



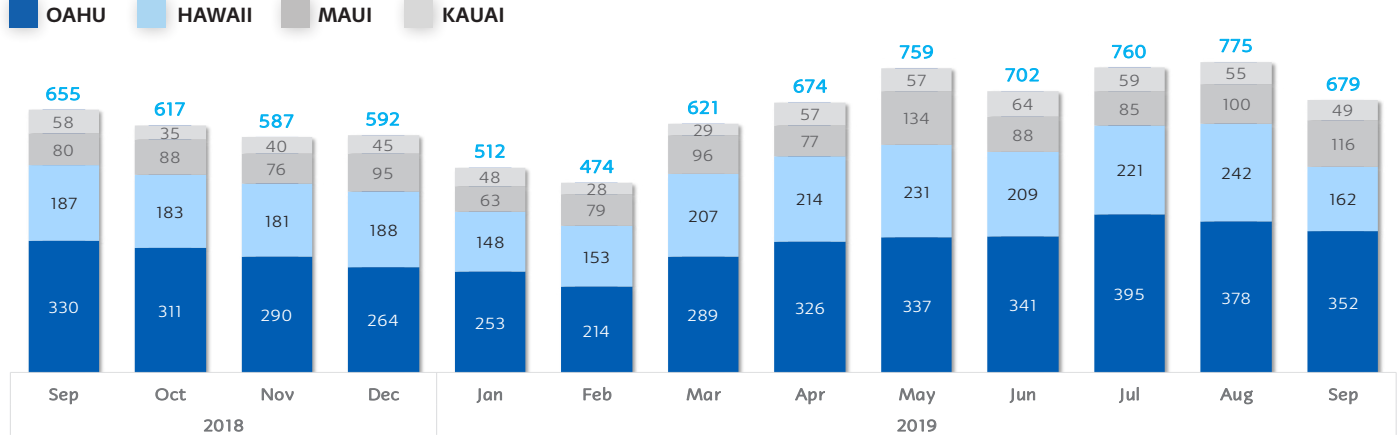
# TITLE GUARANTY

TITLE & ESCROW SERVICES

## RESIDENTIAL SALES REPORT SEPTEMBER 2019

# OAHU

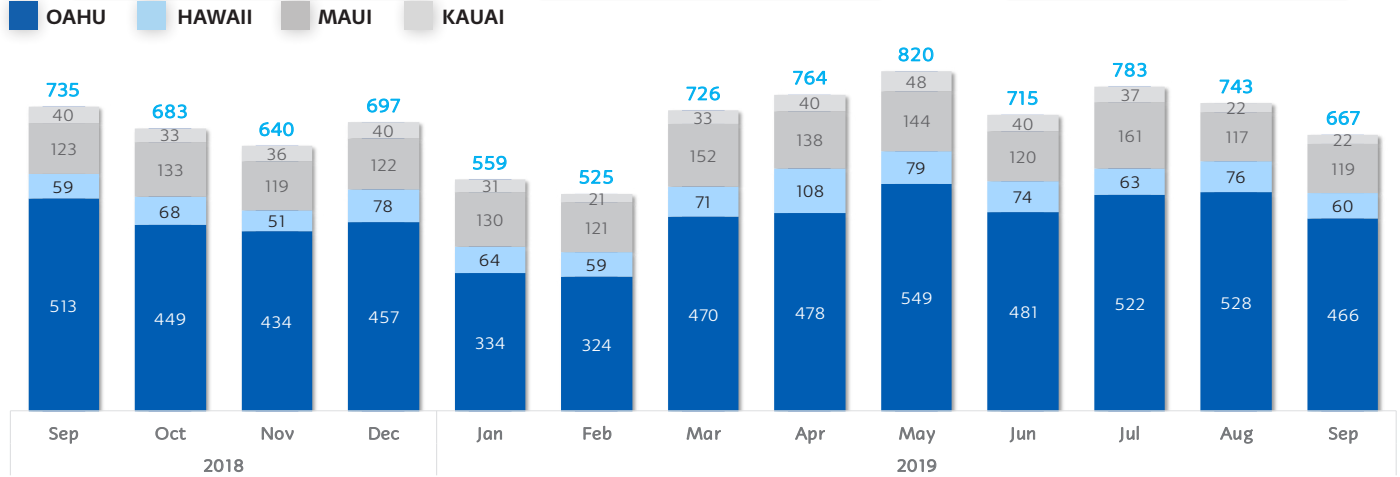
### ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



**# OF SALES**  
**352**  
 ↓ 6.9% VS. LAST MONTH  
 ↑ 6.7% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$781,250**  
 ↓ 1.0% VS. LAST MONTH  
 ↓ 3.8% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$334,095,621**  
 ↓ 7.2% VS. LAST MONTH  
 ↓ 1.5% VS. LAST YEAR



**# OF SALES**  
**466**  
 ↓ 11.7% VS. LAST MONTH  
 ↓ 9.3% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$440,000**  
 ↑ 6.0% VS. LAST MONTH  
 ↑ 2.3% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$261,814,532**  
 ↑ 2.6% VS. LAST MONTH  
 ↓ 3.3% VS. LAST YEAR



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information effective 10/1/2019

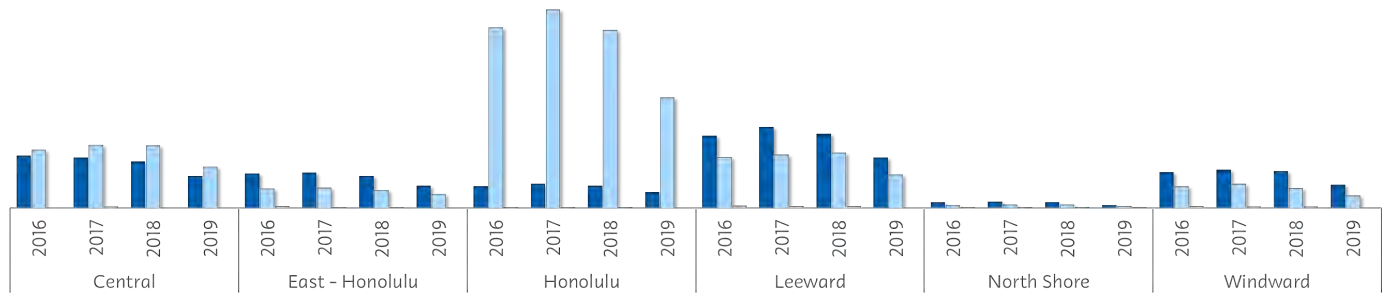


# TITLE GUARANTY

TITLE & ESCROW SERVICES

## REGIONAL SALES

### SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
<b>CENTRAL</b>	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	649	789	1,438
<b>EAST - HONOLULU</b>	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	437	274	711
<b>HONOLULU</b>	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	296	2,139	2,435

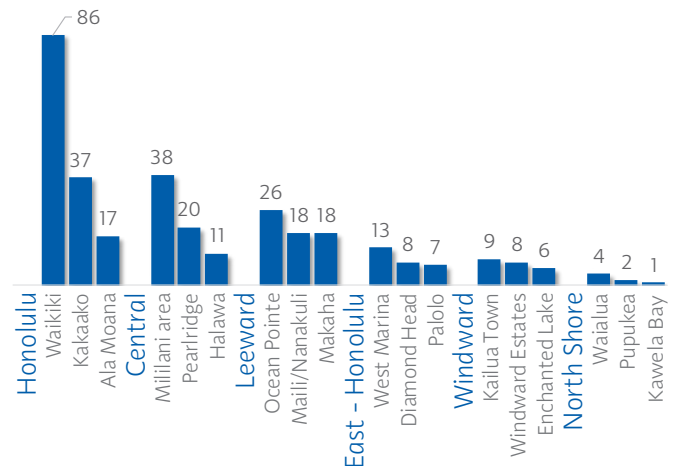
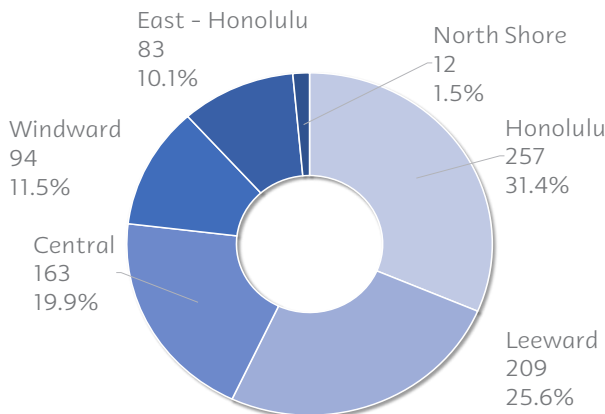
	YEAR		TOTAL	
<b>LEEWARD</b>	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	994	663	1,657
<b>NORTH SHORE</b>	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	56	38	94
<b>WINDWARD</b>	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	456	253	709

\* YTD Sales (#) vs. same period of previous years

### Property Type



### # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## OAHU

SEPTEMBER 2019

### SALES BY REGION (CURRENT MONTH)



Increase/Decrease vs. Last Year



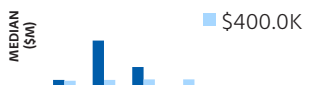
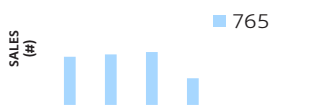
No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HONOLULU	Waikiki	--	--	--	86 ▼	\$40.4M ▼	\$384.5K ▲
	Kakaako	--	--	--	37 ▲	\$38.9M ▲	\$785.0K ▼
	Ala Moana	--	--	--	17 ▲	\$27.4M ▲	\$250.0K ▼
<b>HONOLULU TOTAL</b>		24 ▼	\$20.4M ▼	\$832.5K ▼	233 ▼	\$145.4M ▲	\$420.0K ▲
LEEWARD	Ocean Pointe	13 ▼	\$9.4M ▼	\$715.0K ▼	13 ▼	\$7.2M ▼	\$550.0K ▲
	Makaha	12 ▲	\$7.1M ▲	\$615.0K ▲	6 ▼	\$1.2M ▼	\$194.5K ▲
	Maili/Nanakuli	15 ▼	\$8.0M ▲	\$540.0K ▲	3 ▼	\$652.0K ▼	\$220.0K ▼
<b>LEEWARD TOTAL</b>		126 ▲	\$85.9M ▲	\$667.5K ▼	83 ▼	\$36.8M ▼	\$429.9K ▼
EAST - HONOLULU	West Marina	1 ▼	\$1.3M ▼	\$1.3M ▼	12 ▲	\$9.3M ▲	\$769.0K ▲
	Diamond Head	1 -	\$3.8M -	\$3.8M -	7 ●	\$9.6M ▲	\$1.7M ▲
	Palolo	7 ▲	\$6.0M ▲	\$793.0K ▼	--	--	--
<b>EAST - HONOLULU TOTAL</b>		52 ▲	\$77.1M ▲	\$1.1M ▲	31 ▼	\$28.1M ▲	\$750.0K ▲
CENTRAL	Mililani area	14 ▲	\$10.5M ▲	\$742.5K ▼	24 ▼	\$9.8M ▼	\$416.0K ▲
	Pearlridge	4 ▲	\$4.8M ▲	\$1.2M ▲	16 ▲	\$6.1M ▲	\$384.0K ▼
	Waipio Gentry	4 ▲	\$3.1M ▲	\$806.0K ▲	7 ▲	\$2.7M ▲	\$380.0K ▼
<b>CENTRAL TOTAL</b>		85 ▲	\$66.1M ▲	\$742.0K ▲	78 ▼	\$29.7M ▼	\$385.0K ▼
WINDWARD	Kailua Town	--	--	--	9 ▲	\$4.6M ▲	\$525.0K ▼
	Windward Estates	--	--	--	8 ▲	\$3.5M ▲	\$438.0K ▼
	Enchanted Lake	5 ▲	\$6.1M ▲	\$970.0K ▼	1 ●	\$675.0K ▼	\$675.0K ▼
<b>WINDWARD TOTAL</b>		57 ▼	\$69.7M ▼	\$998.0K ▼	37 ▲	\$20.1M ▲	\$570.0K ▼
NORTH SHORE	Waiialua	1 -	\$720.0K -	\$720.0K -	3 ●	\$931.5K ▼	\$317.5K ▼
	Pupukea	2 ▲	\$3.5M ▲	\$1.7M ▲	--	--	--
	Kawela Bay	1 ●	\$3.9M ▲	\$3.9M ▲	--	--	--
<b>NORTH SHORE TOTAL</b>		8 ▼	\$14.9M ▼	\$1.7M ▲	4 ▼	\$1.7M ▼	\$338.3K ▼

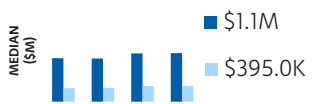
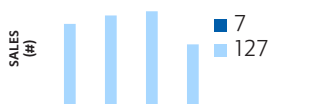
### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

#### TOP NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

#### WAIKIKI



#### PEARLRIDGE



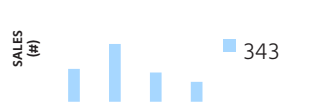
#### MILILANI AREA



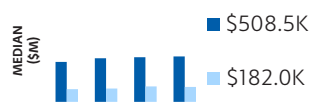
#### MAKAHA



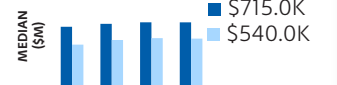
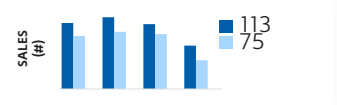
#### KAKAAKO



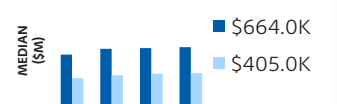
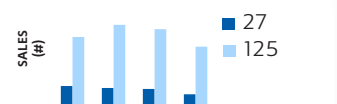
#### MAILI/NANAKULI



#### OCEAN POINTE



#### MAKAKILO-UPPER



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

**SINGLE FAMILY HOMES**

# OF SALES: 2,888 ▲ 0.6%

MEDIAN SALES PRICE: \$785.0K ▼ 0.5%

TOTAL \$ OF SALES: \$2.7B ▼ 4.0%

**CONDOMINIUM**

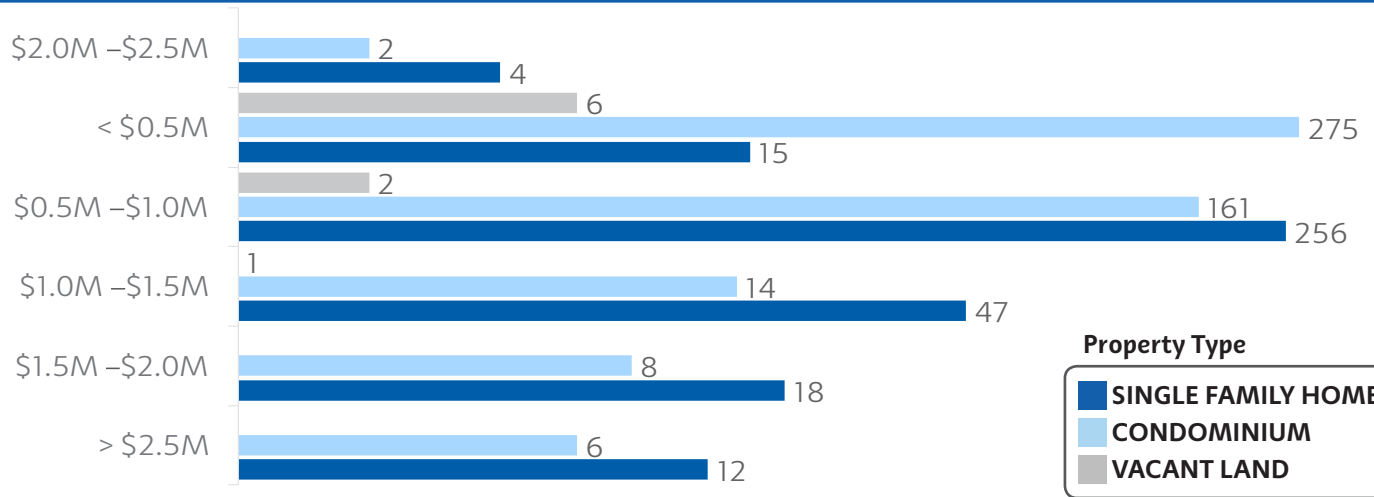
# OF SALES: 4,156 ▼ 6.7%

MEDIAN SALES PRICE: \$427.5K ▼ 0.6%

TOTAL \$ OF SALES: \$2.2B ▼ 7.1%

\* Annual trend shown include 2016 to present; Top 8 Neighborhood Shown

## ISLAND SALES (#) BY PRICE RANGE



### Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

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