



TITLE GUARANTY HAWAII

EAST OAHU

RESIDENTIAL SALES REPORT AUGUST 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$604.6 K

AVERAGE SOLD PRICE



\$1.4 M \$591.1 K

MAX SOLD PRICE



\$9.5 M \$3.9 M

% OF LIST PRICE RECEIVED



98.44% 97.77%

AVERAGE PRICE PER SQFT



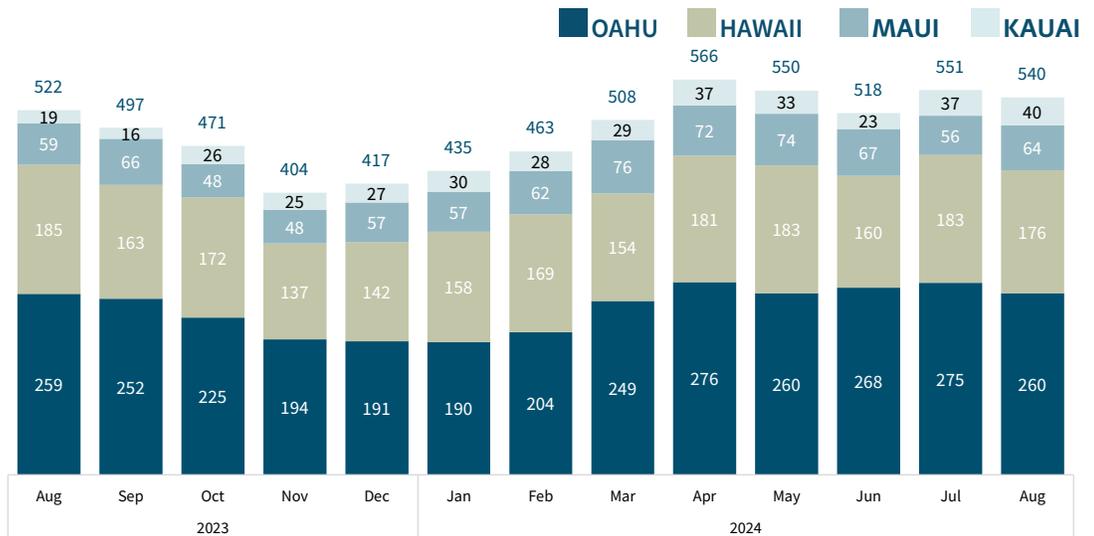
\$693.19 \$664.63

MEDIAN DOM



16 28

SINGLE FAMILY HOMES



OF SALES

260

⬇️ 5.5% VS. LAST MONTH
⬆️ 0.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,105,000

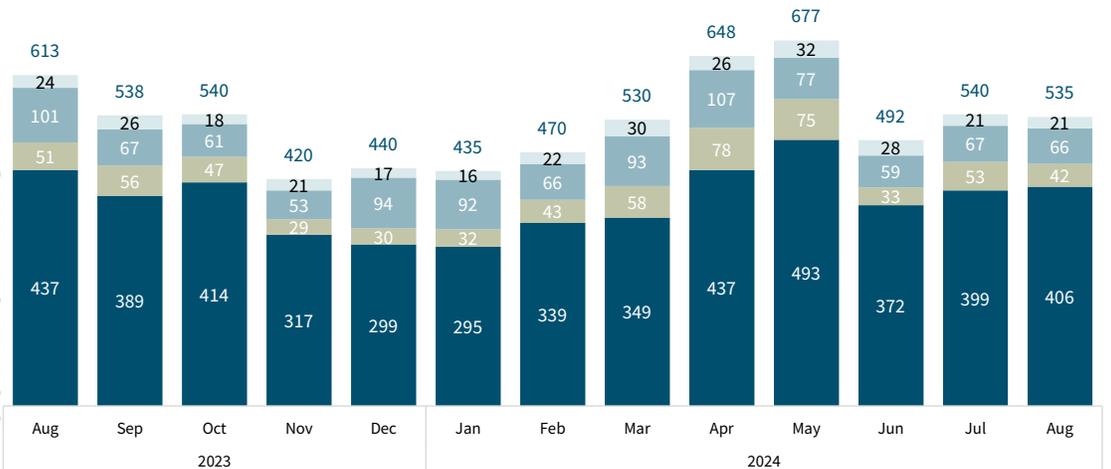
⬇️ 3.9% VS. LAST MONTH
⬇️ 1.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$357,569,606

⬇️ 4.5% VS. LAST MONTH
⬇️ 4.8% VS. LAST YEAR

CONDOMINIUM



OF SALES

406

⬆️ 1.8% VS. LAST MONTH
⬇️ 7.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$500,000

⬇️ 2.0% VS. LAST MONTH
⬇️ 3.7% VS. LAST YEAR

TOTAL \$ OF SALES

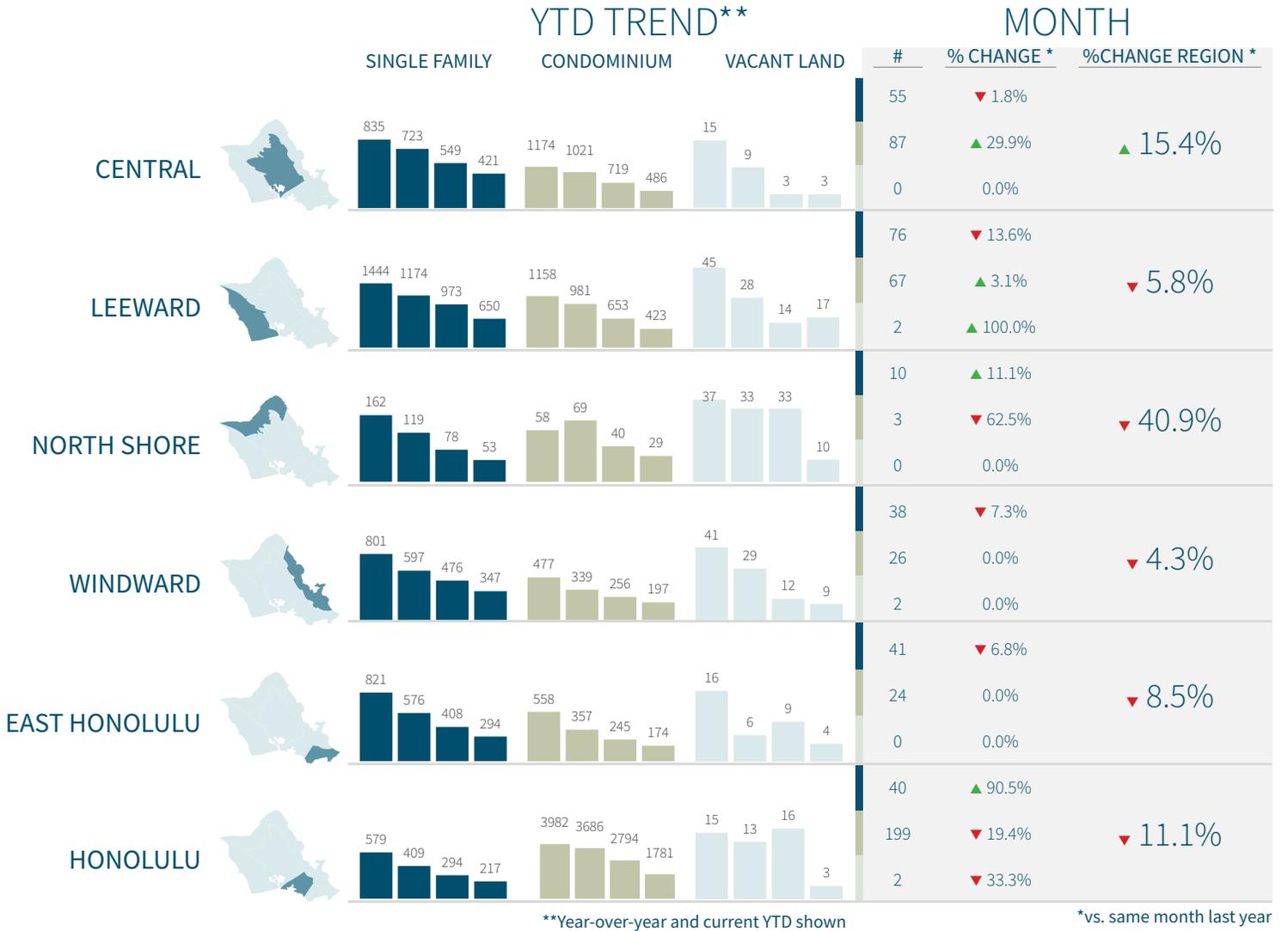
\$239,989,155

⬇️ 1.4% VS. LAST MONTH
⬇️ 12.8% VS. LAST YEAR

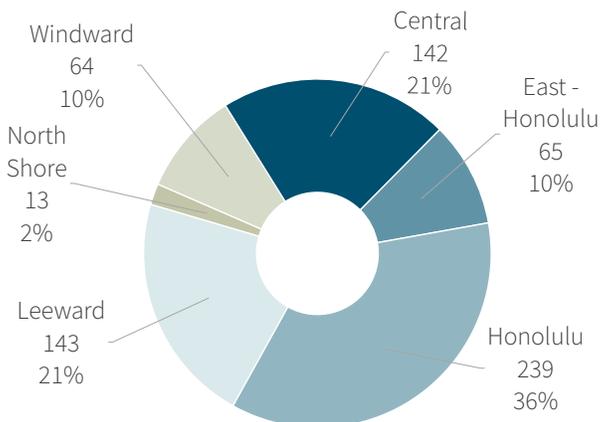
REGIONAL SALES OAHU EAST

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES OAHU EAST

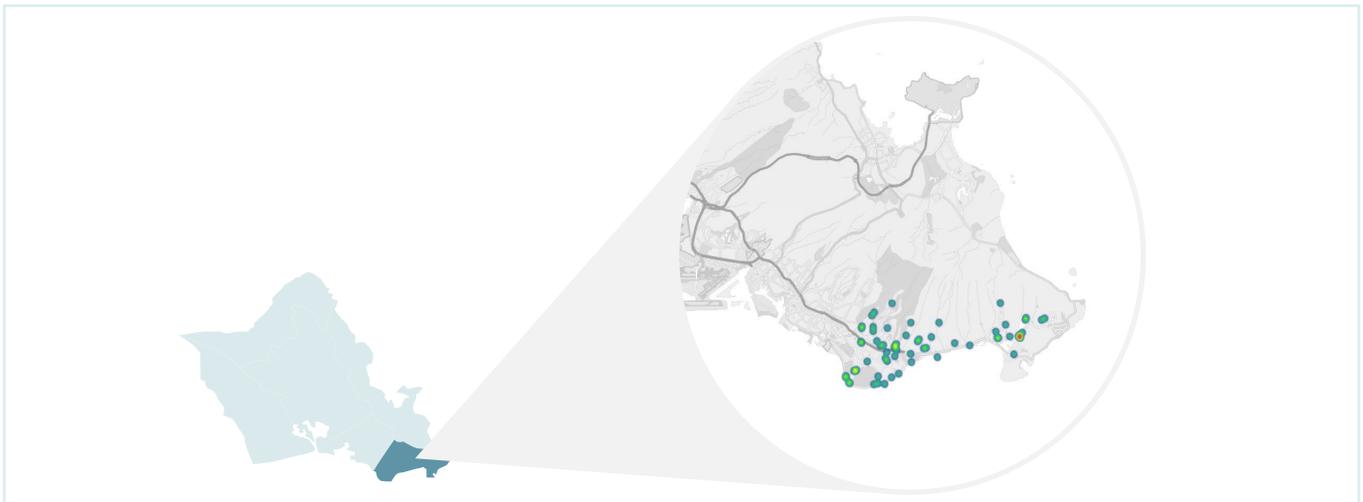
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
DIAMOND HEAD	4 ▲	\$15.4 M ▲	\$3.9 M ▼	7 ▲	\$9.7 M ▲	\$995.0 K ▲
WEST MARINA	1 -	\$2.8 M -	\$2.8 M -	9 ▲	\$9.0 M ▲	\$880.0 K ▼
WAIALAE NUI VLY	--	--	--	4 ▲	\$2.8 M ▲	\$699.0 K ▲
ST. LOUIS	4 -	\$5.7 M -	\$1.4 M -	--	--	--
KAIMUKI	4 ▲	\$5.7 M ▲	\$1.2 M ▲	--	--	--
PALOLO	3 ▼	\$3.0 M ▼	\$1.1 M ▼	1 -	\$625.0 K -	\$625.0 K -
KAHALA AREA	2 ▼	\$13.9 M ▼	\$7.0 M ▲	1 -	\$910.0 K -	\$910.0 K -
MARINERS COVE	3 ▲	\$4.8 M ▲	\$1.6 M ▼	--	--	--
NAPALI HAWEO	2 -	\$6.3 M -	\$3.2 M -	--	--	--
KALANI IKI	2 -	\$2.9 M ▲	\$1.5 M ▲	--	--	--

MONTHLY SALES HEAT MAP



TOP STREETS

	#
LUNALILO HOME ROAD	7
KALAKAUA AVENUE	4
PUALEI CIRCLE	3
OPIHIKAO WAY	2
WAIALAE AVENUE	2
KAHALA AVENUE	2
PALOLO AVENUE	2
22ND AVENUE	2
HUNAKAI STREET	2
BERTRAM STREET	2

TOP CONDO

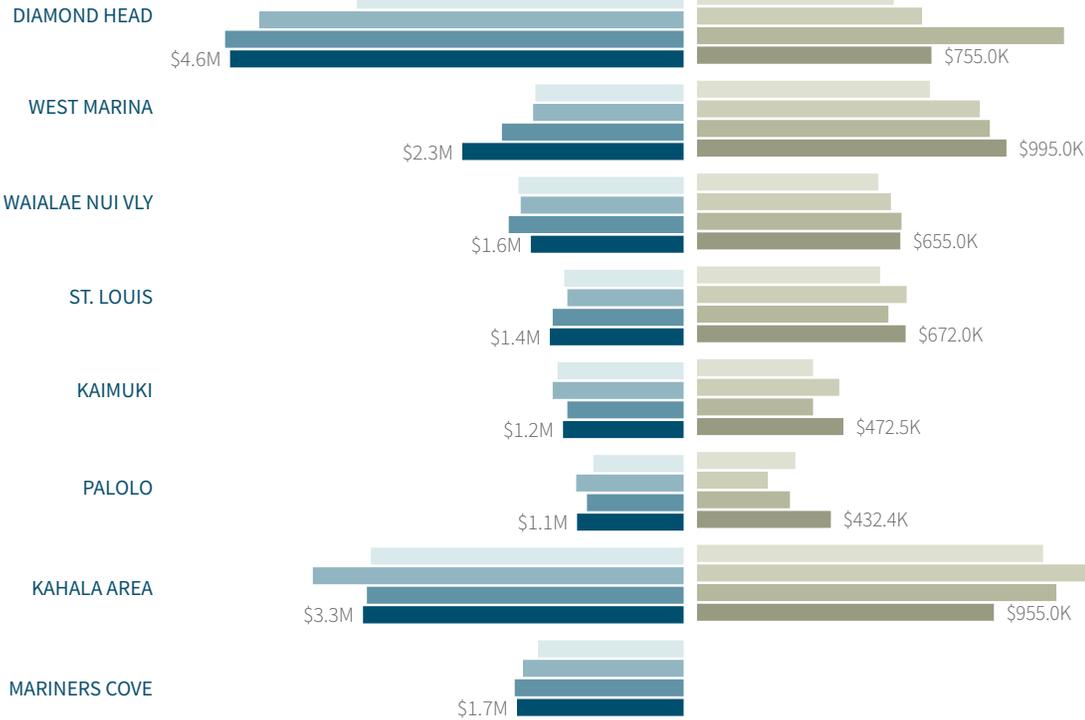
	#
ESPLANADE	3
KUAPA ISLE	2
WAIALAE GARDENS	2
ILIMA APTS	1
DIAMOND HEAD @ PUALEI CIR	1
KAHALA BEACH	1
COLONY AT THE PENINSULA	1
3056 KALAKAUA	1
3019 KALAKAUA AVE APT	1
HALE KA LAE	1

YEAR TO DATE EAST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

294

↑ 8.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,675,000

↓ 1.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$643,415,952

↑ 6.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

174

↓ 5.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$720,000

↓ 6.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$153,085,702

↓ 14.0% VS. LAST YEAR



VACANT LAND

OF SALES

4

↓ 42.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,975,000

↑ 88.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$16,450,000

↑ 3.4% VS. LAST YEAR



NOVELYNN RUBSAMEN

Account Manager
East Oahu

O: (808) 733-6045 C: (808) 253-9553
nrubsamen@tghawaii.com

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HAWAII

www.tghawaii.com