TITLE GUARANTY HAWAII

OAHU

RESIDENTIAL SALES REPORT AUGUST 2022

ISLAND SALES

Single Family | Condominium

AVERAGE LIST PRICE

Single Family	Condominium
$1.4 M	$549.0 K

AVERAGE SOLD PRICE

Single Family	Condominium
$1.3 M	$546.1 K

MAX SOLD PRICE

Single Family	Condominium
$9.3 M	$3.6 M

% OF LIST PRICE RECEIVED

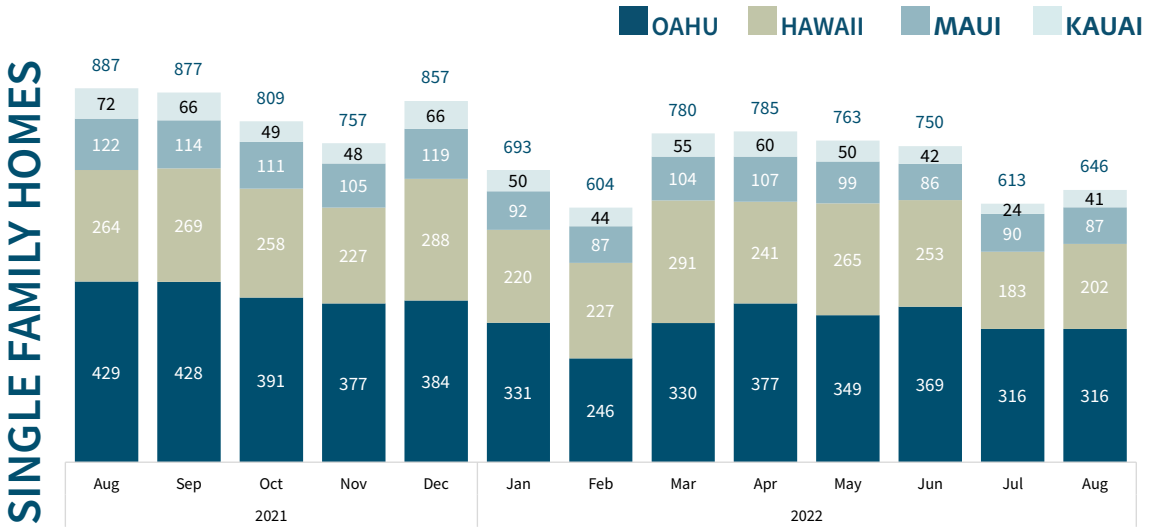
Single Family	Condominium
99.34%	99.48%

AVERAGE PRICE PER SQFT

Single Family	Condominium
$673.72	$649.39

MEDIAN DOM

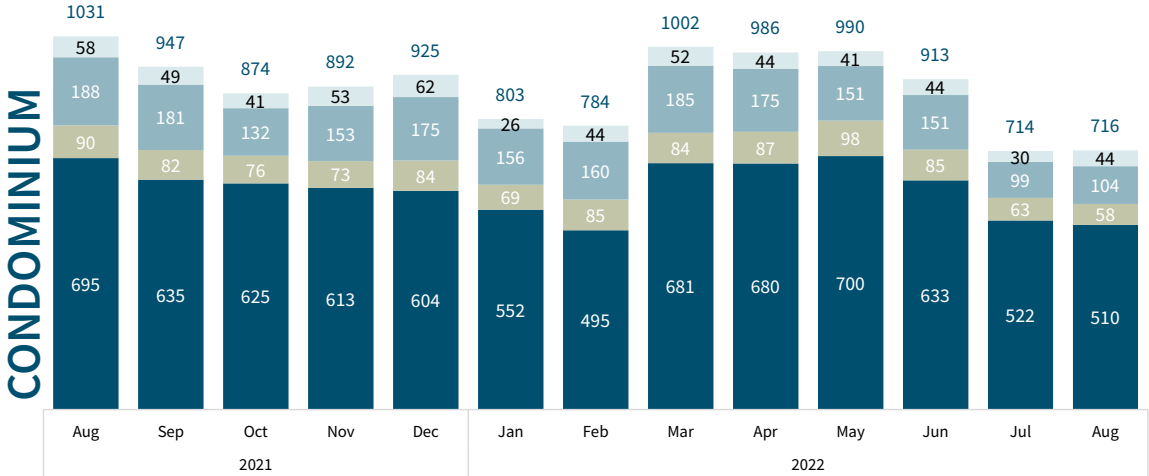
Single Family	Condominium
14	14



 # OF SALES
316
0.0% VS. LAST MONTH
26.3% VS. LAST YEAR

MEDIAN SALES PRICE
$1,125,500
1.2% VS. LAST MONTH
7.2% VS. LAST YEAR

TOTAL $ OF SALES
$423,906,744
0.0% VS. LAST MONTH
25.0% VS. LAST YEAR



 # OF SALES
510
2.3% VS. LAST MONTH
26.6% VS. LAST YEAR

MEDIAN SALES PRICE
$498,500
0.3% VS. LAST MONTH
0.3% VS. LAST YEAR

TOTAL $ OF SALES
$278,525,221
9.4% VS. LAST MONTH
34.1% VS. LAST YEAR

Information effective 09/01/2022

REGIONAL SALES
OAHU

SALES COMPARISON

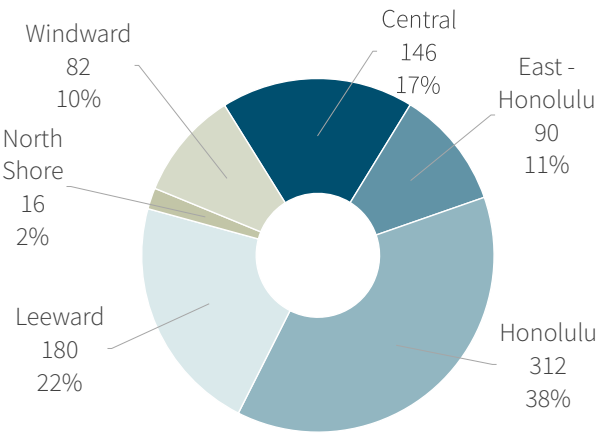
Single Family Condominium Vacant Land

	YTD TREND**			MONTH		
	SINGLE FAMILY	CONDOMINIUM	VACANT LAND	#	% CHANGE *	%CHANGE REGION *
CENTRAL	836 765 835 524	1055 932 1174 744	4 5 15 6	60 86 2	▼ 15.5% ▼ 14.0% ▼ 33.3%	▼ 14.9%
LEEWARD	1306 1415 1444 875	876 925 1158 734	8 36 45 21	100 80 2	▼ 23.7% ▼ 16.7% ▲ 100.0%	▼ 20.2%
NORTH SHORE	109 163 162 92	54 56 58 55	15 14 37 21	12 4 2	▼ 36.8% ▲ 33.3% 0.0%	▼ 25.0%
WINDWARD	609 710 801 436	344 380 477 245	9 20 41 21	53 29 4	▼ 39.8% ▼ 40.8% ▼ 20.0%	▼ 39.4%
EAST HONOLULU	609 606 821 416	372 362 558 271	10 10 16 3	59 31 0	▼ 14.5% ▼ 40.4% 0.0%	▼ 28.0%
HONOLULU	409 370 579 291	2838 2229 3982 2724	8 14 15 13	32 280 1	▼ 37.3% ▼ 29.1% 0.0%	▼ 30.0%

**Year-over-year and current YTD shown

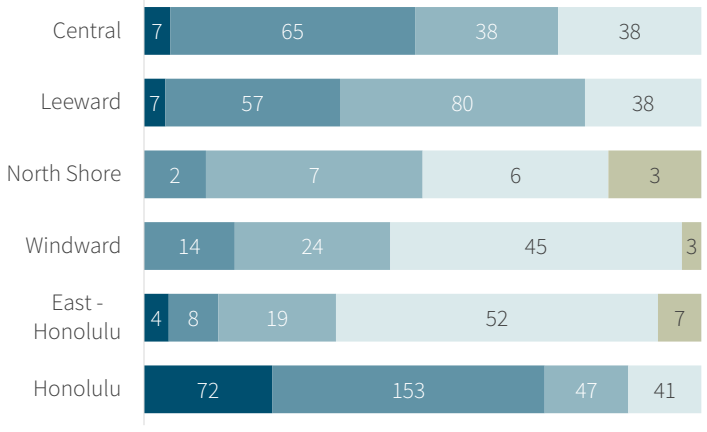
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K $300K - $649K $650K - $999K $1M - $2.9M $3M+

NEIGHBORHOOD SALES
OAHU

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

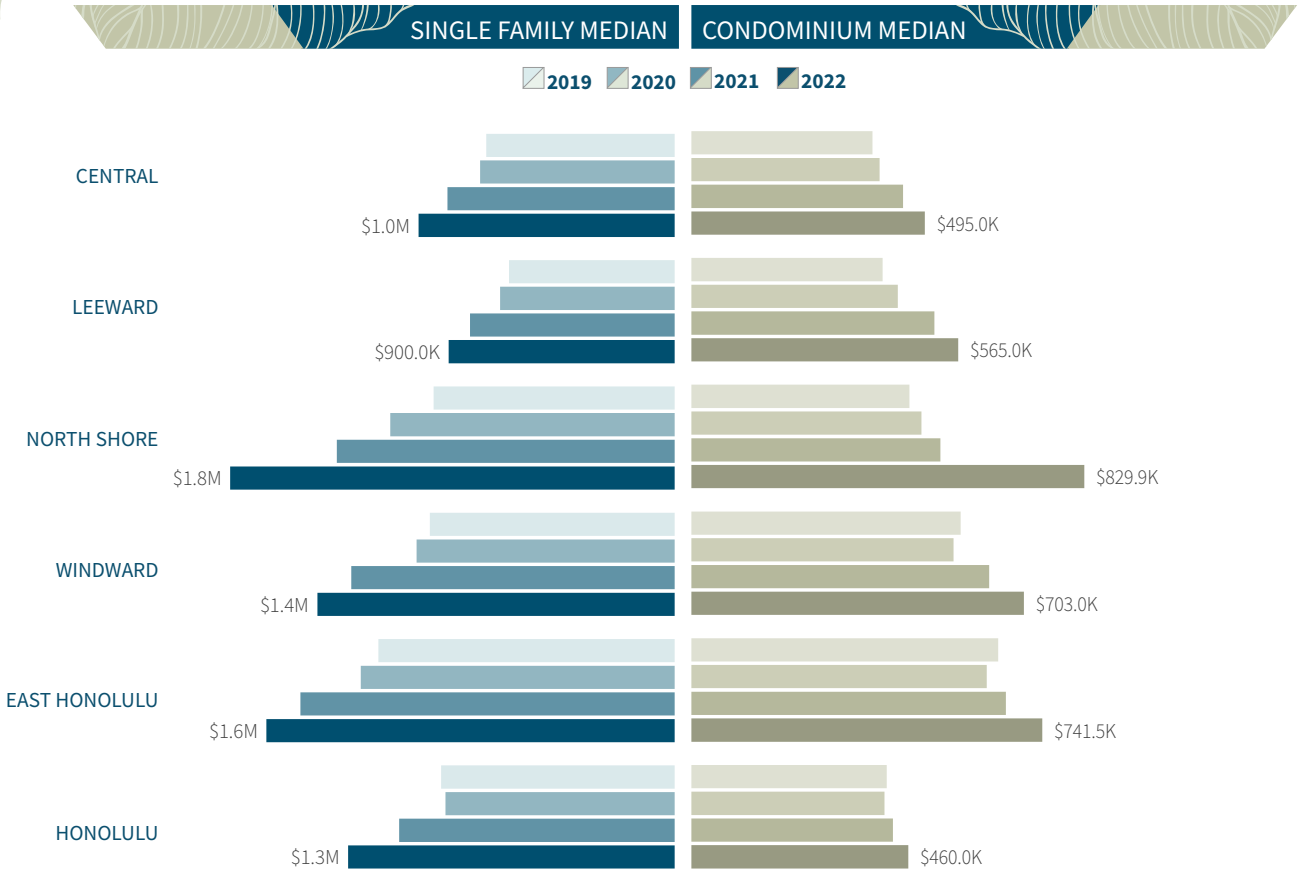
		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
CENTRAL	Mililani Area	8 ▼	$9.0 M ▲	$1.1 M ▲	16 ▲	$9.5 M ▲	$625.0 K ▲
	Pearlridge	1 –	$1.9 M –	$1.9 M –	12 ▼	$6.0 M ▼	$530.0 K ▲
	Manana	– –	– –	– –	12 ▲	$4.5 M ▲	$355.0 K ▲
LEEWARD	Ocean Pointe	10 ▲	$10.5 M ▲	$970.0 K ▲	9 ▼	$6.4 M ▼	$705.0 K ▲
	Makakilo-Upper	2 ▲	$1.8 M ▲	$880.0 K ▲	11 ▼	$6.6 M ▼	$570.0 K ▲
	Maili	9 ▼	$5.4 M ▼	$645.0 K –	3 ▼	$1.3 M ▲	$499.0 K ▲
NORTH SHORE	Waialua	3 ▼	$2.4 M ▼	$867.0 K ▼	2 –	$1.1 M ▲	$527.0 K ▲
	Sunset Area	3 ▲	$7.5 M ▼	$2.8 M ▼	– –	– –	– –
	Kawailoa-North Shore	2 –	$6.3 M –	$3.2 M –	– –	– –	– –
WINDWARD	Temple Valley	1 –	$900.0 K –	$900.0 K –	6 ▲	$4.3 M ▲	$735.0 K ▲
	Coconut Grove	6 –	$7.7 M ▼	$1.3 M ▲	– –	– –	– –
	Kailua Town	– –	– –	– –	5 ▼	$3.4 M ▼	$700.0 K ▼
EAST HONOLULU	West Marina	3 ▲	$5.7 M ▲	$1.7 M ▲	9 ▼	$8.6 M ▼	$940.0 K ▲
	Hahaione-Lower	1 –	$1.7 M –	$1.7 M –	7 –	$4.7 M ▲	$665.0 K ▲
	Palolo	8 ▲	$8.4 M ▲	$1.1 M ▲	– –	– –	– –
HONOLULU	Waikiki	– –	– –	– –	101 ▼	$39.3 M ▼	$340.0 K ▼
	Kakaako	– –	– –	– –	38 ▼	$34.4 M ▼	$812.5 K ▼
	Makiki Area	– –	– –	– –	20 ▲	$7.7 M ▲	$402.5 K ▼

MONTHLY SALES HEAT MAP

TOP NEIGHBORHOODS	#
WAIKIKI	101
KAKAAKO	38
MILILANI AREA	24
SALT LAKE	20
MAKIKI AREA	20
OCEAN POINTE	19
HOLIDAY MART	15
MAKAKILO-UPPER	13
ALA MOANA	13
PEARLRIDGE	13

TOP CONDOMINIUMS	#
CENTURY PARK PLAZA	10
PALMS AT WAIKIKI	9
WAIKIKI BANYAN	7
ALA MOANA HOTEL CONDO	7
ISLAND COLONY	6
ILIKAI APT BLDG	6
MAKAHA VALLEY PLTN	5
HAWAIIAN MONARCH	5
ALOHA LANI	4
EXECUTIVE CENTRE	4

YEAR TO DATE
OAHU



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
2634
14.0% VS. LAST YEAR

MEDIAN SALES PRICE
$1,115,000
16.0% VS. LAST YEAR

TOTAL $ OF SALES
$3,711,507,589
1.4% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
4773
3.2% VS. LAST YEAR

MEDIAN SALES PRICE
$510,000
9.1% VS. LAST YEAR

TOTAL $ OF SALES
$2,888,381,398
6.5% VS. LAST YEAR

VACANT LAND

 # OF SALES
85
21.3% VS. LAST YEAR

MEDIAN SALES PRICE
$800,000
25.5% VS. LAST YEAR

TOTAL $ OF SALES
$81,793,333
32.6% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI

TG
TITLE GUARANTY HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE