



TITLE GUARANTY
HAWAII

MAUI

RESIDENTIAL SALES REPORT SEPTEMBER 2026

ISLAND SALES

■ OAHU ■ HAWAII ■ MAUI ■ KAUAI

■ Single Family ■ Condominium

AVERAGE LIST PRICE



\$2.0 M \$1.0 M

AVERAGE SOLD PRICE



\$1.9 M \$984.8 K

MAX SOLD PRICE



\$6.7 M \$4.9 M

% OF LIST PRICE RECEIVED



93.99% 94.18%

AVERAGE PRICE PER SQFT



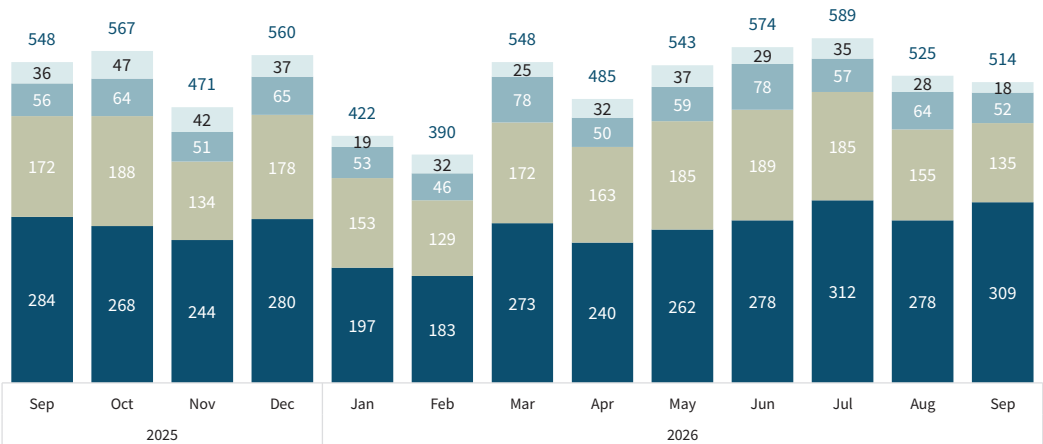
\$920.27 \$920.22

AVERAGE DOM



134 210

SINGLE FAMILY HOMES



OF SALES

52

↓ 18.8% VS. LAST MONTH
↓ 7.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,150,000

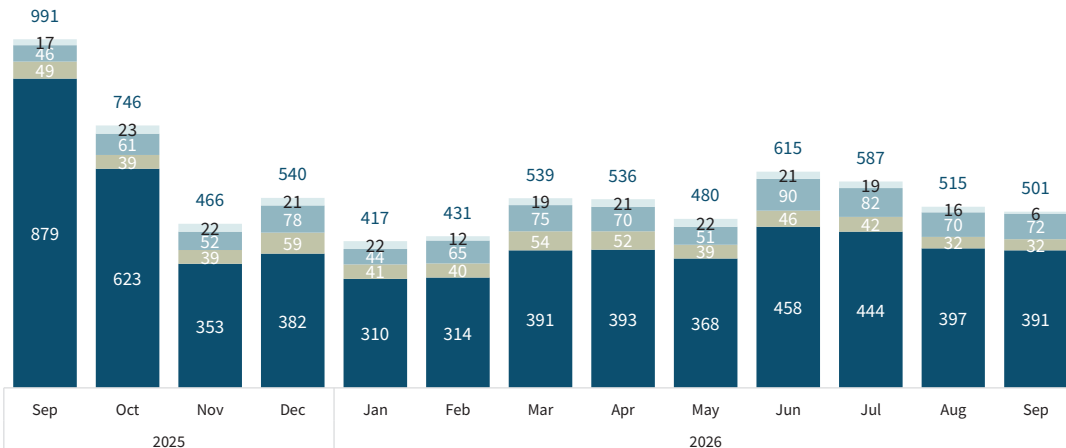
↓ 4.2% VS. LAST MONTH
↓ 11.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$96,792,500

↑ 3.1% VS. LAST MONTH
↓ 1.5% VS. LAST YEAR

CONDOMINIUM



OF SALES

72

↑ 2.9% VS. LAST MONTH
↑ 56.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$660,000

↑ 16.8% VS. LAST MONTH
↑ 1.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$70,907,100

