



TITLE GUARANTY HAWAII

METRO OAHU RESIDENTIAL SALES REPORT MARCH 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$587.4 K

AVERAGE SOLD PRICE



\$1.4 M \$577.0 K

MAX SOLD PRICE



\$13.0 M \$3.0 M

% OF LIST PRICE RECEIVED



98.23% 98.23%

AVERAGE PRICE PER SQFT



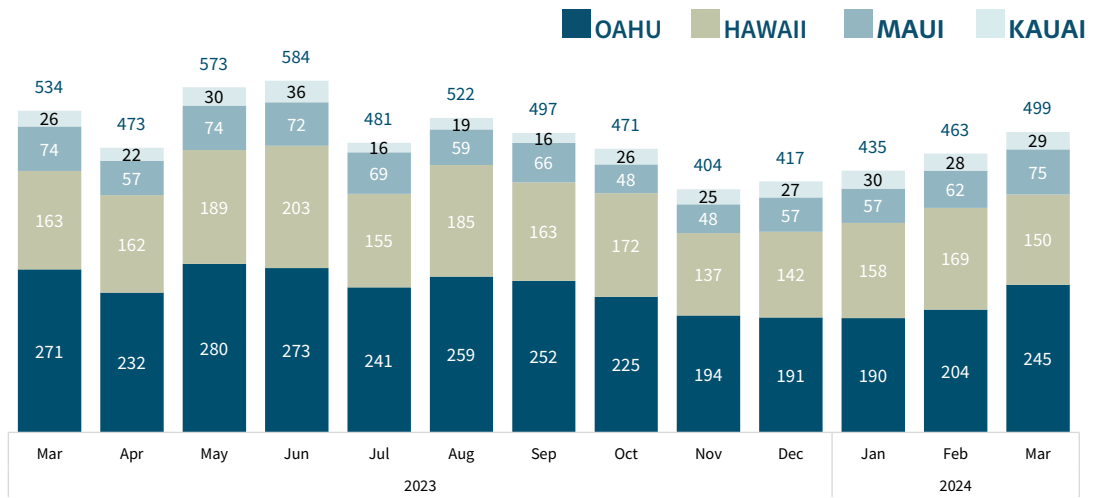
\$665.48 \$673.35

MEDIAN DOM



29 29

SINGLE FAMILY HOMES



# OF SALES

245

20.1% vs. last month, 9.6% vs. last year

MEDIAN SALES PRICE

\$1,070,000

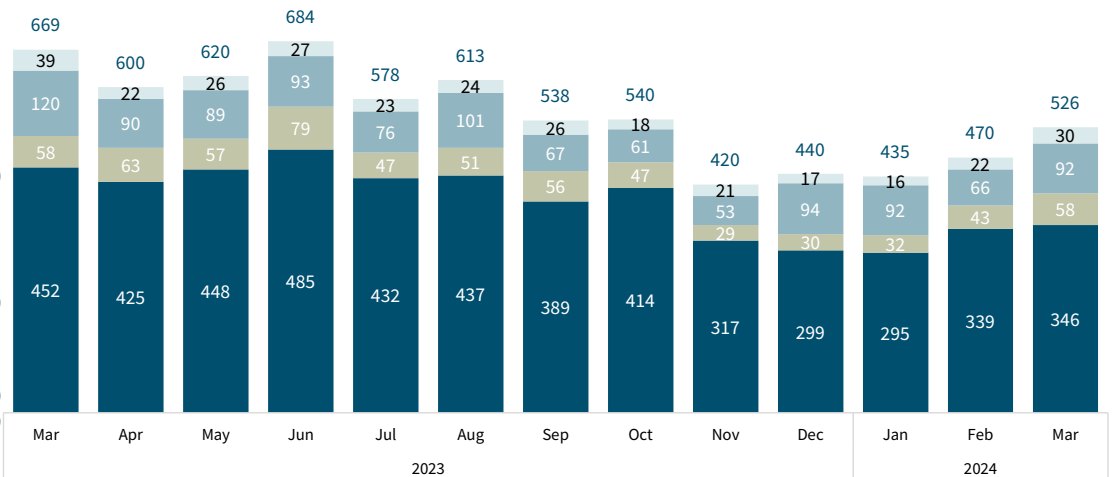
0.9% vs. last month, 1.9% vs. last year

TOTAL \$ OF SALES

\$333,347,440

18.0% vs. last month, 9.0% vs. last year

CONDOMINIUM



