



TITLE GUARANTY HAWAII

OAHU

RESIDENTIAL SALES REPORT SEPTEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$632.7 K

AVERAGE SOLD PRICE



\$1.3 M \$619.3 K

MAX SOLD PRICE



\$11.0 M \$7.1 M

% OF LIST PRICE RECEIVED



97.60% 97.88%

AVERAGE PRICE PER SQFT



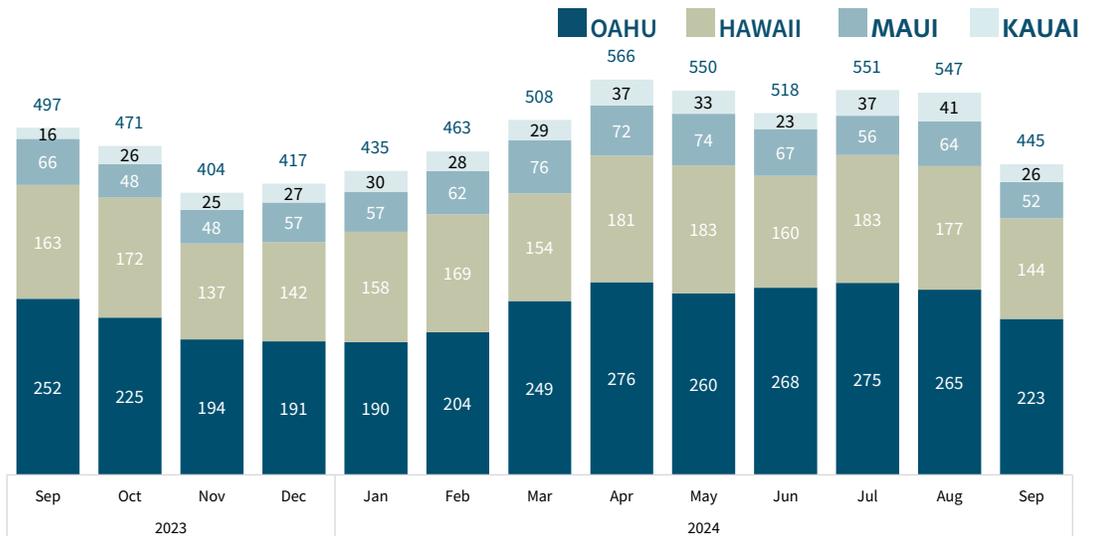
\$688.66 \$688.03

MEDIAN DOM



19 32

SINGLE FAMILY HOMES



OF SALES

223

15.8% VS. LAST MONTH 11.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,110,000

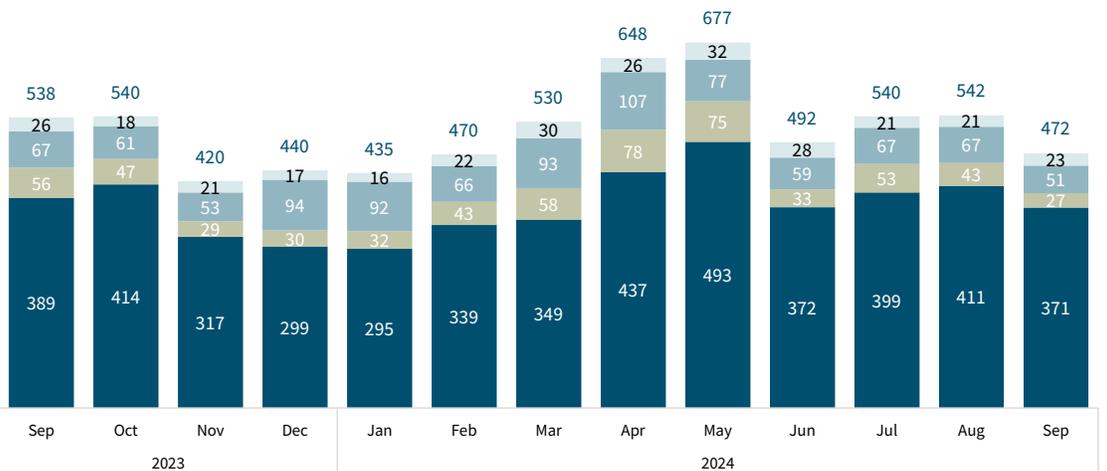
0.9% VS. LAST MONTH 9.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$290,306,130

19.9% VS. LAST MONTH 13.1% VS. LAST YEAR

CONDOMINIUM



OF SALES

371

9.7% VS. LAST MONTH 4.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$515,000

3.0% VS. LAST MONTH 3.7% VS. LAST YEAR

TOTAL \$ OF SALES

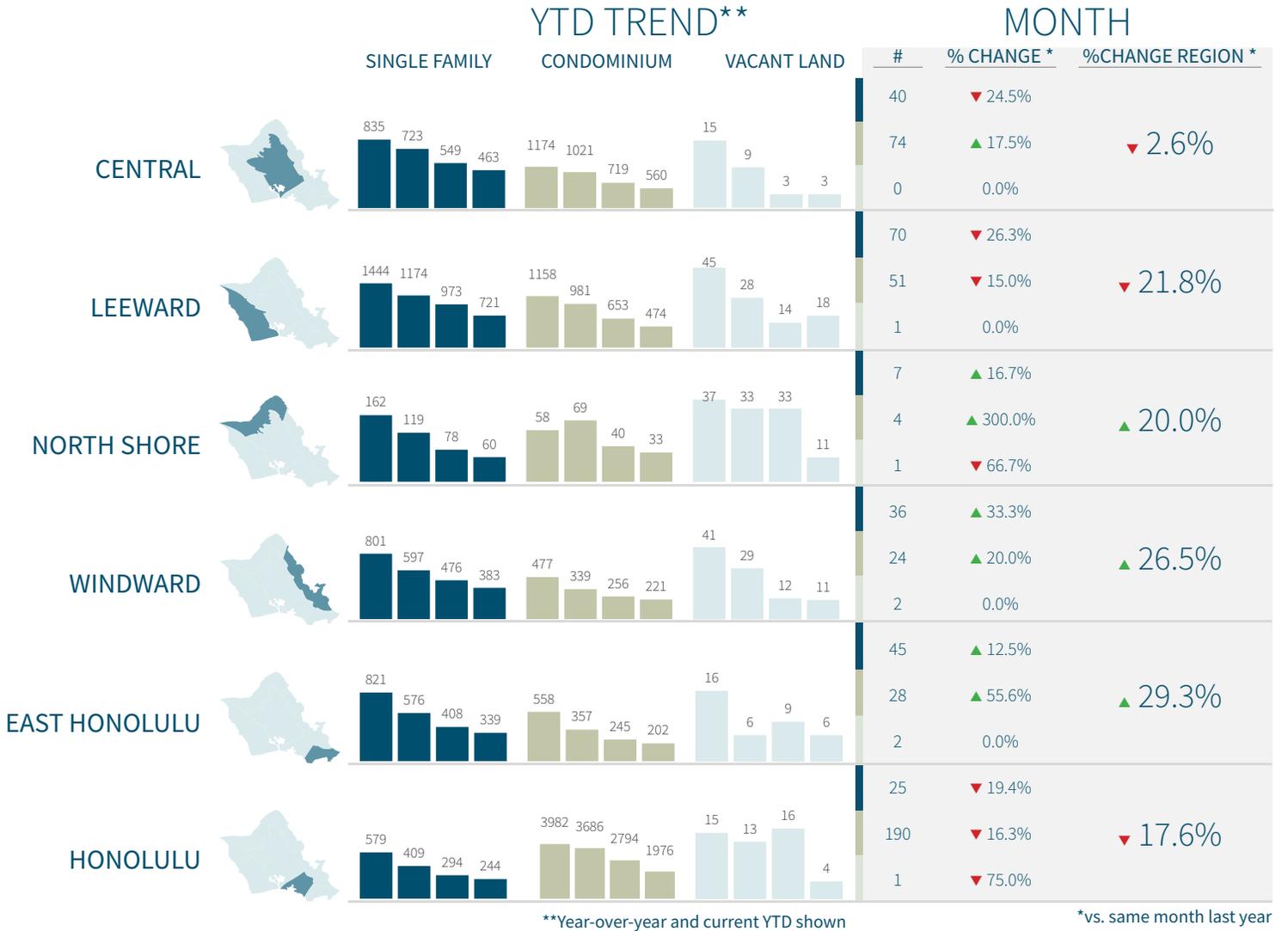
\$229,745,002

5.1% VS. LAST MONTH 3.2% VS. LAST YEAR

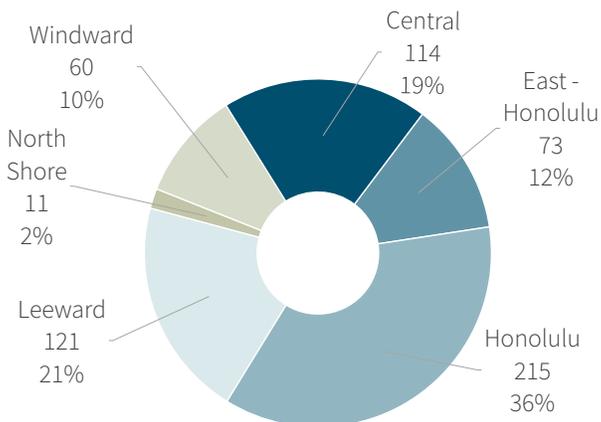
REGIONAL SALES OAHU

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES

OAHU

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

SINGLE FAMILY HOMES

CONDOMINIUM

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
CENTRAL	Pearlridge	--	--	--	17 ▲	\$8.2 M ▲	\$470.0 K ▲
	Mililani Area	5 ▼	\$4.9 M ▼	\$950.0 K ▼	9 ▲	\$4.7 M ▲	\$515.0 K ▲
	Mililani Mauka	3 -	\$3.3 M ▼	\$1.1 M ▼	7 ▲	\$4.1 M ▲	\$640.0 K ▲
LEEWARD	Maili	11 ▲	\$6.3 M ▲	\$579.0 K ▼	2 ▼	\$484.5 K ▼	\$242.3 K ▼
