



TITLE GUARANTY HAWAII

WINDWARD OAHU RESIDENTIAL SALES REPORT JUNE 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$699.3 K

AVERAGE SOLD PRICE



\$1.3 M \$681.4 K

MAX SOLD PRICE



\$5.5 M \$9.6 M

% OF LIST PRICE RECEIVED



99.40% 97.45%

AVERAGE PRICE PER SQFT



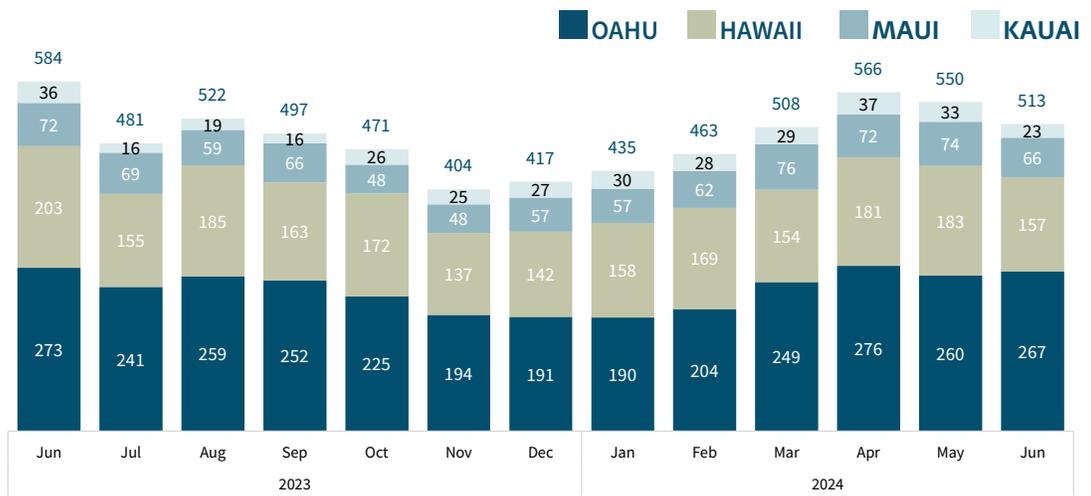
\$698.02 \$700.57

MEDIAN DOM



17 27

SINGLE FAMILY HOMES



# OF SALES

267

2.7% VS. LAST MONTH  
2.2% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,120,000

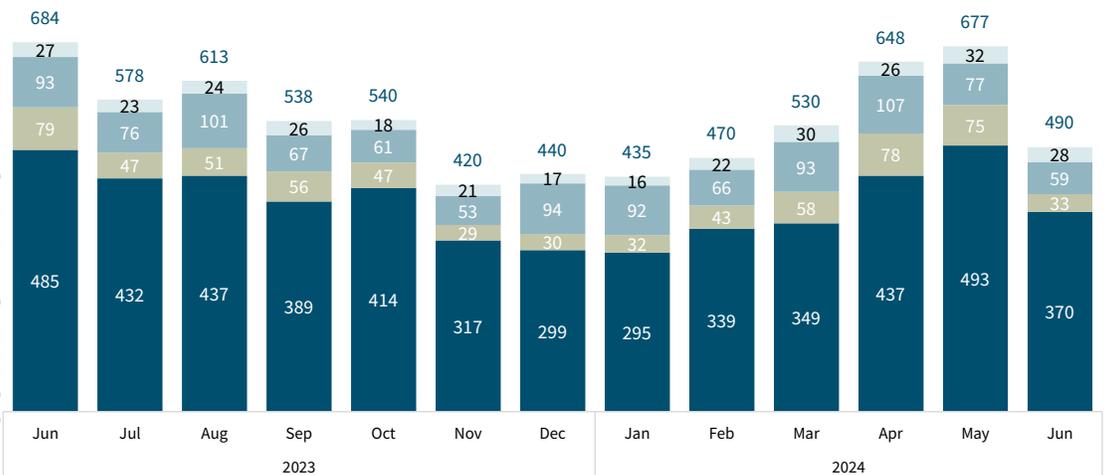
6.4% VS. LAST MONTH  
10.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$346,359,315

4.5% VS. LAST MONTH  
0.7% VS. LAST YEAR

CONDOMINIUM



# OF SALES

370

24.9% VS. LAST MONTH  
23.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$530,000

7.1% VS. LAST MONTH  
2.9% VS. LAST YEAR

TOTAL \$ OF SALES

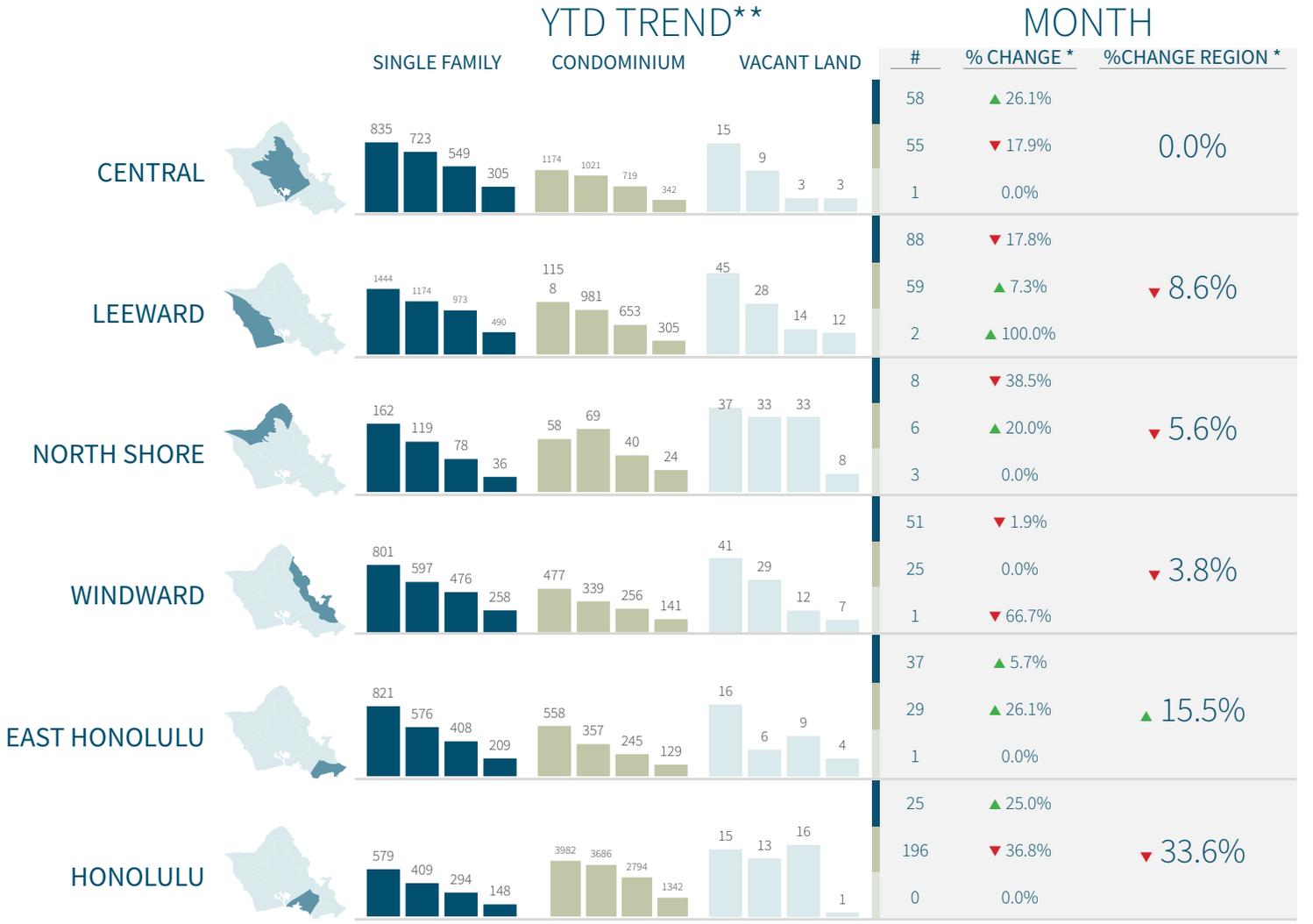
\$252,123,659

12.9% VS. LAST MONTH  
12.4% VS. LAST YEAR

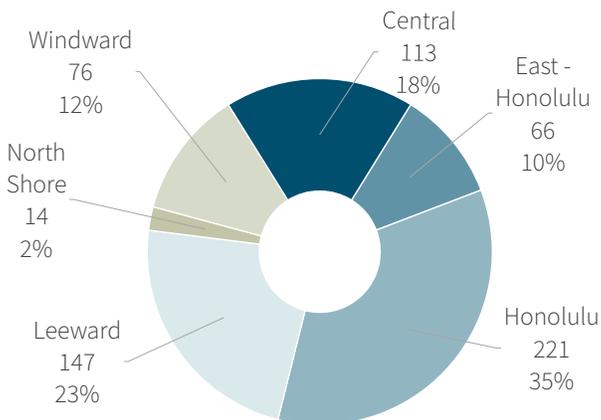
# REGIONAL SALES WINDWARD OAHU

## SALES COMPARISON

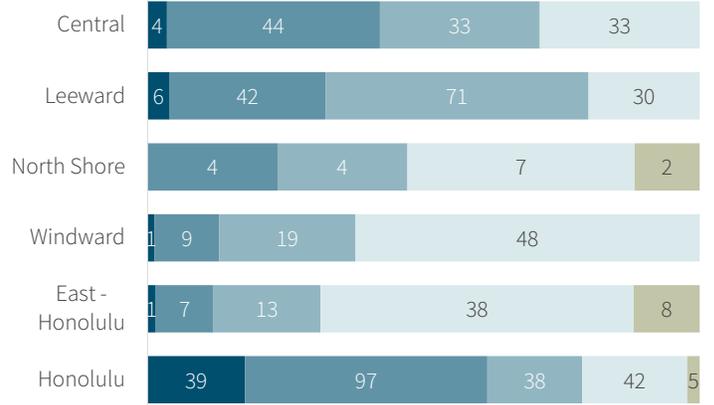
■ Single Family ■ Condominium ■ Vacant Land



## SALES BY REGION



## SALES BY PRICE RANGE



\*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES WINDWARD OAHU

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
