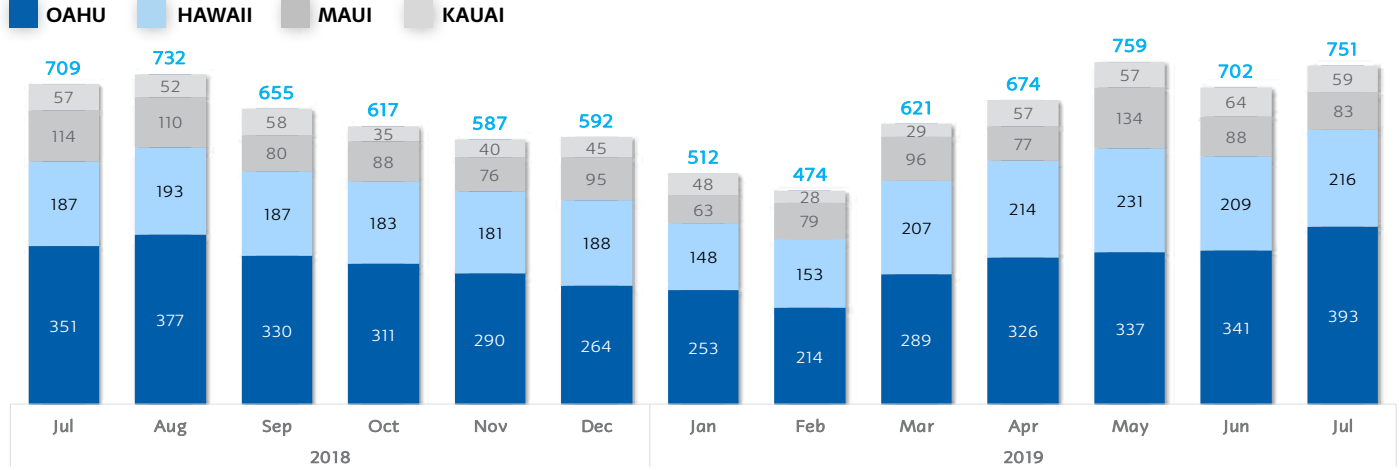
## RESIDENTIAL SALES REPORT JUNE 2019

# CENTRAL OAHU

ISLAND SALES

SINGLE FAMILY HOME

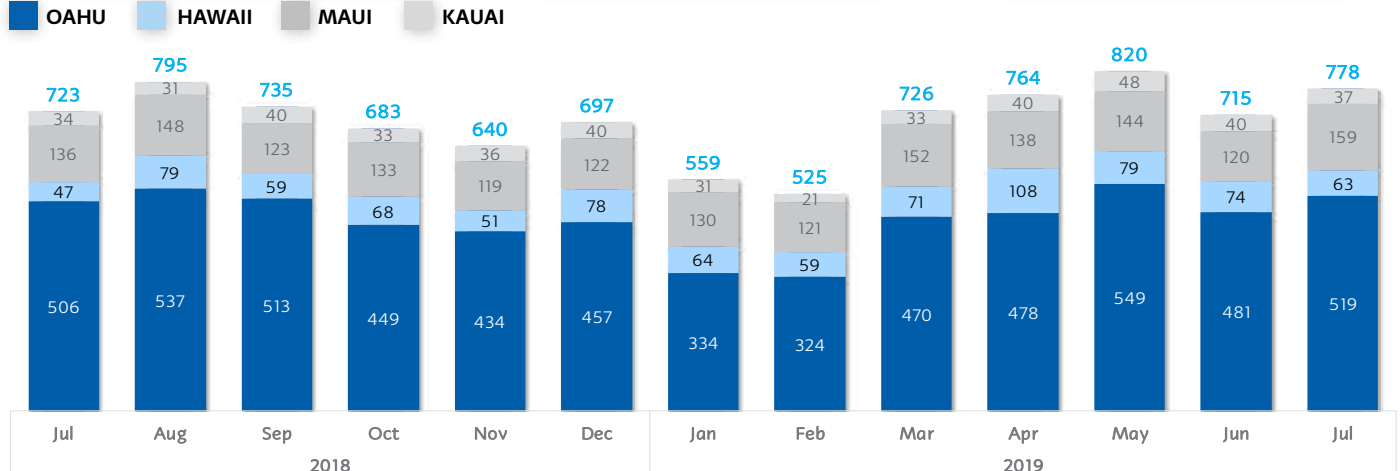
CONDOMINIUM



**# OF SALES**  
**393**  
⬇️ 42.1% VS. LAST MONTH  
⬆️ 12.9% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$825,000**  
⬆️ 4.7% VS. LAST MONTH  
⬆️ 4.9% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$395,974,916**  
⬇️ 39.2% VS. LAST MONTH  
⬆️ 17.6% VS. LAST YEAR