	Makaha	3 ▼	\$3.3 M ▲	\$1.4 M ▲	7 ▼	\$1.8 M ▼	\$269.0 K ▼
	Makakilo-Upper	--	--	--	8 ▲	\$4.7 M ▲	\$599.5 K ▲
NORTH SHORE	Waialua	4 ▲	\$7.4 M ▲	\$1.3 M ▼	2 ▲	\$1.3 M ▲	\$637.5 K ▲
	Kuilima	--	--	--	2 -	\$2.8 M -	\$1.4 M -
	Govt/Ag	--	--	--	--	--	--
WINDWARD	Enchanted Lake	5 ▲	\$9.2 M ▲	\$1.7 M ▲	1 -	\$835.0 K -	\$835.0 K -
	Kailua Town	--	--	--	6 ▲	\$4.8 M ▲	\$770.0 K ▲
	Keolu Hills	4 ▲	\$4.9 M ▲	\$1.2 M ▲	--	--	--
EAST HONOLULU	West Marina	1 ▼	\$2.8 M ▼	\$2.8 M ▲	11 ▲	\$11.8 M ▲	\$950.0 K ▲
	Palolo	4 ▼	\$5.3 M ▼	\$1.4 M ▲	2 -	\$622.0 K -	\$311.0 K -
	Diamond Head	2 ▼	\$5.0 M ▼	\$2.5 M ▼	3 ▲	\$3.2 M ▲	\$1.0 M ▼
HONOLULU	Waikiki	--	--	--	66 ▼	\$37.9 M ▼	\$465.0 K ▼
	Kakaako	1 -	\$1.3 M -	\$1.3 M -	33 ▼	\$36.2 M ▼	\$850.0 K ▼
	Makiki Area	--	--	--	14 ▲	\$5.8 M ▲	\$365.0 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

