



TITLE GUARANTY HAWAII

# EAST OAHU

## RESIDENTIAL SALES REPORT JUNE 2024

### ISLAND SALES

Single Family Condominium

#### AVERAGE LIST PRICE



\$1.3 M \$699.3 K

#### AVERAGE SOLD PRICE



\$1.3 M \$681.4 K

#### MAX SOLD PRICE



\$5.5 M \$9.6 M

#### % OF LIST PRICE RECEIVED



99.40% 97.45%

#### AVERAGE PRICE PER SQFT



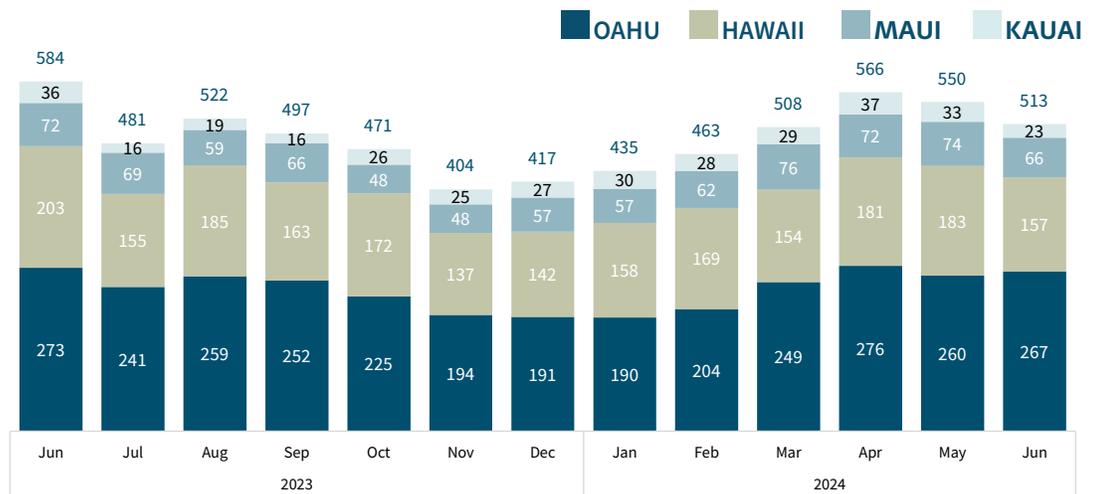
\$698.02 \$700.57

#### MEDIAN DOM



17 27

### SINGLE FAMILY HOMES



#### # OF SALES

267

↑ 2.7% VS. LAST MONTH  
↓ 2.2% VS. LAST YEAR

#### MEDIAN SALES PRICE

\$1,120,000

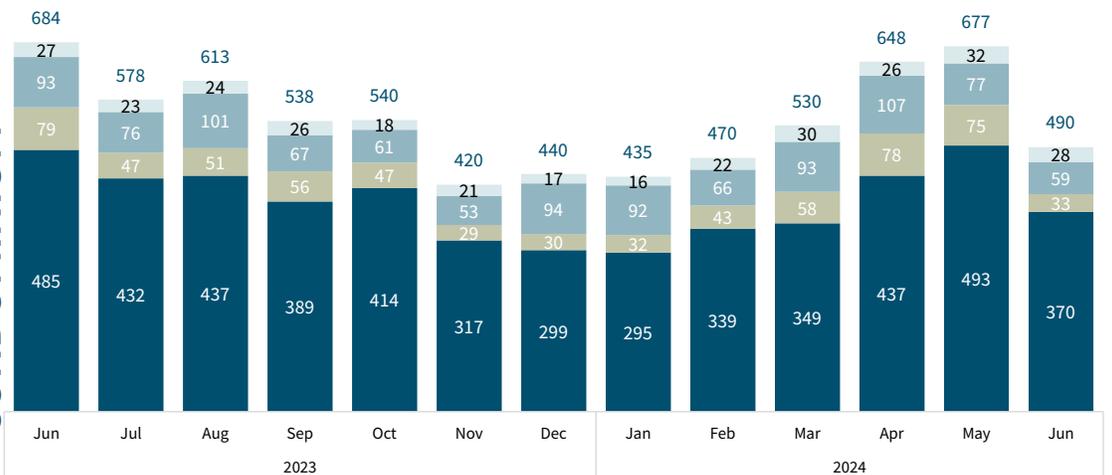
↑ 6.4% VS. LAST MONTH  
↑ 10.0% VS. LAST YEAR

#### TOTAL \$ OF SALES

\$346,359,315

↓ 4.5% VS. LAST MONTH  
↓ 0.7% VS. LAST YEAR

### CONDOMINIUM



#### # OF SALES

370

↓ 24.9% VS. LAST MONTH  
↓ 23.7% VS. LAST YEAR

#### MEDIAN SALES PRICE

\$530,000

↑ 7.1% VS. LAST MONTH  
↑ 2.9% VS. LAST YEAR

#### TOTAL \$ OF SALES

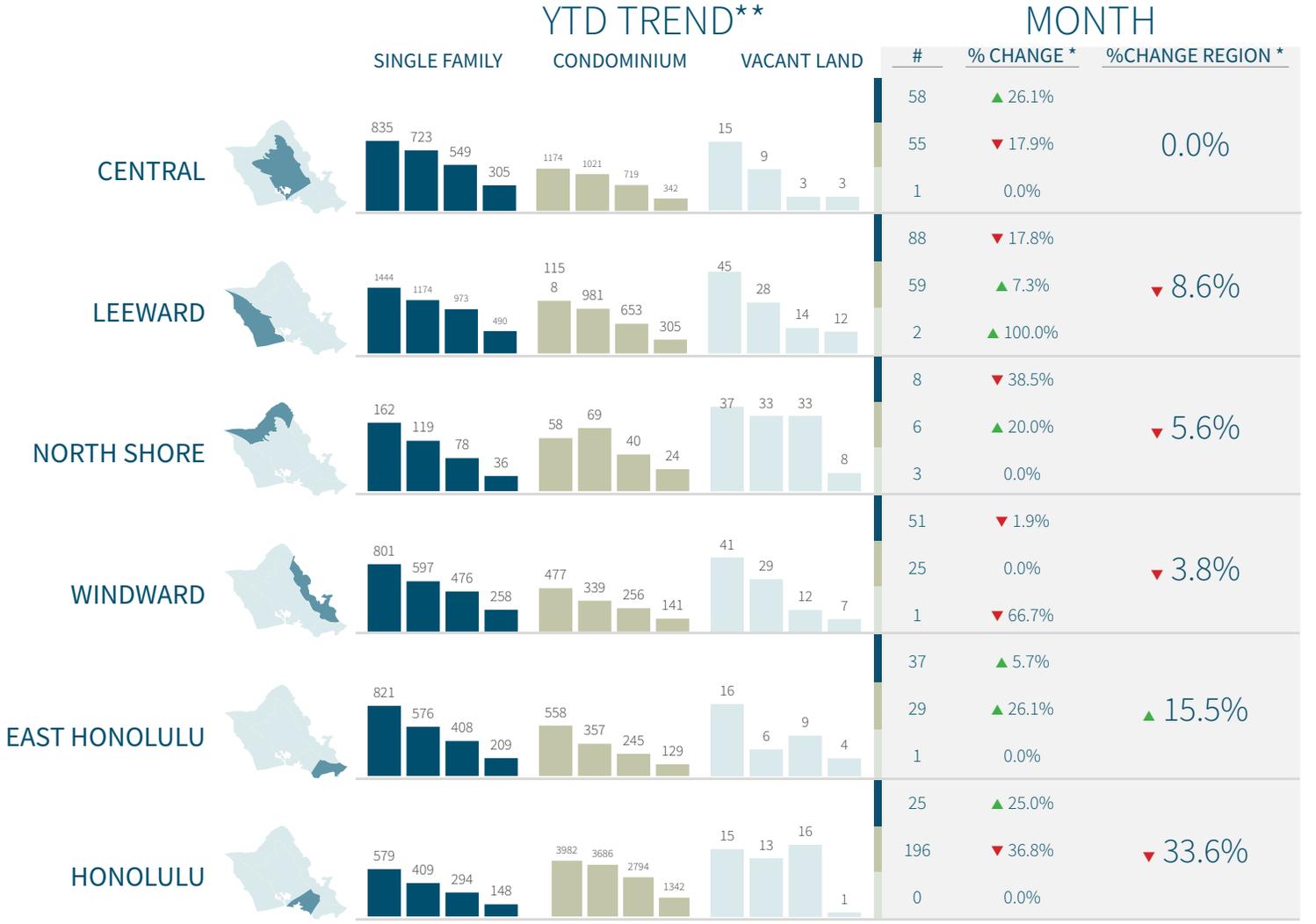
\$252,123,659

↓ 12.9% VS. LAST MONTH  
↓ 12.4% VS. LAST YEAR

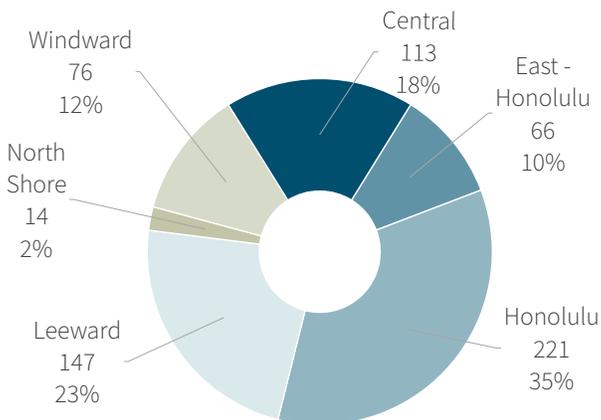
# REGIONAL SALES OAHU EAST

## SALES COMPARISON

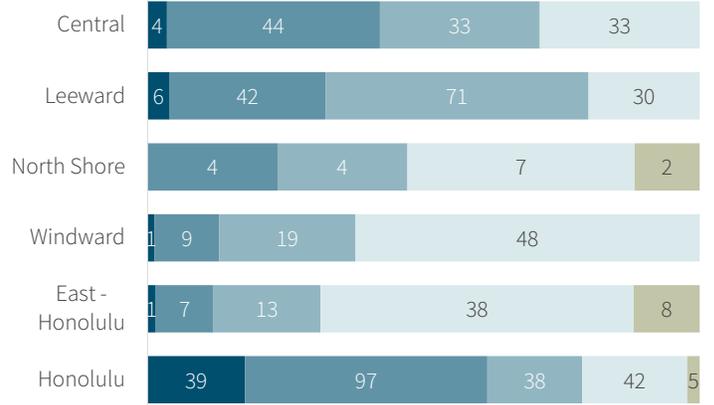
■ Single Family ■ Condominium ■ Vacant Land



## SALES BY REGION



## SALES BY PRICE RANGE



\*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES OAHU EAST

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST MARINA	2 ▲	\$3.3 M ▲	\$1.7 M ▼	11 ▲	\$13.1 M ▲	\$1.1 M ▲
DIAMOND HEAD	1 ▼	\$2.2 M ▼	\$2.2 M ▼	6 ▲	\$13.2 M ▲	\$1.2 M ▲
KAHALA AREA	4 ▲	\$13.8 M ▲	\$3.4 M ▲	--	--	--
HAAHIONE-LOWER	1 ▼	\$2.4 M ▼	\$2.4 M ▲	4 -	\$2.6 M ▲	\$652.0 K ▲
PALOLO	3 ▲	\$3.1 M ▲	\$950.0 K ▼	--	--	--
KAIMUKI	3 ▲	\$5.4 M ▲	\$1.7 M ▲	--	--	--
KAPAHULU	2 -	\$2.3 M ▼	\$1.2 M ▼	1 -	\$405.0 K -	\$405.0 K -
KOKO HEAD TERRACE	2 ▼	\$2.3 M ▼	\$1.2 M ▼	--	--	--
KULIOUOU	1 -	\$1.3 M -	\$1.3 M -	1 -	\$829.0 K ▲	\$829.0 K ▲
KALAMA VALLEY	2 ▲	\$3.0 M ▲	\$1.5 M ▼	--	--	--

## MONTHLY SALES HEAT MAP



### TOP STREETS

	#
KALAKAUA AVENUE	6
HAWAII KAI DRIVE	6
KAHALA AVENUE	5
HAAHIONE STREET	4
LUNALILO HOME ROAD	3
KOKO ISLE CIRCLE	3
AHINA STREET	1
18TH AVENUE	1
13TH AVENUE	1
3RD AVENUE	1

### TOP CONDO

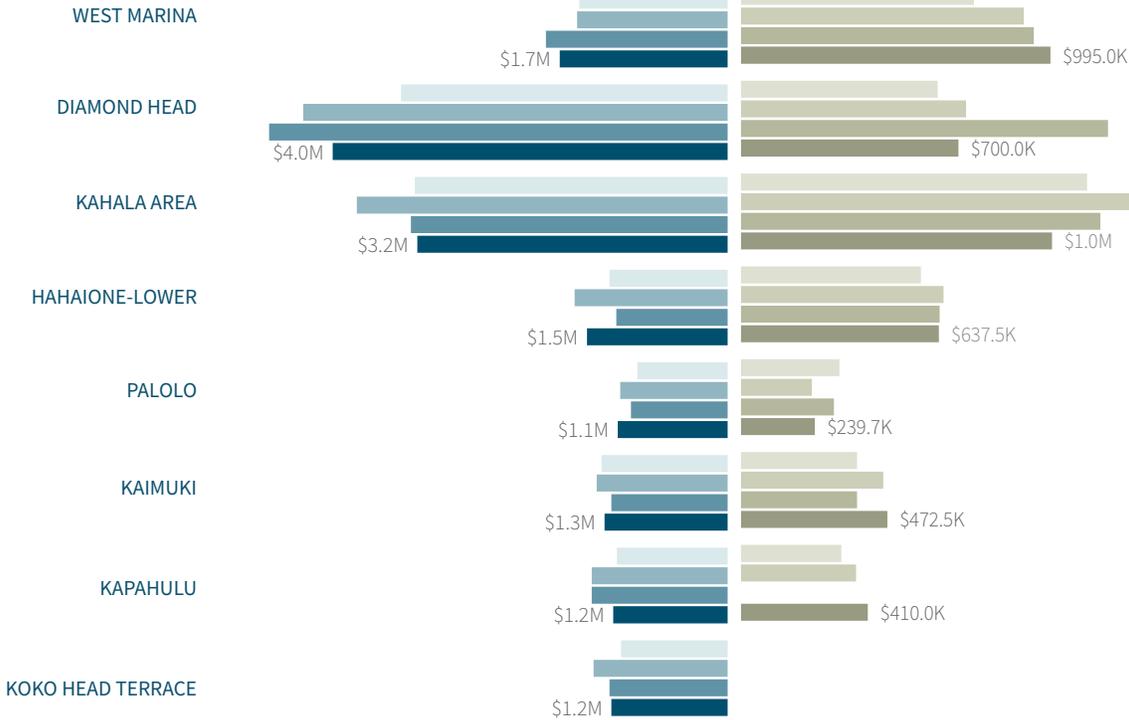
	#
SANS SOUCI INC	3
KOKO ISLE	3
MARINERS VILLAGE 3	2
COLONY AT THE PENINSULA	2
COMMODORE	2
DIAMOND HEAD APTS LTD	1
465 KAPAHULU	1
HALELOA 1	1
3019 KALAKAUA AVE APT	1
DIAMOND HEAD AMBASSADOR B	1

# YEAR TO DATE EAST OAHU

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**209**

↑ 5.6% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,650,000**

↓ 1.0% VS. LAST YEAR

TOTAL \$ OF SALES

**\$448,095,464**

↑ 1.0% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**129**

↓ 0.8% VS. LAST YEAR

MEDIAN SALES PRICE

**\$710,000**

↓ 6.6% VS. LAST YEAR

TOTAL \$ OF SALES

**\$108,882,102**

↓ 4.8% VS. LAST YEAR



### VACANT LAND

# OF SALES

**4**

↑ 33.3% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,975,000**

↑ 109.0% VS. LAST YEAR

TOTAL \$ OF SALES

**\$16,450,000**

↑ 559.3% VS. LAST YEAR



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**TG**

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