



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT JULY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.5 M \$1.7 M

AVERAGE SOLD PRICE



\$1.5 M \$1.7 M

MAX SOLD PRICE



\$6.9 M \$12.0 M

% OF LIST PRICE RECEIVED



97.78% 96.72%

AVERAGE PRICE PER SQFT



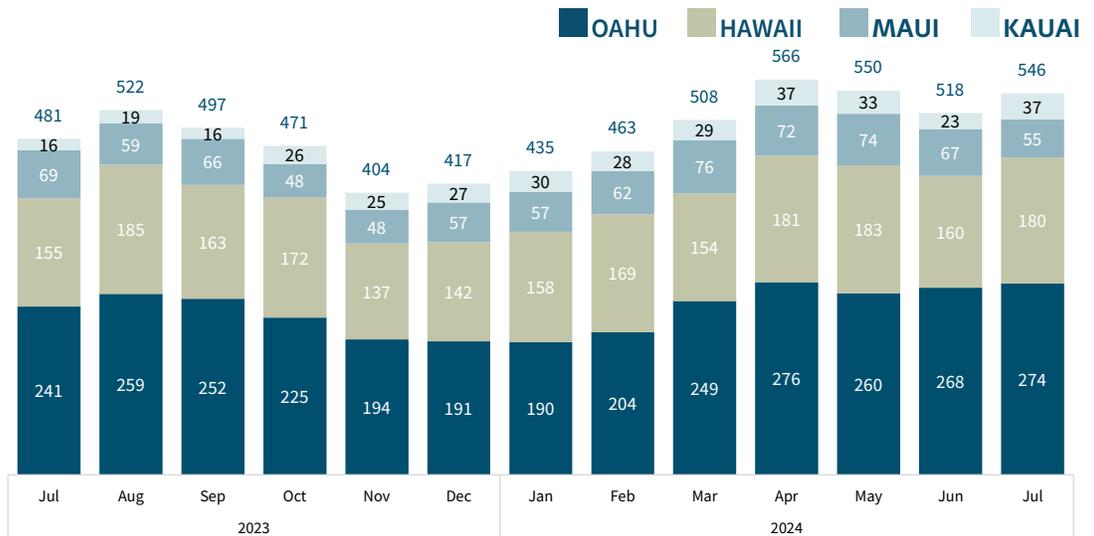
\$962.97 \$1,210.02

AVERAGE DOM



103 241

SINGLE FAMILY HOMES



OF SALES

55

17.9% VS. LAST MONTH
20.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,200,000

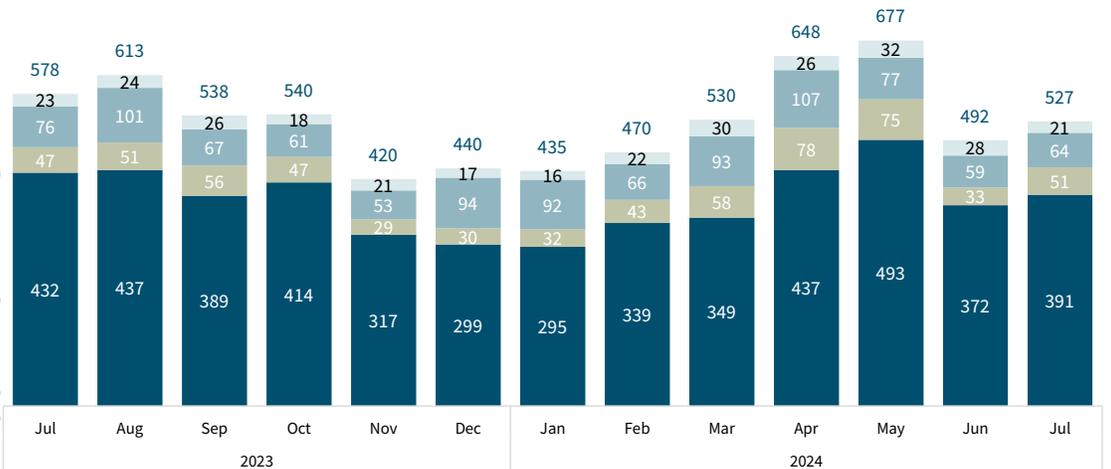
14.0% VS. LAST MONTH
0.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$82,524,801

26.1% VS. LAST MONTH
28.8% VS. LAST YEAR

CONDOMINIUM



OF SALES

64

8.5% VS. LAST MONTH
15.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$792,000

