



TITLE GUARANTY HAWAII

OAHU

RESIDENTIAL SALES REPORT MARCH 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$587.4 K

AVERAGE SOLD PRICE



\$1.4 M \$577.0 K

MAX SOLD PRICE



\$13.0 M \$3.0 M

% OF LIST PRICE RECEIVED



98.23% 98.23%

AVERAGE PRICE PER SQFT



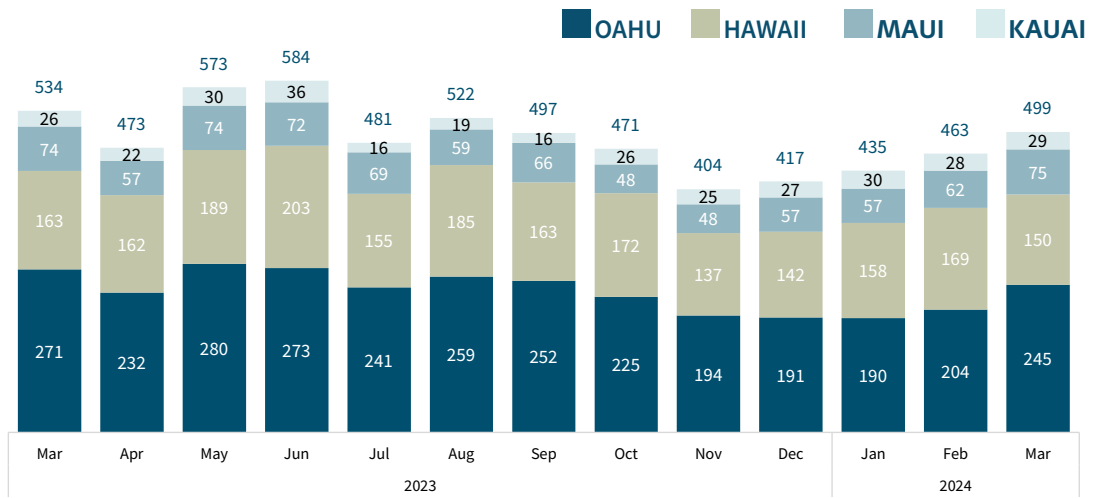
\$665.48 \$673.35

MEDIAN DOM



29 29

SINGLE FAMILY HOMES



OF SALES

245

20.1% VS. LAST MONTH 9.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,070,000

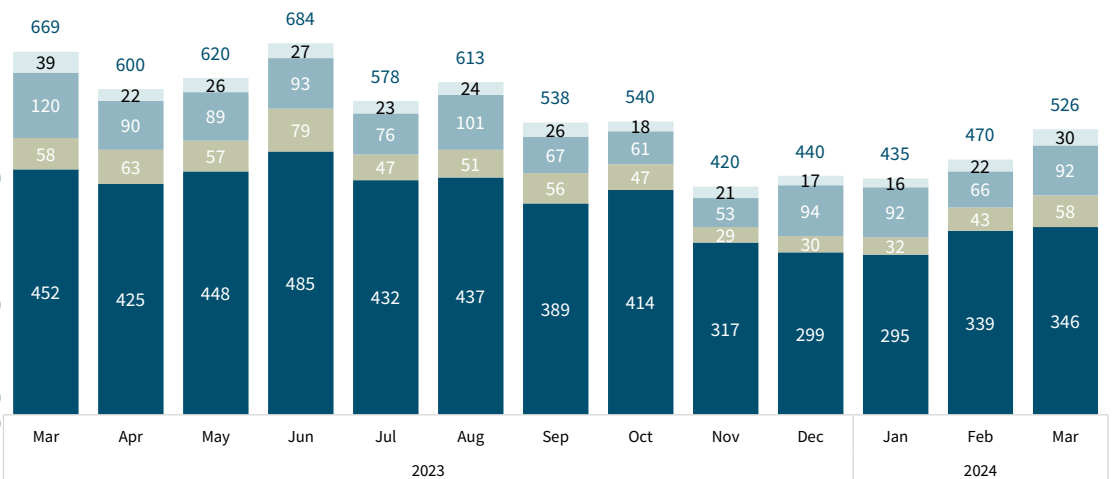
0.9% VS. LAST MONTH 1.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$333,347,440

18.0% VS. LAST MONTH 9.0% VS. LAST YEAR

CONDOMINIUM



OF SALES

346

2.1% VS. LAST MONTH 23.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$500,000

2.0% VS. LAST MONTH 6.1% VS. LAST YEAR

TOTAL \$ OF SALES

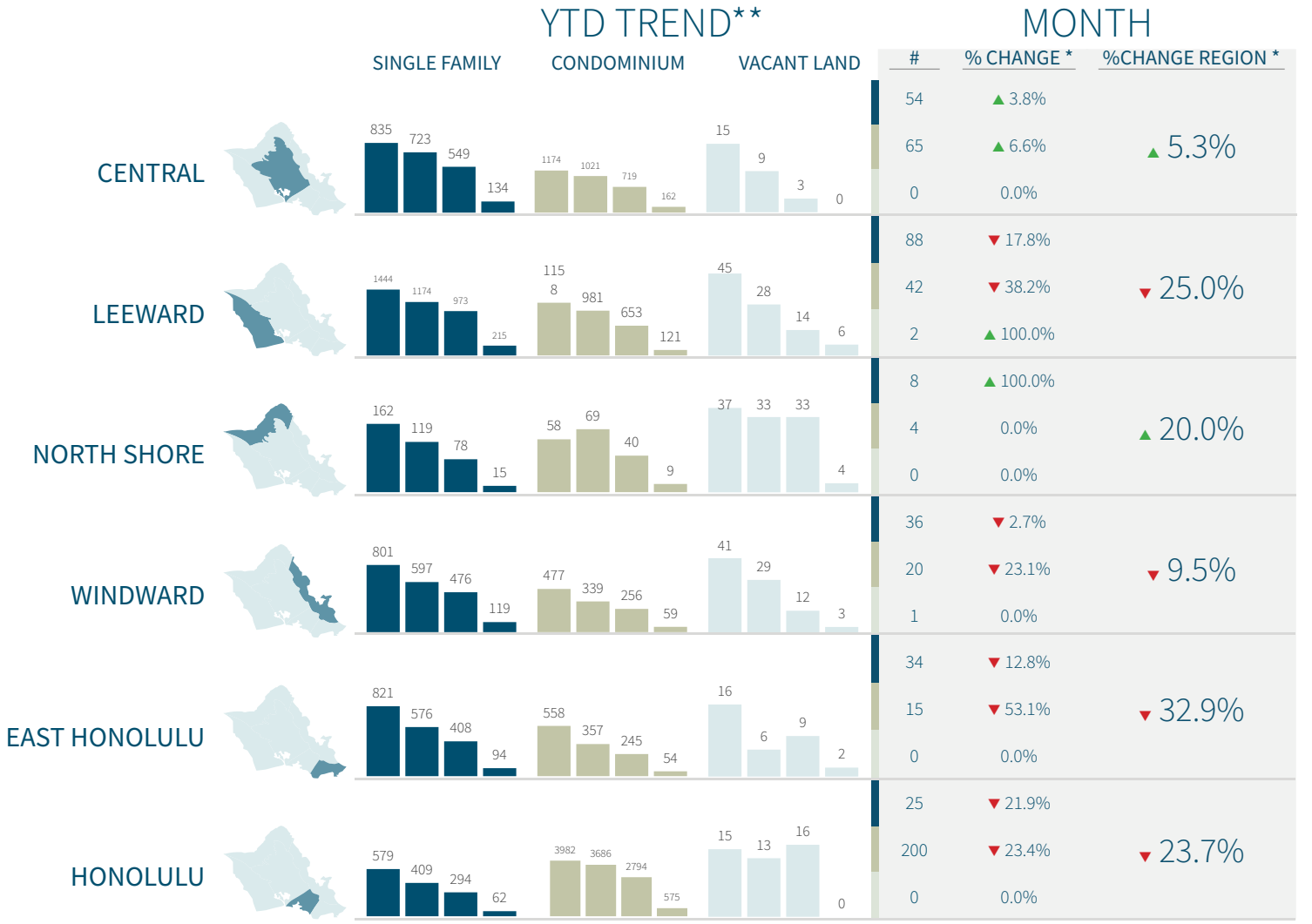
\$199,647,883

1.6% VS. LAST MONTH 31.4% VS. LAST YEAR

REGIONAL SALES OAHU

SALES COMPARISON

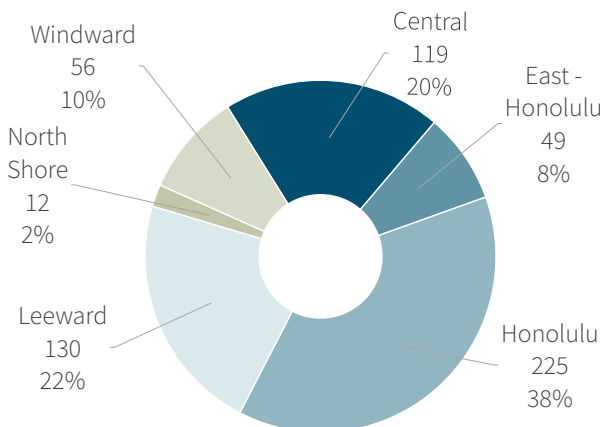
■ Single Family ■ Condominium ■ Vacant Land



**Year-over-year and current YTD shown

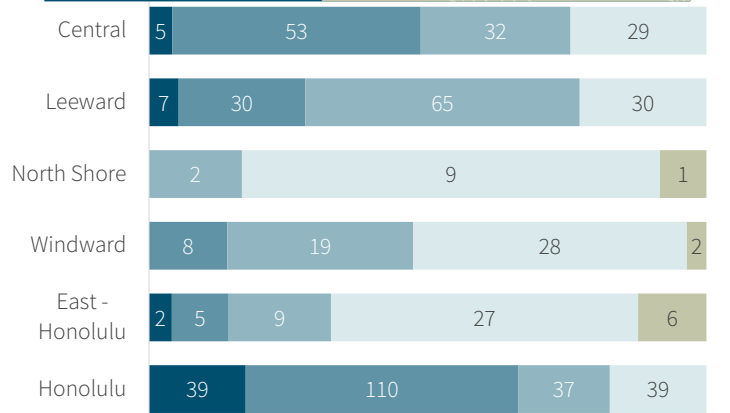
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES

OAHU

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

SINGLE FAMILY HOMES

CONDOMINIUM

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
CENTRAL	Pearlridge	1 -	\$1.5 M -	\$1.5 M -	14 ▲	\$6.5 M ▲	\$477.5 K ▲
	Mililani Mauka	4 -	\$5.4 M ▲	\$1.4 M ▲	10 ▲	\$5.2 M ▲	\$537.5 K ▲
	Mililani Area	5 ▼	\$4.8 M ▼	\$1.0 M ▲	7 ▲	\$4.4 M ▲	\$695.0 K ▲
LEEWARD	Makaha	7 ▼	\$4.1 M ▼	\$560.0 K ▼	6 ▲	\$1.7 M ▲	\$275.0 K ▼
	Makakilo-Upper	2 ▲	\$1.6 M ▲	\$775.0 K ▼	7 ▼	\$4.0 M ▼	\$570.0 K ▲
	Hoakalei-Ka Makana	8 ▲	\$11.2 M ▲	\$1.2 M ▼	--	--	--
NORTH SHORE	Waialua	1 ▼	\$800.0 K ▼	\$800.0 K ▼	2 -	\$1.9 M -	\$928.8 K -
	Sunset Area	3 -	\$14.8 M -	\$2.2 M -	--	--	--
	Kuilima	--	--	--	2 ▼	\$3.1 M ▼	\$1.5 M ▲
WINDWARD	Kailua Town	--	--	--	5 ▼	\$3.6 M ▼	\$700.0 K ▲
	Temple Valley	--	--	--	5 ▲	\$3.7 M ▲	\$749.0 K ▲
	Keolu Hills	5 ▲	\$7.6 M ▲	\$1.5 M ▼	--	--	--
EAST HONOLULU	Diamond Head	1 ▼	\$3.3 M ▼	\$3.3 M ▼	6 ▲	\$3.1 M ▼	\$575.0 K ▼
	Kapahulu	4 ▲	\$4.8 M ▲	\$1.2 M ▼	--	--	--
	Hahaione-Lower	--	--	--	4 -	\$2.7 M ▲	\$682.5 K ▲
HONOLULU	Waikiki	--	--	--	82 ▼	\$47.7 M ▼	\$440.5 K ▼
	Kakaako	--	--	--	22 ▼	\$26.8 M ▼	\$937.5 K ▲
	Salt Lake	1 -	\$1.2 M -	\$1.2 M -	14 ▲	\$6.2 M ▲	\$427.5 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WAIKIKI	82
KAKAAKO	22
PEARLRIDGE	15
SALT LAKE	15
MILILANI MAUKA	14
MAKAHA	13
MILILANI AREA	12
ALA MOANA	11
KAPIOLANI	10
HOLIDAY MART	9

