



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT JUNE 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.7 M \$1.5 M

AVERAGE SOLD PRICE



\$1.7 M \$1.4 M

MAX SOLD PRICE



\$5.5 M \$6.8 M

% OF LIST PRICE RECEIVED



97.93% 96.39%

AVERAGE PRICE PER SQFT



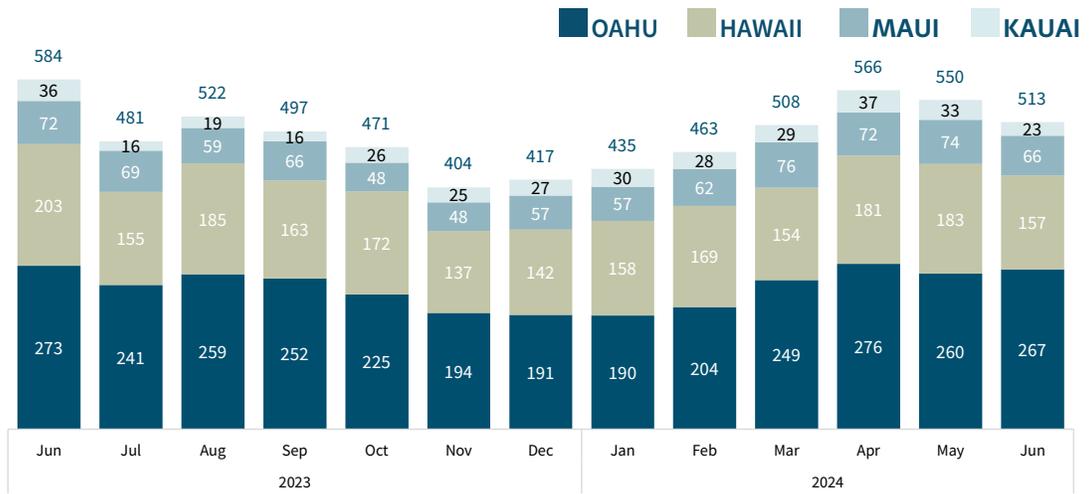
\$829.73 \$1,260.86

AVERAGE DOM



133 218

SINGLE FAMILY HOMES



OF SALES

66

10.8% VS. LAST MONTH
8.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,372,500

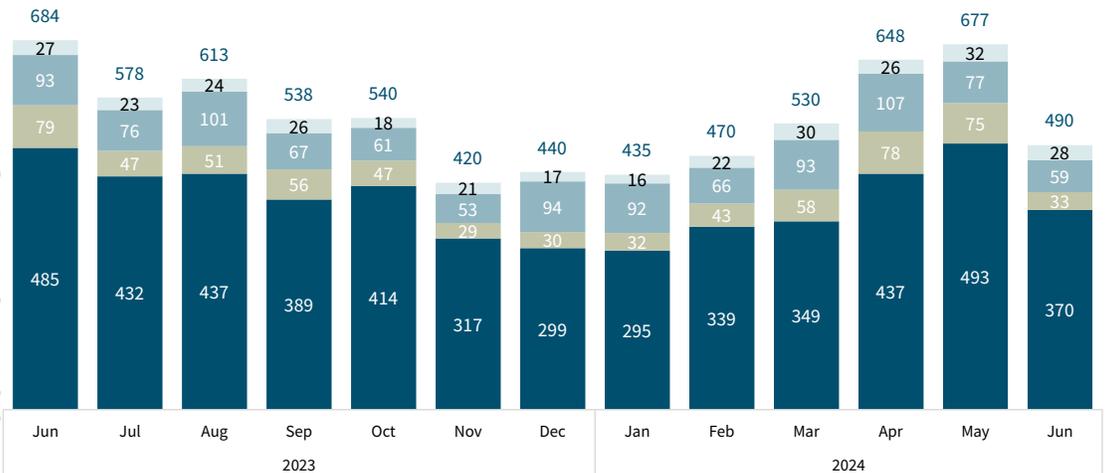
5.8% VS. LAST MONTH
33.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$109,856,373

27.2% VS. LAST MONTH
3.9% VS. LAST YEAR

CONDOMINIUM



OF SALES

59

23.4% VS. LAST MONTH
36.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$980,000

15.3% VS. LAST MONTH
0.0% VS. LAST YEAR

TOTAL \$ OF SALES

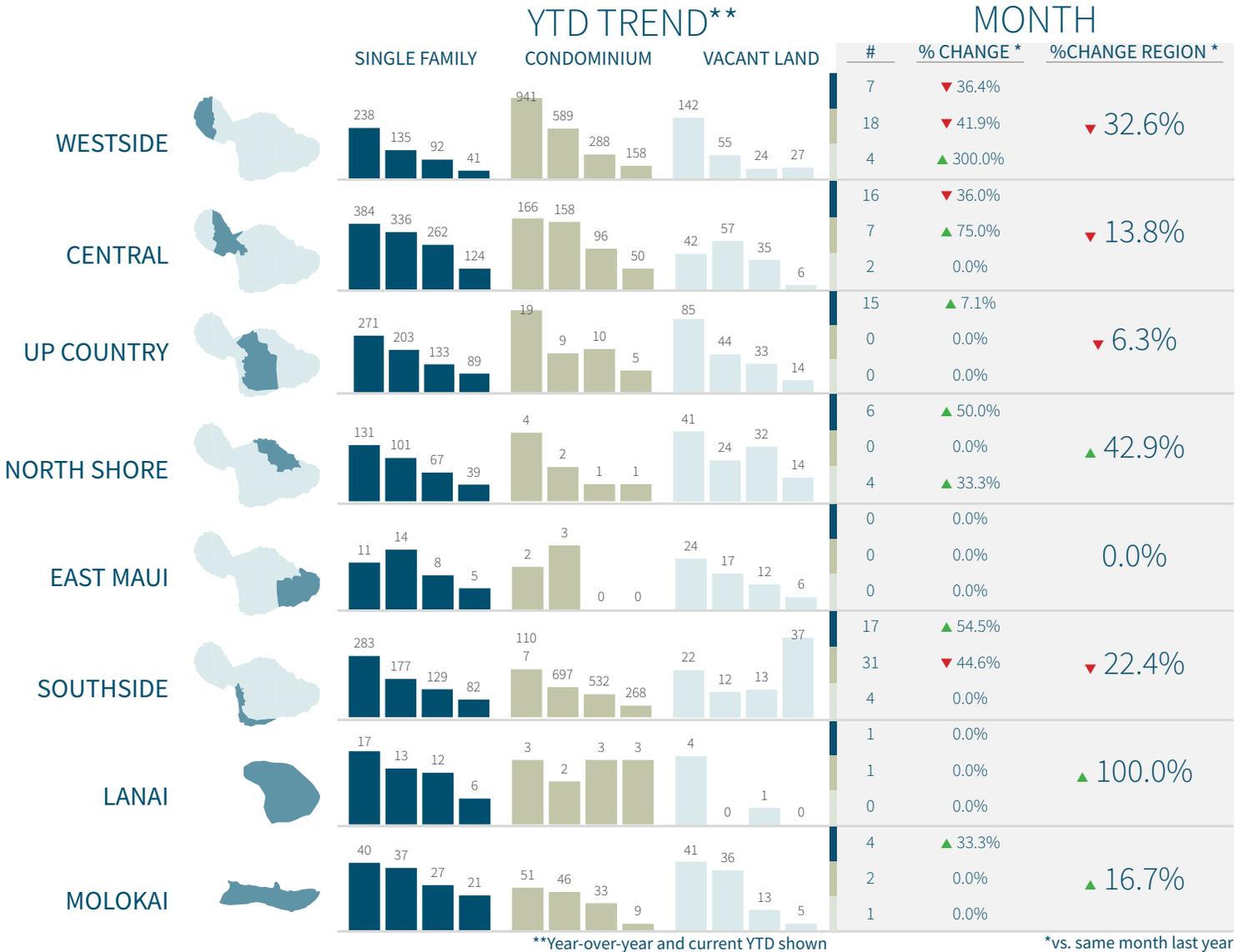
\$82,870,597

27.7% VS. LAST MONTH
30.7% VS. LAST YEAR

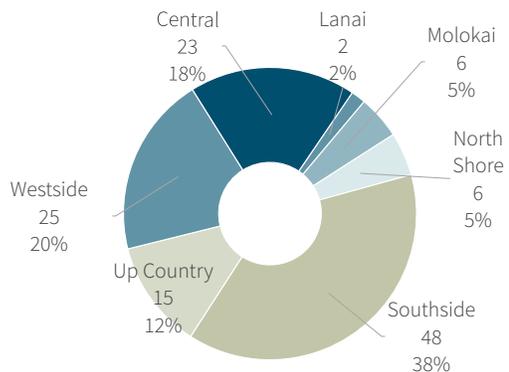
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

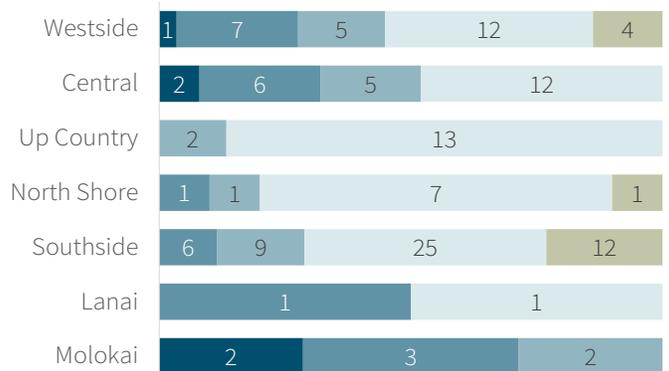


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Kaanapali	1 –	\$3.6 M –	\$3.6 M –	9 –	\$10.2 M ▼	\$1.3 M ▼
	Napili, Kahana, Mahinahina	3 ▼	\$2.9 M ▼	\$890.0 K ▼	5 ▼	\$3.0 M ▼	\$560.0 K ▼
	Kapalua	2 –	\$10.3 M ▼	\$5.1 M ▼	4 ▼	\$10.3 M ▼	\$1.3 M ▼
CENTRAL	Wailuku	14 ▼	\$17.1 M ▲	\$1.2 M ▲	5 –	\$3.4 M –	\$635.0 K –
	Kahului	1 ▼	\$680.0 K ▼	\$680.0 K ▼	2 ▼	\$606.0 K ▼	\$303.0 K ▲
	Waihee	1 –	\$1.0 M ▼	\$1.0 M ▼	--	--	--
UP COUNTRY	Kula, Pukalani	10 ▼	\$14.6 M ▲	\$1.5 M ▲	--	--	--
	Haliimaile	4 –	\$5.2 M –	\$1.3 M –	--	--	--
	Makawao, Olinda	1 ▼	\$1.5 M ▼	\$1.5 M –	--	--	--
NORTH SHORE	Haiku	6 ▲	\$11.2 M ▲	\$1.7 M ▲	--	--	--
SOUTHSIDE	Kihei	13 ▲	\$19.7 M ▲	\$1.4 M ▲	14 ▼	\$14.1 M ▼	\$780.0 K ▼
	Wailea, Makena	4 –	\$16.5 M ▲	\$4.3 M ▲	15 ▲	\$37.4 M ▲	\$2.2 M ▲
	Maalaea	--	--	--	2 ▼	\$1.2 M ▼	\$593.0 K ▼
LANAI	Lanai	1 –	\$545.0 K ▼	\$545.0 K ▼	1 –	\$1.9 M –	\$1.9 M –
MOLOKAI	Molokai	4 ▲	\$2.5 M ▼	\$650.0 K ▼	2 –	\$740.0 K ▲	\$370.0 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WALEA	14
KAANAPALI	6
KEHALANI	6
NORTH KIHEI	6
NAPILI	4
HALIIMAILE	4
KIHEI	3
KALEPOLEPO	3
HONOKOWAI	3
KAPALUA	3

TOP CONDOMINIUMS

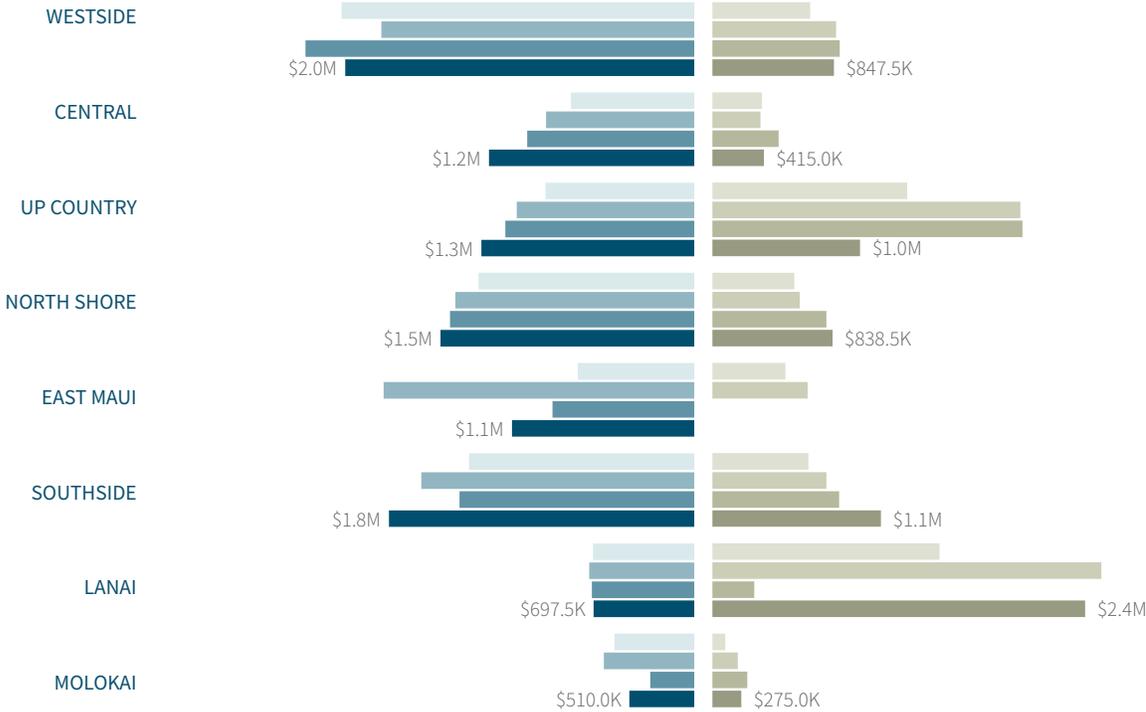
	#
NANI KAI HALE	3
WALEA FAIRWAY VILLAS	2
NAPILI SHORES	2
HONU A KAI - HOKU LANI	2
HALE ROYALE	2
HONOKEANA COVE	1
HALEAKALA GARDENS	1
HOOLEA TERRACE AT KEHALANI	1
IAO PARKSIDE I	1
HONU A KAI - KONEA	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

407

↑ 6.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 13.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$733,320,554

↑ 3.5% VS. LAST YEAR



CONDOMINIUM

OF SALES

494

↓ 3.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$899,000

↑ 7.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$715,081,529

↑ 22.2% VS. LAST YEAR



VACANT LAND

OF SALES

109

↑ 31.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,075,000

↑ 65.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$245,981,501

↑ 124.9% VS. LAST YEAR



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TG

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