



TITLE GUARANTY HAWAII

WEST OAHU RESIDENTIAL SALES REPORT JULY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$623.5 K

AVERAGE SOLD PRICE



\$1.4 M \$608.2 K

MAX SOLD PRICE



\$7.4 M \$8.0 M

% OF LIST PRICE RECEIVED



98.04% 97.55%

AVERAGE PRICE PER SQFT



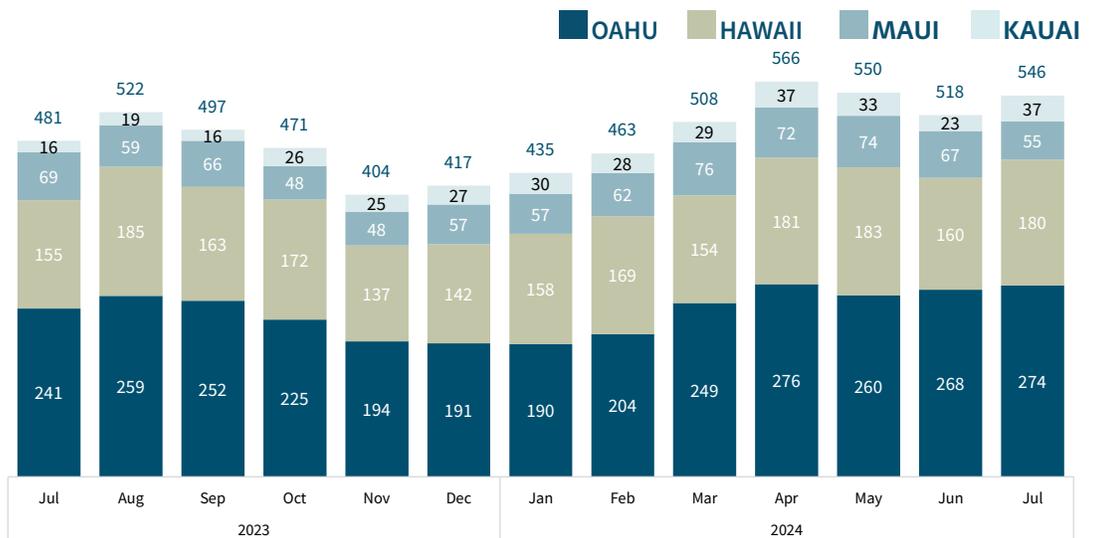
\$672.98 \$682.21

MEDIAN DOM



16 29

SINGLE FAMILY HOMES



OF SALES

274

↑ 2.2% VS. LAST MONTH
↑ 13.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,150,000

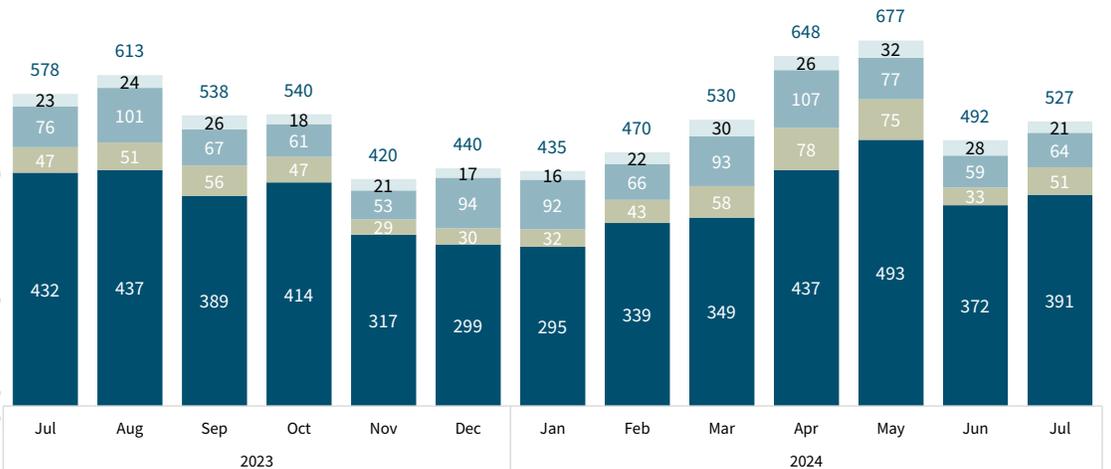
↑ 3.1% VS. LAST MONTH
↑ 7.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$373,430,573

↑ 7.5% VS. LAST MONTH
↑ 23.3% VS. LAST YEAR

CONDOMINIUM



OF SALES

391

↑ 5.1% VS. LAST MONTH
↓ 9.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$500,000

