TITLE GUARANTY HAWAII

METRO OAHU

RESIDENTIAL SALES REPORT DECEMBER 2020

ISLAND SALES

Single Family | Condominium

AVERAGE LIST PRICE

Single Family	Condominium
$1.1 M	$509.2 K

AVERAGE SOLD PRICE

Single Family	Condominium
$1.1 M	$501.3 K

MAX SOLD PRICE

Single Family	Condominium
$6.7 M	$4.6 M

% OF LIST PRICE RECEIVED

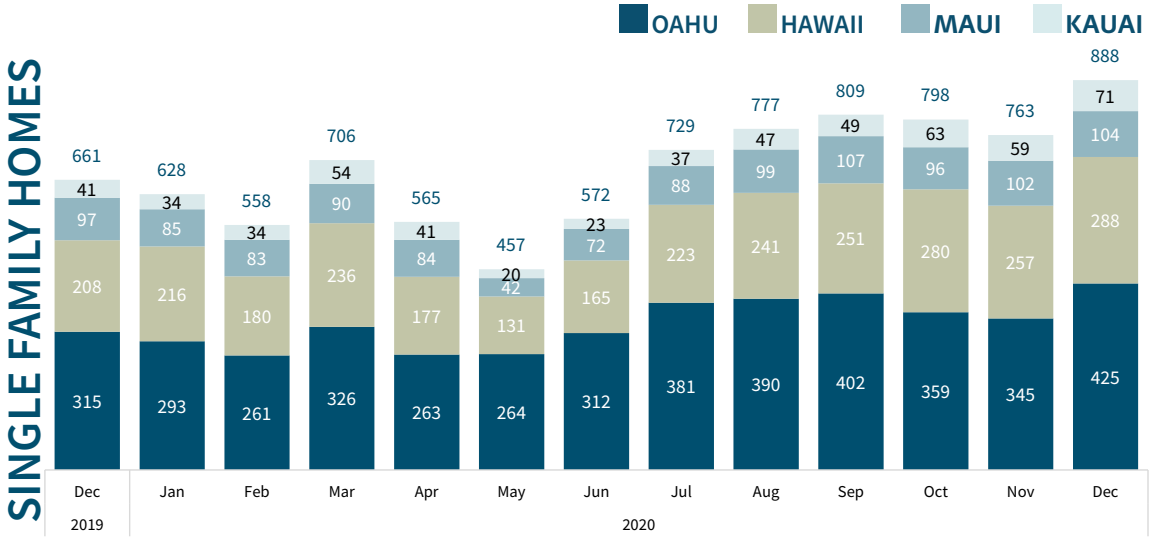
Single Family	Condominium
98.80%	98.45%

AVERAGE PRICE PER SQFT

Single Family	Condominium
$545.96	$527.90

MEDIAN DOM

Single Family	Condominium
12	21



 # OF SALES

425

23.2% VS. LAST MONTH

34.9% VS. LAST YEAR

MEDIAN SALES PRICE

$870,000

0.6% VS. LAST MONTH

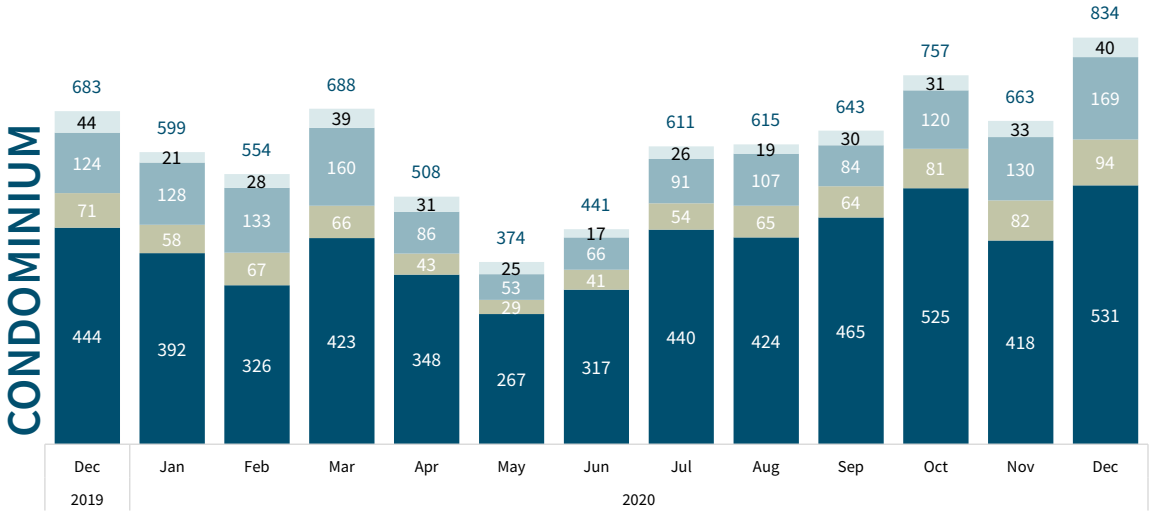
5.5% VS. LAST YEAR

TOTAL $ OF SALES

$472,517,020

26.2% VS. LAST MONTH

51.8% VS. LAST YEAR



 # OF SALES

531

27.0% VS. LAST MONTH

19.6% VS. LAST YEAR

MEDIAN SALES PRICE

$455,000

7.7% VS. LAST MONTH

5.8% VS. LAST YEAR

TOTAL $ OF SALES

$266,171,263

34.8% VS. LAST MONTH

3.6% VS. LAST YEAR

