



TITLE GUARANTY HAWAII

OAHU

RESIDENTIAL SALES REPORT AUGUST 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$604.6 K

AVERAGE SOLD PRICE



\$1.4 M \$591.1 K

MAX SOLD PRICE



\$9.5 M \$3.9 M

% OF LIST PRICE RECEIVED



98.44% 97.77%

AVERAGE PRICE PER SQFT



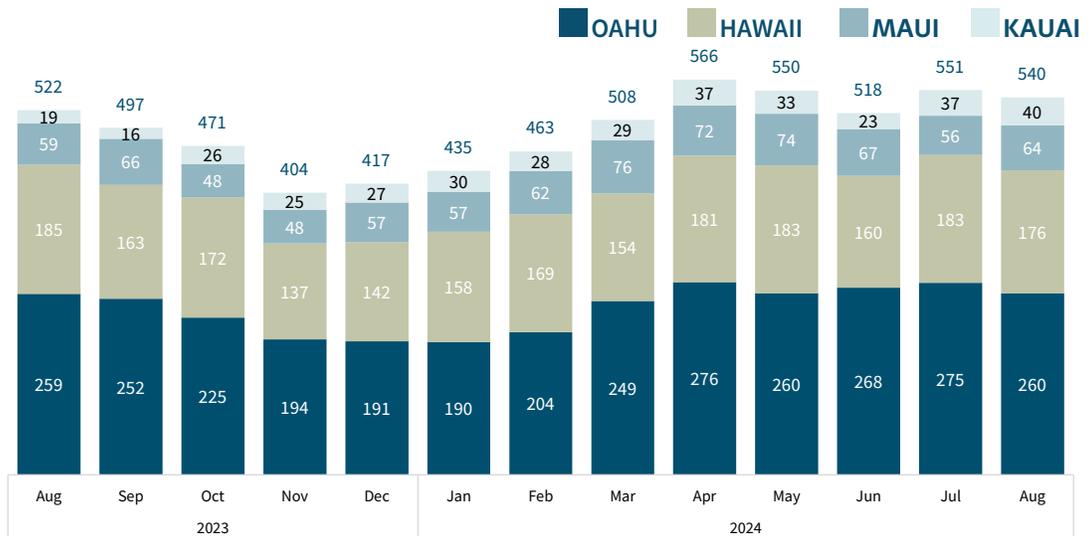
\$693.19 \$664.63

MEDIAN DOM



16 28

SINGLE FAMILY HOMES



OF SALES

260

5.5% VS. LAST MONTH
0.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,105,000

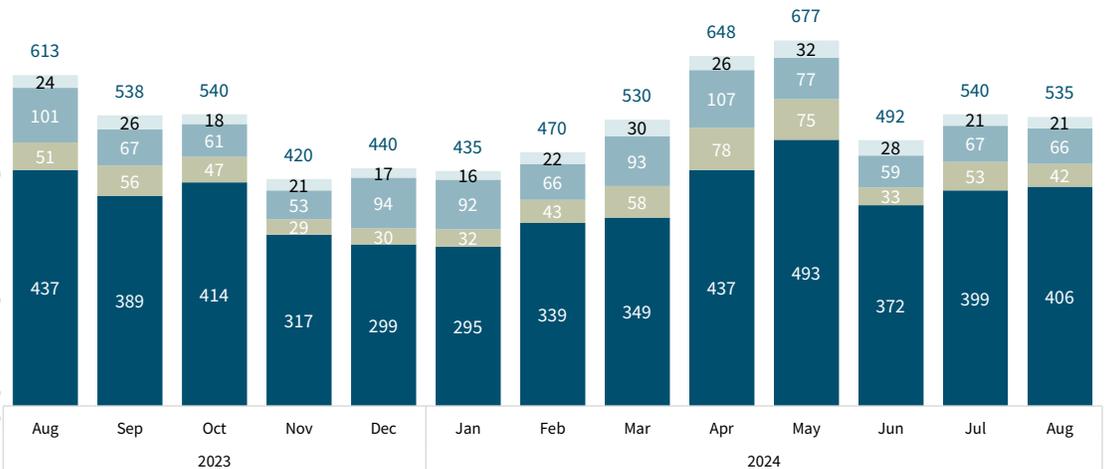
3.9% VS. LAST MONTH
1.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$357,569,606

