



TITLE GUARANTY HAWAII

OAHU

RESIDENTIAL SALES REPORT JUNE 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$699.3 K

AVERAGE SOLD PRICE



\$1.3 M \$681.4 K

MAX SOLD PRICE



\$5.5 M \$9.6 M

% OF LIST PRICE RECEIVED



99.40% 97.45%

AVERAGE PRICE PER SQFT



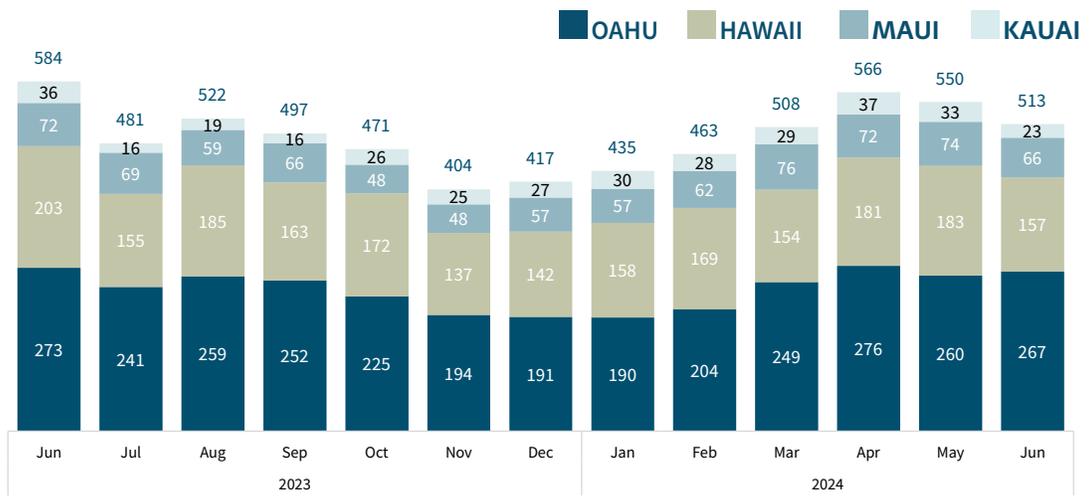
\$698.02 \$700.57

MEDIAN DOM



17 27

SINGLE FAMILY HOMES



OF SALES

267

2.7% VS. LAST MONTH
2.2% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,120,000

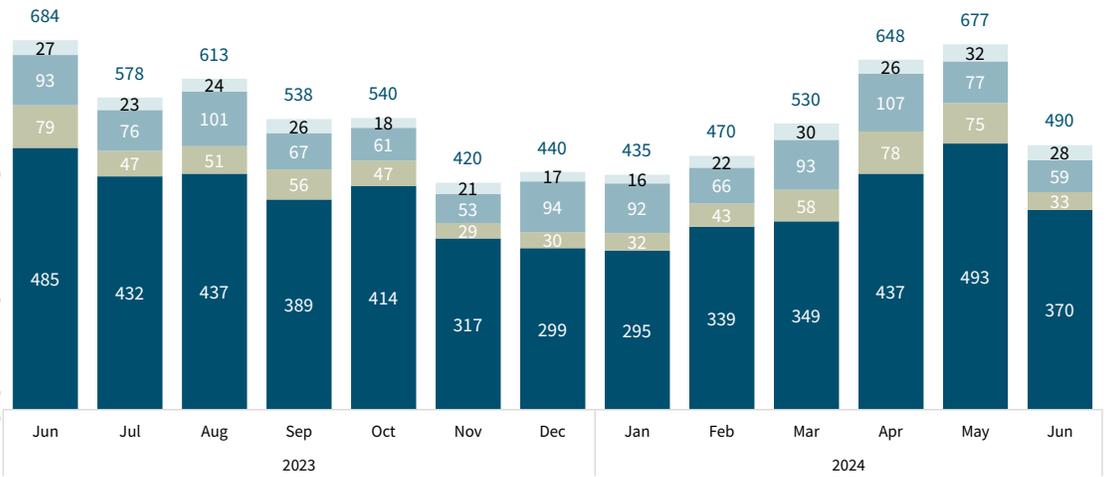
6.4% VS. LAST MONTH
10.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$346,359,315

4.5% VS. LAST MONTH
0.7% VS. LAST YEAR

CONDOMINIUM



OF SALES

370

24.9% VS. LAST MONTH
23.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$530,000

7.1% VS. LAST MONTH
2.9% VS. LAST YEAR

TOTAL \$ OF SALES

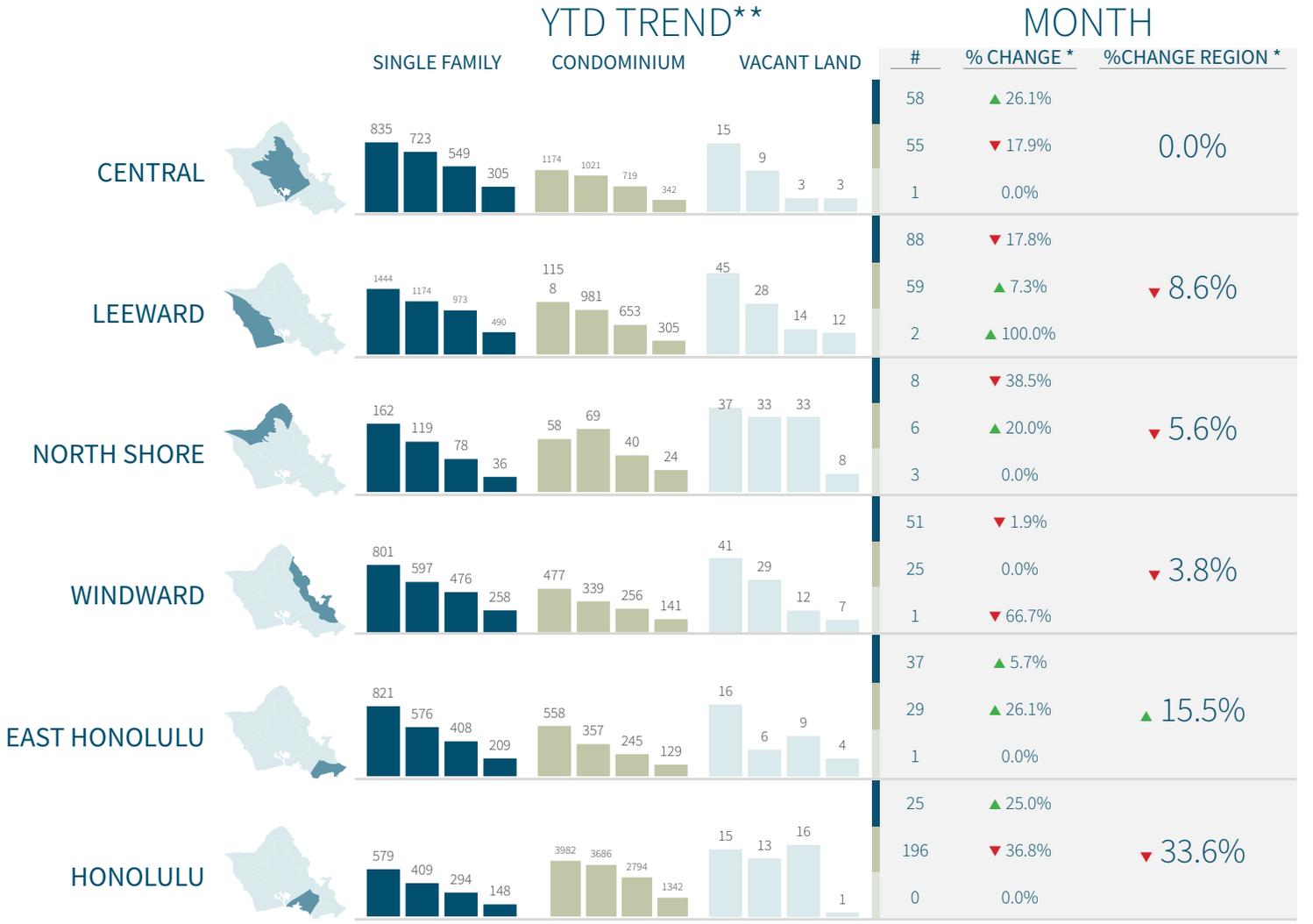
\$252,123,659

12.9% VS. LAST MONTH
12.4% VS. LAST YEAR

REGIONAL SALES OAHU

SALES COMPARISON

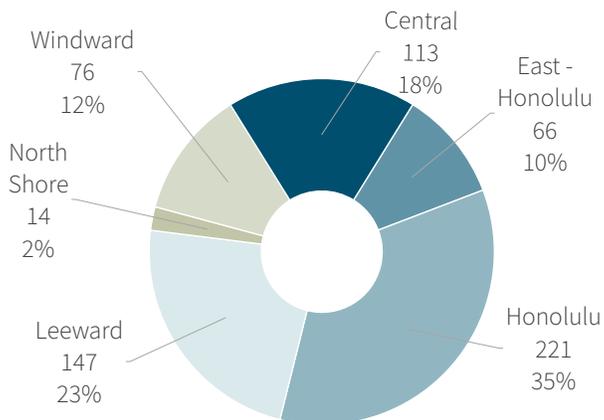
■ Single Family ■ Condominium ■ Vacant Land



**Year-over-year and current YTD shown

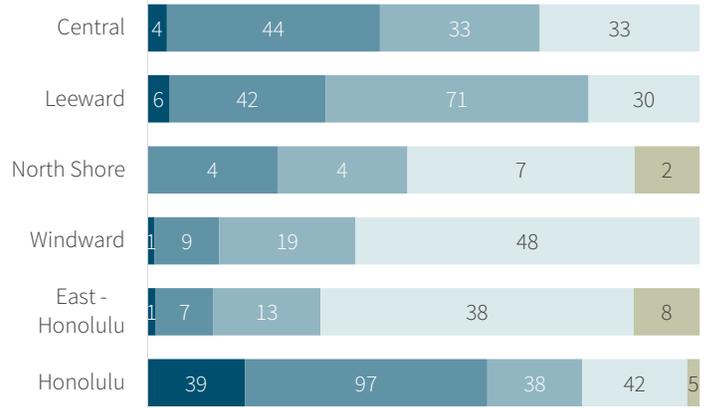
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES

OAHU

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

SINGLE FAMILY HOMES

CONDOMINIUM

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
CENTRAL	Mililani Area	12 ▲	\$13.5 M ▲	\$1.2 M ▲	6 ▲	\$3.4 M ▲	\$582.5 K ▼
	Pearlridge	1 ▼	\$1.4 M ▼	\$1.4 M ▲	14 ▲	\$6.4 M ▲	\$486.5 K ▼
	Waikele	2 –	\$2.3 M ▲	\$1.1 M ▲	7 ▲	\$4.3 M ▲	\$610.0 K ▲
LEEWARD	Maili	11 ▲	\$7.0 M ▲	\$635.0 K ▲	3 –	\$1.1 M ▲	\$342.5 K ▲
