



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT SEPTEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.2 M \$1.1 M

AVERAGE SOLD PRICE



\$2.1 M \$1.1 M

MAX SOLD PRICE



\$18.0 M \$5.3 M

% OF LIST PRICE RECEIVED



94.94% 96.39%

AVERAGE PRICE PER SQFT



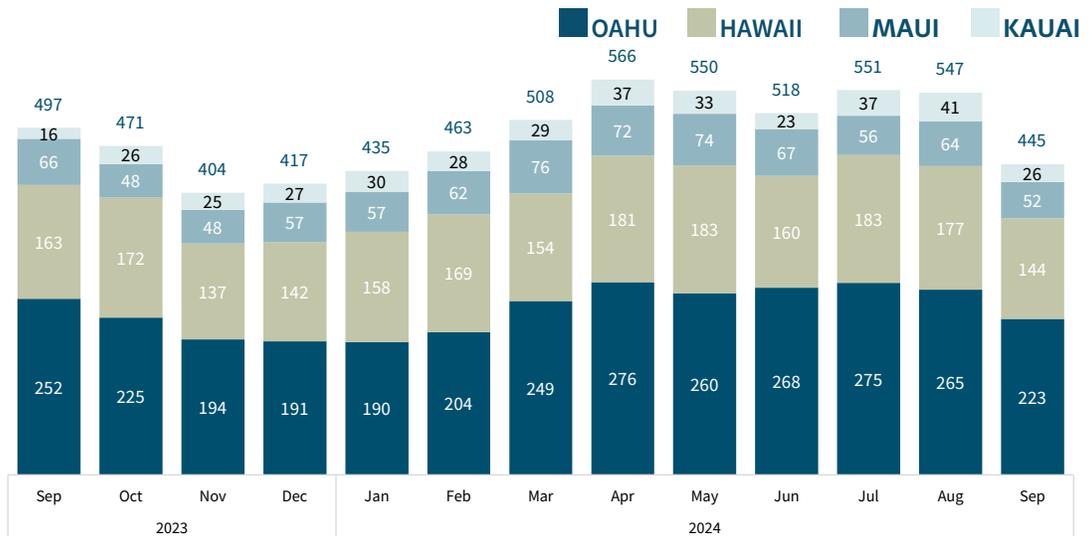
\$793.33 \$1,082.54

AVERAGE DOM



132 135

SINGLE FAMILY HOMES



OF SALES

52

18.8% vs. last month, 21.2% vs. last year

MEDIAN SALES PRICE

\$1,428,894

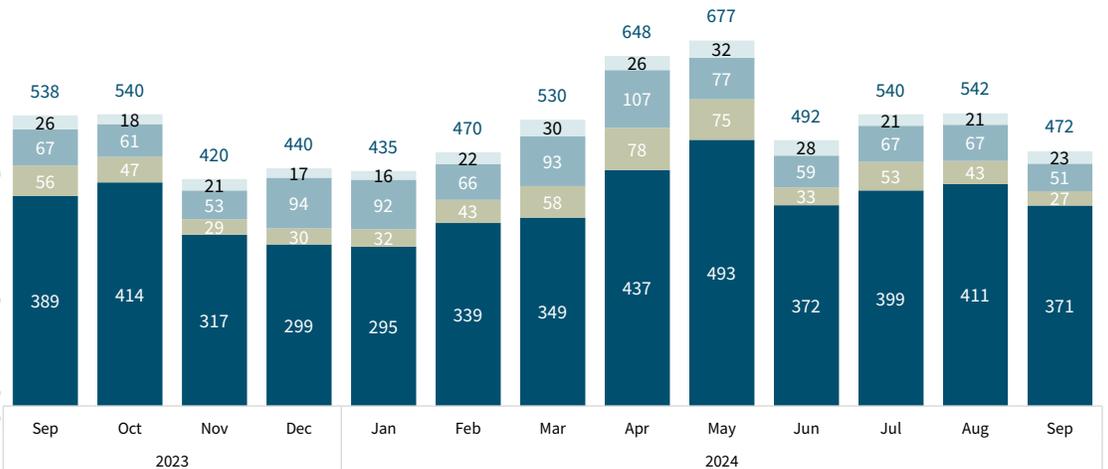
7.8% vs. last month, 10.4% vs. last year

