



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT DECEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.0 M \$1.2 M

AVERAGE SOLD PRICE



\$1.9 M \$1.1 M

MAX SOLD PRICE



\$12.4 M \$4.5 M

% OF LIST PRICE RECEIVED



94.90% 95.01%

AVERAGE PRICE PER SQFT



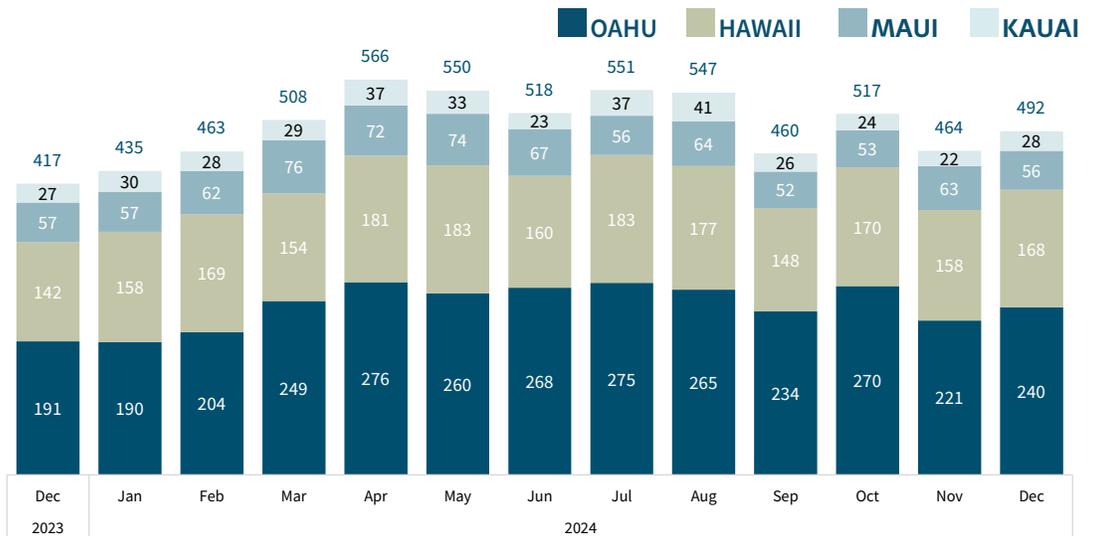
\$994.54 \$1,054.19

AVERAGE DOM



158 117

SINGLE FAMILY HOMES



OF SALES

56

11.1% vs. last month, 1.8% vs. last year

MEDIAN SALES PRICE

\$1,374,238

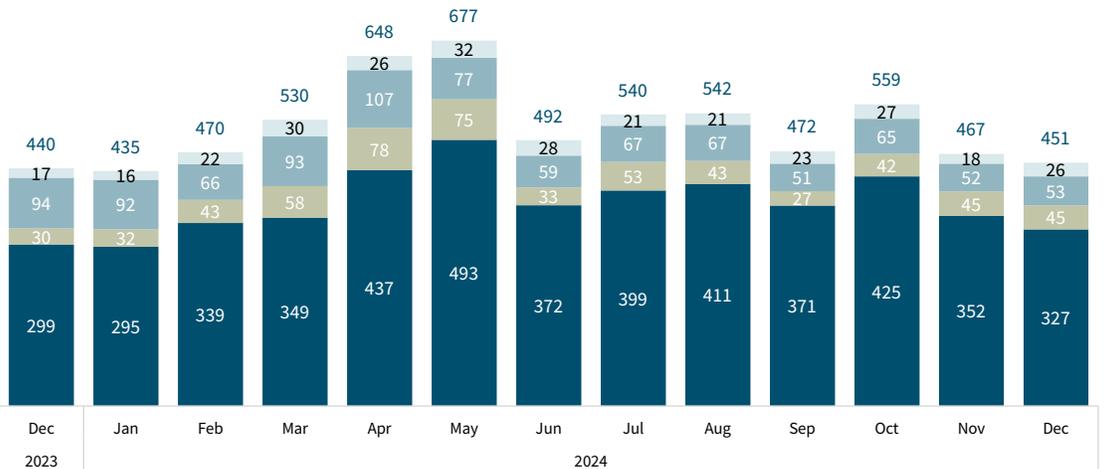
5.7% vs. last month, 14.5% vs. last year

