



TITLE GUARANTY HAWAII

WINDWARD OAHU RESIDENTIAL SALES REPORT MAY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$597.8 K

AVERAGE SOLD PRICE



\$1.4 M \$588.2 K

MAX SOLD PRICE



\$26.0 M \$5.5 M

% OF LIST PRICE RECEIVED



97.99% 98.39%

AVERAGE PRICE PER SQFT



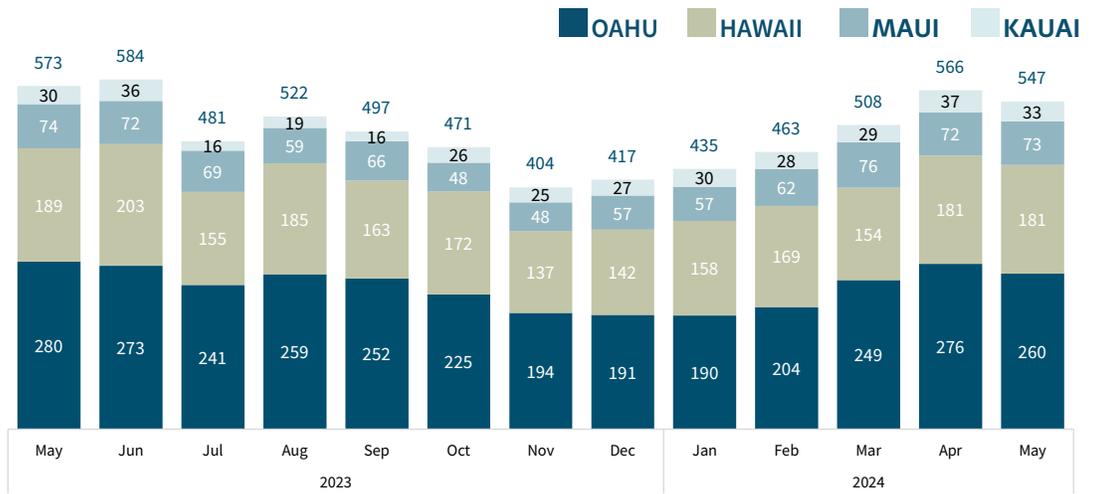
\$668.62 \$672.41

MEDIAN DOM



15 24

SINGLE FAMILY HOMES



# OF SALES

260

5.8% VS. LAST MONTH 7.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,056,213

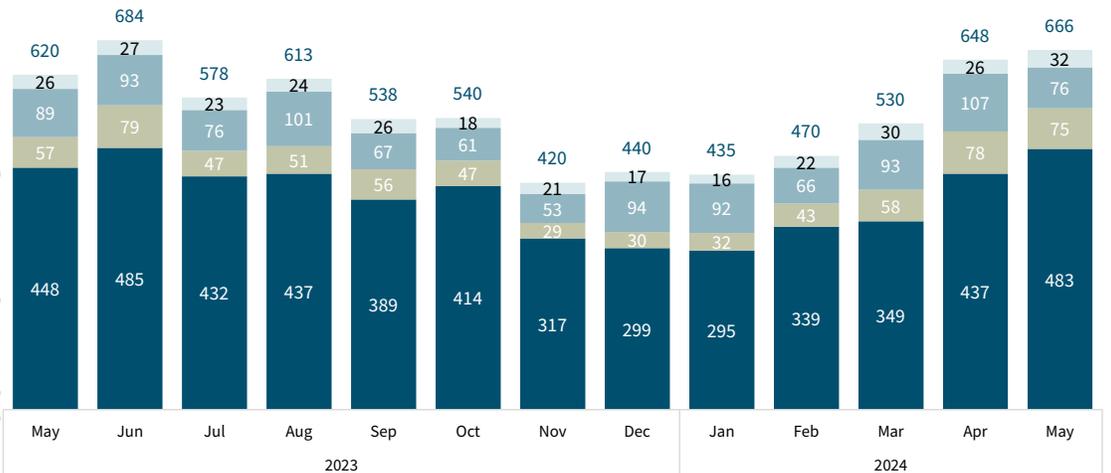
2.2% VS. LAST MONTH 4.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$362,938,451

5.5% VS. LAST MONTH 2.7% VS. LAST YEAR

CONDOMINIUM



# OF SALES

483

10.5% VS. LAST MONTH 7.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$492,000