	Makaha	7 ▼	\$6.3 M ▼	\$579.0 K ▼	4 ▼	\$1.1 M ▼	\$280.0 K ▼
	Makakilo-Upper	3 ▲	\$2.6 M ▲	\$838.0 K ▼	7 ▼	\$3.9 M ▼	\$570.0 K ▲
NORTH SHORE	Waialua	3 ▲	\$3.2 M ▲	\$925.0 K ▲	3 ▼	\$1.2 M ▼	\$420.0 K ▲
	Kuilima	--	--	--	3 –	\$8.5 M –	\$2.0 M –
	Haleiwa	1 –	\$989.0 K –	\$989.0 K –	--	--	--
WINDWARD	Enchanted Lake	8 ▲	\$13.7 M ▲	\$1.6 M ▲	--	--	--
	Kailua Town	--	--	--	8 ▲	\$5.7 M ▲	\$684.5 K ▲
	Lilipuna	4 ▲	\$5.7 M ▲	\$1.4 M ▲	1 –	\$897.0 K ▲	\$897.0 K ▲
EAST HONOLULU	West Marina	2 ▲	\$3.3 M ▲	\$1.7 M ▼	11 ▲	\$13.1 M ▲	\$1.1 M ▲
	Diamond Head	1 ▼	\$2.2 M ▼	\$2.2 M ▼	6 ▲	\$13.2 M ▲	\$1.2 M ▲
	Hahaione-Lower	1 ▼	\$2.4 M ▼	\$2.4 M ▲	4 –	\$2.6 M ▲	\$652.0 K ▲
HONOLULU	Waikiki	--	--	--	67 ▼	\$37.9 M ▼	\$435.0 K ▼
	Kakaako	--	--	--	35 ▼	\$34.6 M ▼	\$805.0 K ▼
	Makiki Area	1 –	\$1.6 M –	\$1.6 M –	15 ▼	\$6.7 M ▼	\$425.0 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WAIKIKI	67
KAKAAKO	35
MILILANI AREA	18
MAKIKI AREA	16
PEARLRIDGE	15
MAILI	14
WEST MARINA	13
HOLIDAY MART	12
ALA MOANA	12
SALT LAKE	12

TOP CONDOMINIUMS

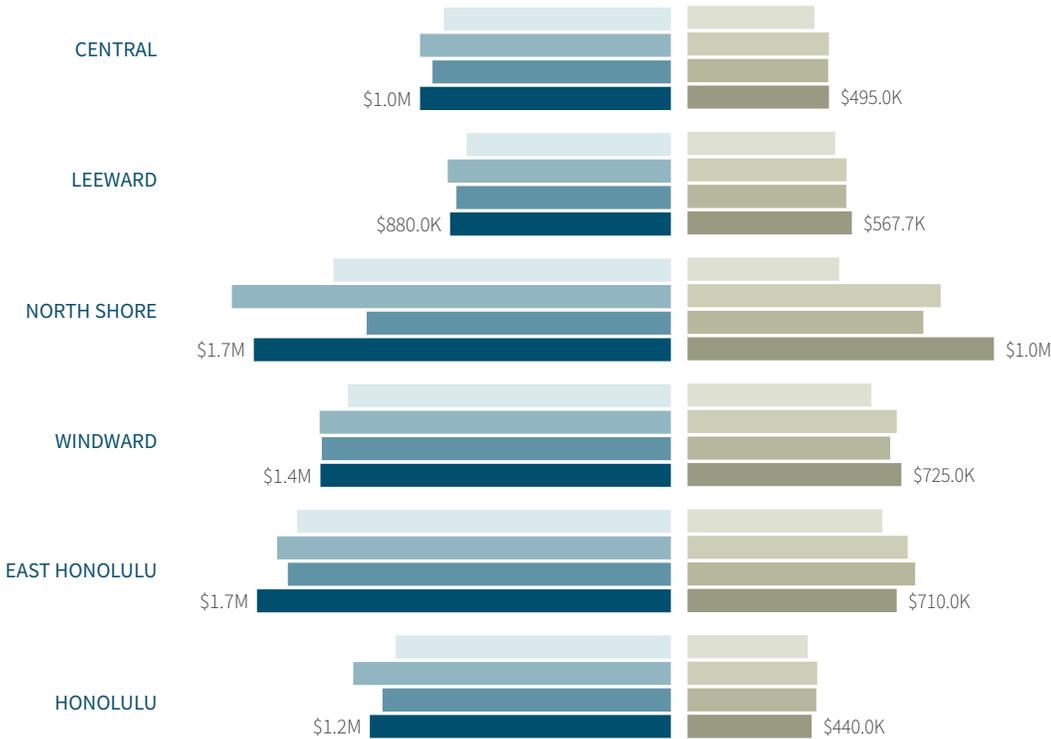
	#
ALA MOANA HOTEL CONDO	6
WAIKIKI BANYAN	4
KAPIOLANI MANOR	4
CENTURY PARK PLAZA	4
ILIKAI APT BLDG	4
CENTURY SQUARE	3
EWA APTS	3
KOKO ISLE	3
INN ON THE PARK	3
ISLAND COLONY	3

YEAR TO DATE OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

1446

↑ 2.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,070,000

↑ 4.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,963,761,018

↑ 7.7% VS. LAST YEAR



CONDOMINIUM

OF SALES

2283

↓ 5.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$510,000

↑ 2.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,382,980,342

↓ 6.6% VS. LAST YEAR



VACANT LAND

OF SALES

35

↓ 10.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,000

↑ 25.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$57,149,999

↓ 19.3% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI



TITLE GUARANTY
HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE