



TITLE GUARANTY HAWAII

EAST OAHU

RESIDENTIAL SALES REPORT SEPTEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$632.7 K

AVERAGE SOLD PRICE



\$1.3 M \$619.3 K

MAX SOLD PRICE



\$11.0 M \$7.1 M

% OF LIST PRICE RECEIVED



97.60% 97.88%

AVERAGE PRICE PER SQFT



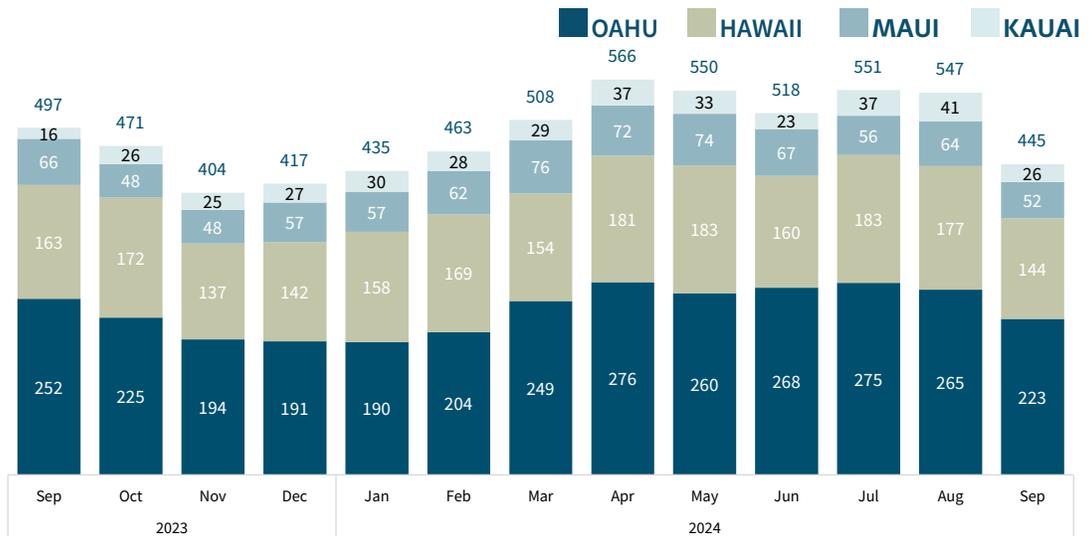
\$688.66 \$688.03

MEDIAN DOM



19 32

SINGLE FAMILY HOMES



OF SALES

223

15.8% VS. LAST MONTH 11.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,110,000

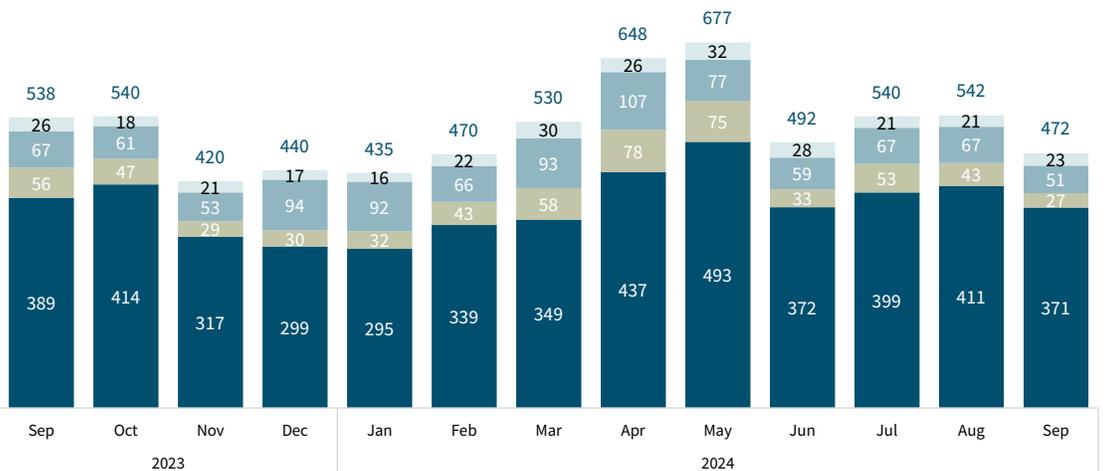
0.9% VS. LAST MONTH 9.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$290,306,130

19.9% VS. LAST MONTH 13.1% VS. LAST YEAR

CONDOMINIUM



OF SALES

371

9.7% VS. LAST MONTH 4.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$515,000

3.0% VS. LAST MONTH 3.7% VS. LAST YEAR

TOTAL \$ OF SALES

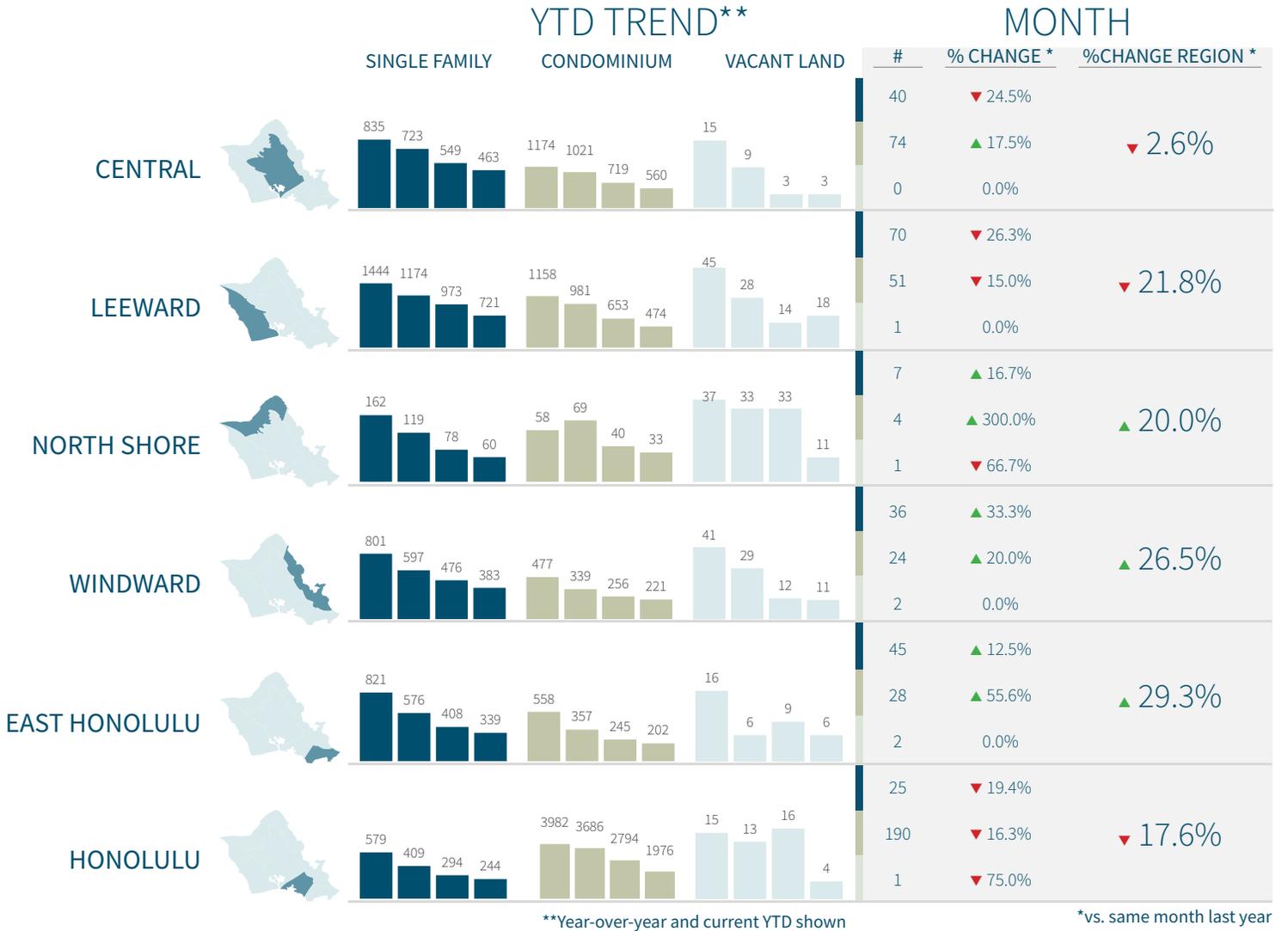
\$229,745,002

5.1% VS. LAST MONTH 3.2% VS. LAST YEAR

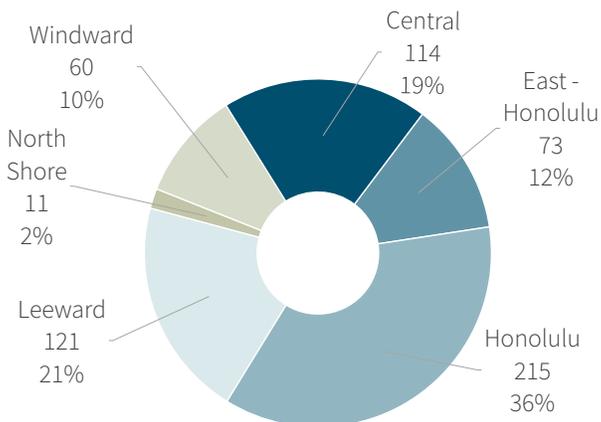
REGIONAL SALES OAHU EAST

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES OAHU EAST

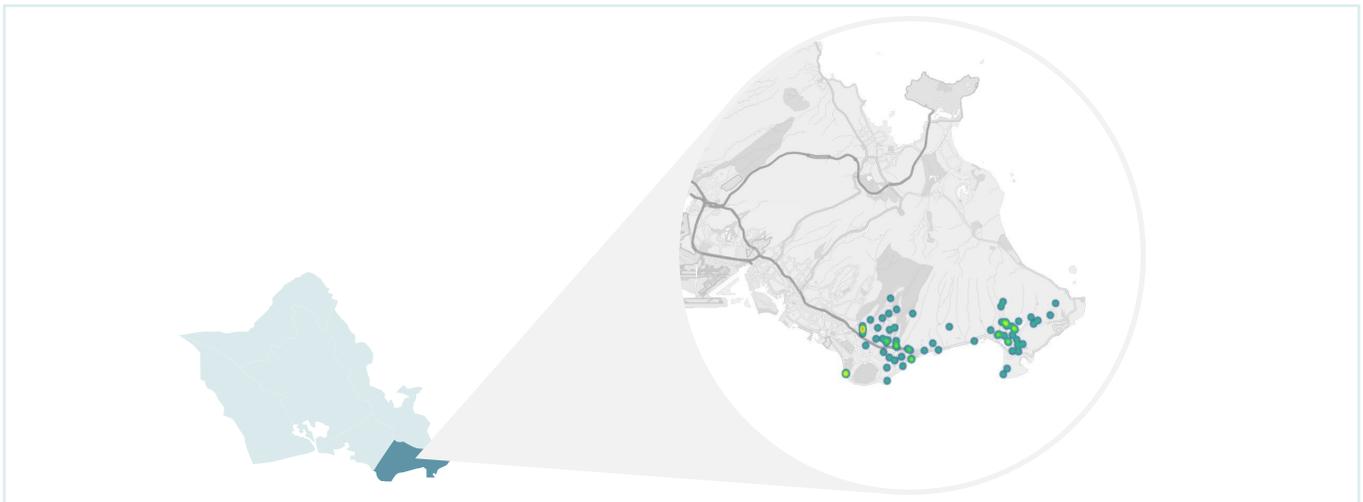
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST MARINA	1 ▼	\$2.8 M ▼	\$2.8 M ▲	11 ▲	\$11.8 M ▲	\$950.0 K ▲
PALOLO	4 ▼	\$5.3 M ▼	\$1.4 M ▲	2 –	\$622.0 K –	\$311.0 K –
ST. LOUIS	2 –	\$2.7 M –	\$1.3 M –	3 –	\$2.0 M –	\$722.0 K –
DIAMOND HEAD	2 ▼	\$5.0 M ▼	\$2.5 M ▼	3 ▲	\$3.2 M ▲	\$1.0 M ▼
KOKO HEAD TERRACE	5 ▲	\$7.0 M ▲	\$1.3 M ▲	--	--	--
WILHELMINA	4 ▲	\$4.1 M ▲	\$1.0 M ▼	--	--	--
HAHAIONE- LOWER	--	--	--	4 ▼	\$2.5 M ▼	\$646.5 K ▼
KAIMUKI	4 ▲	\$5.9 M ▲	\$1.5 M ▲	--	--	--
KAHALA AREA	2 ▼	\$4.0 M ▼	\$2.0 M ▼	--	--	--
WAIALAE G/C	1 –	\$1.3 M –	\$1.3 M –	2 –	\$635.0 K –	\$317.5 K –

MONTHLY SALES HEAT MAP



TOP STREETS	#
HAWAII KAI DRIVE	5
LUNALILO HOME ROAD	4
WAIALAE AVENUE	4
KALAKAUA AVENUE	3
KOKO ISLE CIRCLE	2
KAHALA AVENUE	2
IWI WAY	2
KALANIANA'OLE HIGHWAY	2
HAHAIONE STREET	2
KEANU STREET	2

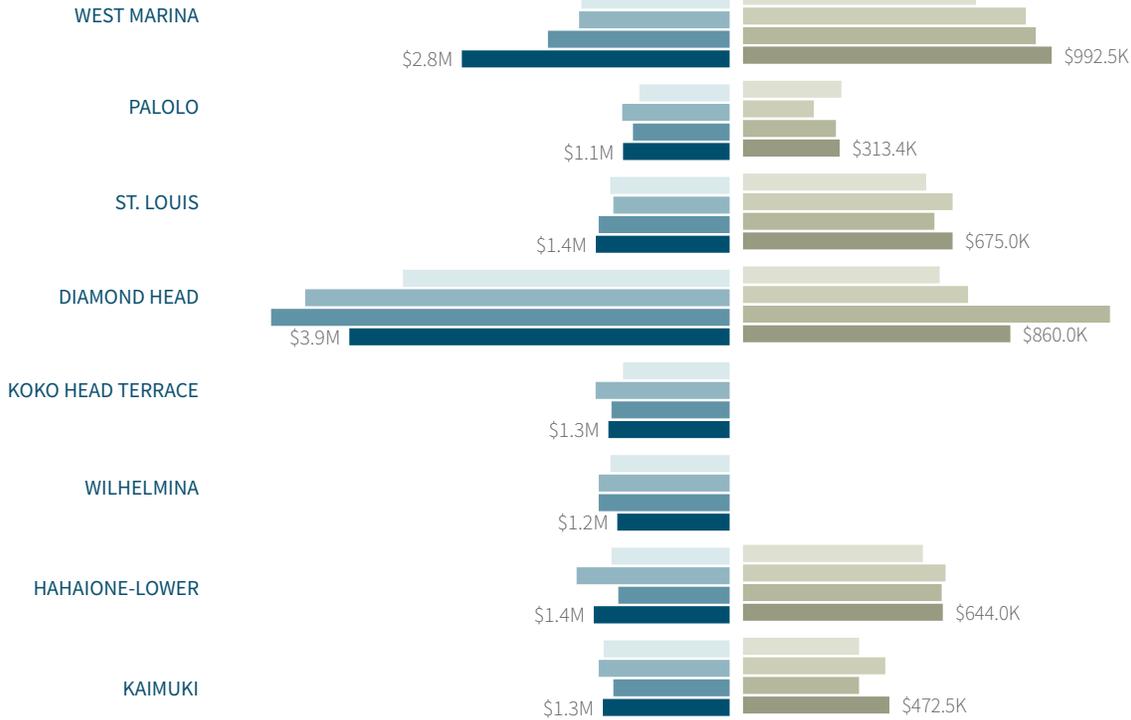
TOP CONDO	#
REGENCY PARK	3
KOKO ISLE	2
KUAPA ISLE	2
KAHALA BEACH	2
MAUNA LUAN	2
KAHALA TOWERS	1
MARINA PALMS	1
KAIMALA MARINA	1
COLONY AT THE PENINSULA	1
KALUANUI	1

YEAR TO DATE EAST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

339

↑ 9.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,650,000

↑ 3.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$720,832,674

↑ 4.2% VS. LAST YEAR



CONDOMINIUM

OF SALES

202

↓ 0.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$730,000

↓ 5.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$175,735,052

↓ 9.6% VS. LAST YEAR



VACANT LAND

OF SALES

6

↓ 14.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$2,187,500

↑ 108.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$22,850,000

↑ 43.7% VS. LAST YEAR



NOVELYNN RUBSAMEN

Account Manager
East Oahu

O: (808) 733-6045 C: (808) 253-9553
nrubsamen@tghawaii.com



TITLE GUARANTY
HAWAII

www.tghawaii.com