**# OF SALES**  
**519**  
⬆️ 4.4% VS. LAST MONTH  
⬇️ 46.0% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$460,000**  
⬆️ 5.7% VS. LAST MONTH  
⬆️ 7.0% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$278,312,375**  
⬇️ 47.6% VS. LAST MONTH  
⬆️ 10.2% VS. LAST YEAR

information effective 7/1/2019



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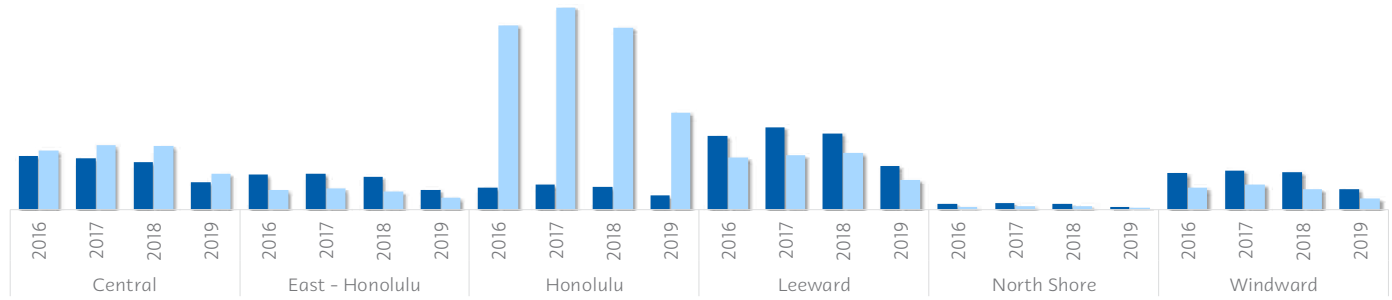
# TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

## SALES (#) COMPARISON (YEAR OVER YEAR)

M:\Groups\Statistics\Residential Sales Report\Residential Sales Report Layout/Layout\RSR Generator\06 - INDESIGN\RSR 2018 v2.4.3 (IND 14.0.1)\RSR 2018 v2.4.3 (IND 14.0.1)\Links



	YEAR		TOTAL	
CENTRAL	2016	995	899	1,894
	2017	1,081	865	1,946
	2018	1,073	798	1,871
	2019	608	464	1,072
EAST - HONOLULU	2016	335	591	926
	2017	351	604	955
	2018	307	550	857
	2019	204	329	533
HONOLULU	2016	3,105	374	3,479
	2017	3,415	417	3,832
	2018	3,065	381	3,446
	2019	1,629	238	1,867

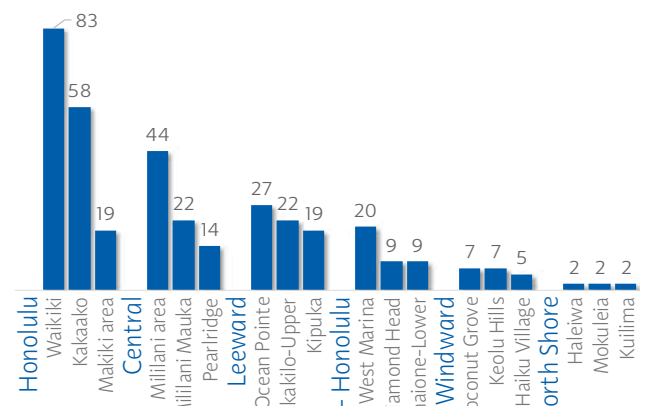
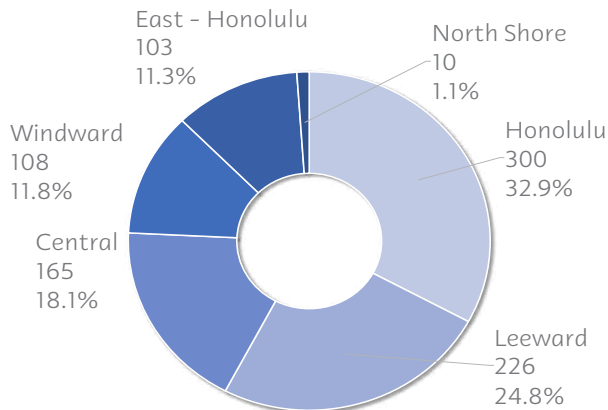
	YEAR		TOTAL	
LEEWARD	2016	878	1,245	2,123
	2017	917	1,392	2,309
	2018	952	1,278	2,230
	2019	498	740	1,238
NORTH SHORE	2016	48	94	142
	2017	56	103	159
	2018	56	95	151
	2019	29	43	72
WINDWARD	2016	369	617	986
	2017	415	658	1,073
	2018	343	634	977
	2019	187	339	526

