



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT AUGUST 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.9 M \$2.1 M

AVERAGE SOLD PRICE



\$1.8 M \$2.0 M

MAX SOLD PRICE



\$17.0 M \$22.0 M

% OF LIST PRICE RECEIVED



95.86% 97.97%

AVERAGE PRICE PER SQFT



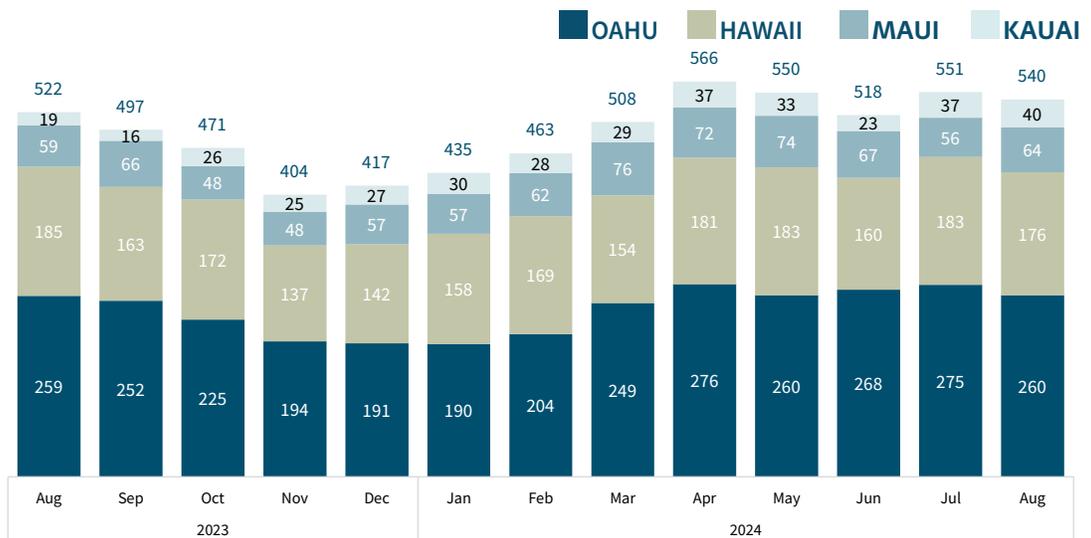
\$898.24 \$1,339.17

AVERAGE DOM



136 326

SINGLE FAMILY HOMES



OF SALES

64

14.3% VS. LAST MONTH 8.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,325,000

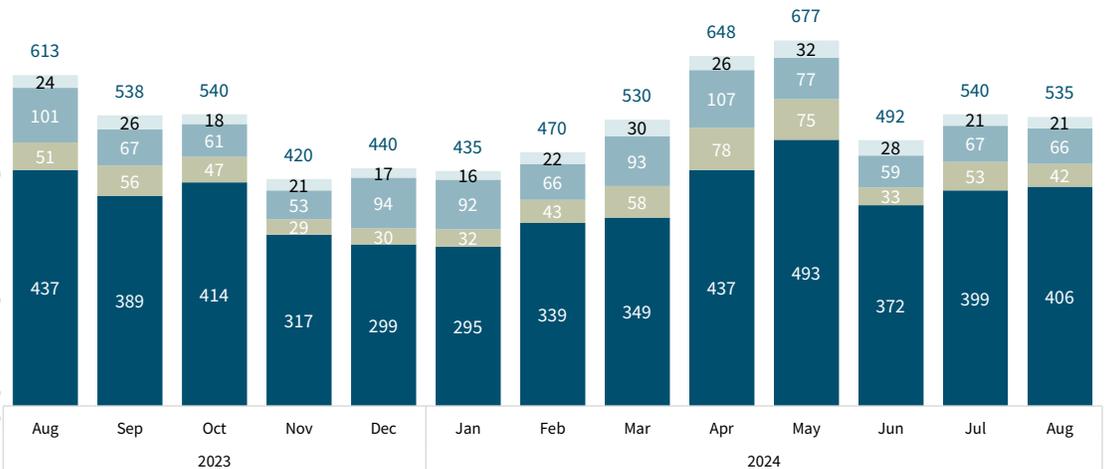
10.4% VS. LAST MONTH 10.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$116,335,188

40.1% VS. LAST MONTH 31.9% VS. LAST YEAR

CONDOMINIUM



OF SALES

66

1.5% VS. LAST MONTH 34.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,000,000

25.2% VS. LAST MONTH 33.3% VS. LAST YEAR

TOTAL \$ OF SALES

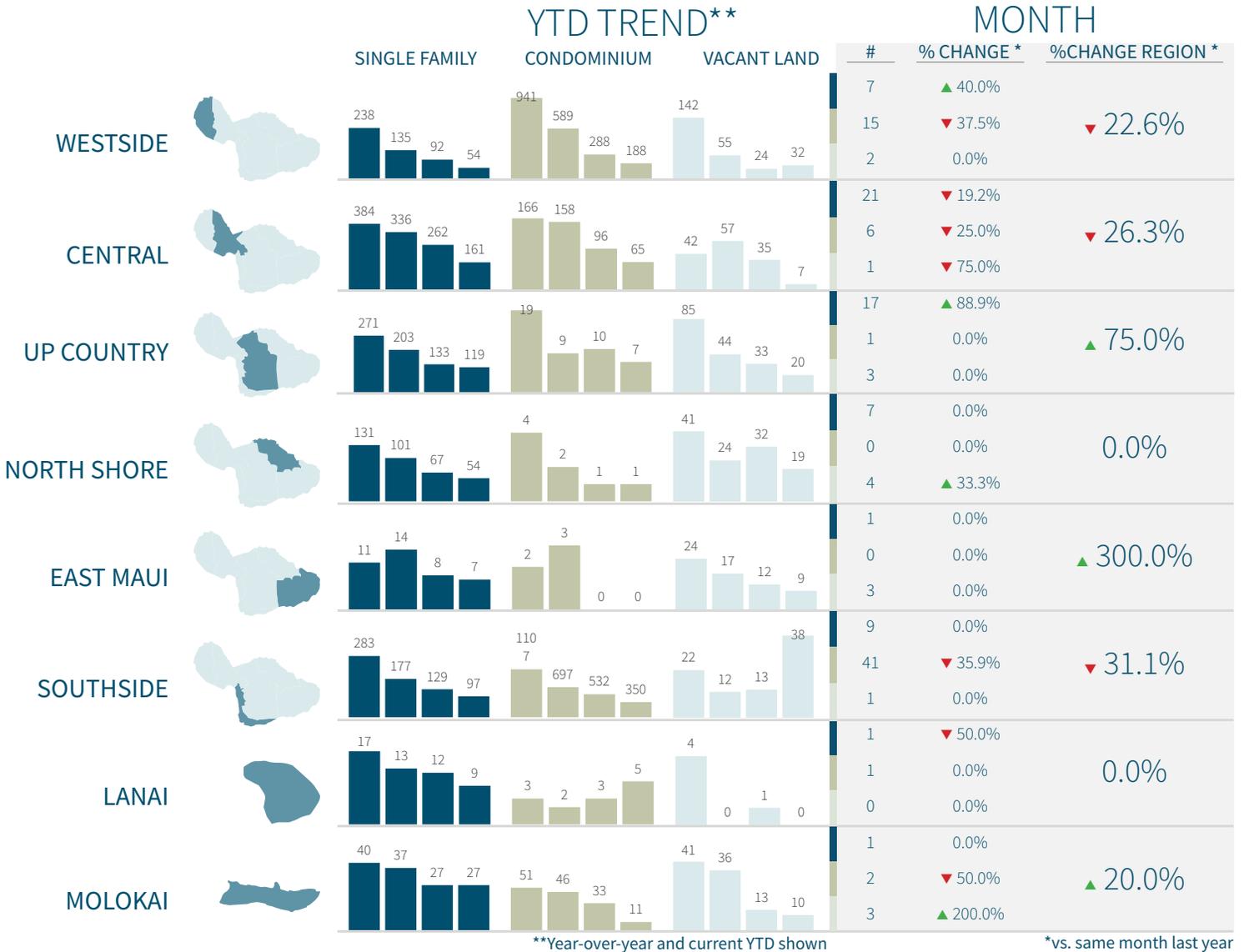
\$132,645,488

21.2% VS. LAST MONTH 2.6% VS. LAST YEAR

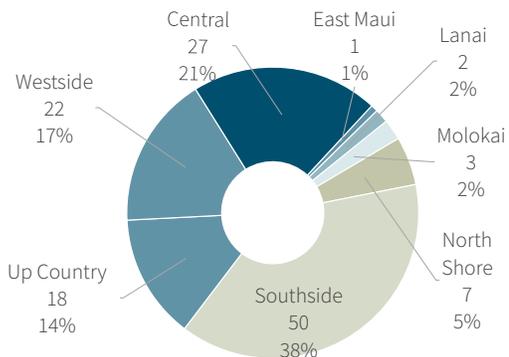
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ <\$300K ■ \$300K-\$649K ■ \$650K-\$999K ■ \$1M-\$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Kaanapali	1 -	\$3.6 M ▼	\$3.6 M ▼	9 -	\$16.4 M ▲	\$1000.0 K ▼
	Napili, Kahana, Mahinahina	4 ▲	\$6.6 M ▲	\$1.6 M ▲	6 ▼	\$7.4 M ▼	\$1.1 M ▲
	Kapalua	1 -	\$17.0 M -	\$17.0 M -	--	--	--
CENTRAL	Wailuku	13 ▼	\$15.1 M ▼	\$1.1 M ▼	2 ▼	\$1.7 M ▼	\$862.5 K ▲
	Kahului	7 ▲	\$8.7 M ▲	\$1.2 M ▲	4 -	\$990.0 K ▼	\$222.5 K ▼
	Waihee	1 -	\$1.6 M -	\$1.6 M -	--	--	--
UP COUNTRY	Kula, Pukalani	7 -	\$10.0 M ▲	\$1.4 M ▲	1 -	\$2.5 M -	\$2.5 M -
	Makawao, Olinda	6 ▲	\$7.9 M ▲	\$1.2 M ▼	--	--	--
	Haliimaile	4 ▲	\$4.8 M ▲	\$1.3 M ▲	--	--	--
NORTH SHORE	Haiku	7 -	\$12.2 M ▼	\$1.8 M ▼	--	--	--
EAST MAUI	Hana	1 -	\$499.0 K ▼	\$499.0 K ▼	--	--	--
SOUTHSIDE	Kihei	8 ▲	\$18.1 M ▲	\$1.5 M ▲	19 ▼	\$14.3 M ▼	\$720.0 K ▼
	Wailea, Makena	1 ▼	\$4.1 M ▼	\$4.1 M ▲	22 ▲	\$84.2 M ▲	\$2.6 M ▼
LANAI	Lanai	1 ▼	\$750.0 K ▼	\$750.0 K ▲	1 -	\$4.5 M -	\$4.5 M -
MOLOKAI	Molokai	1 -	\$2.2 M -	\$2.2 M -	2 ▼	\$575.0 K ▼	\$287.5 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

NEIGHBORHOOD	#
WAILEA	15
NAPILI	7
HONOKOWAI	5
KAANAPALI	4
KALEPOLEPO	3
KIHEI	3
KALAMA	3
KAAHUMANU	2
HALIIMAILE	2
KAHANA	2

TOP CONDOMINIUMS

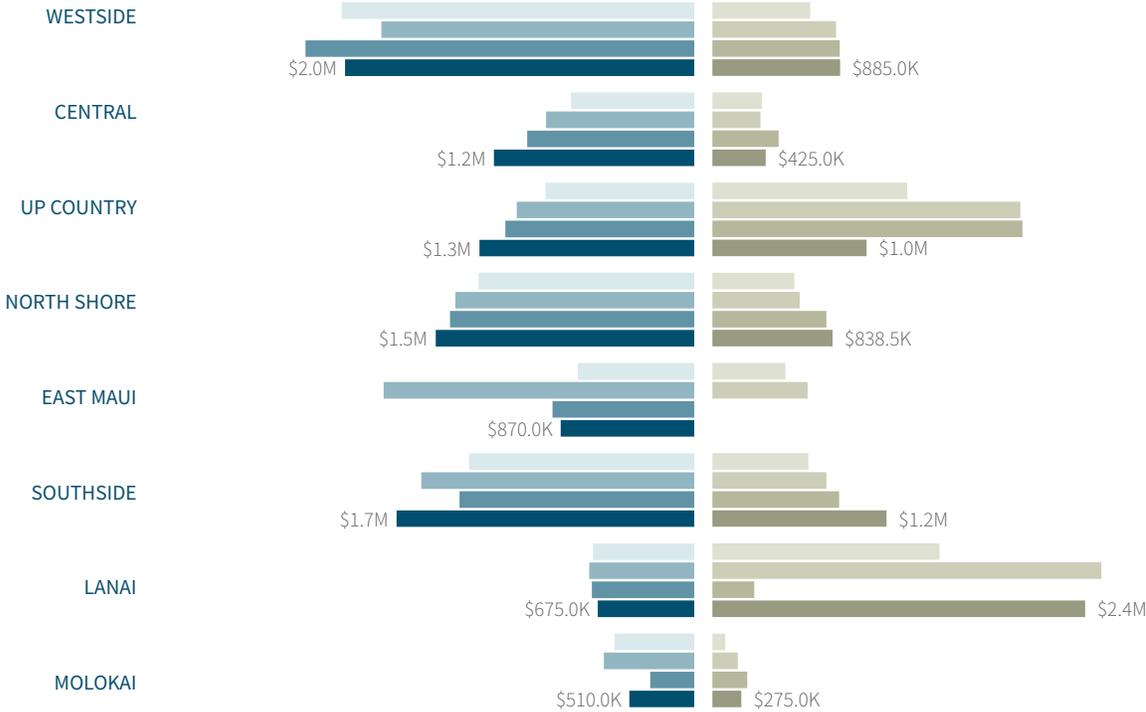
CONDOMINIUM	#
HARBOR LIGHTS	3
NAPILI POINT I	2
NA HALE O MAKENA	2
PAPAKEA RESORT I II	2
WAILEA EKOLU	2
KAUHALE MAKAI	2
KAANAPALI SHORES	2
ALAELOA	1
FLATS AT KAMALANI	1
HALE KAMAOLE	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

528

↑ 3.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 11.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$934,540,543

↑ 2.4% VS. LAST YEAR



CONDOMINIUM

OF SALES

627

↓ 8.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,000

↑ 8.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$957,205,667

↑ 19.3% VS. LAST YEAR



VACANT LAND

OF SALES

135

↑ 18.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,001

↑ 27.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$264,440,001

↑ 69.6% VS. LAST YEAR



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