# OF SALES

346

2.1% vs. last month, 23.5% vs. last year

MEDIAN SALES PRICE

\$500,000

2.0% vs. last month, 6.1% vs. last year

TOTAL \$ OF SALES

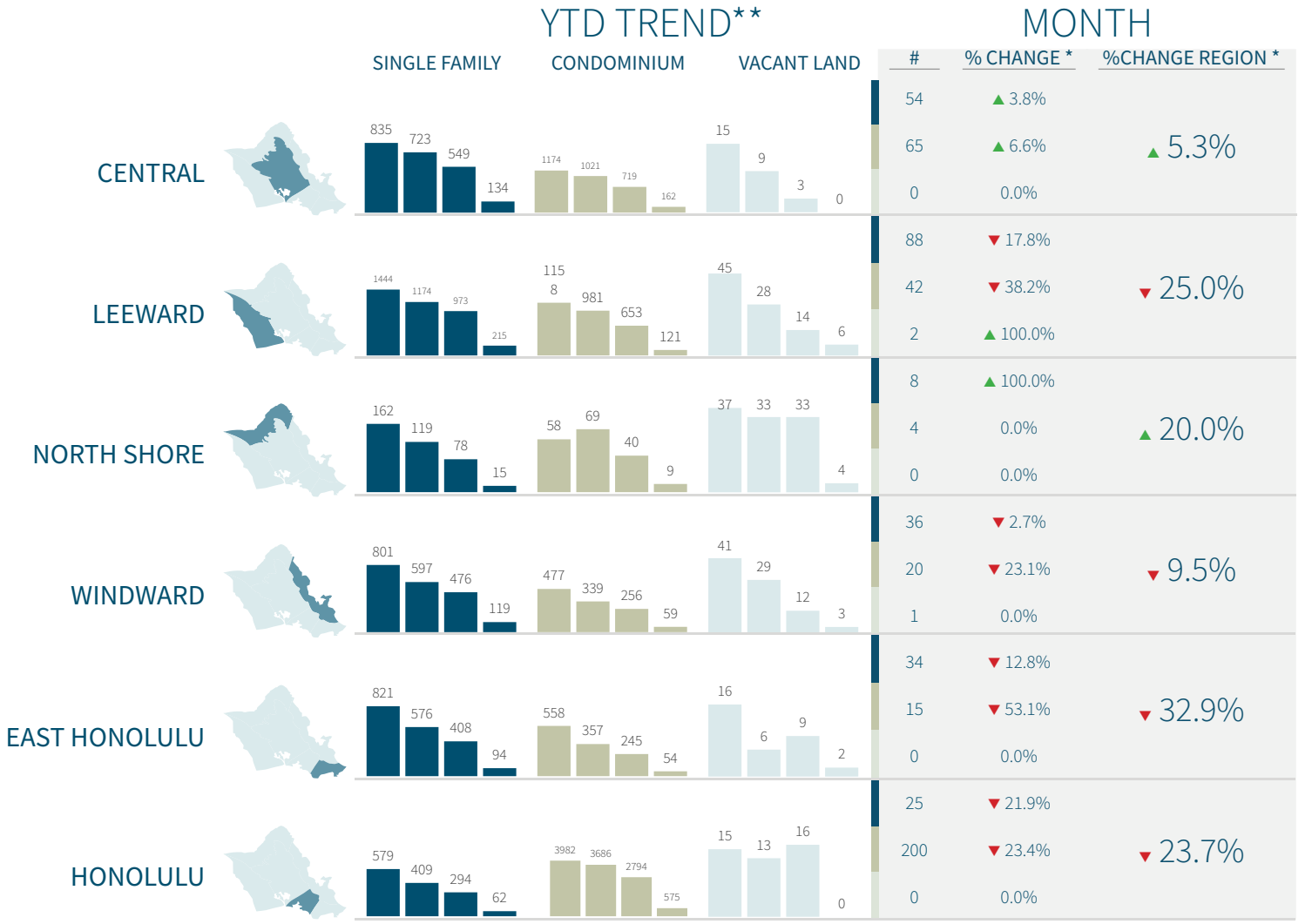
\$199,647,883

1.6% vs. last month, 31.4% vs. last year

# REGIONAL SALES METRO OAHU

## SALES COMPARISON

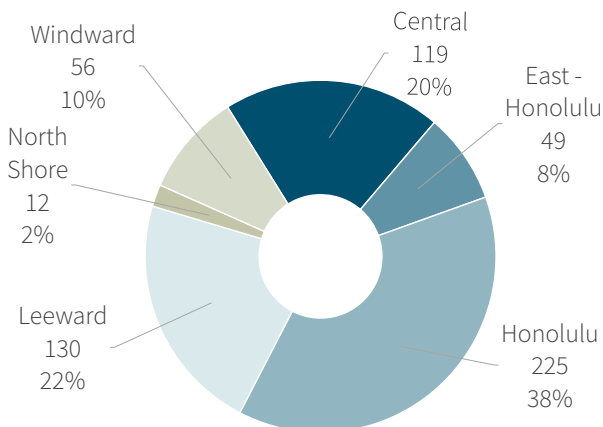
■ Single Family ■ Condominium ■ Vacant Land



\*\*Year-over-year and current YTD shown

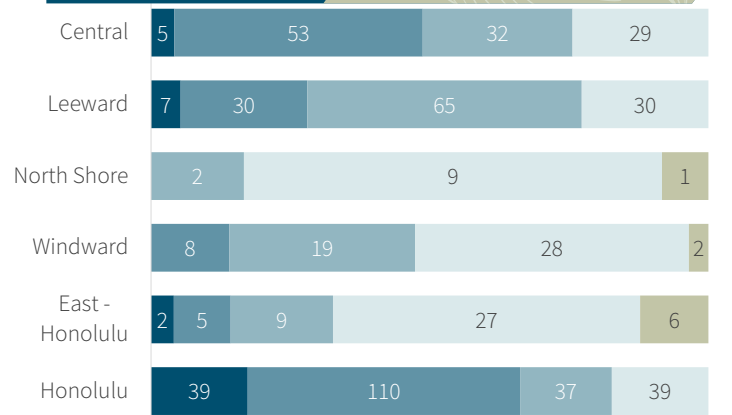
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES METRO OAHU

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WAIKIKI	--	--	--	82 ▼	\$47.7 M ▼	\$440.5 K ▼