↓ 5.9% VS. LAST MONTH
0.0% VS. LAST YEAR

TOTAL \$ OF SALES

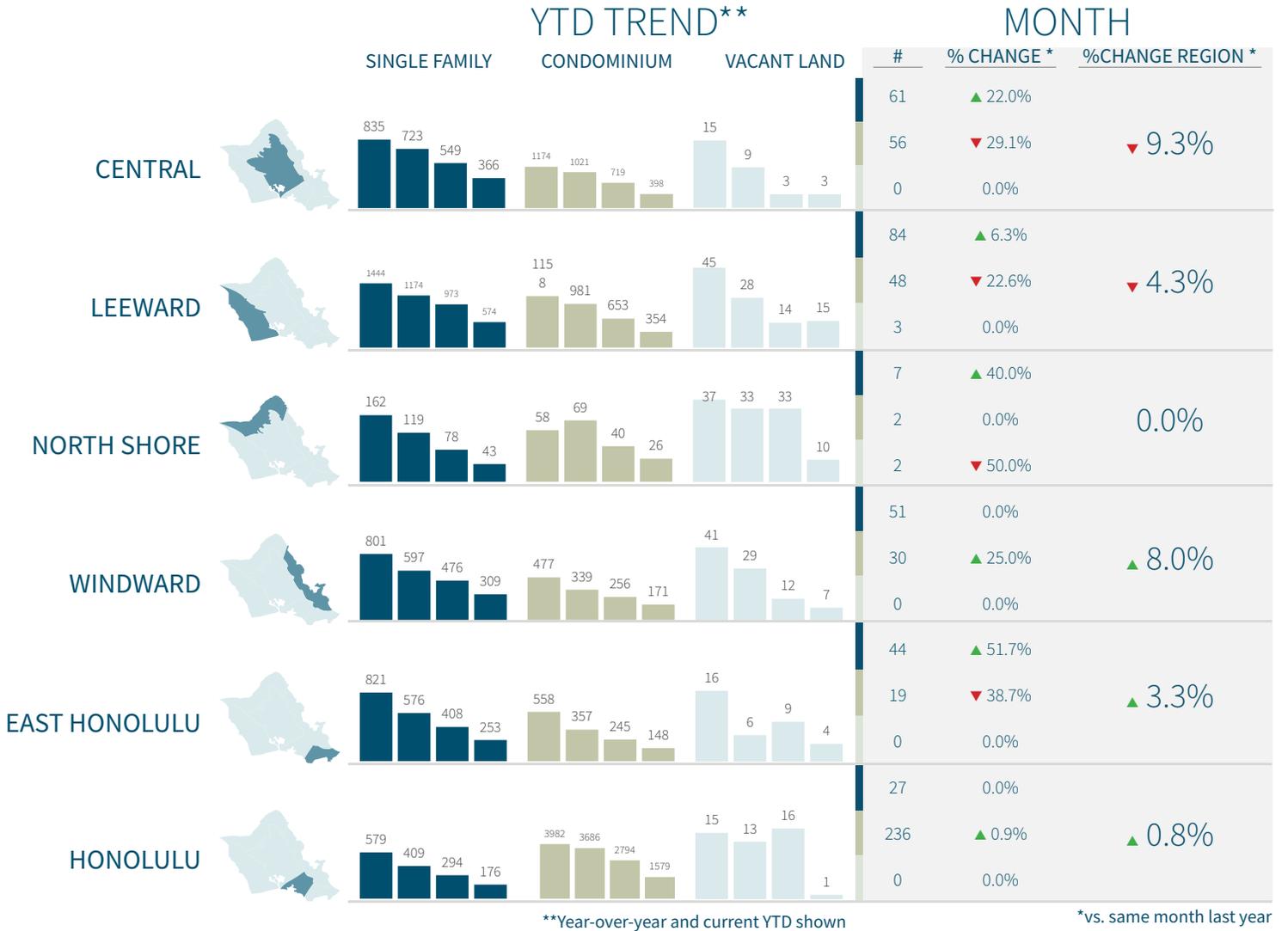
\$237,805,743

↓ 6.3% VS. LAST MONTH
↓ 10.2% VS. LAST YEAR

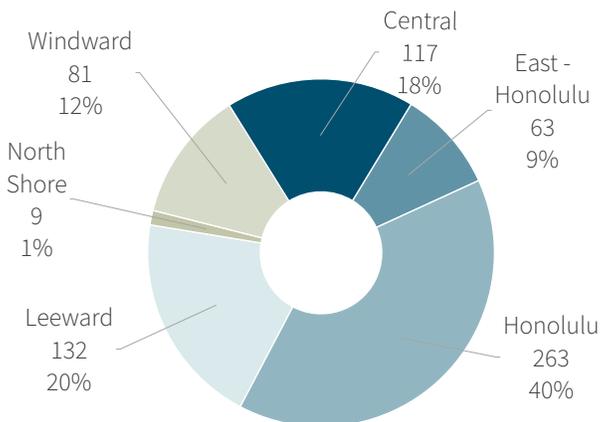
REGIONAL SALES WEST OAHU

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



SALES BY PRICE RANGE



*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES WEST OAHU

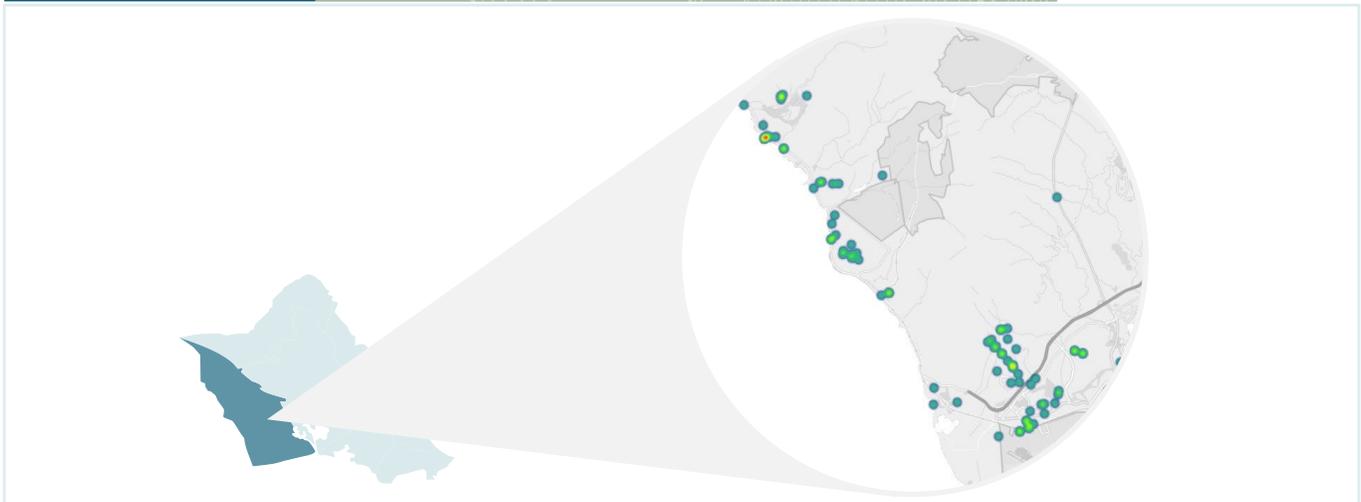
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

| | SINGLE FAMILY HOMES | | | CONDOMINIUM | | |
|--------------------|---------------------|-----------|-------------|-------------|-------------|-------------|
| | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| MAILI | 7 ▲ | \$4.1 M ▼ | \$577.0 K ▼ | 4 – | \$1.6 M ▲ | \$385.0 K ▲ |
| MAKAHA | 4 ▼ | \$2.4 M ▼ | \$588.8 K ▼ | 7 ▼ | \$1.9 M ▼ | \$245.0 K ▲ |
| OCEAN POINTE | 6 ▼ | \$6.9 M ▼ | \$1.1 M ▲ | 3 ▼ | \$2.2 M ▼ | \$715.0 K ▲ |
| MAKAKILO-UPPER | -- | -- | -- | 8 – | \$4.7 M ▼ | \$614.5 K ▲ |
| HOAKALEI-KA MAKANA | 6 – | \$7.1 M – | \$1.1 M – | 1 – | \$812.0 K – | \$812.0 K – |
| EWA BEACH | 5 ▲ | \$4.2 M ▲ | \$750.0 K ▼ | 1 – | \$705.0 K – | \$705.0 K – |
| MAKAKILO-KAHIWELO | 5 ▲ | \$6.1 M ▲ | \$1.2 M ▼ | -- | -- | -- |
| KAPOLEI | -- | -- | -- | 4 – | \$2.4 M ▲ | \$632.5 K ▲ |
| LUALUALEI | 4 ▼ | \$2.7 M ▼ | \$692.5 K ▼ | -- | -- | -- |
| AG/INDL/NAVY | -- | -- | -- | 3 – | \$1.8 M ▲ | \$610.0 K ▲ |

MONTHLY SALES HEAT MAP



TOP STREETS

| | # |
|-----------------------------|---|
| FARRINGTON HIGHWAY | 8 |
| KEAUNUI DRIVE | 6 |
| KAPOLEI PARKWAY | 3 |
| KANELA STREET | 3 |
| KAIOLI STREET | 3 |
| WELO STREET | 3 |
| KAMAHA AVENUE | 3 |
| KAKALA STREET | 3 |
| FRANKLIN D ROOSEVELT AVENUE | 2 |
| HANA STREET | 2 |