ENCHANTED LAKE	8 ▲	\$13.7 M ▲	\$1.6 M ▲	--	--	--
KAILUA TOWN	--	--	--	8 ▲	\$5.7 M ▲	\$684.5 K ▲
WINDWARD ESTATES	--	--	--	5 ▲	\$3.2 M ▲	\$600.0 K ▲
PUNALUU	2 -	\$2.7 M -	\$1.3 M -	2 ▲	\$590.0 K ▲	\$295.0 K ▲
LILIPUNA	4 ▲	\$5.7 M ▲	\$1.4 M ▲	1 -	\$897.0 K ▲	\$897.0 K ▲
COCONUT GROVE	3 ▼	\$3.5 M ▼	\$1.2 M ▼	--	--	--
WAIMANALO	3 ▲	\$3.7 M ▲	\$1.3 M ▲	--	--	--
PUUALII	--	--	--	3 ▼	\$2.0 M ▼	\$575.0 K ▼
KEOLU HILLS	3 ▲	\$4.4 M ▲	\$1.4 M ▼	--	--	--
AHUIMANU AREA	2 ▲	\$2.3 M ▲	\$1.1 M ▼	--	--	--

## MONTHLY SALES HEAT MAP



TOP STREETS	#
KAMEHAMEHA HIGHWAY	8
KAHILI STREET	3
AOLOA PLACE	3
AOLOA STREET	3
LILIPUNA ROAD	2
N KALAHEO AVENUE	2
EMEPELA WAY	2
AHUIMANU ROAD	2
EMEPELA PLACE	2
1 OLINA STREET	1

