



TITLE GUARANTY HAWAII

NORTH OAHU RESIDENTIAL SALES REPORT JUNE 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$699.3 K

AVERAGE SOLD PRICE



\$1.3 M \$681.4 K

MAX SOLD PRICE



\$5.5 M \$9.6 M

% OF LIST PRICE RECEIVED



99.40% 97.45%

AVERAGE PRICE PER SQFT



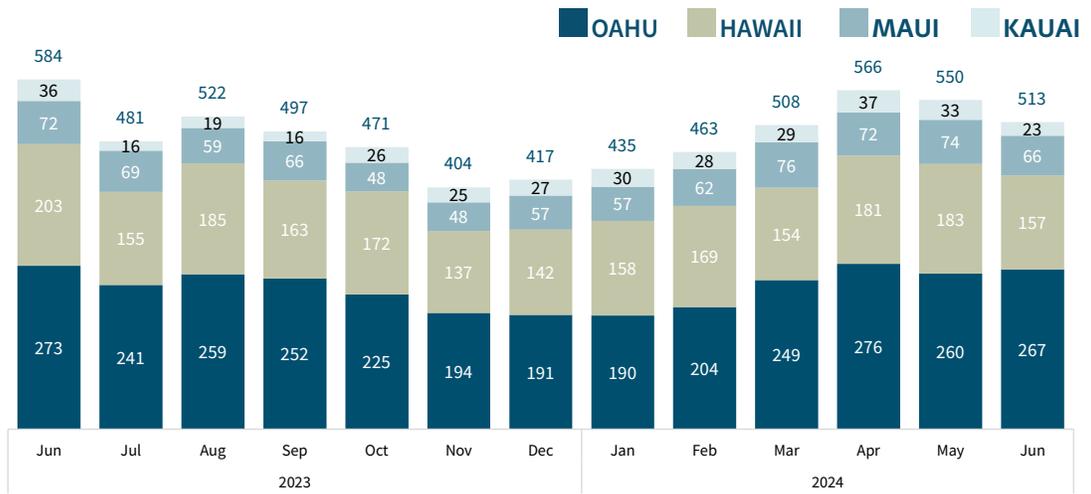
\$698.02 \$700.57

MEDIAN DOM



17 27

SINGLE FAMILY HOMES



# OF SALES

267

2.7% vs. last month, 2.2% vs. last year

MEDIAN SALES PRICE

\$1,120,000

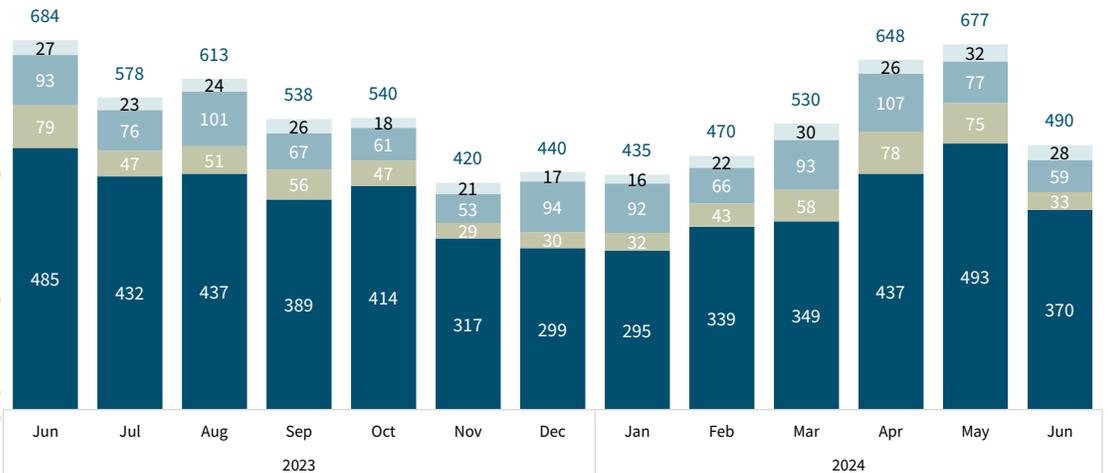
6.4% vs. last month, 10.0% vs. last year

