



TITLE GUARANTY HAWAII

# EAST OAHU

## RESIDENTIAL SALES REPORT DECEMBER 2024

### ISLAND SALES

Single Family Condominium

#### AVERAGE LIST PRICE



\$1.2 M \$653.4 K

#### AVERAGE SOLD PRICE



\$1.2 M \$635.0 K

#### MAX SOLD PRICE



\$6.3 M \$3.7 M

#### % OF LIST PRICE RECEIVED



98.96% 97.18%

#### AVERAGE PRICE PER SQFT



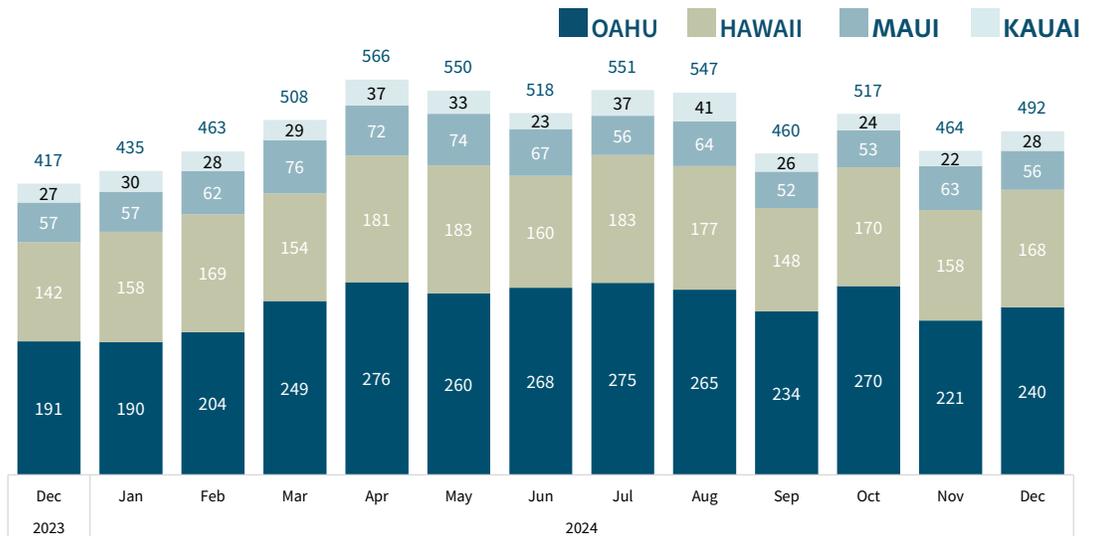
\$671.09 \$691.63

#### MEDIAN DOM



18 34

### SINGLE FAMILY HOMES



# OF SALES

240

↑ 8.6% VS. LAST MONTH  
↑ 25.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,056,833

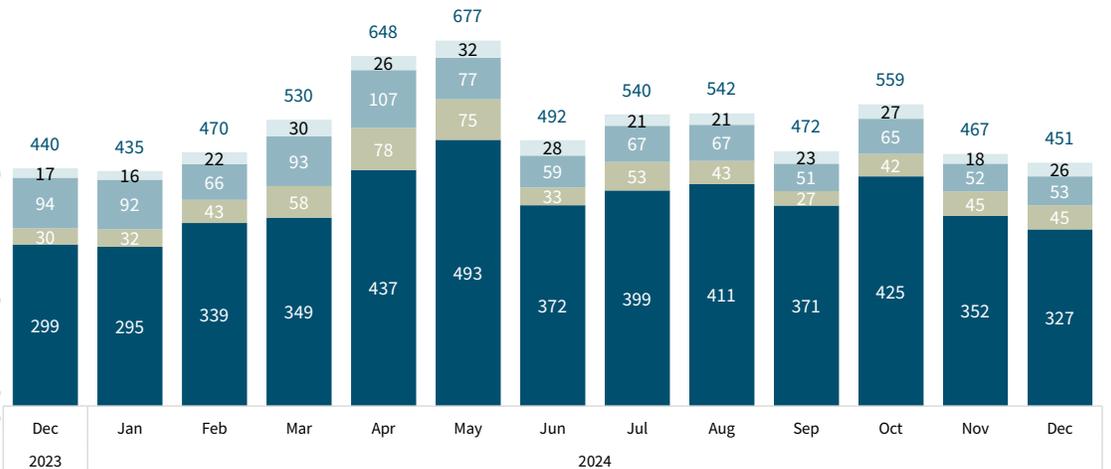
↓ 3.8% VS. LAST MONTH  
↑ 6.2% VS. LAST YEAR

TOTAL \$ OF SALES

\$296,011,513

↑ 1.9% VS. LAST MONTH  
↑ 29.4% VS. LAST YEAR

### CONDOMINIUM



# OF SALES

327

↓ 7.1% VS. LAST MONTH  
↑ 9.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$540,000

↑ 2.1% VS. LAST MONTH  
↑ 5.9% VS. LAST YEAR

TOTAL \$ OF SALES

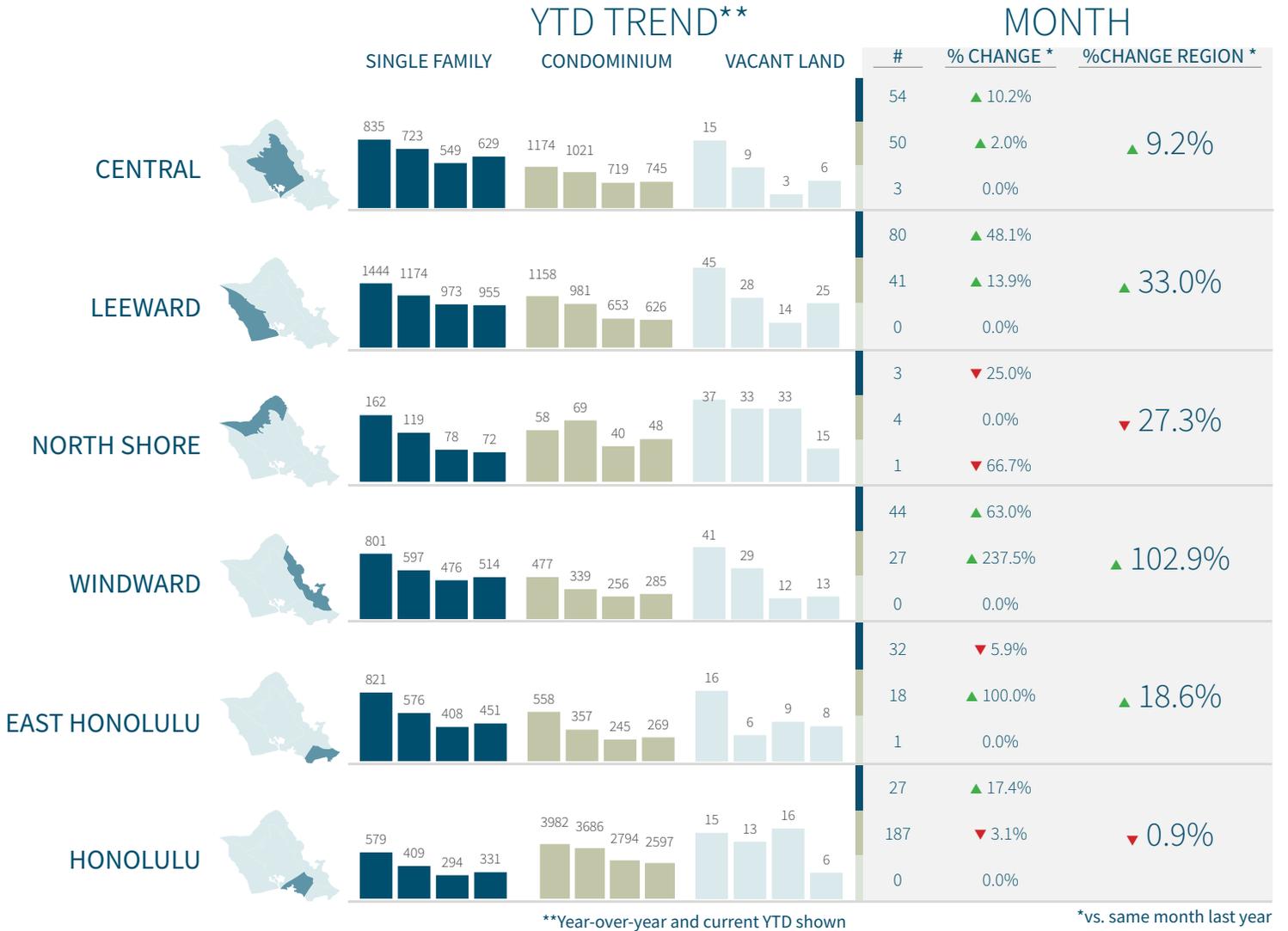
\$207,645,257

↓ 5.5% VS. LAST MONTH  
↑ 13.3% VS. LAST YEAR

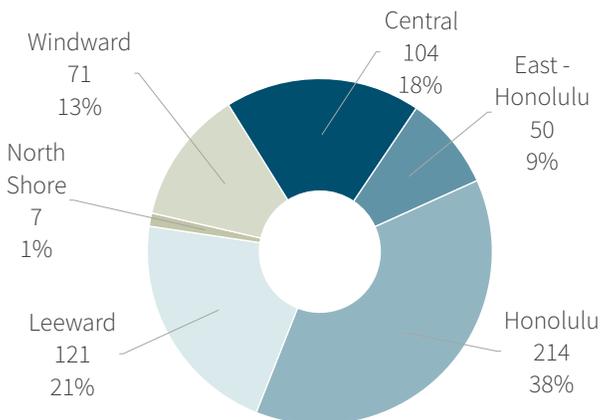
# REGIONAL SALES OAHU EAST

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



## SALES BY REGION



## SALES BY PRICE RANGE



\*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES OAHU EAST

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
PALOLO	7 ▼	\$6.3 M ▼	\$900.0 K ▼	--	--	--
HAHAIONE-LOWER	--	--	--	6 ▲	\$4.1 M ▲	\$673.5 K ▲
DIAMOND HEAD	--	--	--	5 ▲	\$8.2 M ▲	\$740.0 K ▼
WAIALAE NUI RDGE	3 -	\$7.2 M -	\$2.4 M -	--	--	--
WAIALAE NUI-LWR	3 ▲	\$4.4 M ▲	\$1.4 M ▲	--	--	--
WEST MARINA	--	--	--	3 -	\$3.2 M ▼	\$1.1 M ▼
WAIALAE G/C	--	--	--	2 ▲	\$814.0 K ▲	\$407.0 K ▲
KAIMUKI	2 -	\$2.4 M ▲	\$1.2 M ▲	--	--	--
KAHALA AREA	1 -	\$2.6 M ▲	\$2.6 M ▲	1 -	\$1.5 M -	\$1.5 M -
MARINERS COVE	2 -	\$4.0 M -	\$2.0 M -	--	--	--

## MONTHLY SALES HEAT MAP



### TOP STREETS

	#
HAWAII KAI DRIVE	5
KAHALA AVENUE	2
LUNALILO HOME ROAD	2
ALAKOA STREET	2
KALAKAUA AVENUE	2
HAHAIONE STREET	2
PAHOA AVENUE	2
HALEKIPA PLACE	2
HALEKOA DRIVE	2
9TH AVENUE	1

### TOP CONDO

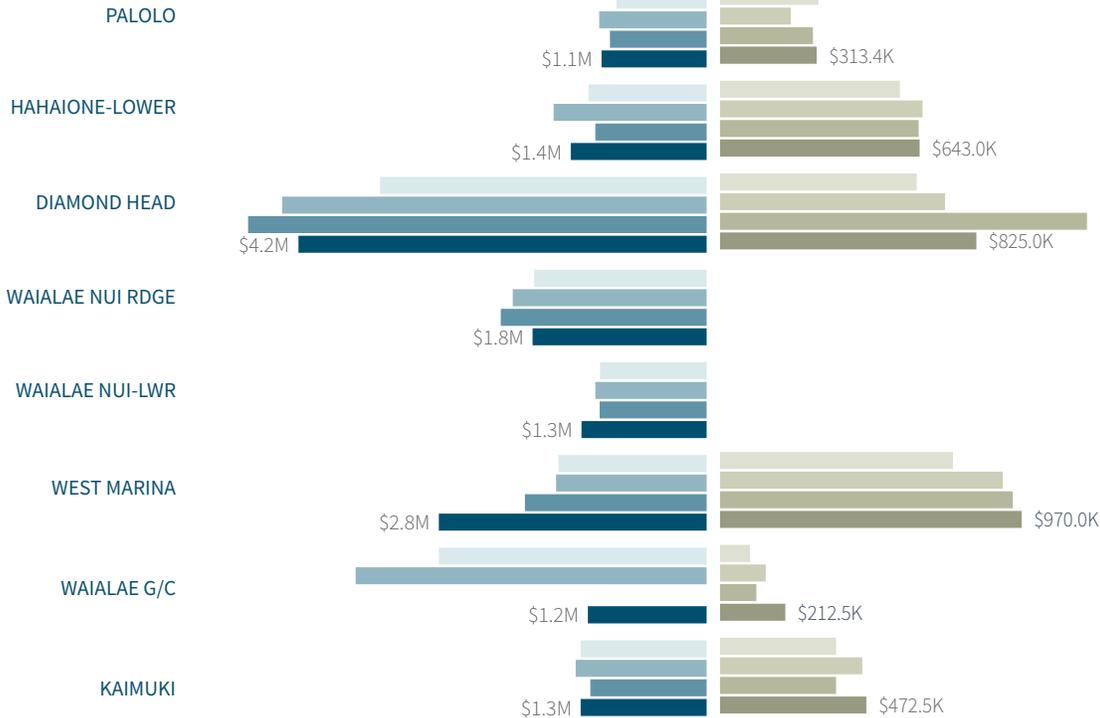
	#
PLAZA HAWAII KAI	2
KAHALA BEACH	2
NANIWA GARDENS	2
KALANI IKI ESTATES	1
DIAMOND HEAD @ PUALEI CIR	1
LA PIETRA	1
CASTLE SURF APTS	1
DIAMOND HEAD SANDS	1
2987 KALAKAUA	1
ESPLANADE	1

# YEAR TO DATE EAST OAHU

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**451**

↑ 10.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,650,000**

↑ 8.0% VS. LAST YEAR

TOTAL \$ OF SALES

**\$935,723,385**

↑ 7.1% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**269**

↑ 9.8% VS. LAST YEAR

MEDIAN SALES PRICE

**\$735,000**

↓ 4.4% VS. LAST YEAR

TOTAL \$ OF SALES

**\$245,402,552**

↑ 7.4% VS. LAST YEAR



### VACANT LAND

# OF SALES

**8**

↓ 11.1% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,787,500**

↑ 70.2% VS. LAST YEAR

TOTAL \$ OF SALES

**\$24,731,000**

↑ 23.4% VS. LAST YEAR



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**TG**

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HAWAII

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