



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT NOVEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.8 M \$1.1 M

AVERAGE SOLD PRICE



\$1.7 M \$974.2 K

MAX SOLD PRICE



\$5.3 M \$3.9 M

% OF LIST PRICE RECEIVED



95.73% 90.60%

AVERAGE PRICE PER SQFT



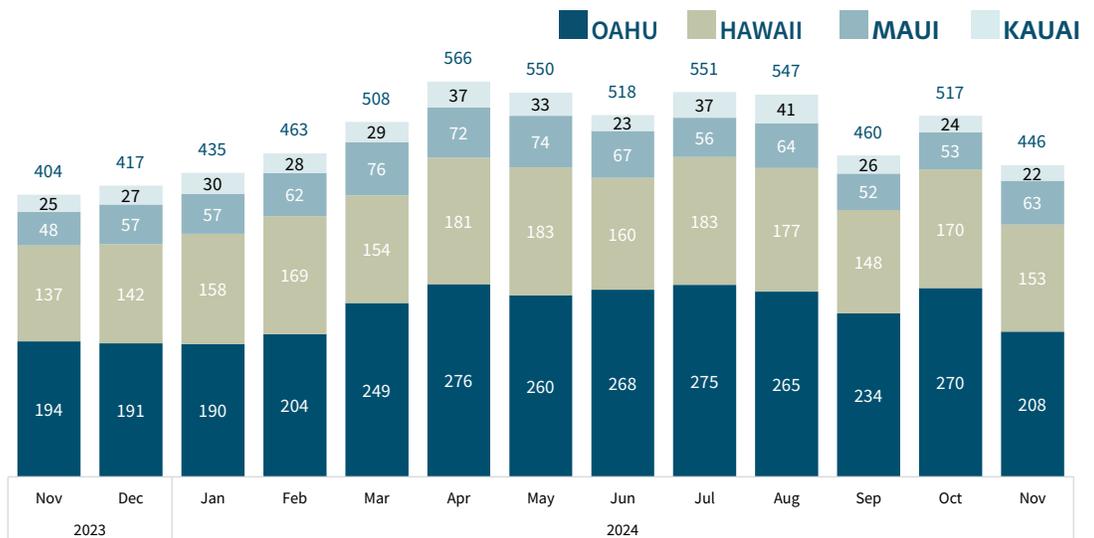
\$811.38 \$963.88

AVERAGE DOM



214 129

SINGLE FAMILY HOMES



# OF SALES

63

18.9% VS. LAST MONTH  
31.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

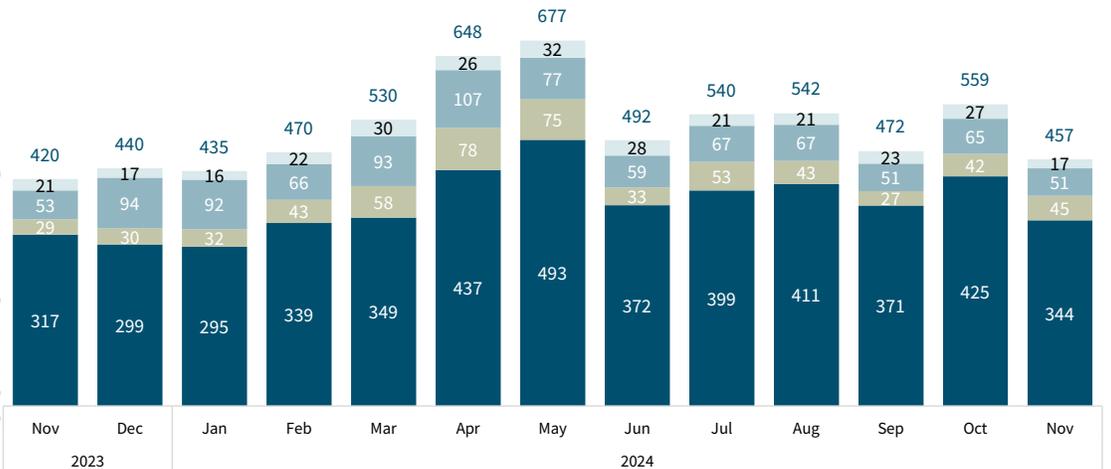
1.2% VS. LAST MONTH  
16.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$106,175,882

4.6% VS. LAST MONTH  
36.3% VS. LAST YEAR

CONDOMINIUM



# OF SALES

51

21.5% VS. LAST MONTH  
3.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$746,000