Information effective 01/04/2021

REGIONAL SALES
METRO OAHU

SALES COMPARISON

Single Family | Condominium | Vacant Land

YTD TREND

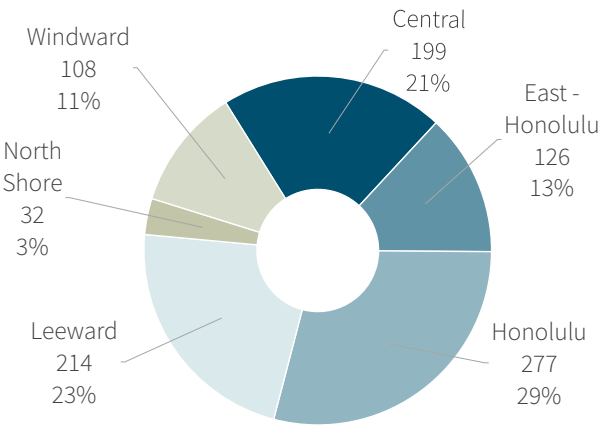
	SINGLE FAMILY				CONDOMINIUM				VACANT LAND			
CENTRAL	859	798	836	763	1092	1084	1055	931	21	6	4	5
LEEWARD	1412	1291	1306	1412	950	978	876	924	34	27	8	36
NORTH SHORE	124	112	109	163	61	56	54	56	12	15	15	14
WINDWARD	666	643	609	710	421	348	344	380	28	25	9	20
EAST HONOLULU	612	551	609	604	354	310	372	360	17	9	10	10
HONOLULU	417	392	409	369	3692	3121	2838	2225	11	12	8	14

MONTH

	#	% CHANGE *	%CHANGE REGION *
CENTRAL	90	▲ 60.7%	▲ 47.4%
	109	▲ 38.0%	
	0	0.0%	
LEEWARD	125	▲ 28.9%	▲ 35.4%
	89	▲ 41.3%	
	4	▲ 300.0%	
NORTH SHORE	24	▲ 118.2%	▲ 50.0%
	8	0.0%	
	1	▼ 66.7%	
WINDWARD	71	▲ 22.4%	▲ 25.0%
	37	▲ 27.6%	
	2	▲ 100.0%	
EAST HONOLULU	78	▲ 34.5%	▲ 30.9%
	48	▲ 26.3%	
	1	0.0%	
HONOLULU	37	▲ 5.7%	▲ 6.5%
	240	▲ 5.7%	
	3	▲ 200.0%	

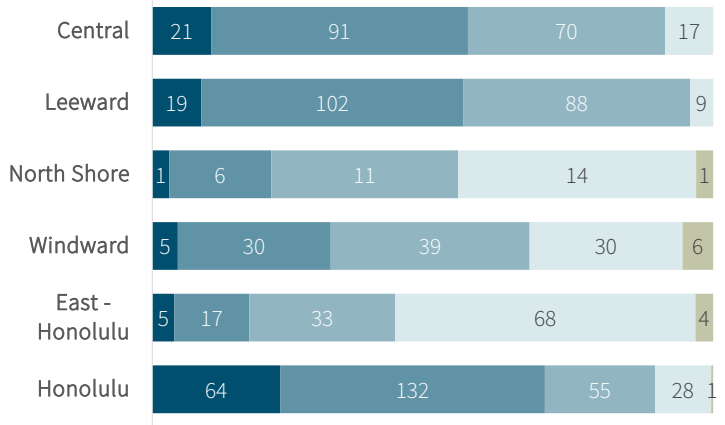
*vs. same month last year
*Year-over-year and current YTD shown

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



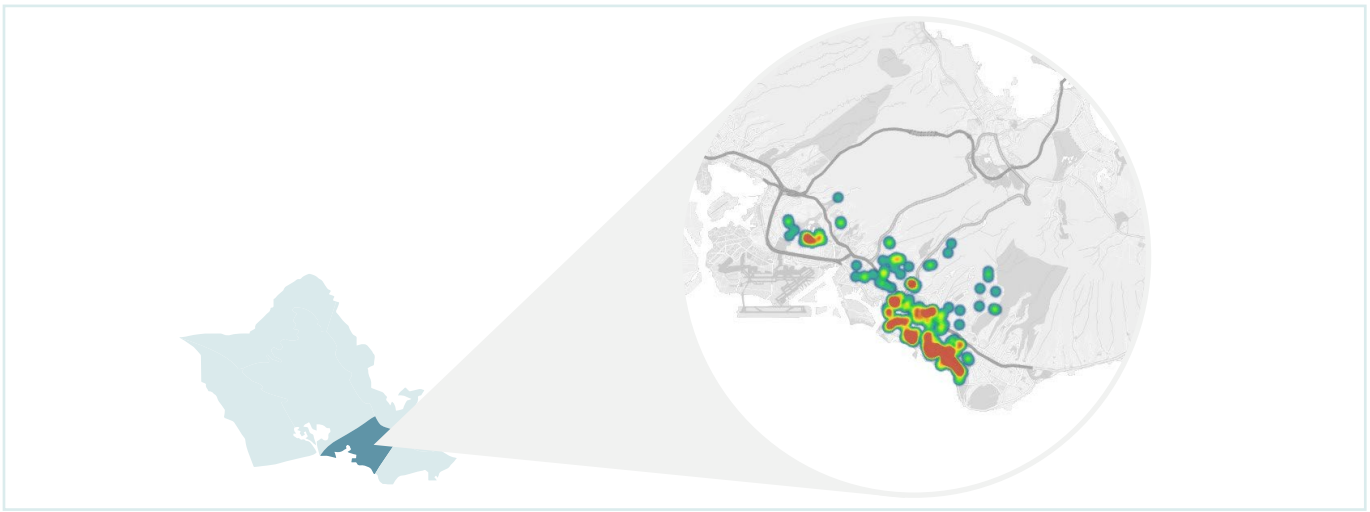
NEIGHBORHOOD SALES
METRO OAHU

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
WAIKIKI	– –	– –	– –	87 ▲	$36.2 M ▼	$380.0 K ▼
KAKAAKO	– –	– –	– –	39 ▼	$39.0 M ▼	$775.0 K ▼
SALT LAKE	1 –	$1.1 M –	$1.1 M –	17 ▲	$6.1 M ▲	$330.0 K ▼
DOWNTOWN	– –	– –	– –	16 ▲	$7.6 M ▲	$405.0 K ▲
MAKIKI AREA	3 –	$2.5 M –	$920.0 K –	12 ▼	$3.9 M ▼	$345.0 K ▼
KAPIOLANI	– –	– –	– –	10 ▲	$4.9 M ▲	$502.0 K ▲
ALA MOANA	– –	– –	– –	8 ▼	$5.7 M ▼	$485.0 K ▲
PUNCHBOWL AREA	1 –	$870.0 K ▲	$870.0 K ▲	6 ▲	$3.2 M ▲	$583.0 K ▲
CHINATOWN	– –	– –	– –	6 ▲	$2.9 M ▲	$496.0 K ▲
MOILIILI	– –	– –	– –	6 ▼	$2.4 M ▼	$378.0 K ▲