TOTAL \$ OF SALES

\$106,463,524

0.3% vs. last month, 28.0% vs. last year

CONDOMINIUM



OF SALES

53

1.9% vs. last month, 43.6% vs. last year

MEDIAN SALES PRICE

\$860,000

15.7% vs. last month, 1.2% vs. last year

TOTAL \$ OF SALES

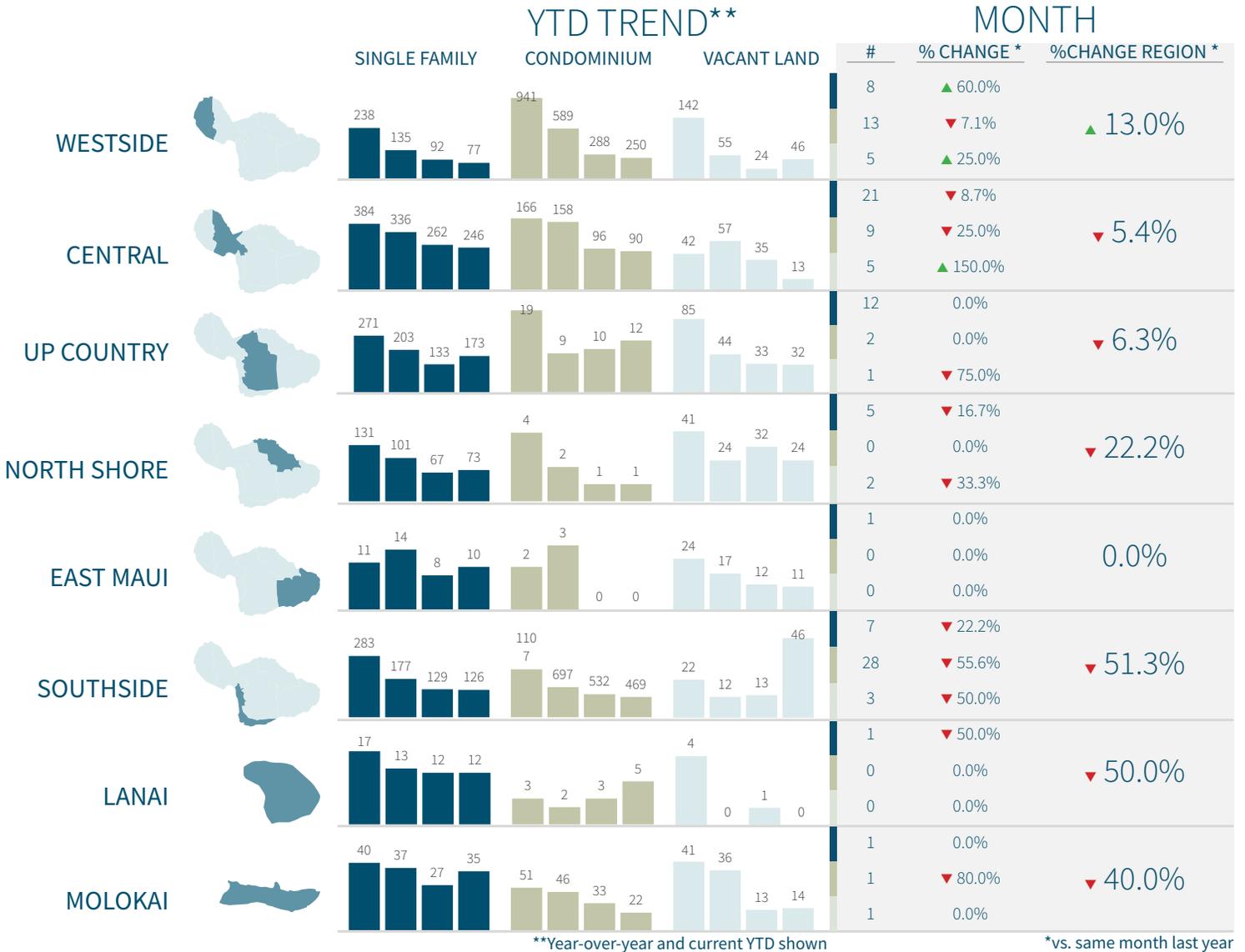
\$60,472,850

19.9% vs. last month, 57.1% vs. last year

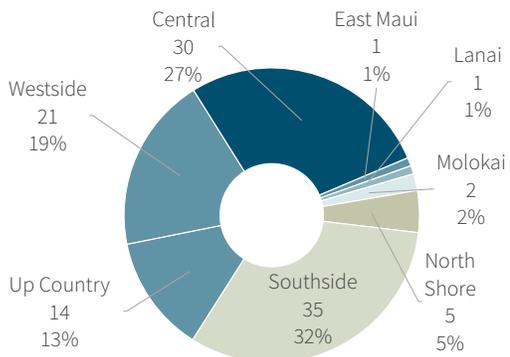
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