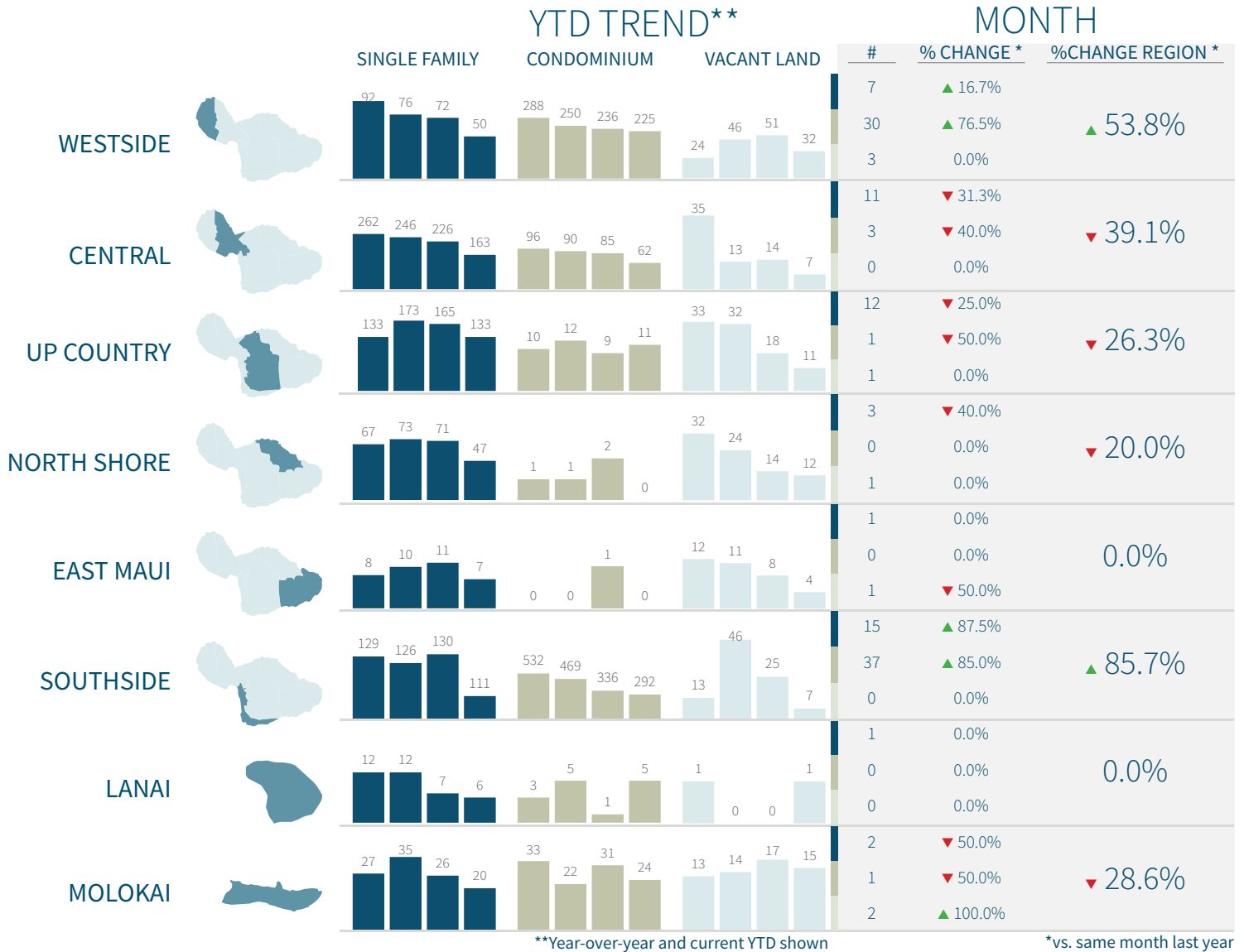
↓ 1.5% VS. LAST MONTH
↑ 65.9% VS. LAST YEAR

Information effective 10/1/2026

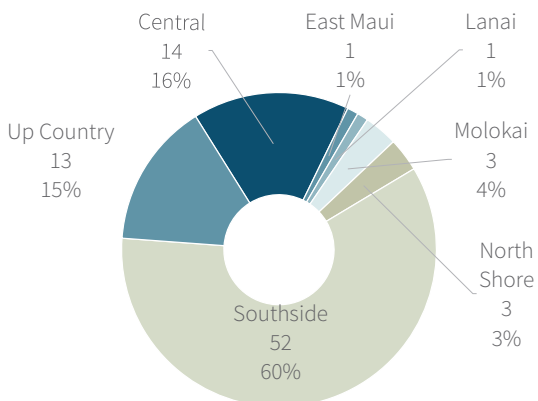
REGIONAL SALES MAUI

SALES COMPARISON

Single Family Condominium Vacant Land

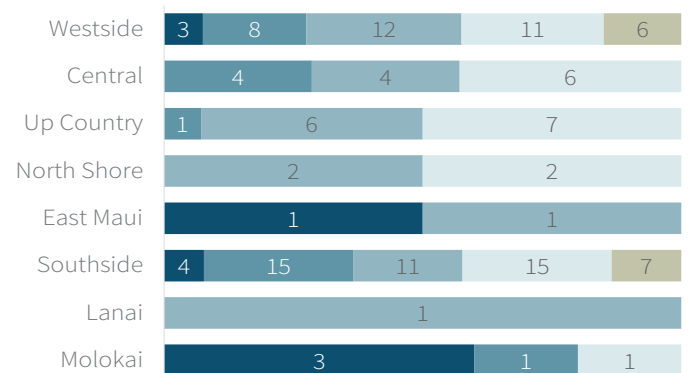


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< \$300K \$300K - \$649K \$650K - \$999K \$1M - \$2.9M \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON



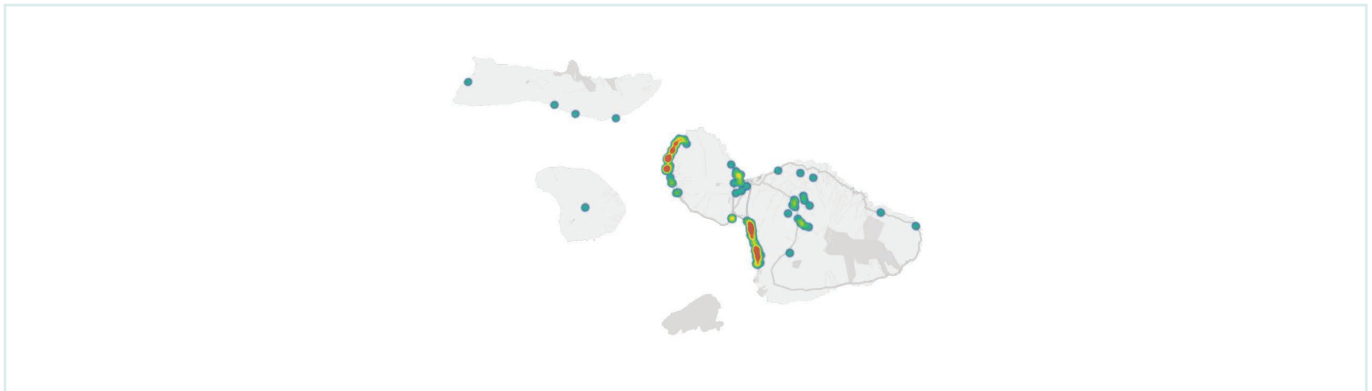
Increase/Decrease vs. Last Year



No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Kaanapali	3 ▲	\$12.2 M ▲	\$3.3 M ▲	14 ▲	\$14.2 M ▲	\$787.5 K ▼
	Napili, Kahana, Mahinahina	--	--	--	10 ▲	\$7.3 M ▲	\$575.5 K ▲
	Kapalua	2 ▲	\$10.9 M ▼	\$5.4 M ▼	3 –	\$4.2 M ▼	\$1.5 M ▲
CENTRAL	Wailuku	8 ▼	\$9.1 M ▼	\$1.1 M ▼	1 ▼	\$570.0 K ▼	\$570.0 K ▼
	Kahului	2 ▼	\$1.9 M ▼	\$962.5 K ▲	2 –	\$835.0 K –	\$417.5 K –
	Waihee	1 –	\$587.0 K ▼	\$587.0 K ▼	--	--	--
UP COUNTRY	Kula, Pukalani	9 ▼	\$12.3 M ▼	\$1.1 M ▼	1 ▼	\$745.0 K ▼	\$745.0 K ▼
	Makawao, Olinda	3 ▲	\$4.5 M ▲	\$1.1 M ▼	--	--	--
EAST MAUI	Hana	1 –	\$860.0 K –	\$860.0 K –	--	--	--
NORTH SHORE	Haiku	2 ▼	\$2.4 M ▼	\$1.2 M ▲	--	--	--
	Paia	1 –	\$1.5 M –	\$1.5 M –	--	--	--
SOUTHSIDE	Kihei	12 ▲	\$20.0 M ▲	\$1.2 M ▲	24 ▲	\$13.6 M ▼	\$539.5 K ▼
	Wailea, Makena	3 –	\$10.7 M ▲	\$4.2 M ▲	10 ▲	\$25.0 M ▲	\$2.2 M ▲
	Maalaea	--	--	--	3 –	\$1.1 M –	\$249.5 K –
LANAI	Lanai	1 –	\$695.0 K ▲	\$695.0 K ▲	--	--	--
MOLOKAI	Molokai	2 ▼	\$1.8 M ▼	\$907.5 K ▲	1 ▼	\$150.0 K ▼	\$150.0 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WAILEA	9
KAANAPALI	8
HONOKOWAI	7
KIHEI	7
NORTH KIHEI	7
KALEPOLEPO	5
KAPALUA	5
NAPILI	4
MAUI LANI	3
KAHANA	2

TOP CONDOMINIUMS

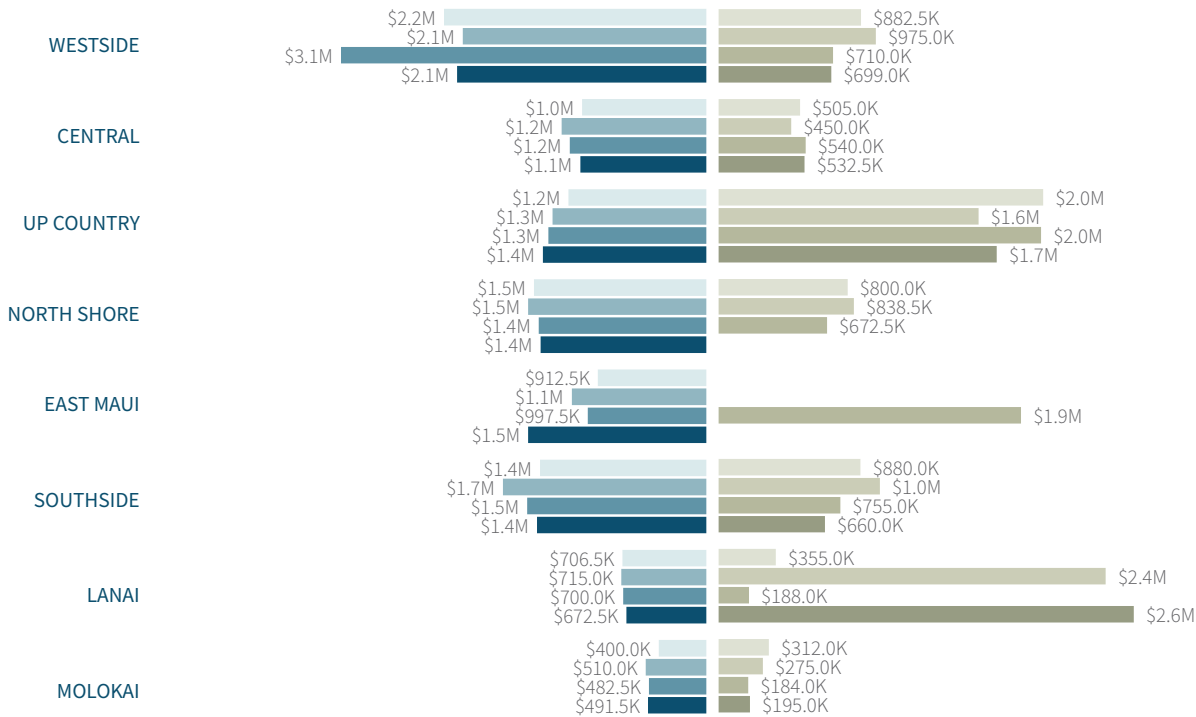
	#
KAANAPALI SHORES	4
MAHANA	3
WAILEA POINT I II III	2
NAPILI VILLAS	2
VILLAS AT KENOLIO I	2
KAI MALU	2
KIHEI VILLAGES IV	2
KAPALUA GOLF VILLAS	2
GRAND CHAMPIONS	1
ALAELOA	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2023 2024 2025 2026



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

537

📈 **1.7%** VS. LAST YEAR

MEDIAN SALES PRICE

\$1,219,000

📉 **6.2%** VS. LAST YEAR

TOTAL \$ OF SALES

\$865,591,047

📉 **11.4%** VS. LAST YEAR



CONDOMINIUM

OF SALES

619

📈 **21.4%** VS. LAST YEAR

MEDIAN SALES PRICE

\$657,500

📉 **6.1%** VS. LAST YEAR

TOTAL \$ OF SALES

\$621,619,016

📈 **5.7%** VS. LAST YEAR



VACANT LAND

OF SALES

89

📉 **11.0%** VS. LAST YEAR

MEDIAN SALES PRICE

\$628,300

📉 **9.9%** VS. LAST YEAR

TOTAL \$ OF SALES

\$76,811,550

📉 **43.3%** VS. LAST YEAR



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TG

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