TOTAL \$ OF SALES

\$346,359,315

4.5% vs. last month, 0.7% vs. last year

CONDOMINIUM



# OF SALES

370

24.9% vs. last month, 23.7% vs. last year

MEDIAN SALES PRICE

\$530,000

7.1% vs. last month, 2.9% vs. last year

TOTAL \$ OF SALES

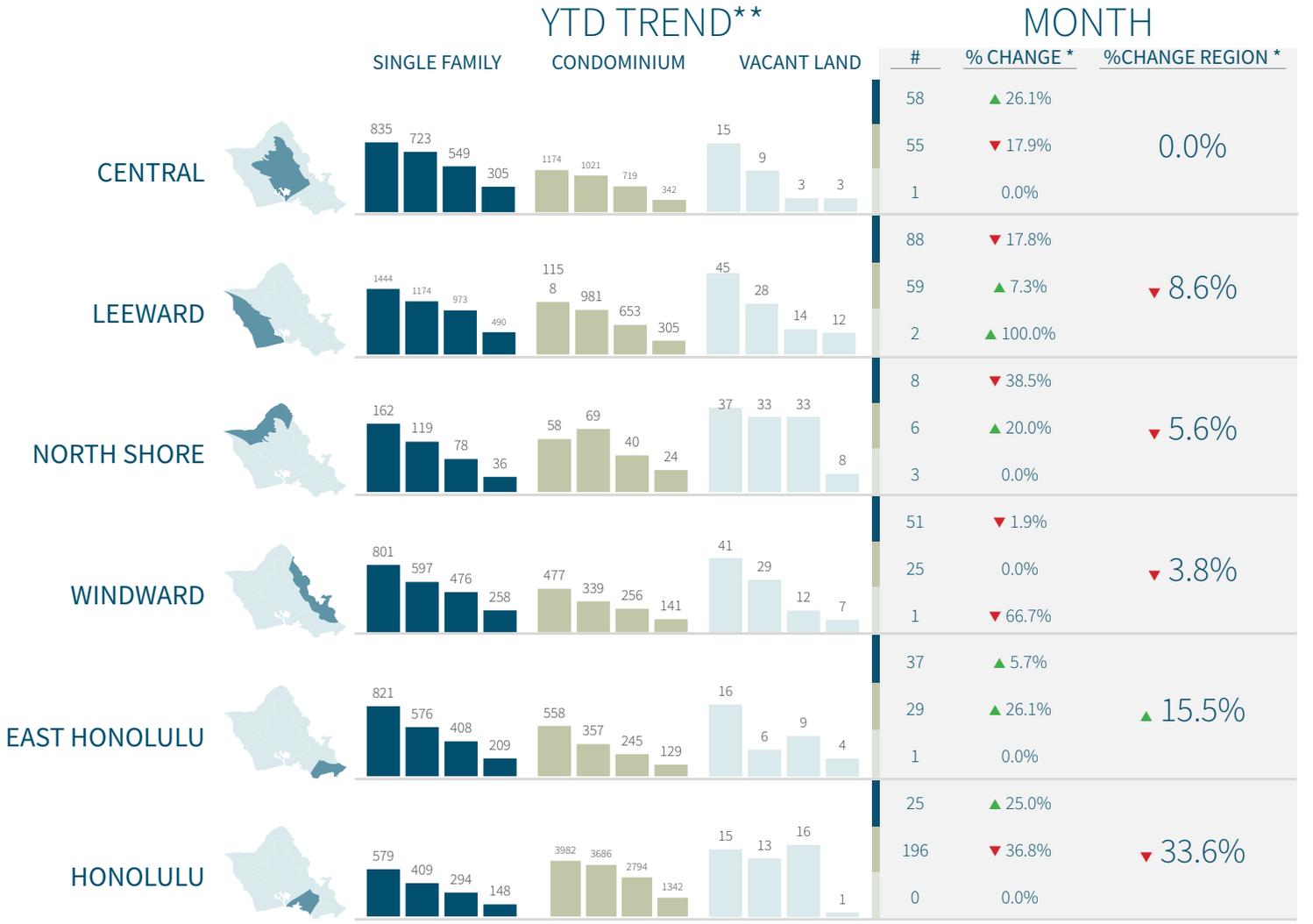
\$252,123,659

12.9% vs. last month, 12.4% vs. last year

# REGIONAL SALES NORTH OAHU

## SALES COMPARISON

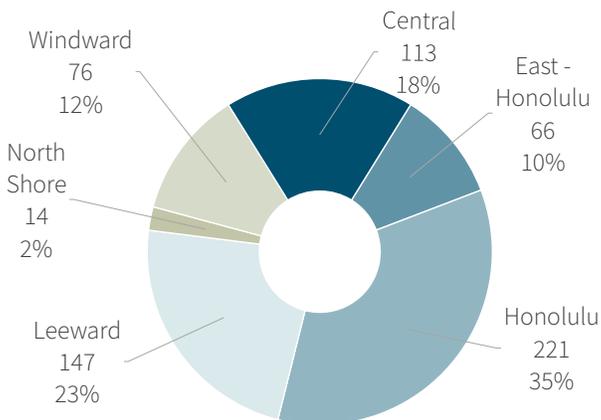
■ Single Family ■ Condominium ■ Vacant Land



\*\*Year-over-year and current YTD shown

