TITLE GUARANTY HAWAII

METRO OAHU

RESIDENTIAL SALES REPORT DECEMBER 2021

Single Family | Condominium

AVERAGE LIST PRICE

Single Family	Condominium
$1.3 M	$623.6 K

AVERAGE SOLD PRICE

Single Family	Condominium
$1.3 M	$620.9 K

MAX SOLD PRICE

Single Family	Condominium
$9.0 M	$11.5 M

% OF LIST PRICE RECEIVED

Single Family	Condominium
101.69%	99.57%

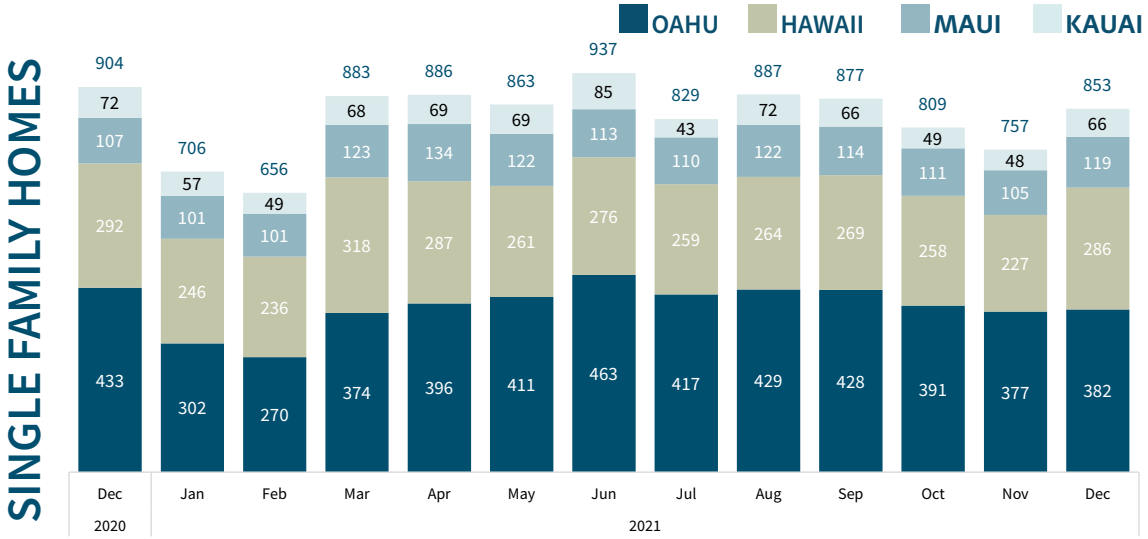
AVERAGE PRICE PER SQFT

Single Family	Condominium
$674.65	$644.18

MEDIAN DOM

Single Family	Condominium
12	14

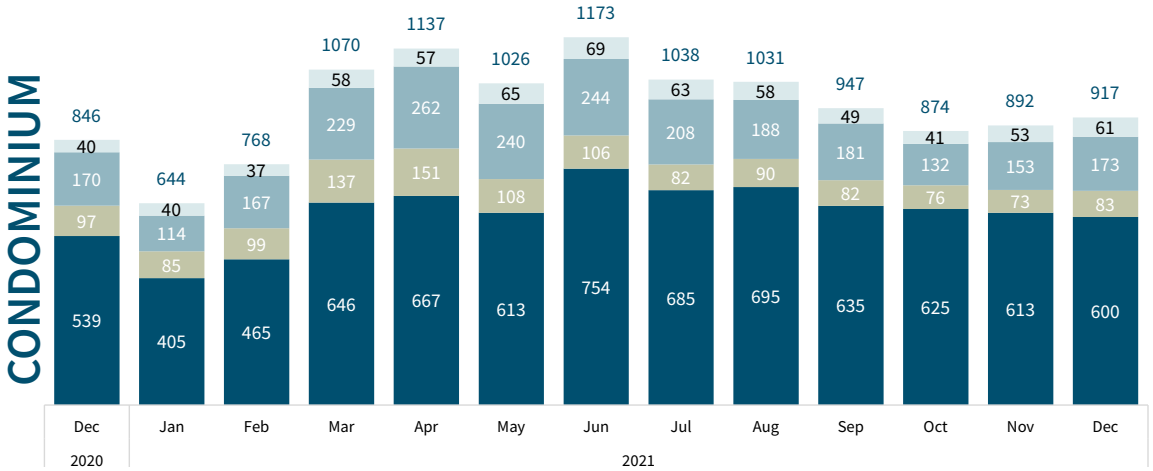
ISLAND SALES



 # OF SALES
382
1.3% VS. LAST MONTH
11.8% VS. LAST YEAR

MEDIAN SALES PRICE
$1,053,000
0.3% VS. LAST MONTH
21.0% VS. LAST YEAR

TOTAL $ OF SALES
$500,089,663
2.1% VS. LAST MONTH
3.4% VS. LAST YEAR



 # OF SALES
600
2.1% VS. LAST MONTH
11.3% VS. LAST YEAR

MEDIAN SALES PRICE
$485,000
3.0% VS. LAST MONTH
6.6% VS. LAST YEAR

TOTAL $ OF SALES
$372,546,039
10.0% VS. LAST MONTH
38.4% VS. LAST YEAR

Information effective 01/04/2022

REGIONAL SALES
METRO OAHU

SALES COMPARISON

Single Family | Condominium | Vacant Land

YTD TREND**

	SINGLE FAMILY				CONDOMINIUM				VACANT LAND			
CENTRAL	798	836	765	835	1084	1055	932	1174	6	4	5	15
LEEWARD	1291	1306	1415	1444	978	876	925	1158	27	8	36	45
NORTH SHORE	112	109	163	162	56	54	56	58	15	15	14	37
WINDWARD	643	609	710	801	348	344	380	477	25	9	20	41
EAST HONOLULU	551	609	606	819	310	372	362	558	9	10	10	16
HONOLULU	392	409	370	579	3121	2838	2229	3978	12	8	14	15

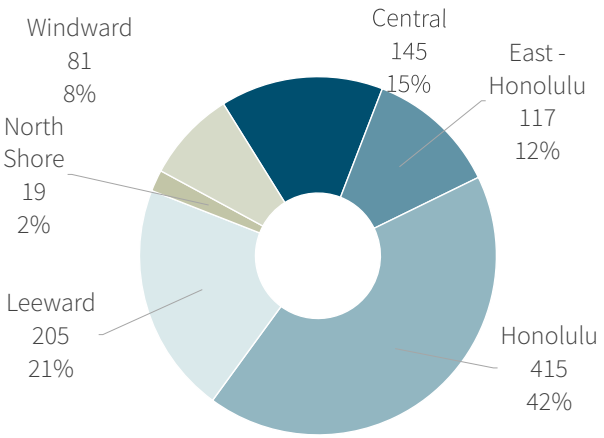
MONTH

	#	% CHANGE *	%CHANGE REGION *
CENTRAL	70	▼ 23.9%	▼ 28.2%
	75	▼ 31.8%	
	0	0.0%	
LEEWARD	108	▼ 15.6%	▼ 5.0%
	97	▲ 7.8%	
	6	▲ 50.0%	
NORTH SHORE	11	▼ 54.2%	▼ 21.2%
	8	0.0%	
	7	▲ 600.0%	
WINDWARD	56	▼ 21.1%	▼ 23.6%
	25	▼ 32.4%	
	3	▲ 50.0%	
EAST HONOLULU	85	▲ 6.3%	▼ 9.9%
	32	▼ 36.0%	
	1	0.0%	
HONOLULU	52	▲ 36.8%	▲ 47.7%
	363	▲ 48.8%	
	6	▲ 100.0%	

**Year-over-year and current YTD shown

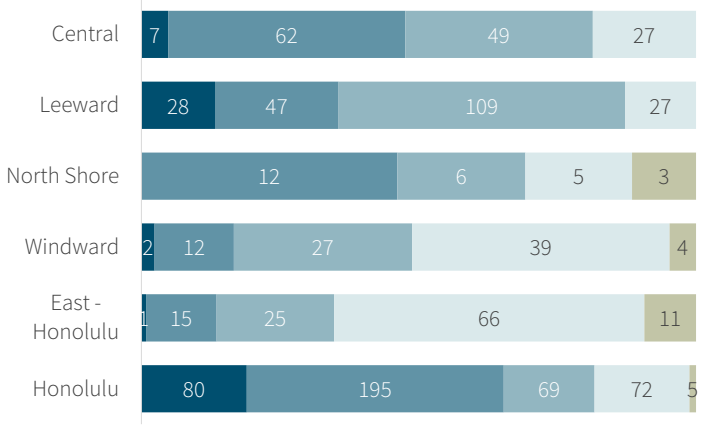
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K | $301K - $650K | $651K - $1M | $1.1M - $3M | $3.1M+

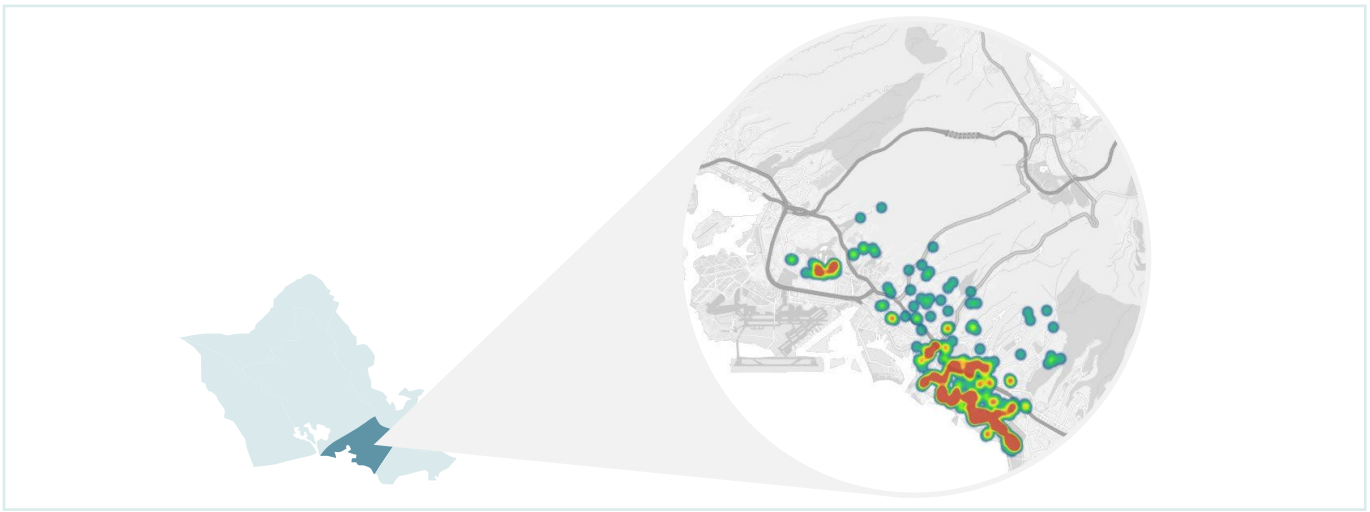
NEIGHBORHOOD SALES
METRO OAHU

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
WAIKIKI	– –	– –	– –	114 ▲	$57.7 M ▲	$446.5 K ▲
KAKAAKO	– –	– –	– –	67 ▲	$81.6 M ▲	$870.0 K ▲
MAKIKI AREA	4 ▲	$4.5 M ▲	$1.1 M ▲	25 ▲	$9.4 M ▲	$398.0 K ▲
SALT LAKE	1 –	$1.3 M ▲	$1.3 M ▲	24 ▲	$11.2 M ▲	$435.0 K ▲
DOWNTOWN	– –	– –	– –	18 ▲	$7.2 M ▼	$353.5 K ▼
PUNCHBOWL AREA	3 ▲	$3.9 M ▲	$1.5 M ▲	14 ▲	$6.8 M ▲	$440.0 K ▼
MOILIILI	– –	– –	– –	15 ▲	$5.5 M ▲	$400.0 K ▲
HOLIDAY MART	– –	– –	– –	14 ▲	$9.4 M ▲	$545.0 K ▲
ALA MOANA	– –	– –	– –	13 ▲	$23.3 M ▲	$580.0 K ▲
KAPIOLANI	– –	– –	– –	9 ▼	$4.6 M ▼	$490.0 K ▼

MONTHLY SALES HEAT MAP

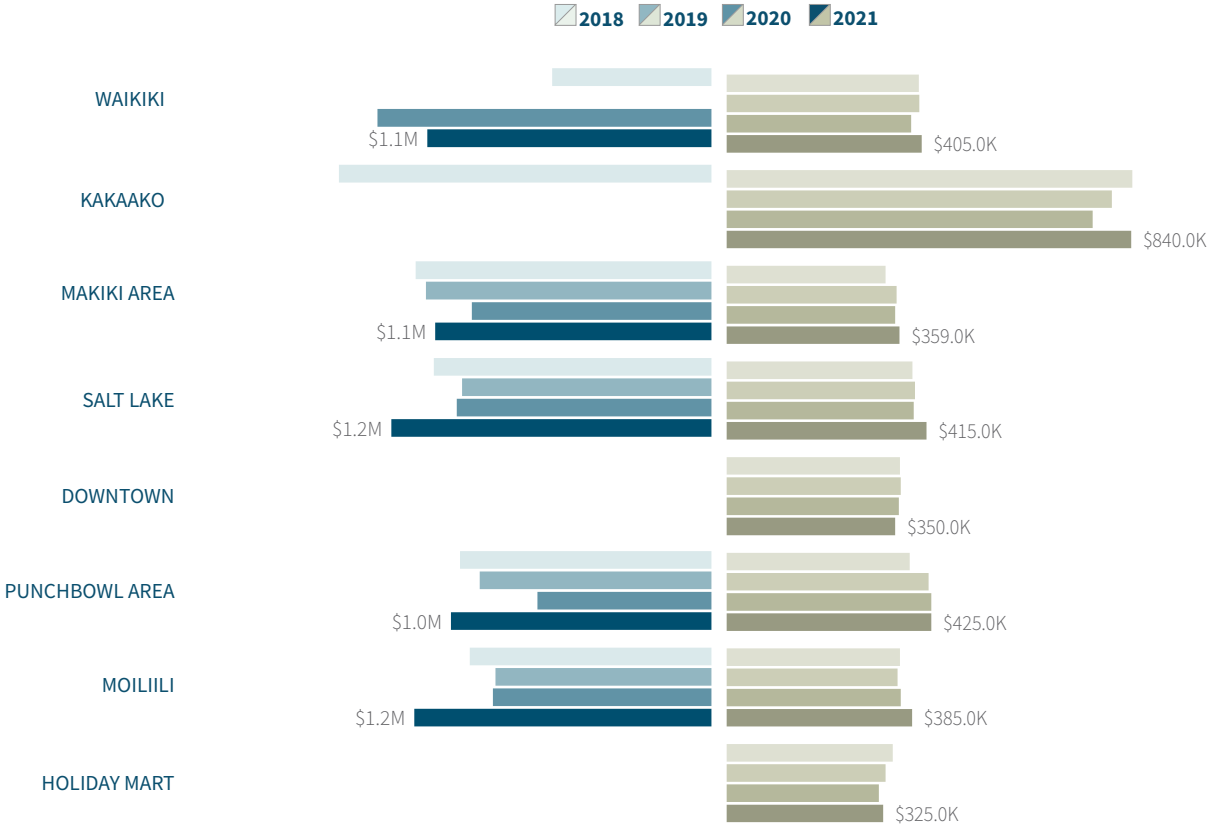


TOP NEIGHBORHOOD	#
ALA MOANA BOULEVARD	38
KAPIOLANI BOULEVARD	23
QUEEN STREET	19
ALA WAI BOULEVARD	16
NUUANU AVENUE	11
SEASIDE AVENUE	10
KEEAUMOKU STREET	10
SOUTH STREET	10
PIIKOI STREET	9
LIKINI STREET	8

TOP CONDO	#
DISCOVERY BAY	8
ISLAND COLONY	8
QUEEN EMMA GARDENS	6
AE'O	6
VILLA ON EATON SQUARE	6
ANAHA - 1108 AUAHI	6
INN ON THE PARK	6
MOANA PACIFIC	5
KUKUI PLAZA	5
801 SOUTH ST	4

YEAR TO DATE
METRO OAHU

SINGLE FAMILY MEDIAN | CONDOMINIUM MEDIAN



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
579
↑ 56.5% VS. LAST YEAR

MEDIAN SALES PRICE
$1,097,198
↑ 20.2% VS. LAST YEAR

TOTAL $ OF SALES
$697,128,902
↑ 82.6% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
3978
↑ 78.5% VS. LAST YEAR

MEDIAN SALES PRICE
$428,000
↑ 4.4% VS. LAST YEAR

TOTAL $ OF SALES
$2,232,223,800
↑ 85.3% VS. LAST YEAR

VACANT LAND

 # OF SALES
15
↑ 7.1% VS. LAST YEAR

MEDIAN SALES PRICE
$625,000
↓ 35.9% VS. LAST YEAR

TOTAL $ OF SALES
$11,835,000
↓ 9.6% VS. LAST YEAR

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TG
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