\* YTD Sales (#) vs. same period of previous years

### Property Type



## # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## CENTRAL OAHU

JUNE 2019

### SALES BY REGION (CURRENT MONTH)

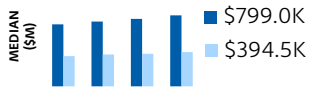
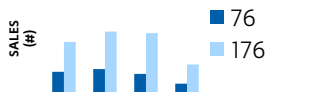
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MILILANI AREA	29 ▼	\$12.0M ▼	\$420.0K ▲	15 ●	\$10.9M ▼	\$725.0K ▼
MILILANI MAUKA	12 ▲	\$5.6M ▲	\$469.5K ▲	10 ▲	\$9.1M ▲	\$877.3K ▼
PEARLRIDGE	14 ●	\$5.3M ▲	\$386.0K ▲	--	--	--
WAIPAHU-LOWER	7 ▲	\$1.7M ▲	\$246.0K ▼	5 ▲	\$3.7M ▲	\$700.0K ▼
WAIPIO GENTRY	7 ▼	\$2.6M ▼	\$378.0K ▲	3 ▲	\$2.1M ▲	\$697.0K ▲
ROYAL KUNIA	1 ▼	\$407.0K ▼	\$407.0K ▲	7 ●	\$5.0M ▼	\$680.0K ▼
WAIKELE	5 ▲	\$2.1M ▲	\$415.0K ▼	1 -	\$840.0K -	\$840.0K -
HALAWA	1 ●	\$380.0K ▼	\$380.0K ▼	4 ▲	\$3.4M ▲	\$821.5K ▲
NAVY/FEDERAL	4 -	\$1.4M -	\$322.5K -	1 -	\$400.0K -	\$400.0K -
WAIU	5 -	\$1.7M -	\$360.0K -	--	--	--

▲/▼ Increase/Decrease vs. Last Year ●/- No Change or No Value vs. Last Year

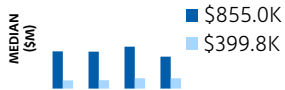
### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

#### TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

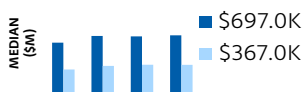
##### MILILANI AREA



##### PEARLRIDGE

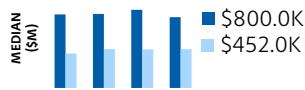
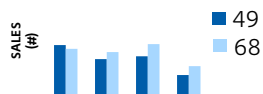


##### WAIPIO GENTRY

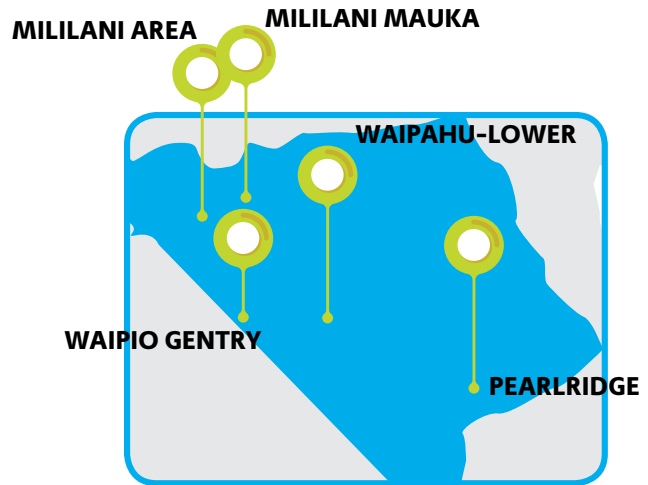
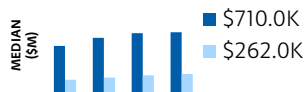
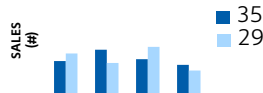


\* Annual trend shown include 2016 to present;  
Top 5 Neighborhood Shown

##### MILILANI MAUKA



##### WAIPAHU-LOWER



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES **464** ▲ 0.9%      MEDIAN SALES PRICE **\$750.0K** ▲ 1.8%

TOTAL \$ OF SALES **\$356.1M** ▲ 2.4%

##### CONDOMINIUM

# OF SALES **608** ▼ 0.7%      MEDIAN SALES PRICE **\$387.0K** ▲ 0.3%

TOTAL \$ OF SALES **\$232.9M** ▼ 0.7%