6.8% VS. LAST MONTH 1.6% VS. LAST YEAR

TOTAL \$ OF SALES

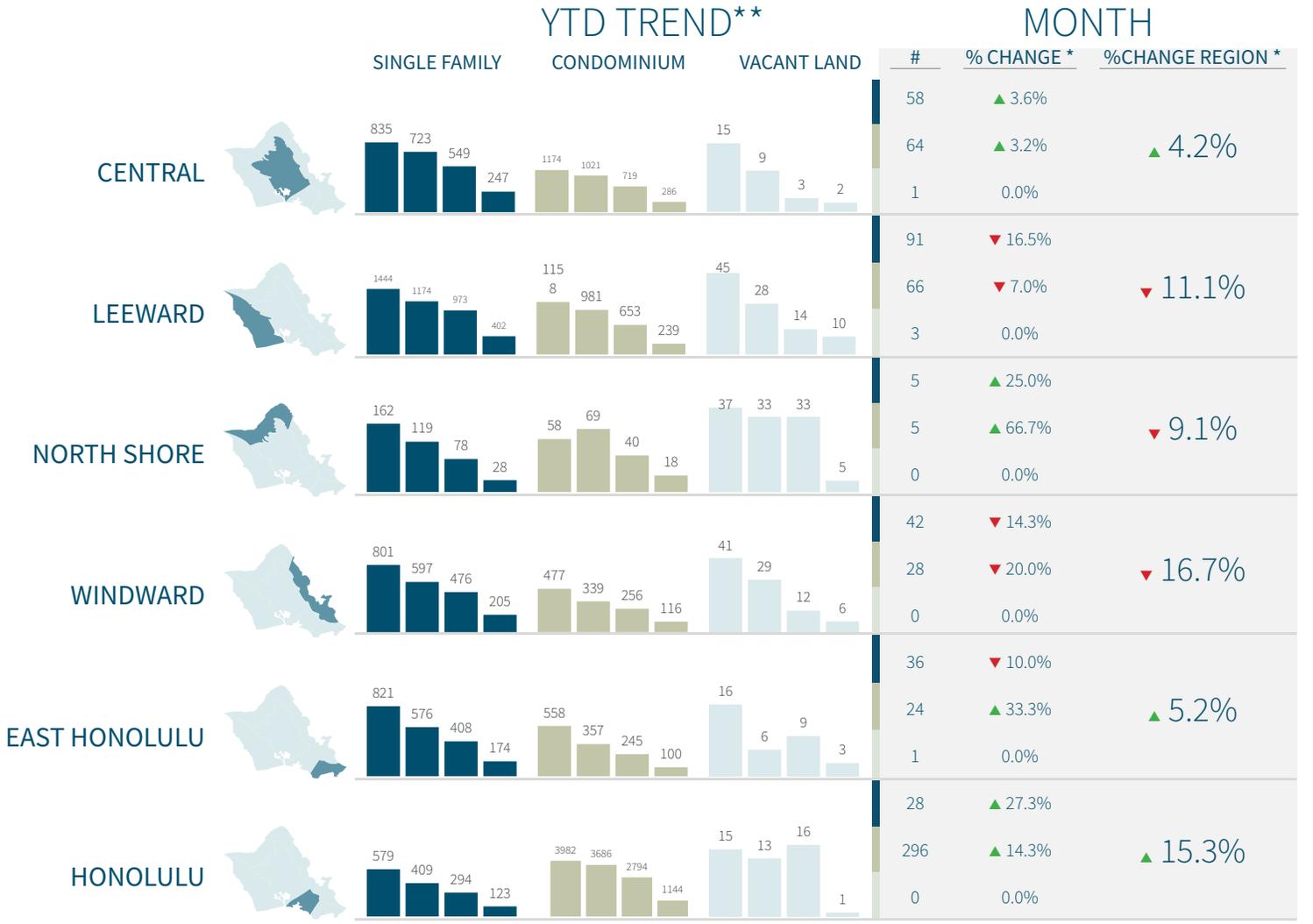
\$284,085,768

5.6% VS. LAST MONTH 3.3% VS. LAST YEAR

# REGIONAL SALES WINDWARD OAHU

## SALES COMPARISON

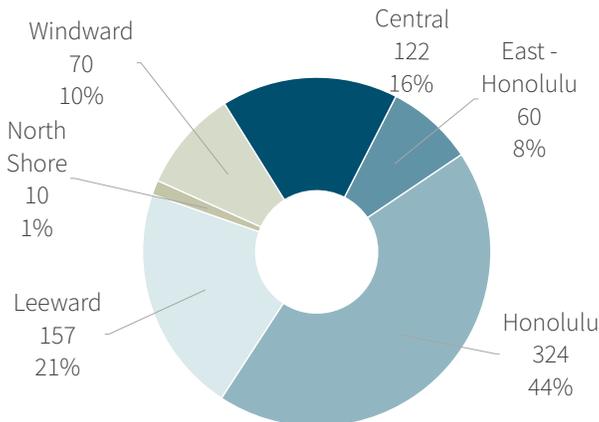
■ Single Family ■ Condominium ■ Vacant Land



\*\*Year-over-year and current YTD shown

\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ <\$300K ■ \$300K-\$649K ■ \$650K-\$999K ■ \$1M-\$2.9M ■ \$3M+