4.5% VS. LAST MONTH
4.8% VS. LAST YEAR

CONDOMINIUM



OF SALES

406

1.8% VS. LAST MONTH
7.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$500,000

2.0% VS. LAST MONTH
3.7% VS. LAST YEAR

TOTAL \$ OF SALES

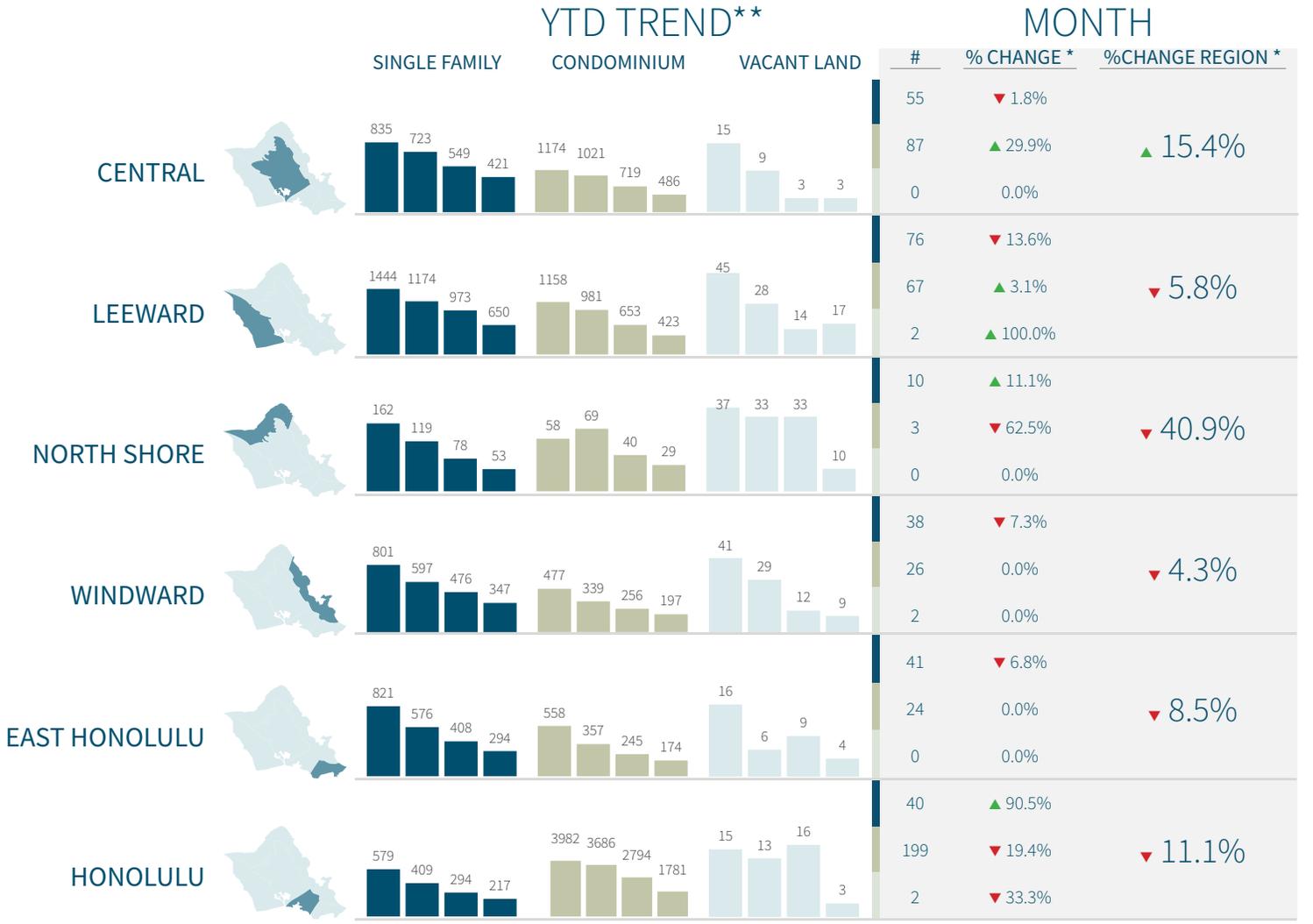
\$239,989,155

1.4% VS. LAST MONTH
12.8% VS. LAST YEAR

REGIONAL SALES OAHU

SALES COMPARISON

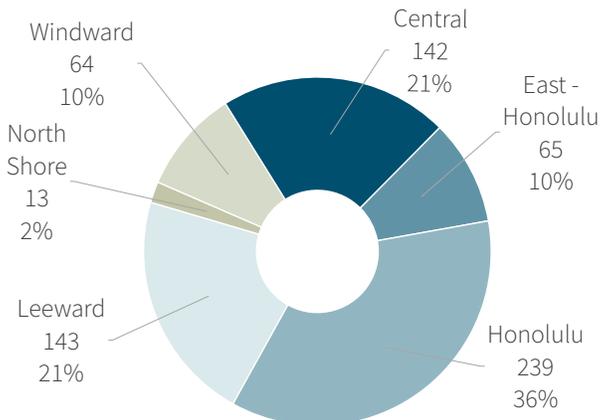
■ Single Family ■ Condominium ■ Vacant Land



**Year-over-year and current YTD shown

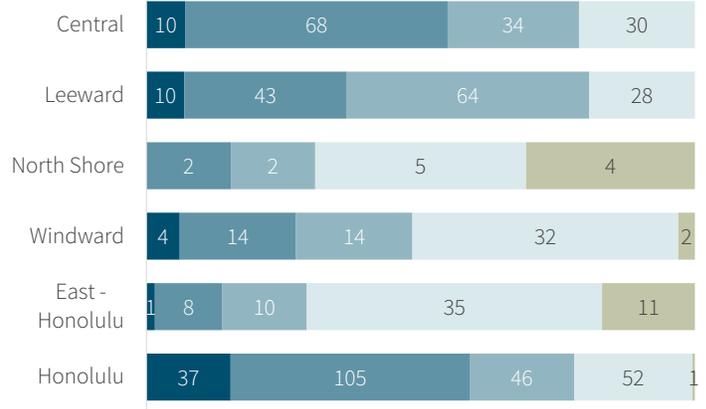
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES

OAHU

NEIGHBORHOOD COMPARISON

▲/▼ Increase/Decrease vs. Last Year

●/- No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
CENTRAL	Mililani Area	11 ▼	\$11.1 M ▼	\$1.0 M ▼	8 ▼	\$4.8 M ▼	\$628.0 K ▲
	Pearlridge	1 -	\$1.2 M -	\$1.2 M -	17 ▼	\$8.3 M ▲	\$515.0 K ▲
	Waipio Acres/ Waikalani Woodlands	2 ▲	\$2.8 M ▲	\$1.4 M ▲	15 ▲	\$6.6 M ▲	\$449.0 K ▲
LEEWARD	Maili	10 ▲	\$6.9 M ▲	\$695.0 K ▲	4 ▲	\$1.0 M ▲	\$172.5 K ▼