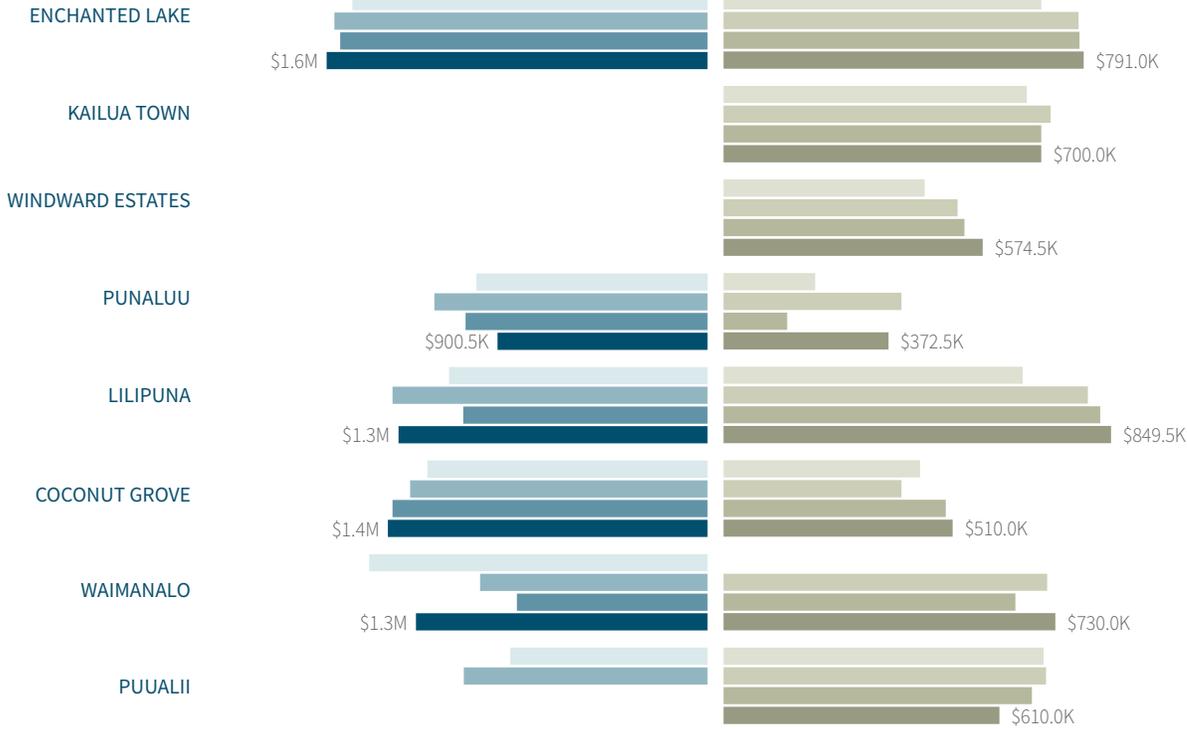
TOP CONDO	#
WINDWARD ESTATE	2
HAIKU POINT 2	2
POINCIANA MANOR	2
HANOHANO HALE	1
GARDENIA MANOR	1
KOOLAU VISTA	1
BLUESTONE	1
HAIKU GARDENS	1
AIKAHI GARDENS	1
HAIKU HALE	1

# YEAR TO DATE WINDWARD OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**258**

↑ 9.3% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,397,500**

↑ 3.4% VS. LAST YEAR

TOTAL \$ OF SALES

**\$462,390,809**

↑ 22.3% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**141**

↓ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE

**\$725,000**

↑ 7.9% VS. LAST YEAR

TOTAL \$ OF SALES

**\$104,177,040**

↑ 3.3% VS. LAST YEAR



### VACANT LAND

# OF SALES

**7**

0.0% VS. LAST YEAR

MEDIAN SALES PRICE

**\$890,000**

↑ 54.8% VS. LAST YEAR

TOTAL \$ OF SALES

**\$9,939,999**

↑ 95.8% VS. LAST YEAR



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**TG**

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