# NEIGHBORHOOD SALES WINDWARD OAHU

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
KAILUA TOWN	--	--	--	4 ▼	\$3.9 M ▼	\$929.0 K ▲
WINDWARD ESTATES	--	--	--	4 ▲	\$2.8 M ▲	\$745.0 K ▲
PUUALII	--	--	--	4 ▼	\$2.4 M ▼	\$568.0 K ▼
COUNTRY CLUB	--	--	--	4 -	\$3.8 M -	\$910.0 K -
ENCHANTED LAKE	4 ▲	\$7.9 M ▲	\$2.0 M ▲	--	--	--
PUNALUU	2 ▼	\$1.8 M ▼	\$875.5 K ▼	1 ▼	\$145.0 K ▼	\$145.0 K ▼
TEMPLE VALLEY	--	--	--	3 -	\$2.4 M ▲	\$785.0 K ▲
COCONUT GROVE	3 -	\$4.0 M ▲	\$1.4 M ▲	--	--	--
KAALAEA	3 -	\$3.7 M -	\$1.2 M -	--	--	--
BLUESTONE	--	--	--	2 -	\$2.9 M -	\$1.5 M -

## MONTHLY SALES HEAT MAP



TOP STREETS	#
KAMEHAMEHA HIGHWAY	7
LILIPUNA ROAD	3
EMEPELA PLACE	3
AOLOA STREET	3
KOKOKAHI PLACE	2
ULUPUNI STREET	2
HUI IWA STREET	2
HAKO STREET	2
KIOWAI STREET	2
KAMAHELE STREET	2

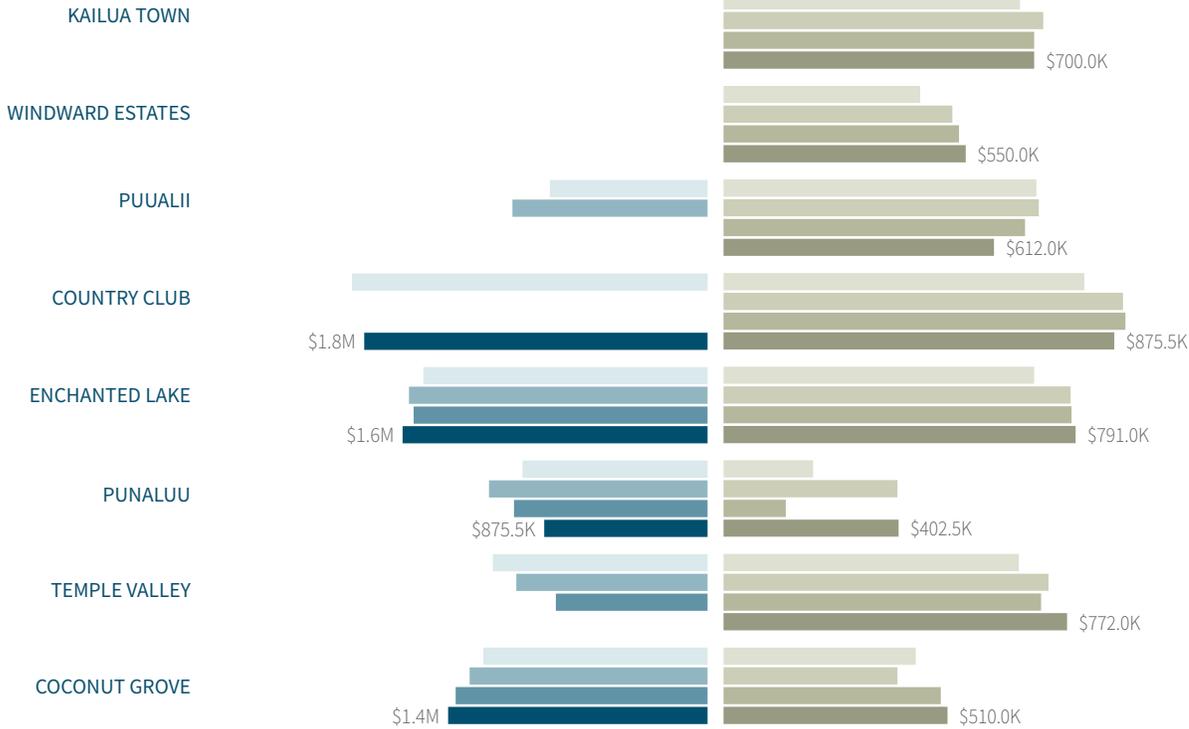
TOP CONDO	#
WINDWARD ESTATE	3
YACHT CLUB TERRACE	3
LILIPUNA	2
BLUESTONE	2
HAIKU POINT 2	1
GARDENIA MANOR	1
HANOHANO HALE	1
HOKULOA A	1
HOKULOA B	1
HEALANI GARDENS	1

# YEAR TO DATE WINDWARD OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**205**

↑ **11.4%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,400,000**

↑ **3.7%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$384,935,809**

↑ **28.0%** VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**116**

↓ **4.1%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$722,500**

↑ **7.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$85,730,040**

↑ **2.8%** VS. LAST YEAR



### VACANT LAND

# OF SALES

**6**

↑ **50.0%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$695,000**

↑ **58.9%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$8,954,999**

↑ **355.3%** VS. LAST YEAR



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**TG**

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