19.2% VS. LAST MONTH
6.3% VS. LAST YEAR

TOTAL \$ OF SALES

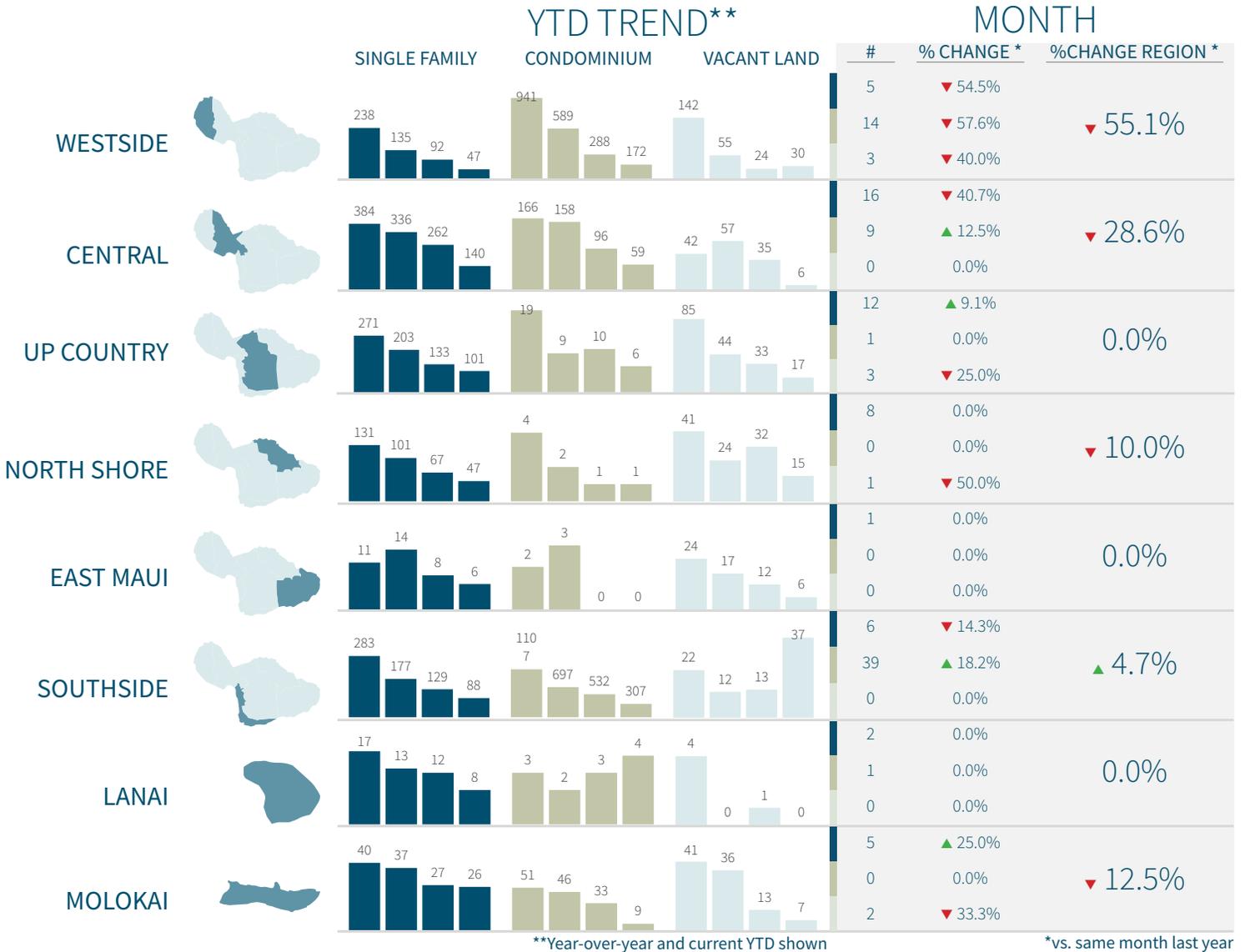
\$106,243,800

28.2% VS. LAST MONTH
20.9% VS. LAST YEAR

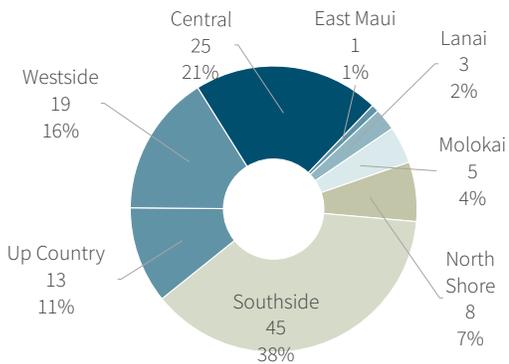
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Napili, Kahana, Mahinahina	3 ▲	\$4.9 M ▲	\$1.6 M ▼	6 ▼	\$5.1 M ▼	\$695.0 K ▼
	Kaanapali	--	--	--	8 ▼	\$11.3 M ▼	\$1.4 M ▲
	Kapalua	1 ▼	\$6.9 M ▼	\$6.9 M ▲	--	--	--
CENTRAL	Wailuku	12 ▼	\$14.8 M ▼	\$1.3 M ▲	5 ▼	\$3.4 M ▼	\$605.0 K ▲
	Kahului	4 ▼	\$3.9 M ▼	\$969.5 K ▼	4 ▲	\$1.7 M ▲	\$385.0 K ▲
UP COUNTRY	Kula, Pukalani	7 ▼	\$9.6 M ▲	\$1.4 M ▲	1 -	\$2.4 M ▲	\$2.4 M ▲
	Makawao, Olinda	4 ▲	\$4.7 M ▲	\$1.1 M ▼	--	--	--
	Haliimaile	1 -	\$5.9 M -	\$5.9 M -	--	--	--
NORTH SHORE	Haiku	8 ▲	\$13.4 M ▲	\$1.4 M ▼	--	--	--
EAST MAUI	Nahiku	1 -	\$749.0 K -	\$749.0 K -	--	--	--
SOUTHSIDE	Kihei	6 -	\$9.4 M ▲	\$1.6 M ▲	28 ▲	\$25.7 M ▲	\$757.5 K ▼
	Wailea, Makena	--	--	--	11 ▲	\$56.4 M ▲	\$3.6 M ▲
LANAI	Lanai	2 -	\$1.3 M -	\$662.5 K -	1 -	\$310.0 K -	\$310.0 K -
MOLOKAI	Molokai	5 ▲	\$2.7 M ▼	\$385.0 K ▼	--	--	--