MONTHLY SALES HEAT MAP

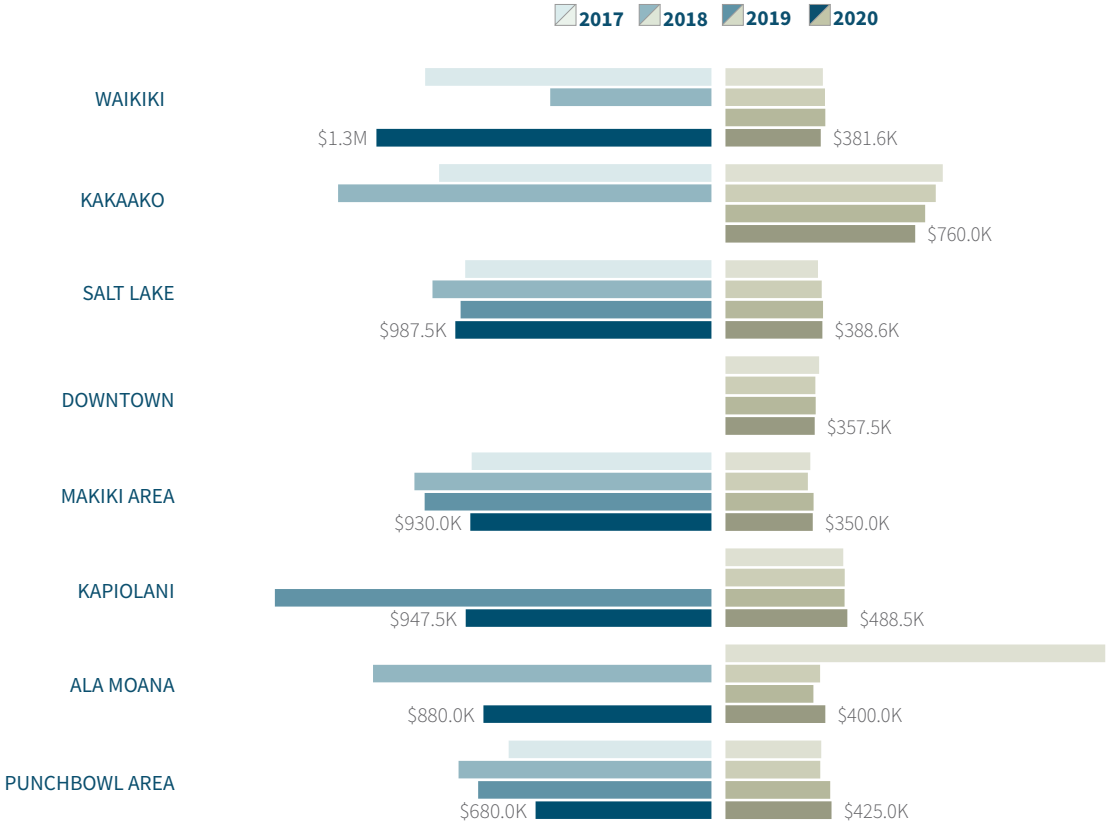


TOP NEIGHBORHOOD	#
ALA MOANA BOULEVARD	24
ALA WAI BOULEVARD	14
KAPIOLANI BOULEVARD	14
SEASIDE AVENUE	9
NUUANU AVENUE	9
KUHIO AVENUE	8
SOUTH STREET	8
QUEEN STREET	8
KALAKAUA AVENUE	7
ALA ILIMA STREET	6

TOP CONDO	#
ISLAND COLONY	5
FOUR PADDLE	5
MOANA PACIFIC	4
KOOLANI	4
VILLA ON EATON SQUARE	4
ALA WAI MANSION	4
HARBOR SQUARE	4
801 SOUTH ST	3
ALOHA LANI	3
ALLURE WAIKIKI	3

YEAR TO DATE
METRO OAHU

SINGLE FAMILY MEDIAN | CONDOMINIUM MEDIAN



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
369
9.8% VS. LAST YEAR

MEDIAN SALES PRICE
$915,000
1.6% VS. LAST YEAR

TOTAL $ OF SALES
$380,819,318
8.8% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
2225
21.6% VS. LAST YEAR

MEDIAN SALES PRICE
$410,000
1.2% VS. LAST YEAR

TOTAL $ OF SALES
$1,203,438,448
25.5% VS. LAST YEAR

VACANT LAND

 # OF SALES
14
75.0% VS. LAST YEAR

MEDIAN SALES PRICE
$974,500
2.1% VS. LAST YEAR

TOTAL $ OF SALES
$13,094,000
40.8% VS. LAST YEAR

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TG
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