TOTAL \$ OF SALES

\$107,577,399

7.5% vs. last month, 6.5% vs. last year

CONDOMINIUM



OF SALES

51

23.9% vs. last month, 23.9% vs. last year

MEDIAN SALES PRICE

\$990,000

1.0% vs. last month, 27.1% vs. last year

TOTAL \$ OF SALES

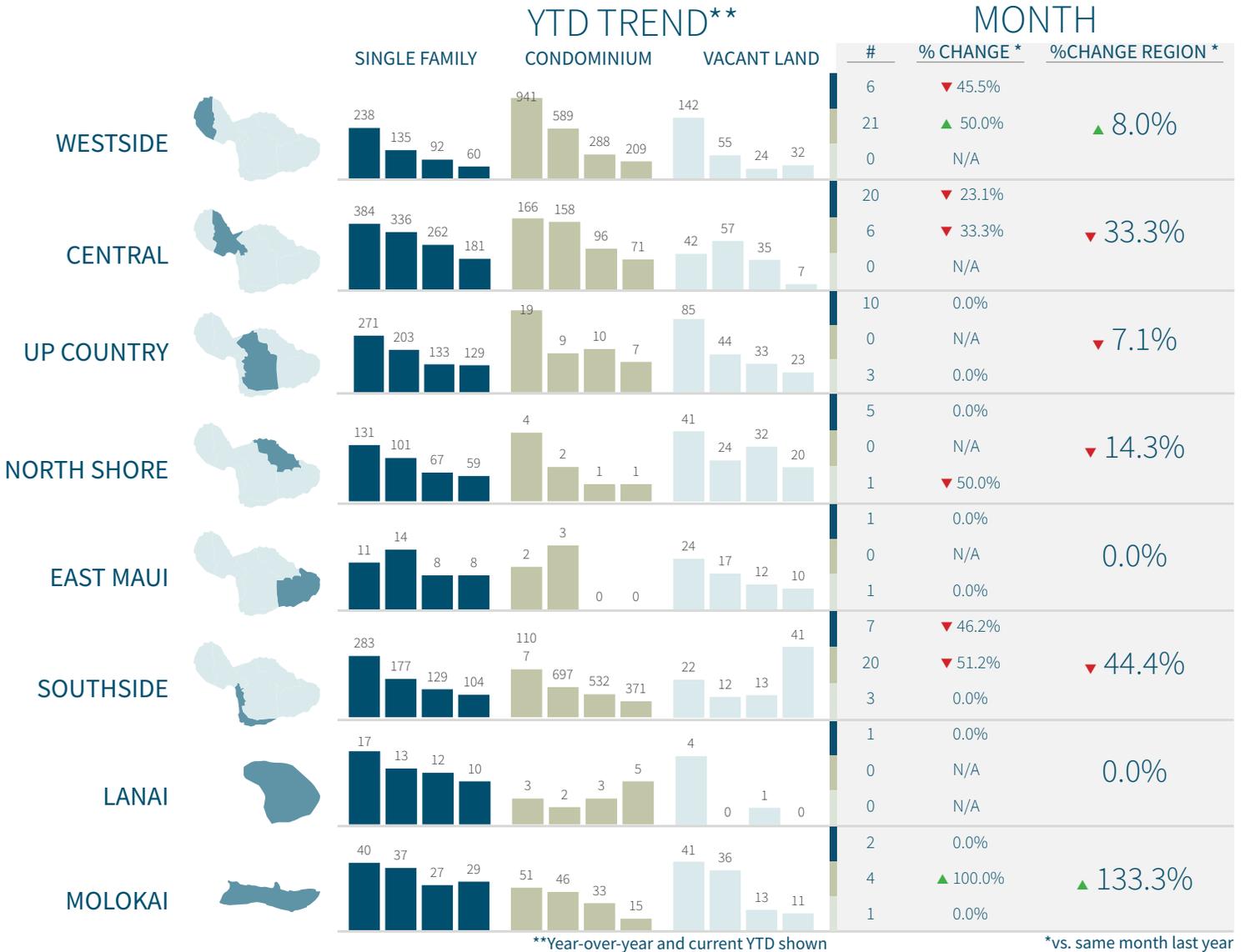
\$56,206,297

59.2% vs. last month, 24.8% vs. last year

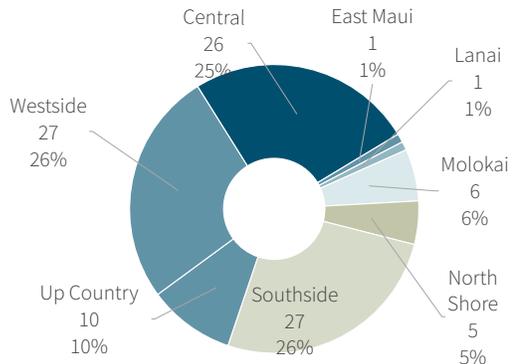
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

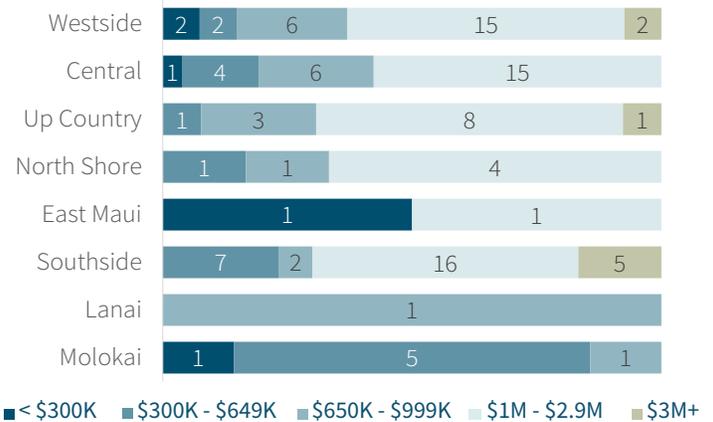


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Napili, Kahana, Mahinahina	3 -	\$4.6 M ▼	\$1.9 M ▲	8 ▼	\$6.0 M ▼	\$750.0 K ▼
	Kaanapali	2 ▼	\$5.6 M ▼	\$2.8 M ▼	7 ▲	\$9.3 M ▲	\$1.1 M ▼
	Kapalua	1 ▼	\$16.0 M ▲	\$16.0 M ▲	6 -	\$9.1 M -	\$1.1 M -
CENTRAL	Wailuku	19 ▼	\$23.7 M ▼	\$1.3 M ▲	3 ▼	\$2.5 M ▼	\$785.0 K ▲
	Kahului	1 ▼	\$999.0 K ▼	\$999.0 K ▼	3 -	\$955.0 K ▼	\$320.0 K ▼
UP COUNTRY	Kula, Pukalani	5 ▼	\$12.4 M ▲	\$2.1 M ▲	--	--	--
	Makawao, Olinda	4 ▲	\$4.4 M ▲	\$1.0 M ▼	--	--	--
	Haliimaile	1 ▼	\$1.3 M ▼	\$1.3 M ▼	--	--	--
NORTH SHORE	Haiku	4 ▼	\$5.8 M ▼	\$1.6 M ▲	--	--	--
	Paia	1 -	\$2.1 M -	\$2.1 M -	--	--	--
EAST MAUI	Hana	1 -	\$1.1 M -	\$1.1 M -	--	--	--
SOUTHSIDE	Kihei	6 ▼	\$9.3 M ▼	\$1.7 M ▲	13 ▼	\$11.3 M ▼	\$725.0 K ▼
	Wailea, Makena	1 ▼	\$18.0 M ▲	\$18.0 M ▲	6 ▲	\$15.1 M ▼	\$1.6 M ▼
	Maalaea	--	--	--	1 ▼	\$460.0 K ▼	\$460.0 K ▼
LANAI	Lanai	1 -	\$850.0 K -	\$850.0 K -	--	--	--
MOLOKAI	Molokai	2 -	\$1.4 M -	\$690.0 K -	4 ▲	\$1.5 M ▲	\$368.5 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
KAANAPALI	6
KAPALUA	6
NAPILI	5
NORTH KIHEI	4
WALEA	4
KEHALANI	4
KALUAKOI	4
KALEPOLEPO	3
KAHANA	3
HONOKOWAI	2

TOP CONDOMINIUMS

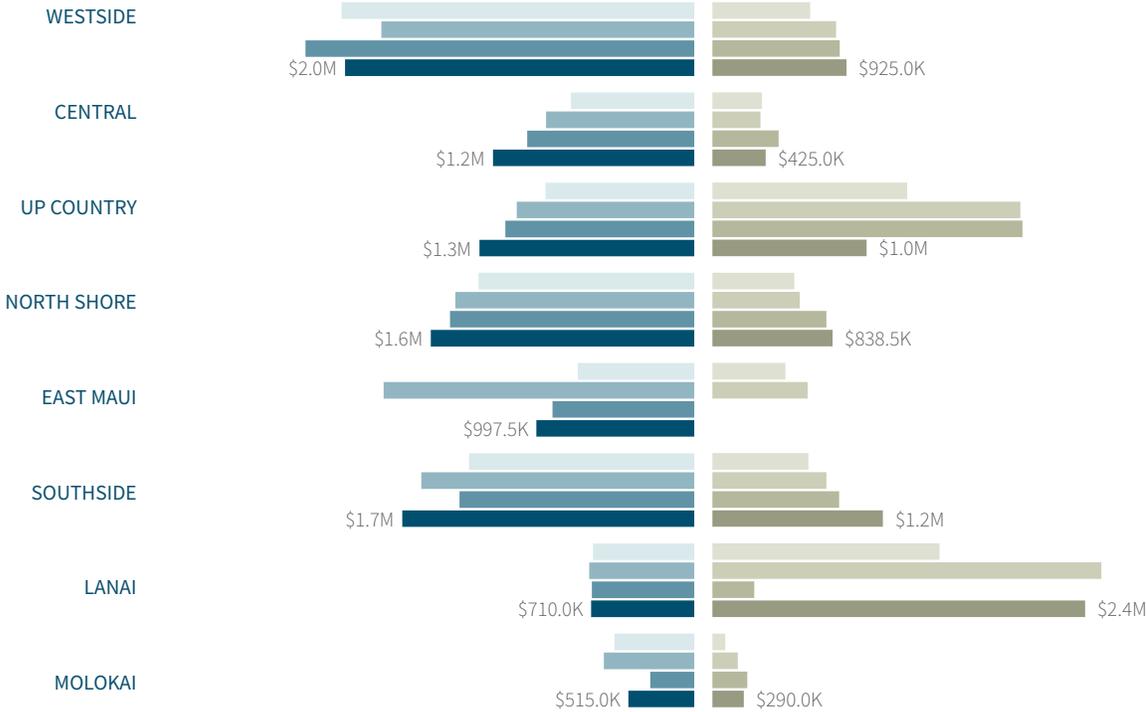
	#
SOUTHPOINTE AT WAIAKOA	4
KAPALUA GOLF VILLAS	3
KE NANI KAI	2
MAUI KAAANAPALI VILLAS	2
KIHEI SHORES	2
HARBOR LIGHTS	2
KAHANA VILLAGE	2
KE ALII OCEAN VILLAS	2
KAPALUA RIDGE	2
ALAELOA	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

580

↑ 0.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 8.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,042,117,942

↑ 1.4% VS. LAST YEAR



CONDOMINIUM

OF SALES

679

↓ 10.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,000

↑ 9.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,018,536,964

↑ 16.1% VS. LAST YEAR



VACANT LAND

OF SALES

144

↑ 14.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$902,501

↑ 33.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$283,084,001

↑ 72.3% VS. LAST YEAR



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TG

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