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

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WAILEA	7
KAMAOLE II	6
NORTH KIHEI	6
HONOKOWAI	6
KAMAOLE I	4
KIHEI	3
HAIKU	2
KALEPOLEPO	2
KEAWAKAPU	2
KAANAPALI	2

TOP CONDOMINIUMS

#

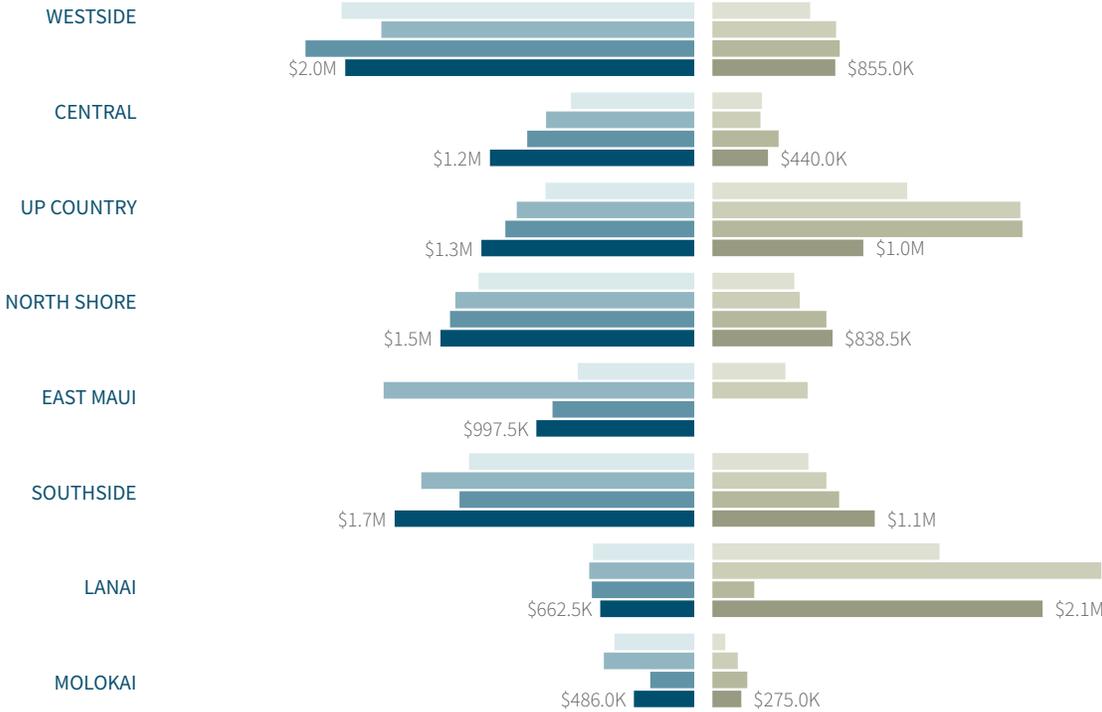
KIHEI AKAHI	5
SOUTHPOINTE AT WAIAKOA	3
PACIFIC SHORES	2
HOOLEA TERRACE AT KEHALANI	2
VINTAGE AT KAANAPALI	2
HARBOR LIGHTS	2
HALE KAI O KIHEI I	1
AWIHI TOWNHOUSE	1
HALE ONO LOA	1
HALE ROYALE	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

463

↑ 2.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 12.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$817,715,355

↓ 0.8% VS. LAST YEAR



CONDOMINIUM

OF SALES

558

↓ 4.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$865,000

↑ 3.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$821,325,329

↑ 22.0% VS. LAST YEAR



VACANT LAND

OF SALES

118

↑ 18.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$980,000

↑ 35.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$252,771,501

↑ 94.7% VS. LAST YEAR



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TG

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