	Makaha	4 -	\$3.0 M ▼	\$575.0 K ▼	7 ▲	\$2.0 M ▲	\$285.0 K ▲
	Ocean Pointe	4 ▼	\$4.2 M ▼	\$1.0 M ▲	7 ▼	\$5.1 M ▼	\$715.0 K ▲
NORTH SHORE	Waialua	2 ▼	\$3.0 M ▼	\$1.5 M ▲	2 ▼	\$950.0 K ▼	\$475.0 K ▲
	Mokuleia	2 -	\$6.6 M -	\$3.3 M -	1 -	\$715.0 K -	\$715.0 K -
	Sunset Area	2 -	\$5.1 M -	\$2.6 M -	--	--	--
WINDWARD	Windward Estates	--	--	--	7 ▲	\$3.6 M ▲	\$500.0 K ▼
	Puualii	--	--	--	4 ▲	\$2.9 M ▲	\$703.4 K ▲
	Hauula	3 ▲	\$2.9 M ▲	\$760.0 K ▲	--	--	--
EAST HONOLULU	Diamond Head	4 ▲	\$15.4 M ▲	\$3.9 M ▼	7 ▲	\$9.7 M ▲	\$995.0 K ▲
	West Marina	1 -	\$2.8 M -	\$2.8 M -	9 ▲	\$9.0 M ▲	\$880.0 K ▼
	Kaimuki	4 ▲	\$5.7 M ▲	\$1.2 M ▲	--	--	--
HONOLULU	Waikiki	--	--	--	83 ▼	\$45.4 M ▼	\$400.0 K ▼
	Kakaako	--	--	--	29 ▼	\$30.6 M ▼	\$909.0 K ▼
	Makiki Area	1 -	\$1.1 M -	\$1.1 M -	19 ▼	\$6.6 M ▼	\$343.8 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS	#
WAIKIKI	83
KAKAAKO	29
MAKIKI AREA	20
MILILANI AREA	19
PEARLRIDGE	18
WAIPIO ACRES/WAIKALANI WOODLANDS	17
MAILI	14
MILILANI MAUKA	14
SALT LAKE	13
WAIPAHU-LOWER	12