KAKAAKO	--	--	--	22 ▼	\$26.8 M ▼	\$937.5 K ▲
SALT LAKE	1 -	\$1.2 M -	\$1.2 M -	14 ▲	\$6.2 M ▲	\$427.5 K ▼
ALA MOANA	--	--	--	11 ▼	\$4.5 M ▼	\$237.5 K ▼
KAPIOLANI	--	--	--	10 ▲	\$4.8 M ▲	\$435.0 K ▼
HOLIDAY MART	--	--	--	9 ▲	\$5.6 M ▲	\$524.8 K ▲
MAKIKI AREA	--	--	--	9 ▼	\$3.2 M ▼	\$364.0 K ▼
MOILILI	2 -	\$3.1 M -	\$1.5 M -	7 ▲	\$2.5 M ▲	\$330.0 K ▲
DOWNTOWN	--	--	--	8 ▲	\$2.7 M ▲	\$323.5 K ▲
PUNCHBOWL-LOWER	--	--	--	6 ▲	\$1.9 M ▲	\$320.5 K ▼

## MONTHLY SALES HEAT MAP



TOP STREETS	#
ALA MOANA BOULEVARD	19
KAPIOLANI BOULEVARD	14
ALA WAI BOULEVARD	10
KUHIO AVENUE	9
ATKINSON DRIVE	7
ALA ILIMA STREET	7
KALAKAUA AVENUE	6
WILDER AVENUE	6
DATE STREET	5
AUAAHI STREET	5

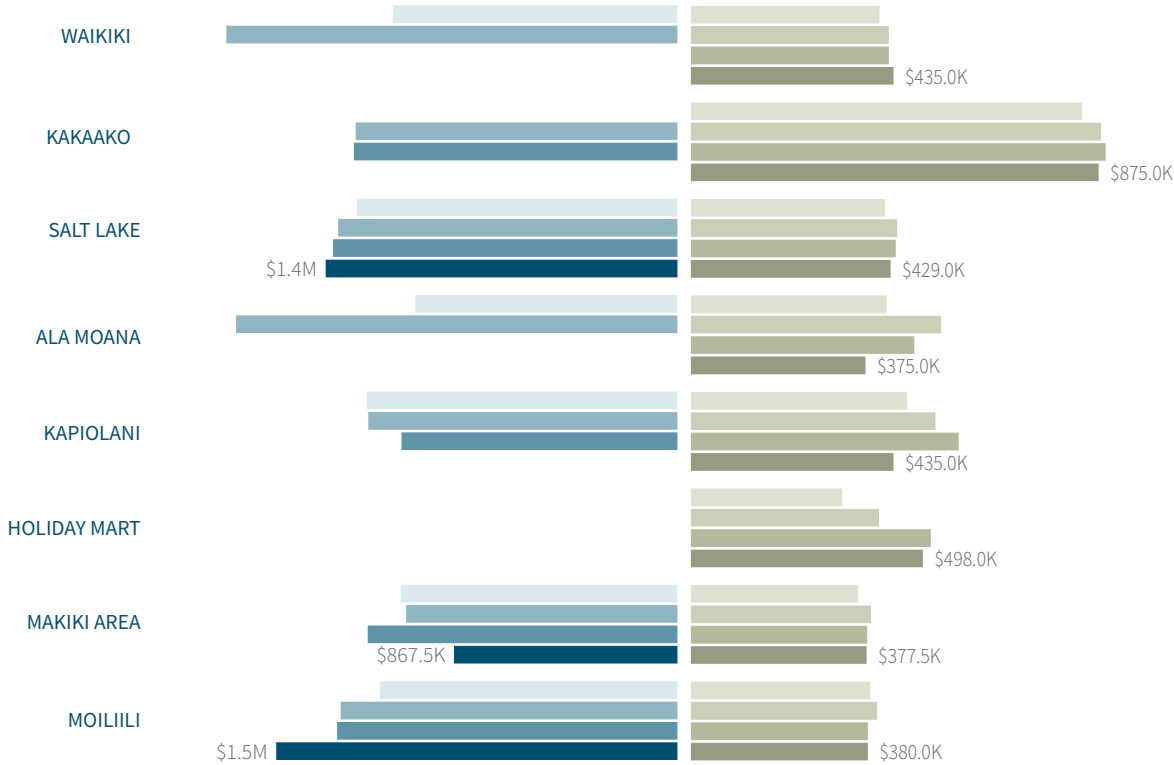
TOP CONDO	#
ALA MOANA HOTEL CONDO	7
ILIKAI APT BLDG	4
ROYAL KUHIO	4
KOULA	4
CENTURY WEST	4
AE'O	4
HONOLULU TOWER	3
HAWAIIAN MONARCH	3
CHATEAU WAIKIKI	3
EXECUTIVE CENTRE	3

# YEAR TO DATE METRO OAHU

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS

### SINGLE FAMILY HOMES

# OF SALES

**62**

📉 **6.1%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,200,000**

📈 **5.4%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$78,818,138**

📉 **10.7%** VS. LAST YEAR

### CONDOMINIUM

# OF SALES

**575**

📉 **6.7%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$430,000**

📉 **5.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$328,765,270**

📉 **16.3%** VS. LAST YEAR

### VACANT LAND

# OF SALES

**0**

📉 **100.0%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$0**

📉 **100.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$0**

📉 **100.0%** VS. LAST YEAR



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**TG**

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