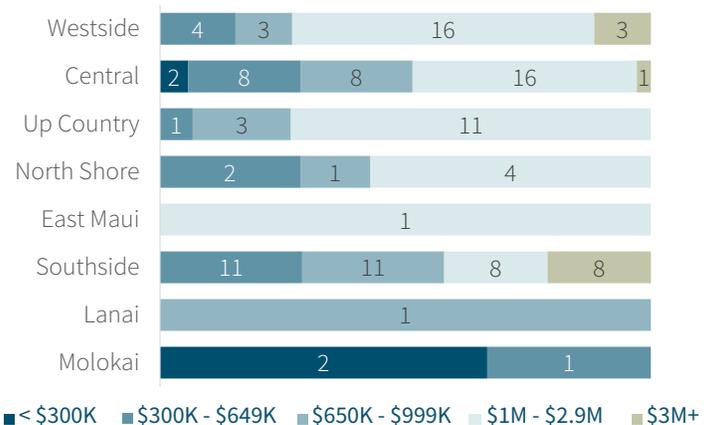


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



NEIGHBORHOOD SALES MAUI

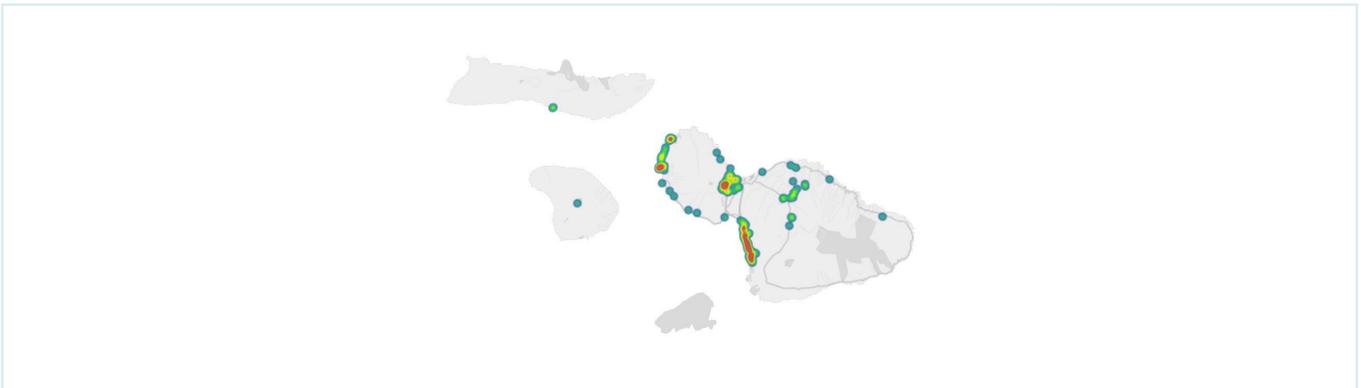
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Kaanapali	3 ▲	\$7.7 M ▲	\$2.8 M ▲	6 ▲	\$10.5 M ▲	\$1.6 M ▲
	Napili, Kahana, Mahinahina	--	--	--	4 ▼	\$3.4 M ▼	\$925.3 K ▲
	Lahaina	2 ▲	\$2.9 M ▲	\$1.4 M ▼	1 -	\$2.9 M -	\$2.9 M -
CENTRAL	Wailuku	14 ▼	\$18.1 M ▼	\$1.4 M ▲	6 ▼	\$4.1 M ▼	\$633.0 K ▲
	Kahului	5 ▲	\$11.2 M ▲	\$1.0 M ▲	3 -	\$1.0 M ▲	\$225.0 K ▼
	Waihee	2 -	\$3.0 M -	\$1.5 M -	--	--	--
UP COUNTRY	Kula, Pukalani	7 ▼	\$10.1 M ▼	\$1.2 M -	2 -	\$4.4 M -	\$2.2 M -
	Makawao, Olinda	4 ▲	\$3.9 M ▲	\$891.5 K ▲	--	--	--
	Haliimaile	1 -	\$1.5 M -	\$1.5 M -	--	--	--
NORTH SHORE	Haiku	5 -	\$5.3 M ▲	\$1.1 M ▲	--	--	--
EAST MAUI	Nahiku	1 -	\$1.6 M -	\$1.6 M -	--	--	--
SOUTHSIDE	Kihei	2 ▼	\$14.4 M ▲	\$7.2 M ▲	21 ▼	\$18.1 M ▼	\$688.0 K ▼
	Wailea, Makena	5 ▲	\$18.9 M ▲	\$3.7 M ▲	6 ▼	\$13.4 M ▼	\$1.9 M ▼
	Maalaea	--	--	--	1 ▼	\$300.0 K ▼	\$300.0 K ▼
LANAI	Lanai	1 ▼	\$685.0 K ▼	\$685.0 K ▼	--	--	--
MOLOKAI	Molokai	1 -	\$515.0 K -	\$515.0 K -	1 ▼	\$125.0 K ▼	\$125.0 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WAILEA	8
KEHALANI	5
KALEPOLEPO	5
KAANAPALI	5
KAMAOLE I	4
KAMAOLE III	4
NORTH KIHEI	3
MAKAWAO	2
KIHEI	2
KAPALUA	2