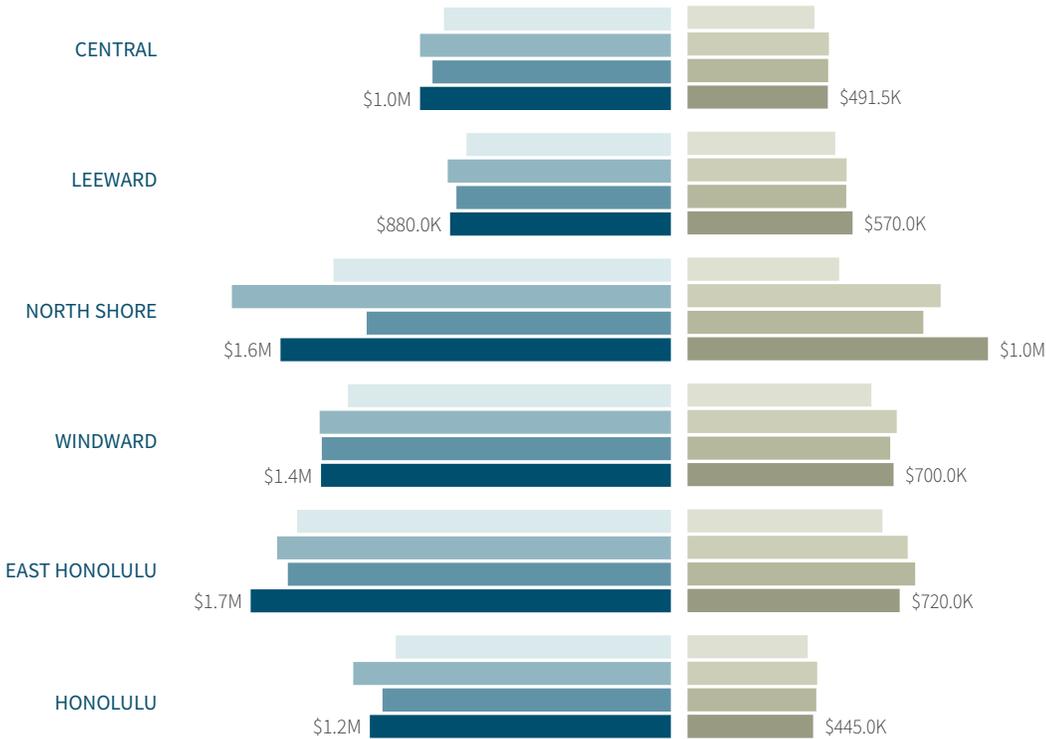
TOP CONDOMINIUMS	#
ILIKAI APT BLDG	7
ISLAND COLONY	7
TRUMP TOWER WAIKIKI	6
KOULA	6
CENTURY PARK PLAZA	5
MAKAHA VALLEY TOWERS	5
WAIKALANI WOODLANDS	4
PALM VILLAS	4
WAIKIKI BANYAN	4
SU CASA	4

YEAR TO DATE OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

1982

↑ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,085,000

↑ 4.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$2,696,761,197

↑ 7.8% VS. LAST YEAR



CONDOMINIUM

OF SALES

3090

↓ 6.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$509,810

↑ 1.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,868,227,016

↓ 7.6% VS. LAST YEAR



VACANT LAND

OF SALES

46

↓ 20.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$870,000

↑ 3.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$66,078,999

↓ 36.4% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI



TITLE GUARANTY
HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE