



TITLE GUARANTY HAWAII

EAST OAHU

RESIDENTIAL SALES REPORT JULY 2025

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$681.9 K

AVERAGE SOLD PRICE



\$1.3 M \$664.1 K

MAX SOLD PRICE



\$6.4 M \$11.2 M

% OF LIST PRICE RECEIVED



98.26% 97.40%

AVERAGE PRICE PER SQFT



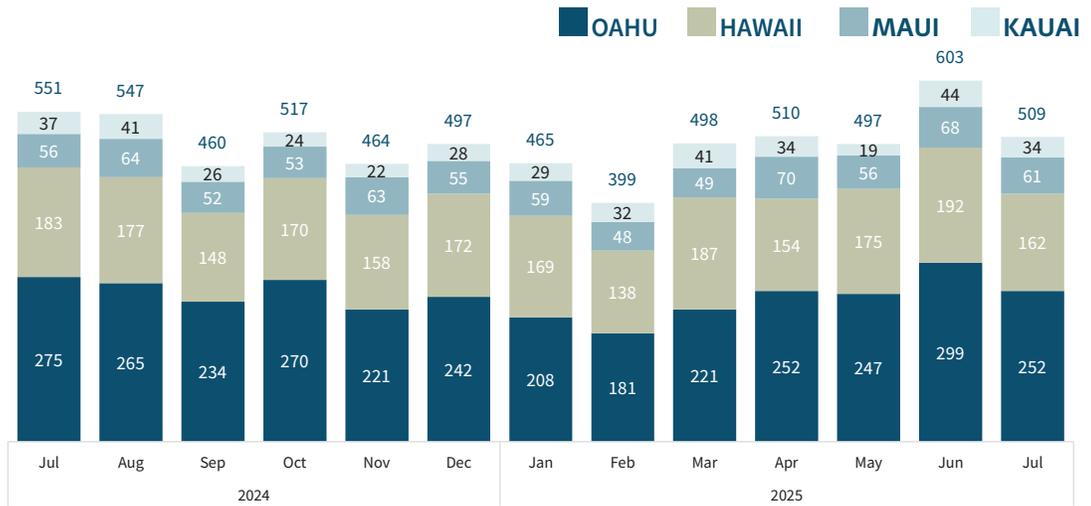
\$682.47 \$673.64

MEDIAN DOM

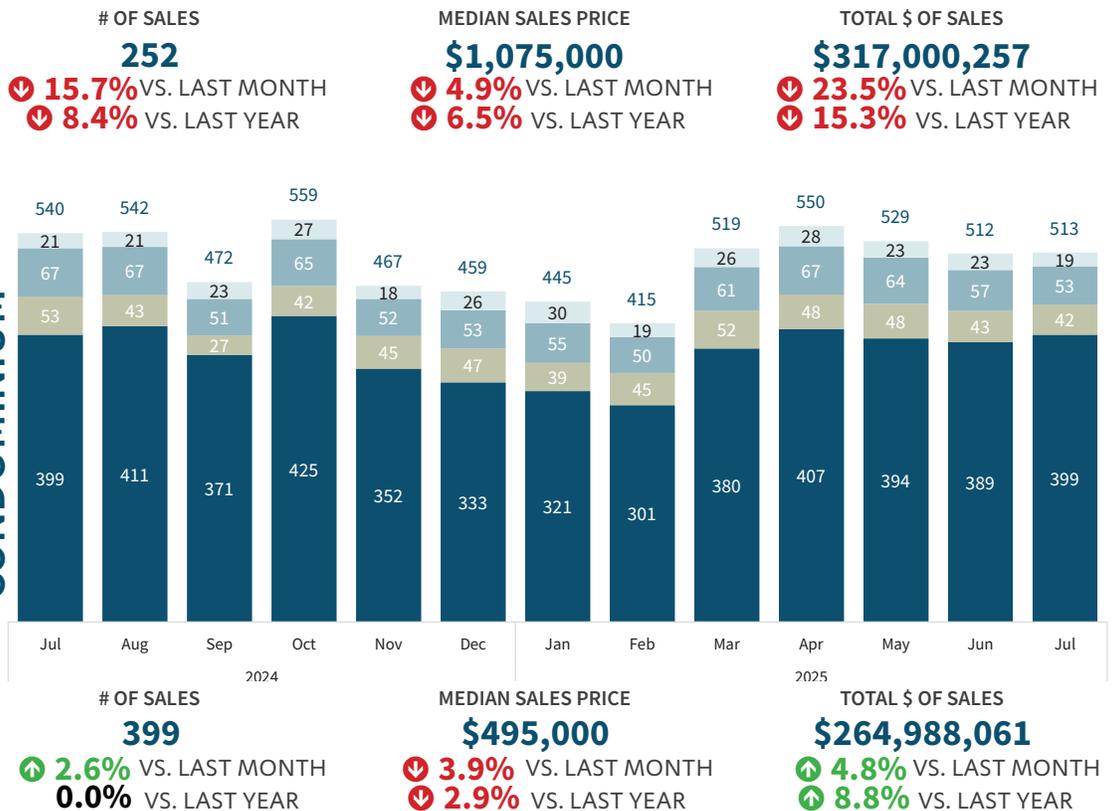


20 50

SINGLE FAMILY HOMES



CONDOMINIUM



OF SALES
252
 ⬇️ 15.7% VS. LAST MONTH
 ⬇️ 8.4% VS. LAST YEAR

MEDIAN SALES PRICE
\$1,075,000
 ⬇️ 4.9% VS. LAST MONTH
 ⬇️ 6.5% VS. LAST YEAR

TOTAL \$ OF SALES
\$317,000,257
 ⬇️ 23.5% VS. LAST MONTH
 ⬇️ 15.3% VS. LAST YEAR

OF SALES
399
 ⬆️ 2.6% VS. LAST MONTH
 ⬆️ 0.0% VS. LAST YEAR

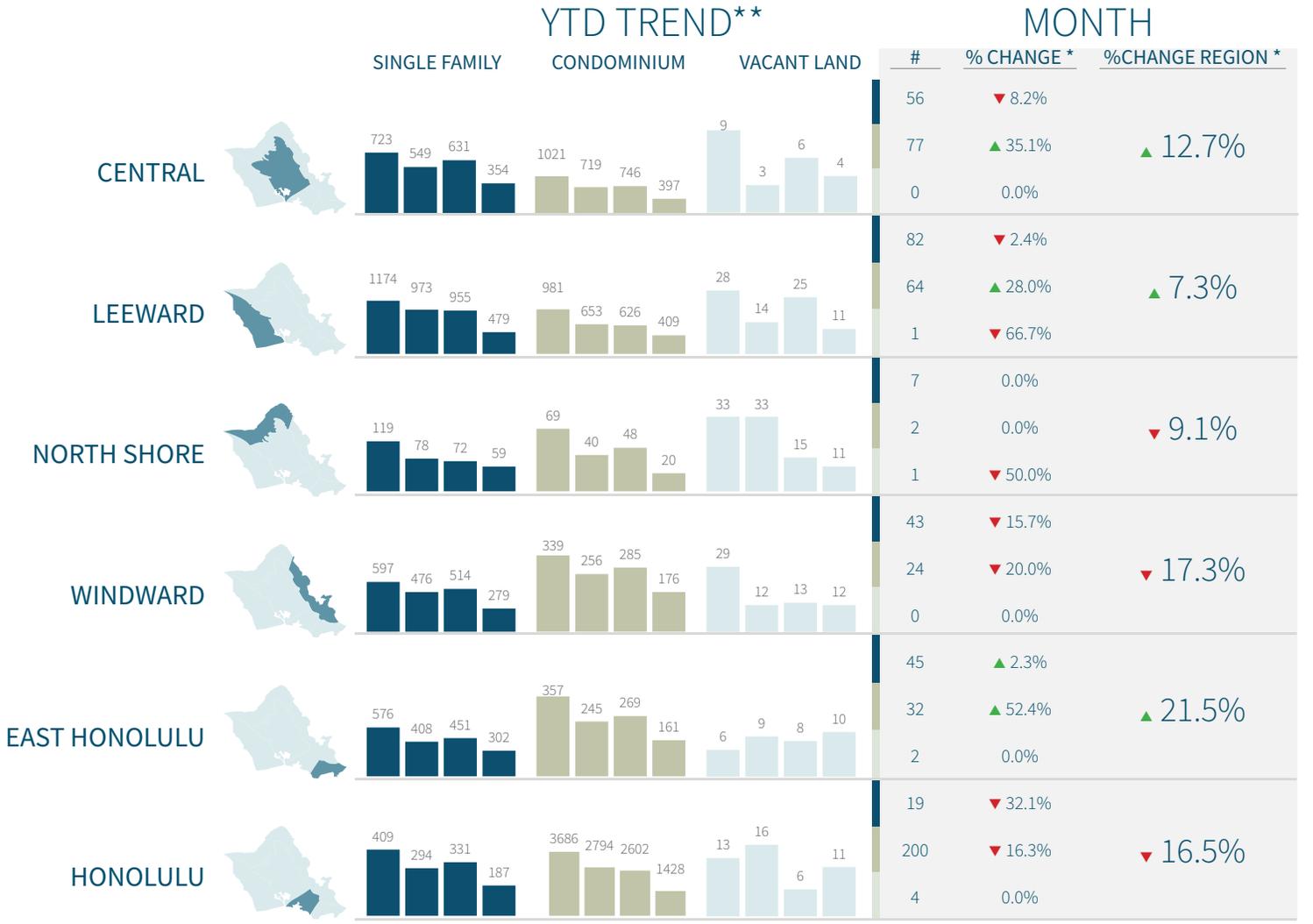
MEDIAN SALES PRICE
\$495,000
 ⬇️ 3.9% VS. LAST MONTH
 ⬇️ 2.9% VS. LAST YEAR

TOTAL \$ OF SALES
\$264,988,061
 ⬆️ 4.8% VS. LAST MONTH
 ⬆️ 8.8% VS. LAST YEAR

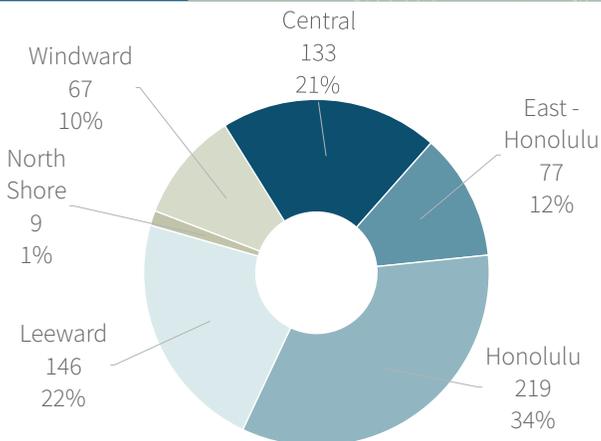
REGIONAL SALES OAHU EAST

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES OAHU EAST

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

| | SINGLE FAMILY HOMES | | | CONDOMINIUM | | |
|-------------------|---------------------|-----------|-------------|-------------|------------|-------------|
| | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| WEST MARINA | 2 ▲ | \$3.2 M ▼ | \$1.6 M ▼ | 16 ▲ | \$18.1 M ▲ | \$1.1 M ▼ |
| DIAMOND HEAD | -- | -- | -- | 10 ▲ | \$16.4 M ▲ | \$1.8 M ▲ |
| PALOLO | 5 - | \$5.2 M - | \$880.0 K - | -- | -- | -- |
| KAIMUKI | 5 ▲ | \$6.7 M ▲ | \$1.3 M ▲ | -- | -- | -- |
| KAPAHULU | 4 ▲ | \$6.4 M ▲ | \$1.5 M ▲ | -- | -- | -- |
| KAHALA AREA | 3 - | \$9.6 M ▼ | \$3.4 M ▼ | -- | -- | -- |
| AINA HAINA AREA | 3 ▲ | \$4.9 M ▲ | \$1.5 M ▼ | -- | -- | -- |
| HAHAIONE-LOWER | 1 - | \$1.2 M ▼ | \$1.2 M ▼ | 2 ▲ | \$1.5 M ▲ | \$760.0 K ▲ |
| KOKO HEAD TERRACE | 3 ▼ | \$4.1 M ▼ | \$1.5 M ▲ | -- | -- | -- |
| HAWAII LOA RIDGE | 2 - | \$7.9 M - | \$4.0 M - | -- | -- | -- |

MONTHLY SALES HEAT MAP



TOP STREETS

| | # |
|--------------------|---|
| KALAKAUA AVENUE | 8 |
| LUNALILO HOME ROAD | 6 |
| HAWAII KAI DRIVE | 5 |
| HALEKOA DRIVE | 2 |
| ANAPALAU STREET | 2 |
| 20TH AVENUE | 2 |
| KAHALA AVENUE | 2 |
| ELEPAIO STREET | 2 |
| 10TH AVENUE | 2 |
| HAHAIONE STREET | 2 |

TOP CONDO

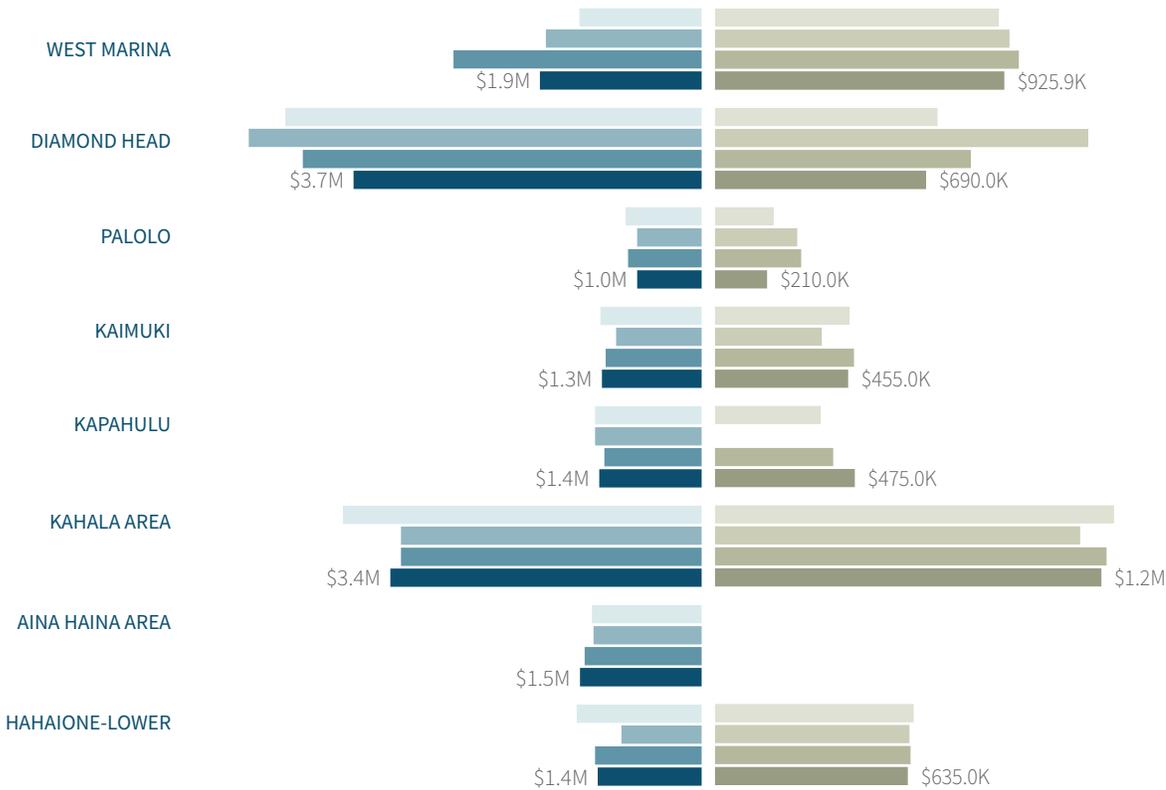
| | # |
|-------------------------|---|
| SANS SOUCI INC | 3 |
| KAHALA BEACH | 2 |
| KUAPA ISLE | 2 |
| DIAMOND HEAD APTS LTD | 2 |
| COLONY AT THE PENINSULA | 2 |
| COLONY BEACH | 1 |
| KALELE KAI | 1 |
| HALE KA LAE | 1 |
| DIAMOND HEAD HALE CORP | 1 |
| GATEWAY PENINSULA | 1 |

YEAR TO DATE EAST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2022 2023 2024 2025



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

302

↑ 19.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,600,000

↓ 4.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$696,969,155

↑ 27.3% VS. LAST YEAR



CONDOMINIUM

OF SALES

161

↑ 7.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$751,500

↑ 3.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$150,264,150

↑ 16.2% VS. LAST YEAR



VACANT LAND

OF SALES

10

↑ 150.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,600,000

↓ 19.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$15,438,000

↓ 6.2% VS. LAST YEAR



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HAWAII

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