TOP CONDOMINIUMS

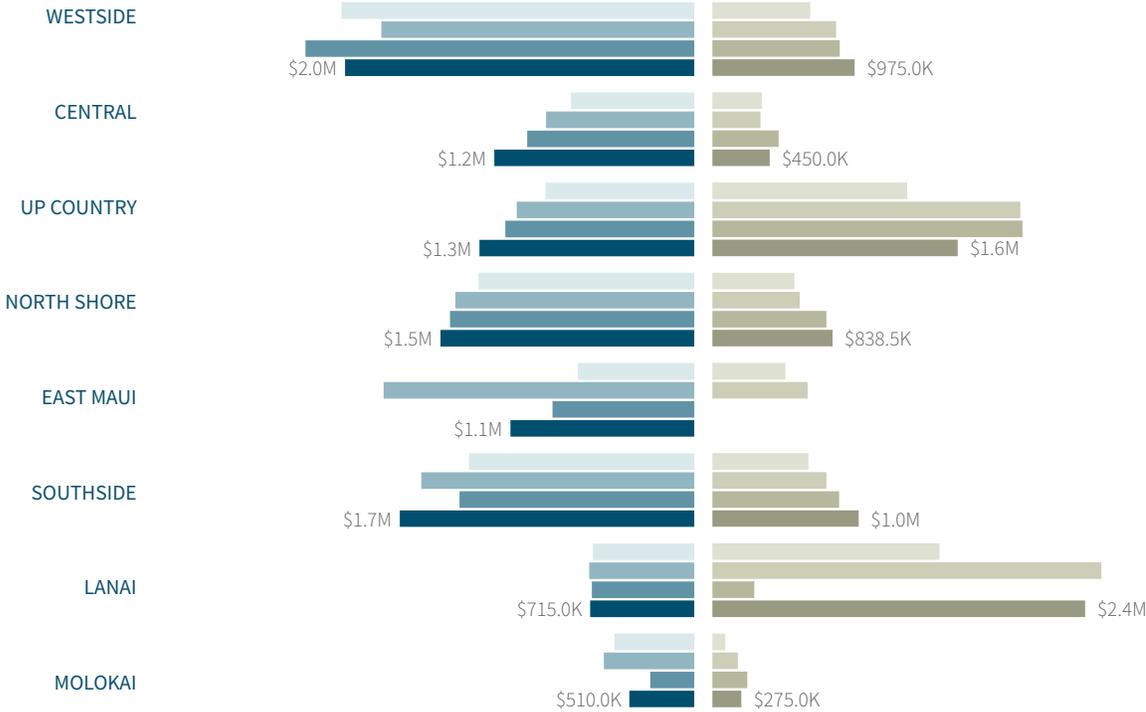
	#
KAANAPALI ALII	2
KAMAOLE SANDS	2
KAI MALU	2
HARBOR LIGHTS	2
KAPALUA GOLF VILLAS	2
HOOLEA TERRACE AT KEHALANI	2
HOKULANI GOLF VILLAS	2
HALE ROYALE	1
HALEAKALA GARDENS	1
HALEAKALA SHORES	1

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

752

↑ 3.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,301,900

↑ 8.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,356,215,541

↑ 6.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

849

↓ 11.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,000

↑ 8.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,206,364,896

↑ 1.7% VS. LAST YEAR



VACANT LAND

OF SALES

186

↑ 14.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$870,000

↑ 21.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$339,288,251

↑ 55.6% VS. LAST YEAR



BRIANNA SERIKAKU

Account Manager
Maui

(808) 208-4908

bserikaku@tghawaii.com

TG

TITLE GUARANTY
HAWAII

www.tghawaii.com