TOP CONDOMINIUMS

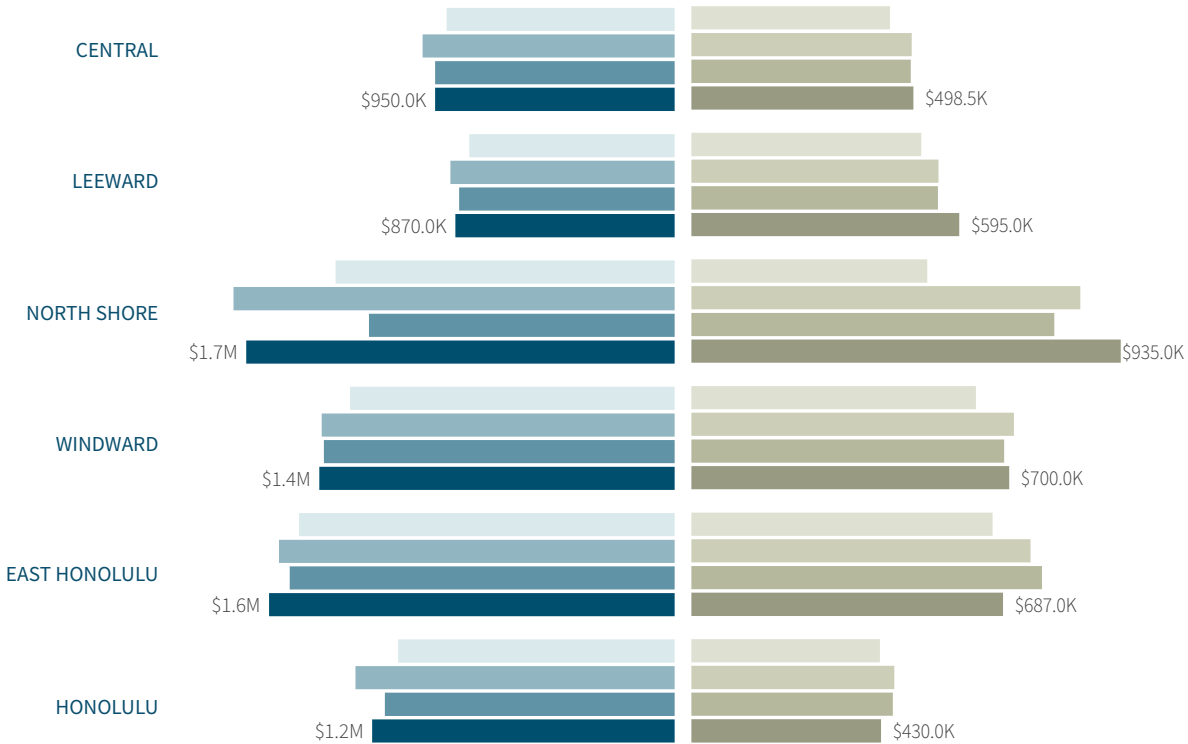
	#
ALA MOANA HOTEL CONDO	7
CENTURY PARK PLAZA	5
AE'O	4
KOULA	4
ILIKAI APT BLDG	4
CENTURY WEST	4
ROYAL KUHIO	4
EXECUTIVE CENTRE	3
HAWAIIAN MONARCH	3
CHATEAU WAIKIKI	3

YEAR TO DATE OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

639

↑ 1.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,055,000

↑ 4.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$865,104,109

↑ 5.0% VS. LAST YEAR



CONDOMINIUM

OF SALES

980

↓ 7.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$503,500

↑ 0.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$570,930,380

↓ 13.9% VS. LAST YEAR



VACANT LAND

OF SALES

15

0.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,000,000

↑ 42.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$25,794,999

↓ 45.1% VS. LAST YEAR

HAWAII KAI | KAHALA
KAILUA | KAPOLEI



TITLE GUARANTY
HAWAII

KING STREET | MAIN
MILILANI | PEARLRIDGE