TOP CONDO

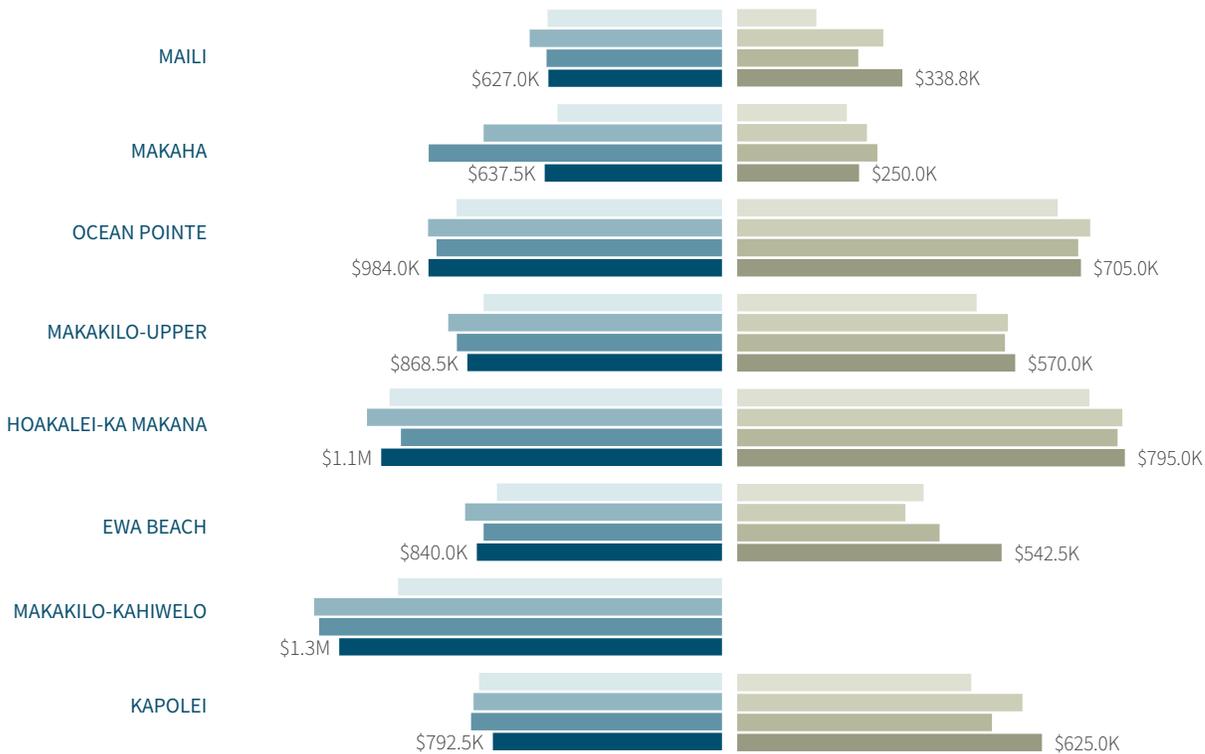
| | # |
|--------------------------|---|
| PUU HELEAKALA | 2 |
| MONTECITO/TUSCANY | 2 |
| MAILI COVE | 2 |
| PALEHUA HALE 3 | 2 |
| MAKAHA BEACH CABANAS | 2 |
| WESTVIEW AT MAKAKILO HTS | 2 |
| MAKAHA VALLEY TOWERS | 2 |
| MAKAHA SURFSIDE | 2 |
| CORTEBELLA | 1 |
| EWA OCEANSIDE | 1 |

YEAR TO DATE WEST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

574

↓ **6.7%** VS. LAST YEAR

MEDIAN SALES PRICE

\$880,000

↑ **3.2%** VS. LAST YEAR

TOTAL \$ OF SALES

\$534,588,515

↓ **5.4%** VS. LAST YEAR



CONDOMINIUM

OF SALES

354

↓ **12.2%** VS. LAST YEAR

MEDIAN SALES PRICE

\$570,000

↑ **5.2%** VS. LAST YEAR

TOTAL \$ OF SALES

\$205,738,112

↓ **8.8%** VS. LAST YEAR



VACANT LAND

OF SALES

15

↑ **114.3%** VS. LAST YEAR

MEDIAN SALES PRICE

\$678,000

↑ **18.9%** VS. LAST YEAR

TOTAL \$ OF SALES

\$12,112,000

↑ **136.2%** VS. LAST YEAR



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TG

TITLE GUARANTY
HAWAII

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