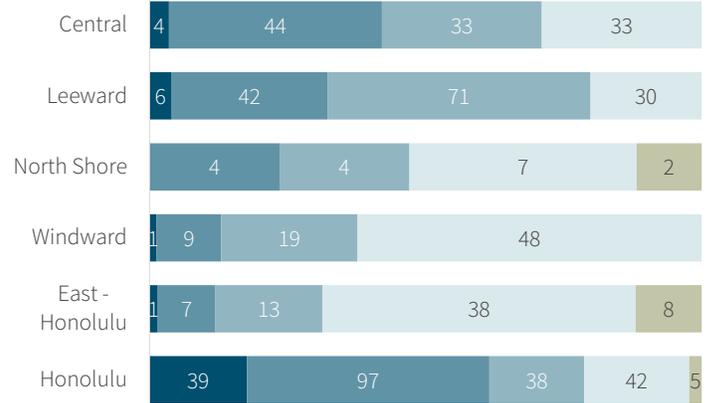
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES NORTH OAHU

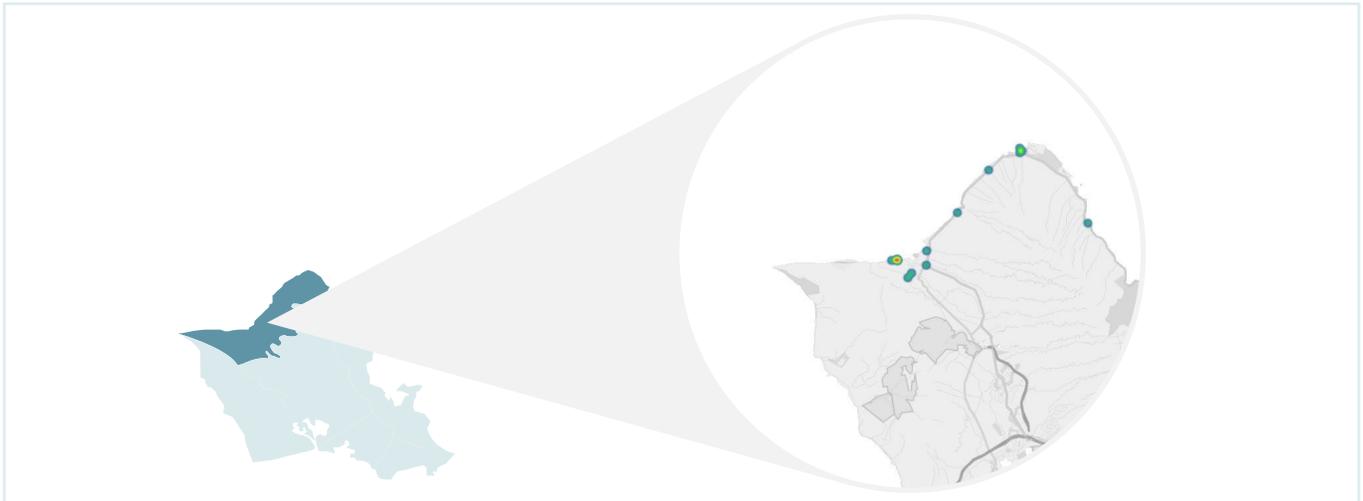
## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WAIALUA	3 ▲	\$3.2 M ▲	\$925.0 K ▲	3 ▼	\$1.2 M ▼	\$420.0 K ▲
KUILIMA	--	--	--	3 --	\$8.5 M --	\$2.0 M --
SUNSET/VELZY	1 ▼	\$1.3 M ▼	\$1.3 M ▼	--	--	--
MOKULEIA	1 --	\$1.3 M ▲	\$1.3 M ▲	--	--	--
KAWAILOA-NORTH SHORE	1 --	\$2.2 M ▼	\$2.2 M ▼	--	--	--
HALEIWA	1 --	\$989.0 K --	\$989.0 K --	--	--	--
LAIE	1 --	\$4.9 M ▲	\$4.9 M ▲	--	--	--

## MONTHLY SALES HEAT MAP



TOP STREETS	#
KUILIMA DRIVE	2
AKULE STREET	2
CROZIER LOOP	1
KAUNALA STREET	1
KANOENA STREET	1
ELEKU KUILIMA PLACE	1
KIOE STREET	1
APUHIHI STREET	1
KAMEHAMEHA HIGHWAY	1
HALEIWA LOOP	1

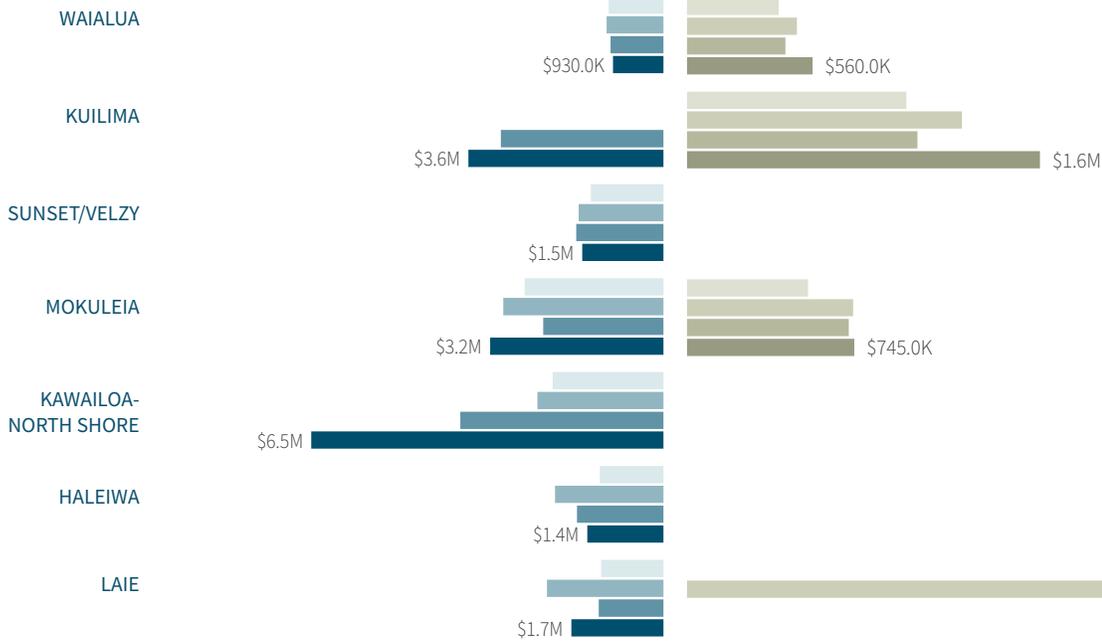
TOP CONDO	#
MOKULEIA BEACH APTS	2
ONO VISTA	1
OCEAN VILLAS AT TURTLE BAY	1
KUILIMA ESTS WEST	1
KUILIMA ESTS EAST	1

# YEAR TO DATE NORTH OAHU

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS

### SINGLE FAMILY HOMES

# OF SALES

**36**

↓ **12.2%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,662,500**

↑ **25.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$92,241,300**

↑ **33.0%** VS. LAST YEAR

### CONDOMINIUM

# OF SALES

**24**

↑ **20.0%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,018,750**

↑ **18.1%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$31,729,500**

↑ **66.1%** VS. LAST YEAR

### VACANT LAND

# OF SALES

**8**

↓ **38.5%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,075,000**

↑ **49.3%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$17,885,000**

↓ **62.2%** VS. LAST YEAR



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**TG**

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