#

WAIKIKI	66
KAKAAKO	34
PEARLRIDGE	17
MILILANI AREA	14
MAKIKI AREA	14
MAILI	13
HOLIDAY MART	12
WEST MARINA	12
MILILANI MAUKA	10
MAKAHA	10

TOP CONDOMINIUMS

#

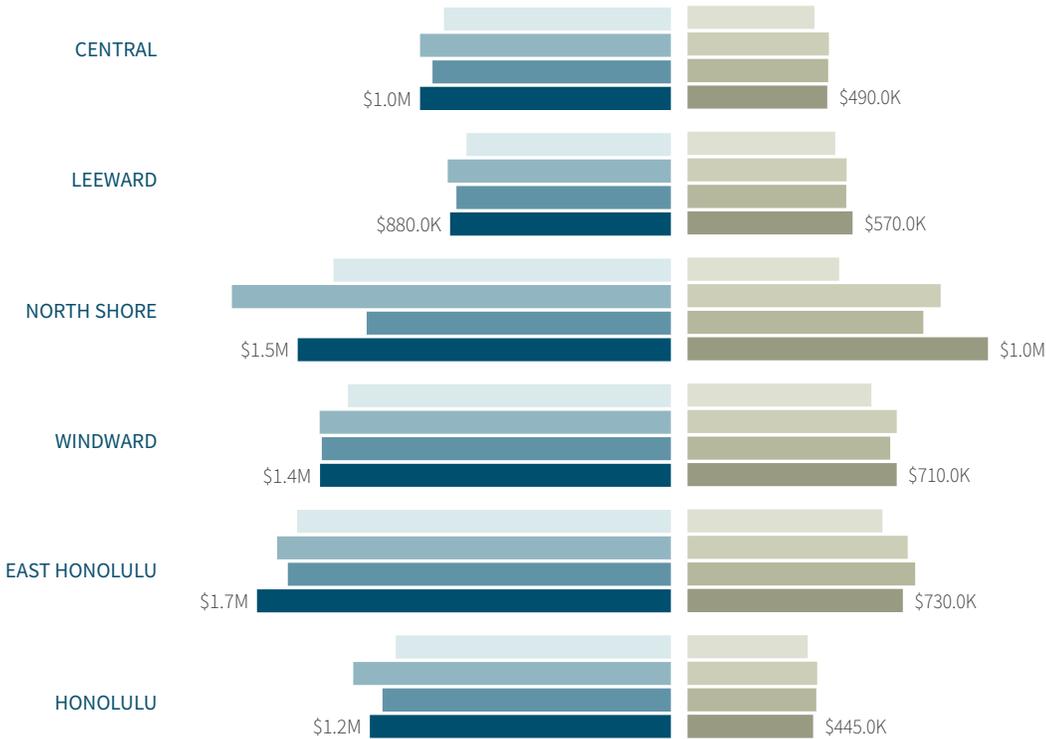
ILIKAI APT BLDG	8
WAIKIKI BANYAN	6
MAKAHA VALLEY TOWERS	5
ALA MOANA HOTEL CONDO	5
SYMPHONY HONOLULU	4
AE'O	4
HAIKU POINT 2	3
EWA APTS	3
INN ON THE PARK	3
HIDDEN VALLEY ESTS	3

YEAR TO DATE OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

2210

↑ 1.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,100,000

↑ 6.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$2,991,846,111

↑ 5.5% VS. LAST YEAR



CONDOMINIUM

OF SALES

3466

↓ 5.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$510,000

↑ 1.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$2,100,169,518

↓ 7.0% VS. LAST YEAR



VACANT LAND

OF SALES

53

↓ 23.2% VS. LAST YEAR

MEDIAN SALES PRICE

\$890,000

↑ 4.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$76,100,999

↓ 35.3% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI



TITLE GUARANTY
HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE