TITLE GUARANTY HAWAII

EAST OAHU

RESIDENTIAL SALES REPORT
JUNE 2022

Single Family | Condominium

AVERAGE LIST PRICE

$1.4 M	$631.8 K

AVERAGE SOLD PRICE

$1.4 M	$630.4 K

MAX SOLD PRICE

$23.9 M	$7.0 M

% OF LIST PRICE RECEIVED

101.98%	99.77%

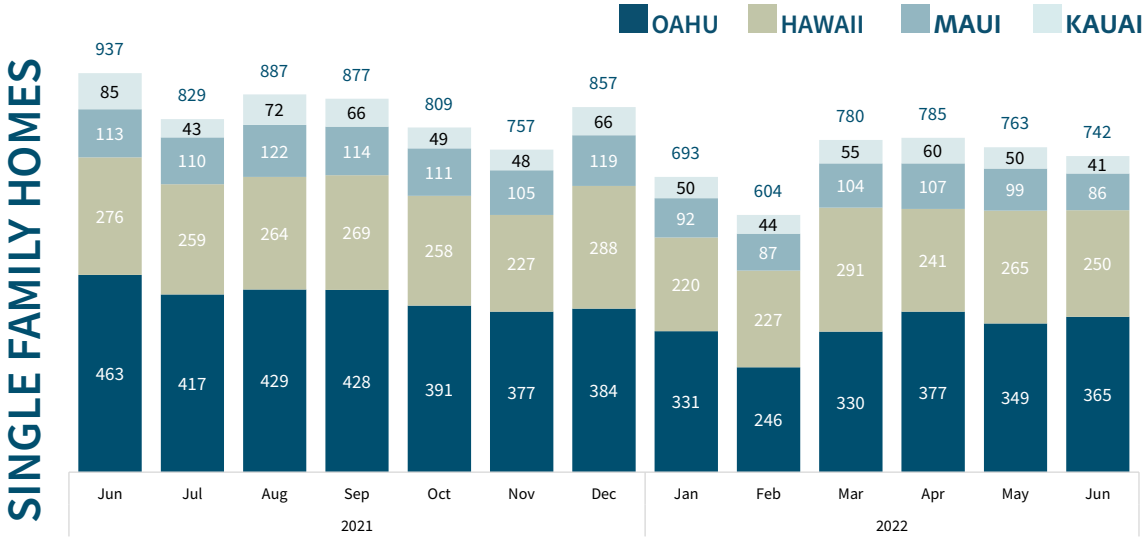
AVERAGE PRICE PER SQFT

$678.96	$697.87

MEDIAN DOM

11	12

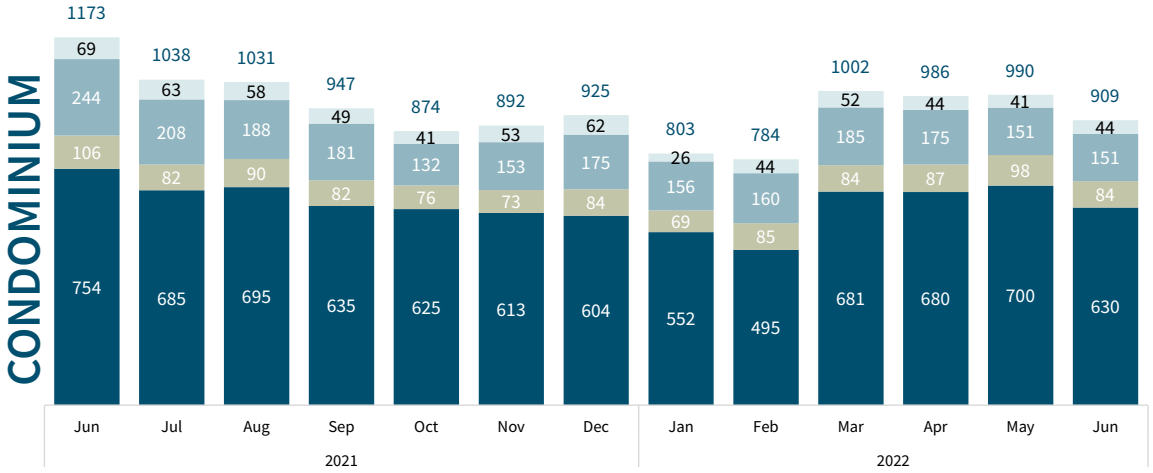
ISLAND SALES



 # OF SALES
365
4.6% VS. LAST MONTH
21.2% VS. LAST YEAR

MEDIAN SALES PRICE
$1,110,000
3.6% VS. LAST MONTH
13.4% VS. LAST YEAR

TOTAL $ OF SALES
$505,288,714
0.0% VS. LAST MONTH
10.6% VS. LAST YEAR



 # OF SALES
630
10.0% VS. LAST MONTH
16.4% VS. LAST YEAR

MEDIAN SALES PRICE
$531,500
3.2% VS. LAST MONTH
15.4% VS. LAST YEAR

TOTAL $ OF SALES
$397,126,346
8.6% VS. LAST MONTH
5.3% VS. LAST YEAR

Information effective 07/05/2022

REGIONAL SALES
OAHU EAST

SALES COMPARISON

Single Family | Condominium | Vacant Land

YTD TREND**

	SINGLE FAMILY				CONDOMINIUM				VACANT LAND			
CENTRAL	836	765	835	396	1055	932	1174	561	4	5	15	3
LEEWARD	1306	1415	1444	674	876	925	1158	577	8	36	45	18
NORTH SHORE	109	163	162	68	54	56	58	40	15	14	37	14
WINDWARD	609	710	801	329	344	380	477	189	9	20	41	15
EAST HONOLULU	609	606	821	306	372	362	558	217	10	10	16	3
HONOLULU	409	370	579	225	2838	2229	3982	2154	8	14	15	12

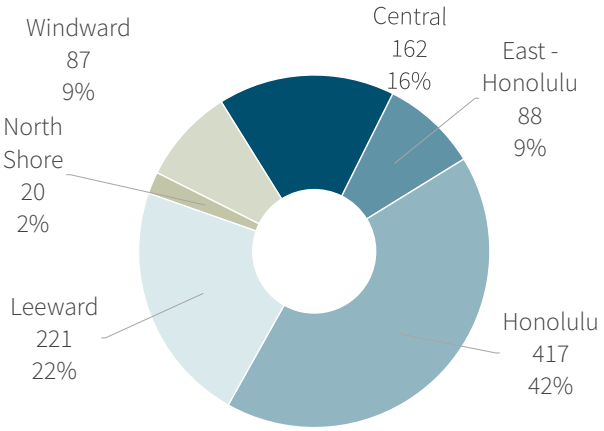
MONTH

	#	% CHANGE *	%CHANGE REGION *
CENTRAL	81	▲ 8.0%	▼ 19.8%
	81	▼ 35.2%	
	0	0.0%	
LEEWARD	120	▼ 24.5%	▼ 16.2%
	101	▼ 4.7%	
	2	▲ 100.0%	
NORTH SHORE	13	▲ 44.4%	0.0%
	7	▼ 22.2%	
	1	▼ 66.7%	
WINDWARD	61	▼ 19.7%	▼ 34.1%
	26	▼ 53.6%	
	2	▼ 33.3%	
EAST HONOLULU	45	▼ 51.1%	▼ 41.7%
	43	▼ 25.9%	
	0	0.0%	
HONOLULU	45	▼ 13.5%	▼ 7.5%
	372	▼ 7.0%	
	2	▲ 100.0%	

**Year-over-year and current YTD shown

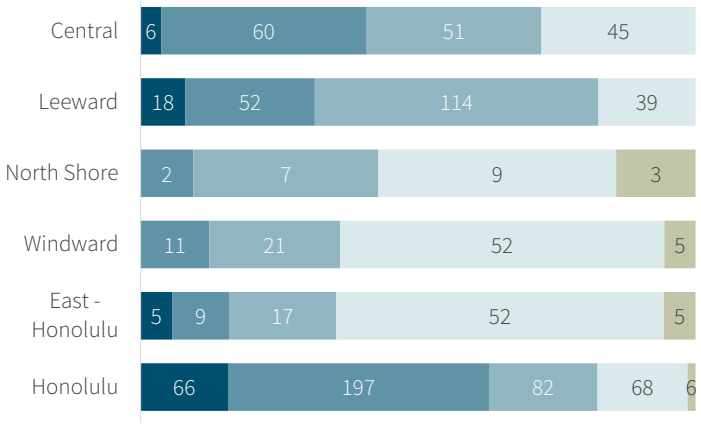
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K | $300K - $649K | $650K - $999K | $1M - $2.9M | $3M+

NEIGHBORHOOD SALES
OAHU EAST

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
WEST MARINA	– –	– –	– –	16 ▼	$14.7 M ▼	$904.0 K ▲
HAHAIONE-LOWER	1 ▼	$1.5 M ▼	$1.5 M ▲	10 ▲	$5.9 M ▲	$612.8 K ▲
DIAMOND HEAD	1 ▼	$10.4 M ▲	$10.4 M ▲	7 ▼	$11.7 M ▼	$1.8 M ▲
KOKO HEAD TERRACE	7 ▲	$10.6 M ▲	$1.6 M ▲	– –	– –	– –
KALAMA VALLEY	4 ▼	$5.7 M ▼	$1.4 M ▲	– –	– –	– –
PALOLO	2 ▼	$2.2 M ▼	$1.1 M ▲	1 –	$615.0 K ▲	$615.0 K ▲
KAIMUKI	3 ▼	$4.7 M ▼	$1.7 M ▲	– –	– –	– –
AINA HAINA AREA	3 –	$5.3 M ▲	$1.5 M ▲	– –	– –	– –
KOKO VILLAS	3 –	$7.5 M –	$2.5 M –	– –	– –	– –
KULIOUOU	2 ▼	$3.4 M ▼	$1.7 M ▲	1 –	$800.0 K –	$800.0 K –

MONTHLY SALES HEAT MAP

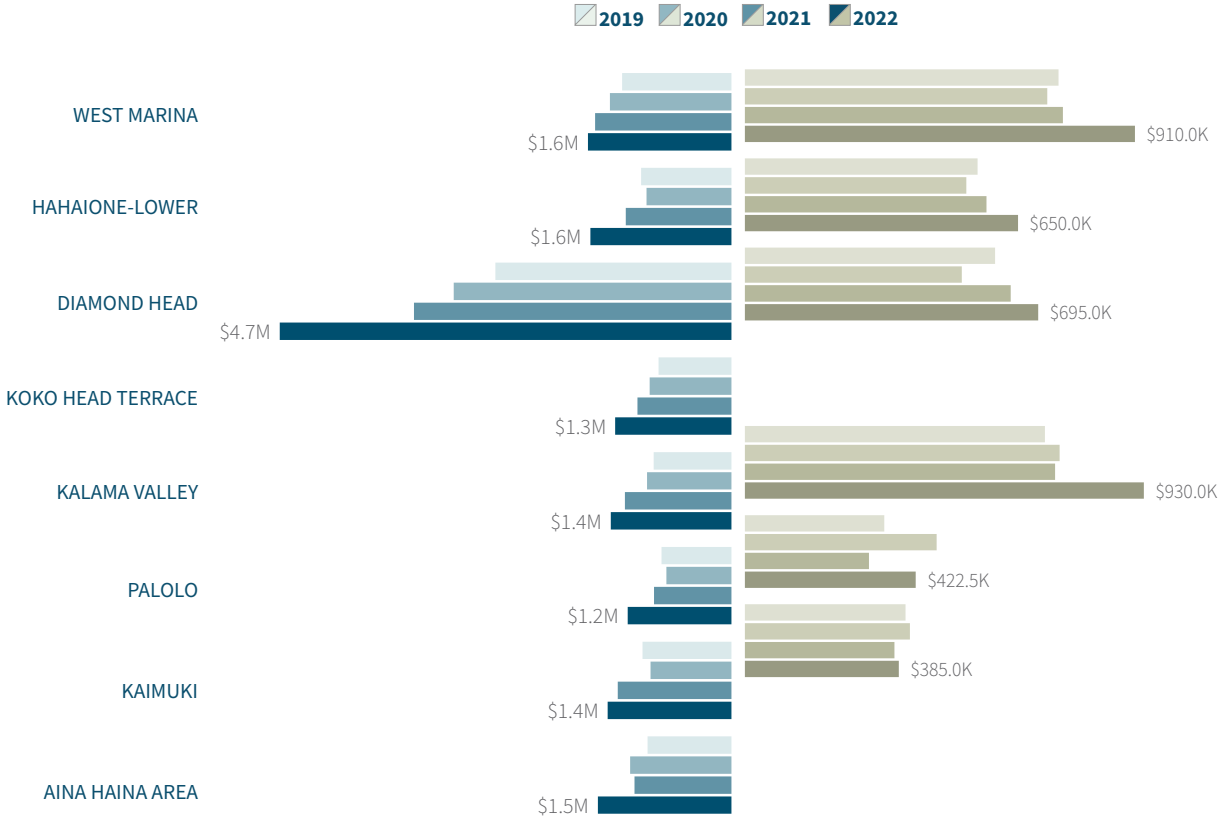
TOP NEIGHBORHOOD	#
HAWAII KAI DRIVE	8
KALAKAUA AVENUE	8
HAHAIONE STREET	7
LUNALILO HOME ROAD	3
KOKO KAI PLACE	3
KOKO ISLE CIRCLE	3
KAWAIHAE STREET	3
KEANU STREET	2
KAHALA AVENUE	2
KUKUIULA LOOP	2

TOP CONDO	#
HALE KA LAE	4
MAUNA LUAN	4
COLONY AT THE PENINSULA	4
KOKO ISLE	3
COMMODORE	3
TROPIC SEAS INC	2
TAHITIENNE INC	2
PLAZA HAWAII KAI	2
KAHALA BEACH	2
CORAL STRAND LTD	1

YEAR TO DATE
EAST OAHU

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
306
22.9% VS. LAST YEAR

MEDIAN SALES PRICE
$1,652,500
18.0% VS. LAST YEAR

TOTAL $ OF SALES
$703,451,079
2.4% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
217
29.5% VS. LAST YEAR

MEDIAN SALES PRICE
$741,500
12.1% VS. LAST YEAR

TOTAL $ OF SALES
$188,085,621
18.6% VS. LAST YEAR

VACANT LAND

 # OF SALES
3
57.1% VS. LAST YEAR

MEDIAN SALES PRICE
$1,600,000
23.1% VS. LAST YEAR

TOTAL $ OF SALES
$6,897,000
17.5% VS. LAST YEAR

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