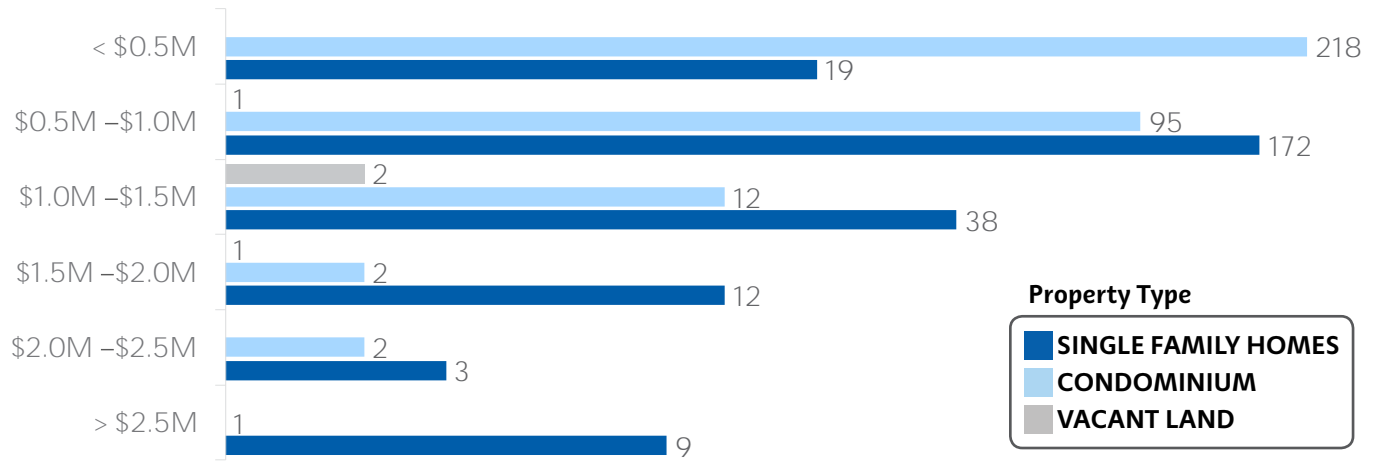


## ISLAND SALES (#) BY PRICE RANGE



## TG TEAM — North Oahu

Let Us Be A Part Of Your Solution!



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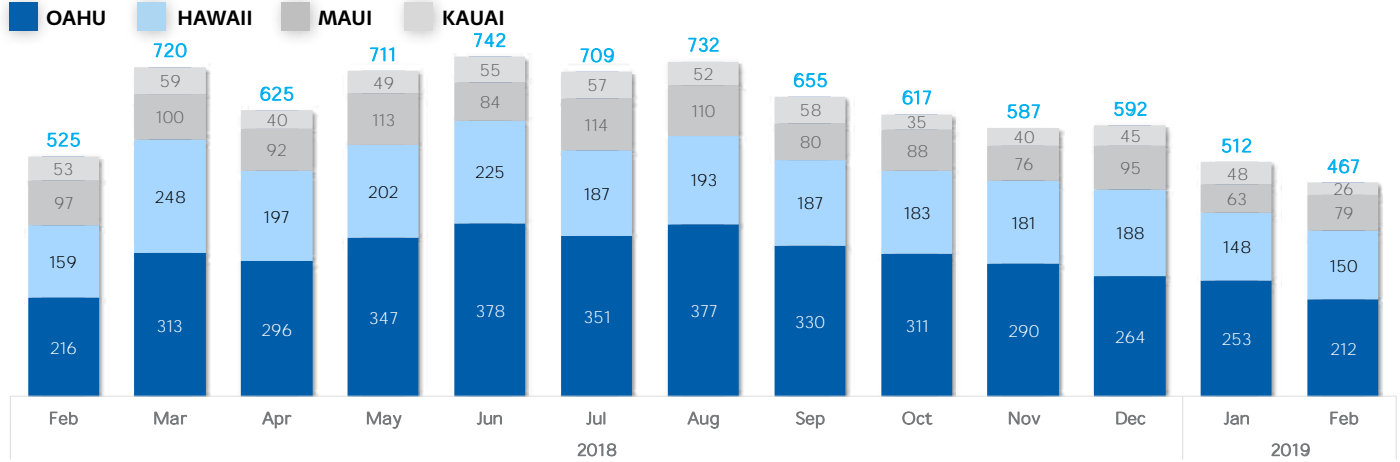
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT FEBRUARY 2019

# NORTH OAHU

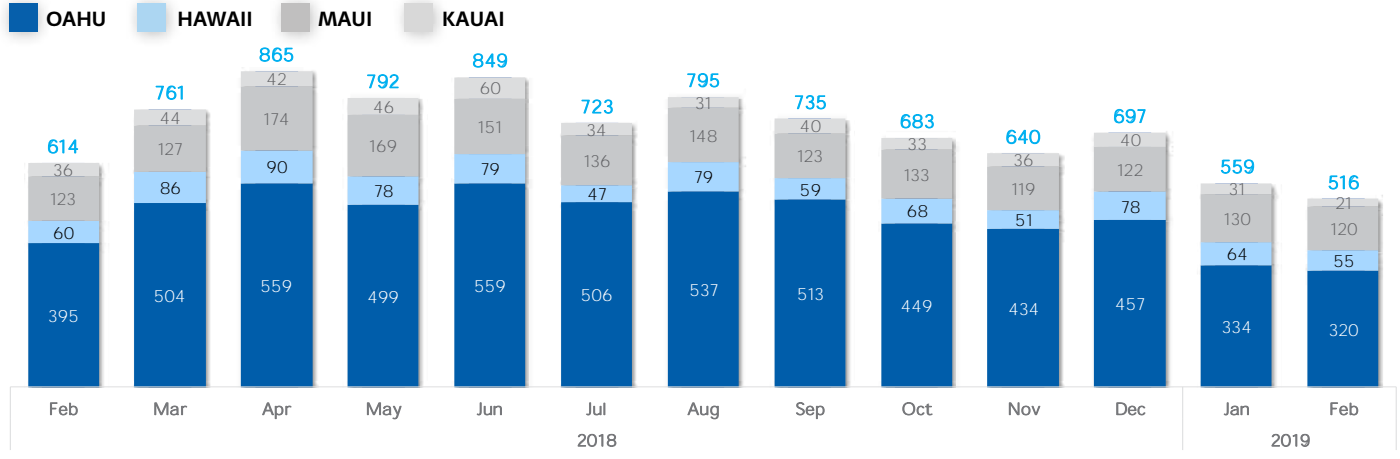
ISLAND SALES  
SINGLE FAMILY HOME  
CONDOMINIUM



**# OF SALES**  
**212**  
 ⬇️ 16.2% VS. LAST MONTH  
 ⬇️ 1.9% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$787,000**  
 ⬆️ 2.2% VS. LAST MONTH  
 ⬆️ 1.5% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$201,584,054**  
 ⬇️ 19.1% VS. LAST MONTH  
 ⬇️ 6.4% VS. LAST YEAR



**# OF SALES**  
**320**  
 ⬇️ 4.2% VS. LAST MONTH  
 ⬇️ 19.0% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$415,000**  
 ⬆️ 3.8% VS. LAST MONTH  
 ⬇️ 1.8% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$159,174,924**  
 ⬇️ 4.0% VS. LAST MONTH  
 ⬇️ 29.3% VS. LAST YEAR

information effective 01/02/2019



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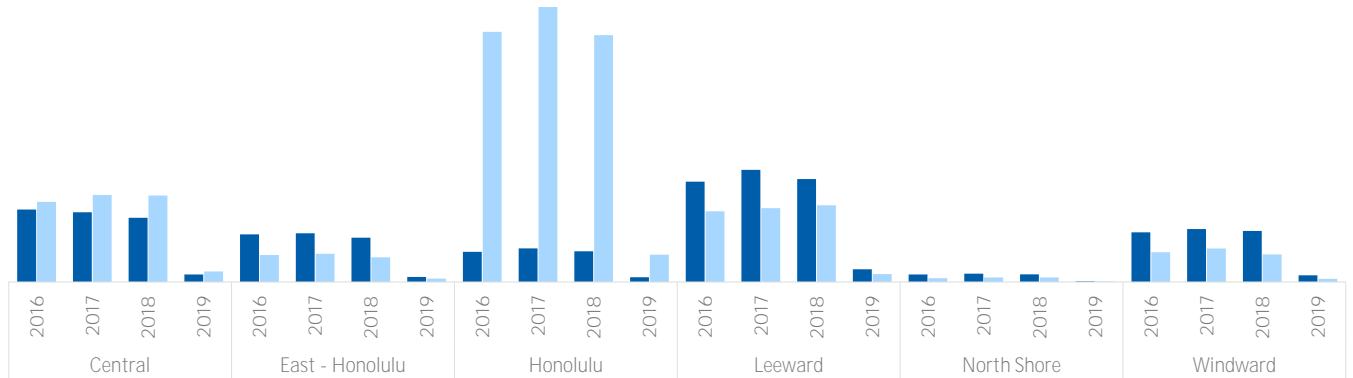


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
<b>CENTRAL</b>	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	94	130	224
<b>EAST - HONOLULU</b>	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	62	42	104
<b>HONOLULU</b>	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	60	339	399

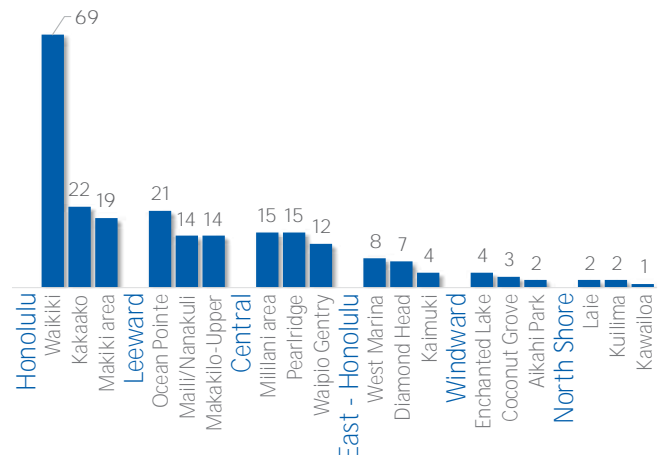
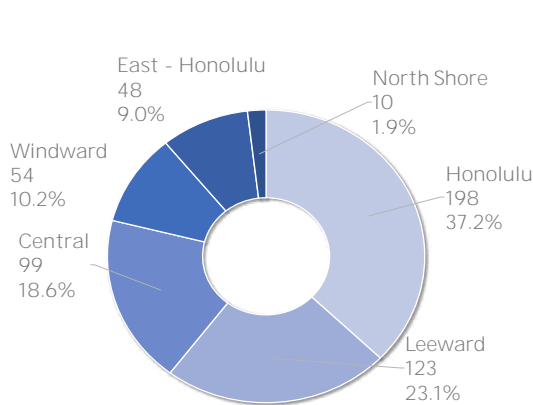
	YEAR		TOTAL	
<b>LEEWARD</b>	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	158	99	257
<b>NORTH SHORE</b>	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	8	6	14
<b>WINDWARD</b>	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	83	38	121

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## NORTH OAHU

### FEBRUARY 2019

#### SALES BY REGION (CURRENT MONTH)

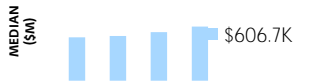
▲/▼ Increase/Decrease vs. Last Year ●/— No Change or No Value vs. Last Year

	Single Family Homes			Condominium		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
<b>KUILIMA</b>	--	--	--	2	\$1.2M	\$617.0K
<b>LAIE</b>	2 ▲	\$3.4M ▲	\$1.7M ▲	--	--	--
<b>SUNSET AREA</b>	1 ▼	\$1.9M ▼	\$1.9M ▼	--	--	--

#### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

##### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

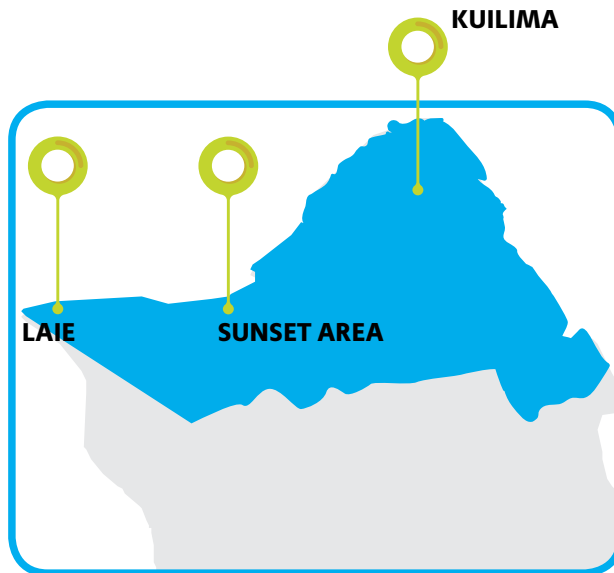
#### KUILIMA



#### SUNSET AREA



#### LAIE



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES  
**7** ▲ 16.7%

MEDIAN SALES PRICE  
**\$1.6M** ▲ 16.0%

TOTAL \$ OF SALES  
**\$11.0M** ▲ 2.2%

##### CONDOMINIUM

# OF SALES  
**3** ▲ 50.0%

MEDIAN SALES PRICE  
**\$545.0K** ▲ 26.7%

TOTAL \$ OF SALES  
**\$1.5M** ▲ 72.6%

\* Annual trend shown include 2015 to present;  
Top 5 Neighborhood Shown