

# EAST OAHU

## RESIDENTIAL SALES REPORT

### JANUARY 2023

### ISLAND SALES

Single Family Condominium

#### AVERAGE LIST PRICE



\$1.1 M \$643.3 K

#### AVERAGE SOLD PRICE



\$1.1 M \$634.6 K

#### MAX SOLD PRICE



\$10.3 M \$10.0 M

#### % OF LIST PRICE RECEIVED



98.26% 98.64%

#### AVERAGE PRICE PER SQFT



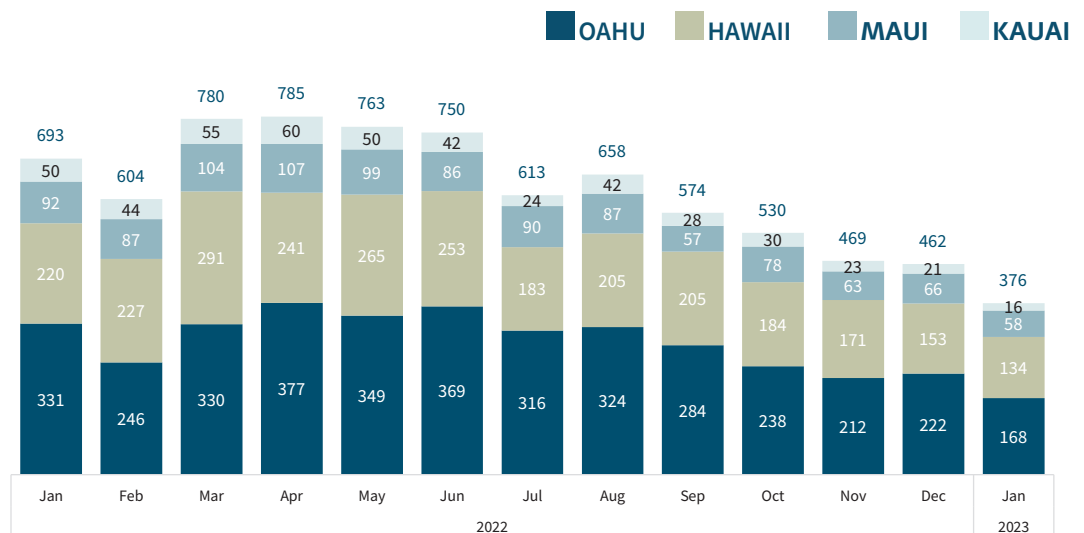
\$611.80 \$674.67

#### MEDIAN DOM



20 22

### SINGLE FAMILY HOMES



# OF SALES

168

↓ 24.3% VS. LAST MONTH  
↓ 49.2% VS. LAST YEAR

MEDIAN SALES PRICE

\$980,000

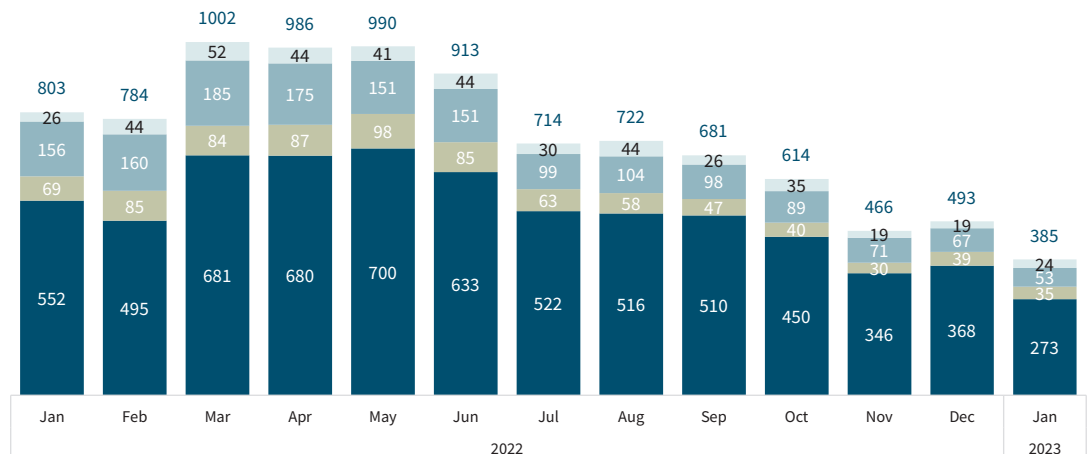
↓ 5.8% VS. LAST MONTH  
↓ 6.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$189,709,371

↓ 34.7% VS. LAST MONTH  
↓ 55.4% VS. LAST YEAR

### CONDOMINIUM



# OF SALES

273

↓ 25.8% VS. LAST MONTH  
↓ 50.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$490,000

↓ 2.0% VS. LAST MONTH  
↓ 3.9% VS. LAST YEAR

TOTAL \$ OF SALES

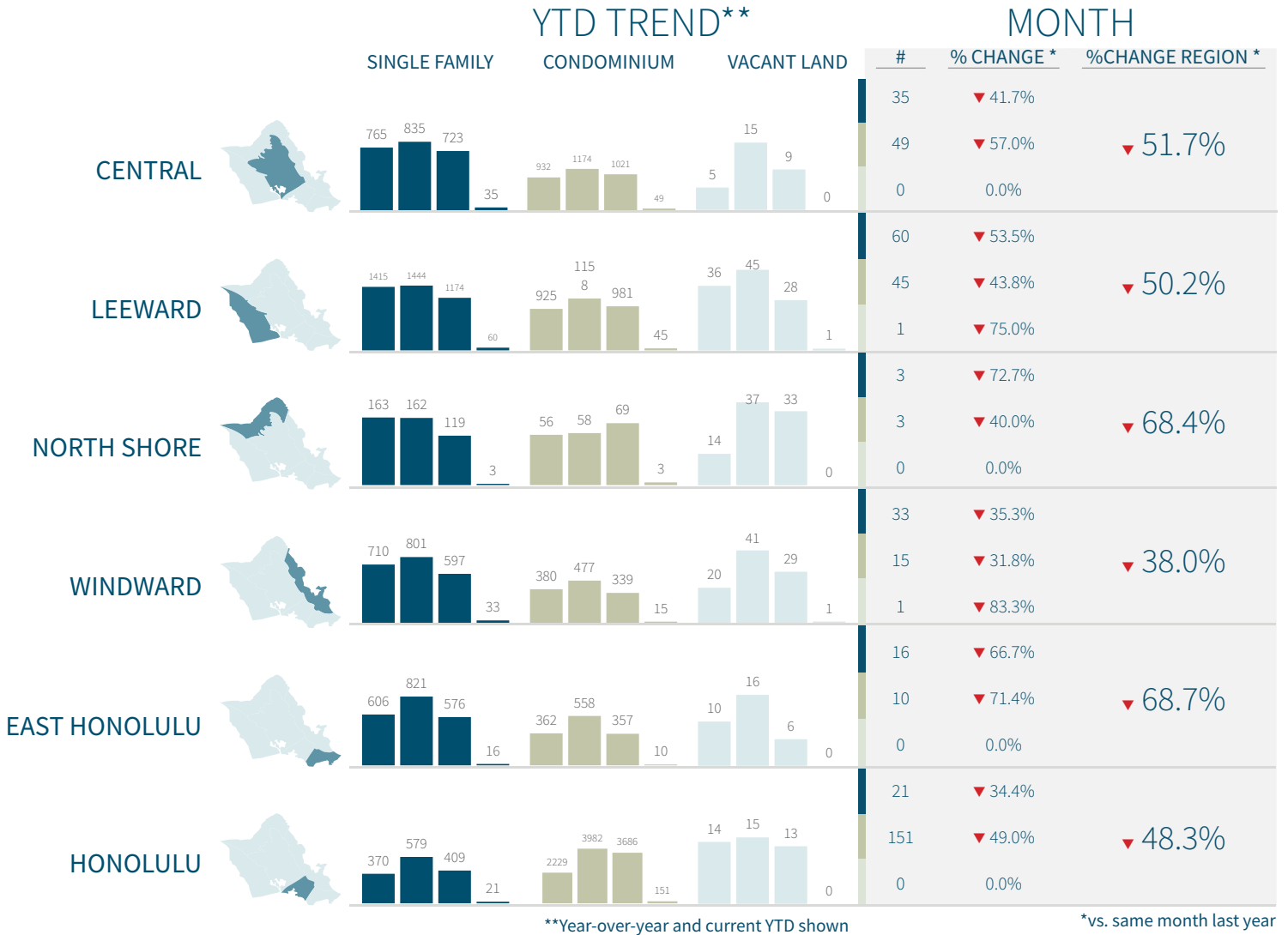
\$173,235,269

↓ 18.1% VS. LAST MONTH  
↓ 48.9% VS. LAST YEAR

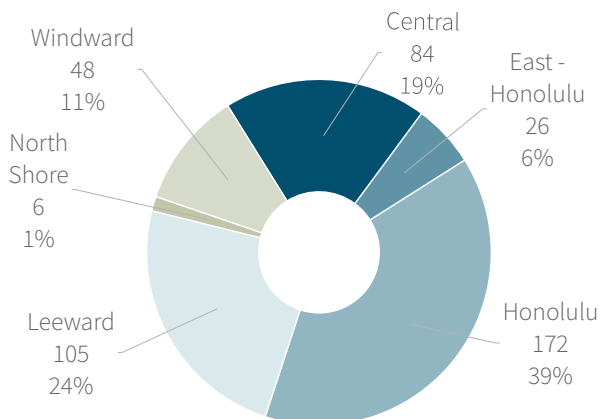
# REGIONAL SALES OAHU EAST

## SALES COMPARISON

Single Family Condominium Vacant Land

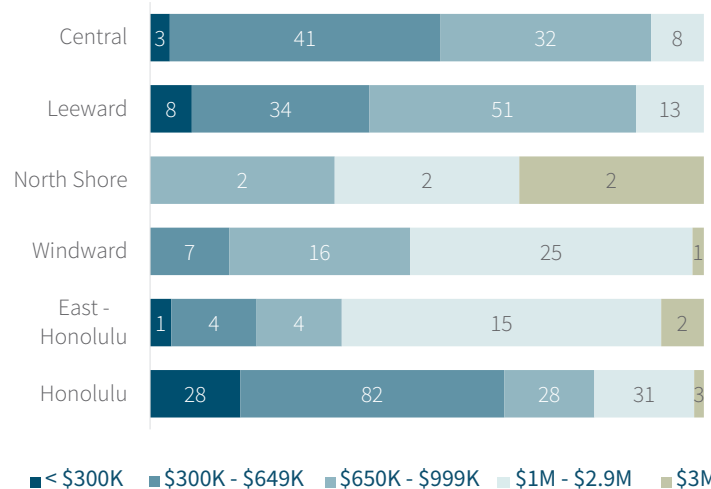


## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



# NEIGHBORHOOD SALES

## OAHU EAST

### NEIGHBORHOOD COMPARISON



Increase/Decrease vs. Last Year



No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HAAHAIONE-LOWER	--	--	--	3 ▼	\$1.9 M ▼	\$640.0 K ▼
PALOLO	2 -	\$1.7 M ▼	\$862.5 K ▼	1 -	\$301.0 K -	\$301.0 K -
NIU VALLEY	2 ▲	\$2.7 M ▲	\$1.3 M ▼	--	--	--
KOKO HEAD TERRACE	2 ▼	\$2.5 M ▼	\$1.3 M ▼	--	--	--
WEST MARINA	--	--	--	2 ▼	\$1.9 M ▼	\$950.0 K ▲
HAWAII LOA RIDGE	2 -	\$5.9 M -	\$2.9 M -	--	--	--
DIAMOND HEAD	--	--	--	2 ▼	\$2.4 M ▼	\$1.2 M ▲
KALAMA VALLEY	2 ▼	\$2.6 M ▼	\$1.3 M ▼	--	--	--
KAMILOIKI	1 -	\$1.1 M -	\$1.1 M -	--	--	--
KAHALA-PUUPANINI	1 -	\$1.8 M ▼	\$1.8 M ▼	--	--	--

### MONTHLY SALES HEAT MAP



#### TOP NEIGHBORHOOD

	#
LUNALILO HOME ROAD	3
HAWAII KAI DRIVE	3
KEALAHOU STREET	2
9TH AVENUE	1
HALAKI STREET	1
HAWAII LOA STREET	1
22ND AVENUE	1
AIPO STREET	1
10TH AVENUE	1
B 10TH AVENUE	1

#### TOP CONDO

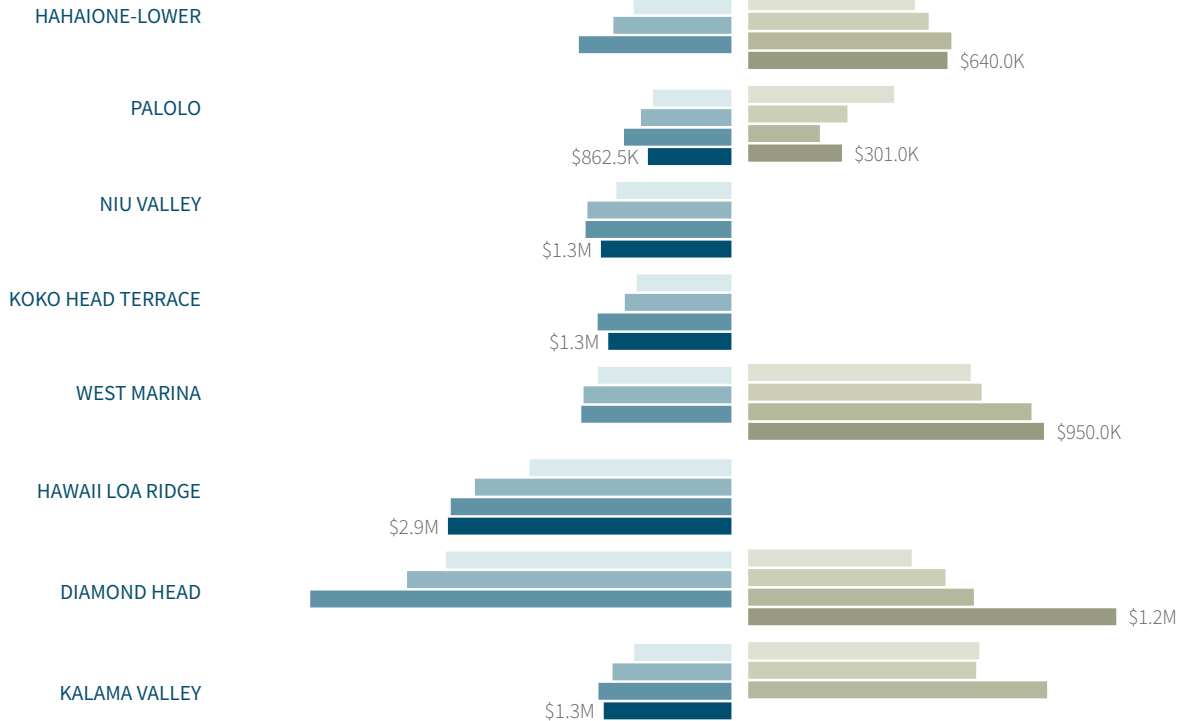
	#
PLAZA HAWAII KAI	2
LA PIETRA	1
TROPIC GARDENS 1	1
DIAMOND HEAD AMBASSADOR B	1
PALOLO GARDEN	1
KAHALA BEACH	1
COLONY AT THE PENINSULA	1
KAIMALA MARINA	1

# YEAR TO DATE EAST OAHU

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2020 2021 2022 2023



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**16**

⬇️ **66.7%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,305,000**

⬇️ **10.3%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$25,870,000**

⬇️ **70.9%** VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**10**

⬇️ **71.4%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$655,000**

⬇️ **8.4%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$7,246,000**

⬇️ **76.0%** VS. LAST YEAR



### VACANT LAND

# OF SALES

**-**

— VS. LAST YEAR

MEDIAN SALES PRICE

**-**

— VS. LAST YEAR

TOTAL \$ OF SALES

**-**

— VS. LAST YEAR



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**TG**

TITLE GUARANTY  
HAWAII

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