



TITLE GUARANTY HAWAII

EAST OAHU

RESIDENTIAL SALES REPORT JULY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$623.5 K

AVERAGE SOLD PRICE



\$1.4 M \$608.2 K

MAX SOLD PRICE



\$7.4 M \$8.0 M

% OF LIST PRICE RECEIVED



98.04% 97.55%

AVERAGE PRICE PER SQFT



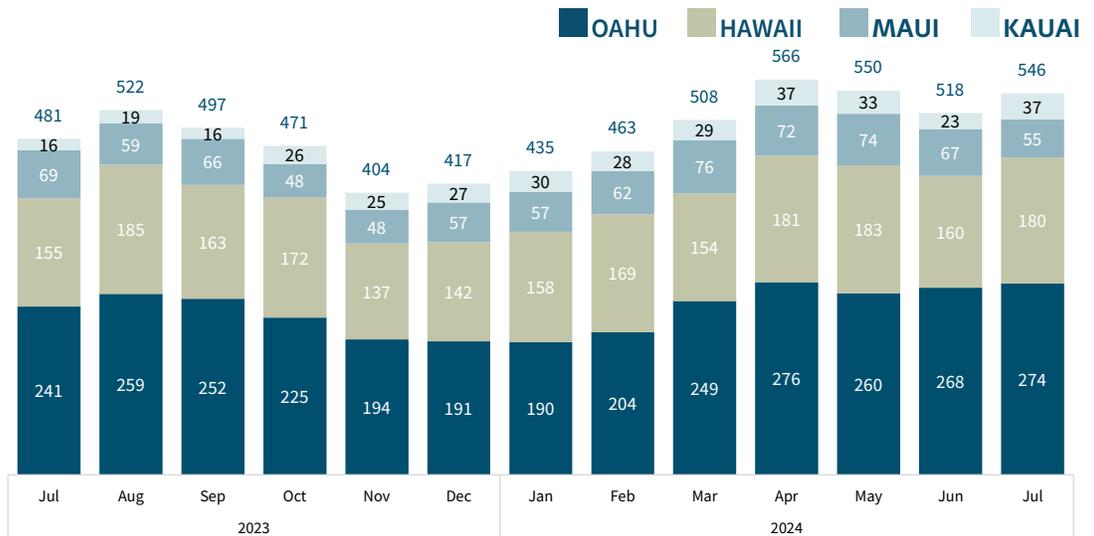
\$672.98 \$682.21

MEDIAN DOM



16 29

SINGLE FAMILY HOMES



OF SALES

274

↑ 2.2% VS. LAST MONTH
↑ 13.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,150,000

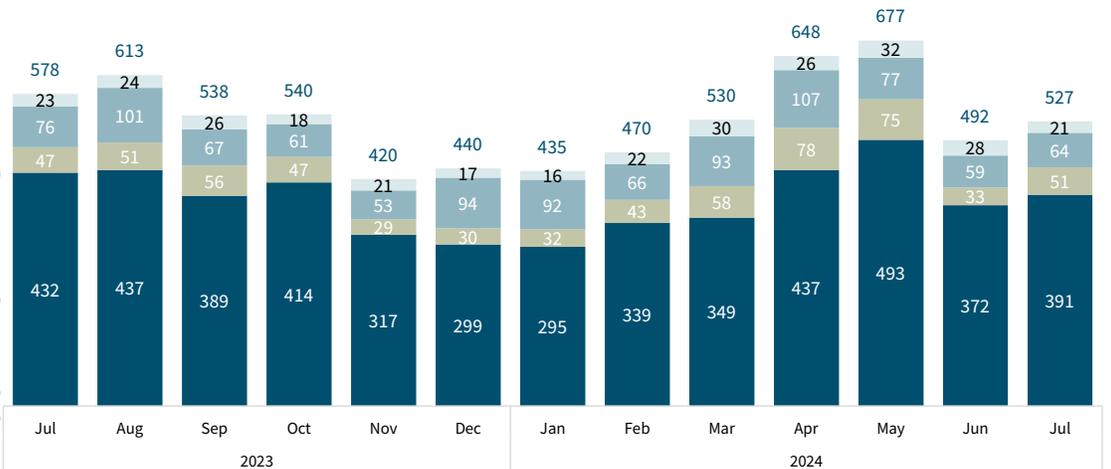
↑ 3.1% VS. LAST MONTH
↑ 7.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$373,430,573

↑ 7.5% VS. LAST MONTH
↑ 23.3% VS. LAST YEAR

CONDOMINIUM



OF SALES

391

↑ 5.1% VS. LAST MONTH
↓ 9.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$500,000

↓ 5.9% VS. LAST MONTH
0.0% VS. LAST YEAR

TOTAL \$ OF SALES

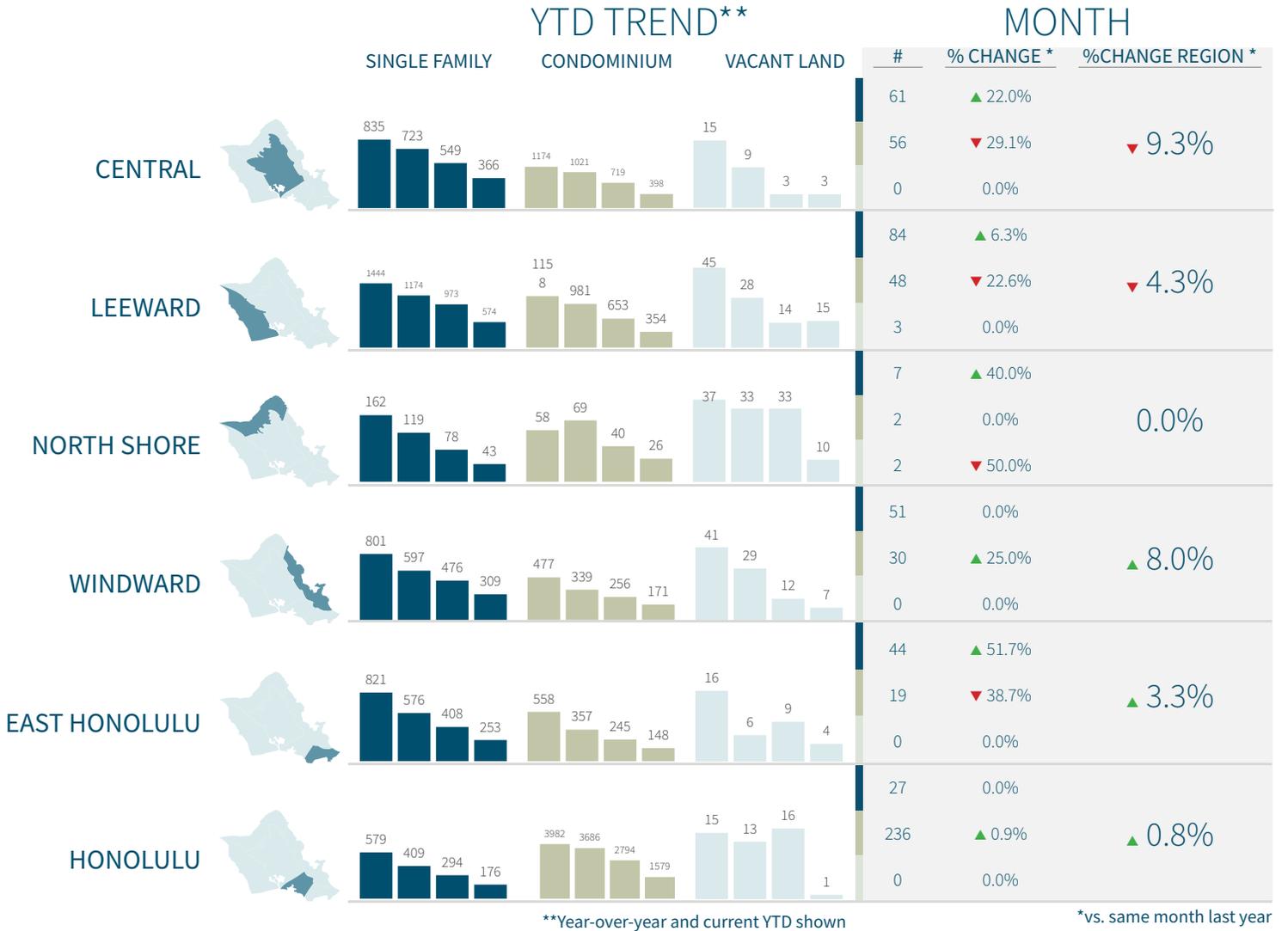
\$237,805,743

↓ 6.3% VS. LAST MONTH
↓ 10.2% VS. LAST YEAR

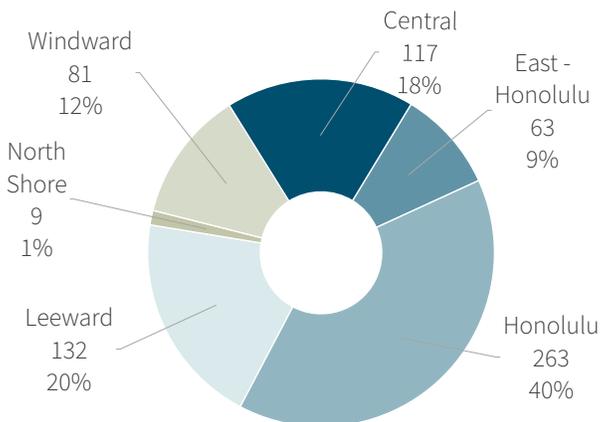
REGIONAL SALES OAHU EAST

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



SALES BY PRICE RANGE



*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES OAHU EAST

NEIGHBORHOOD COMPARISON

▲ ▼ Increase/Decrease vs. Last Year

● - No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST MARINA	1 -	\$3.3 M -	\$3.3 M -	12 ▲	\$12.2 M ▲	\$1.1 M ▲
DIAMOND HEAD	2 ▲	\$10.9 M ▲	\$5.5 M ▲	4 ▼	\$5.2 M ▼	\$990.0 K ▼
KOKO HEAD TERRACE	4 ▲	\$5.5 M ▲	\$1.4 M ▲	--	--	--
WAIALAE IKI	3 ▼	\$7.1 M ▼	\$2.5 M ▲	--	--	--
ST. LOUIS	3 ▲	\$4.0 M ▲	\$1.4 M ▼	--	--	--
KAHALA AREA	3 -	\$10.9 M ▲	\$3.5 M ▲	--	--	--
WAIALAE NUI-LWR	3 -	\$4.0 M -	\$1.3 M -	--	--	--
MARINERS RIDGE	3 -	\$6.0 M -	\$2.0 M -	--	--	--
KULIOUOU	3 ▲	\$4.0 M ▲	\$1.4 M ▲	--	--	--
KAIMUKI	2 ▼	\$2.3 M ▼	\$1.2 M ▼	--	--	--

MONTHLY SALES HEAT MAP



TOP STREETS

	#
LUNALILO HOME ROAD	5
KAWAIHAE STREET	3
POIPU DRIVE	2
PUALEI CIRCLE	2
POOLA STREET	2
ST LOUIS DRIVE	2
KALAKAUA AVENUE	2
KAHALA AVENUE	2
KEOKEA PLACE	2
18TH AVENUE	1

TOP CONDO

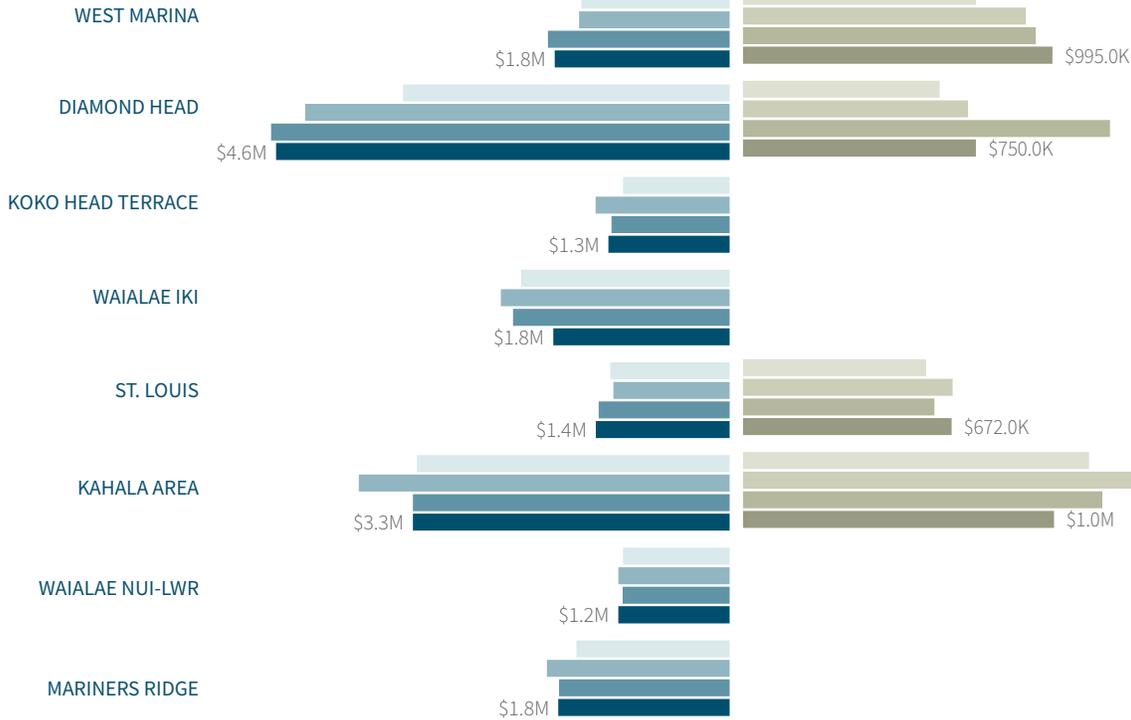
	#
COLONY AT THE PENINSULA	3
ESPLANADE	2
KAHALA BEACH	2
GATEWAY PENINSULA	1
DIAMOND HEAD AMBASSADOR A	1
KAHALA TOWERS	1
DIAMOND HEAD APTS LTD	1
DIAMOND HEAD @ PUALEI CIR	1
KAWAIHAE CRESCENT WEST	1
DIAMOND HEAD TERRACE	1

YEAR TO DATE EAST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

253

📈 **11.5%** VS. LAST YEAR

MEDIAN SALES PRICE

\$1,675,000

📉 **1.5%** VS. LAST YEAR

TOTAL \$ OF SALES

\$547,446,452

📈 **8.9%** VS. LAST YEAR



CONDOMINIUM

OF SALES

148

📉 **8.1%** VS. LAST YEAR

MEDIAN SALES PRICE

\$725,000

📉 **8.2%** VS. LAST YEAR

TOTAL \$ OF SALES

\$127,410,202

📉 **18.0%** VS. LAST YEAR



VACANT LAND

OF SALES

4

0.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,975,000

📈 **98.0%** VS. LAST YEAR

TOTAL \$ OF SALES

\$16,450,000

📈 **324.0%** VS. LAST YEAR



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TG

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