18.9% VS. LAST MONTH  
16.2% VS. LAST YEAR

TOTAL \$ OF SALES

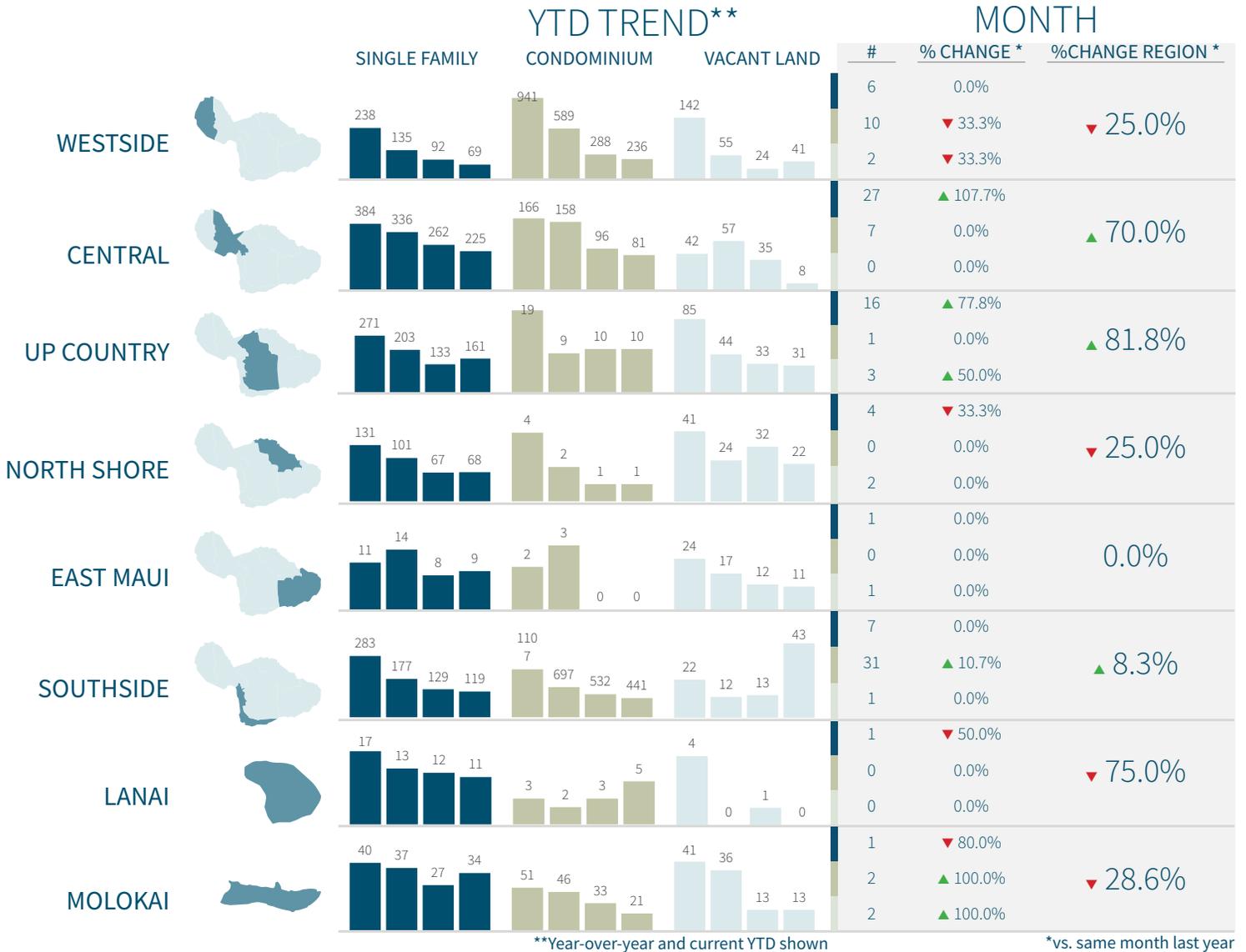
\$49,683,995

35.4% VS. LAST MONTH  
48.3% VS. LAST YEAR

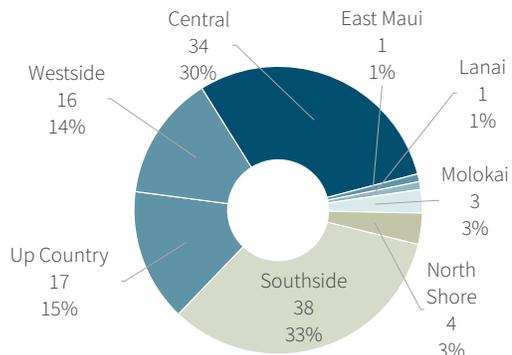
# REGIONAL SALES MAUI

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

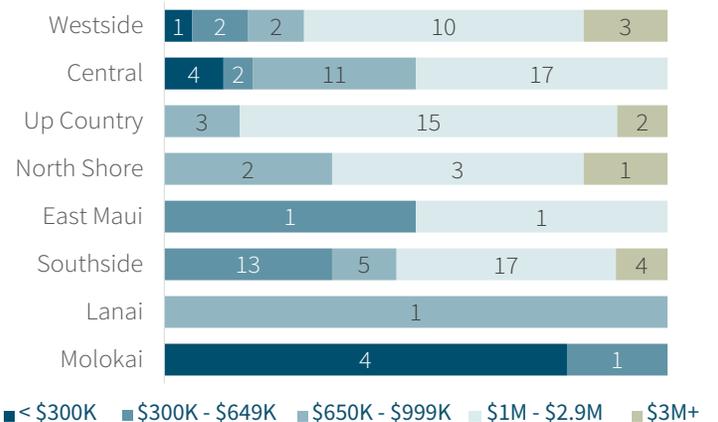


## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ <\$300K ■ \$300K-\$649K ■ \$650K-\$999K ■ \$1M-\$2.9M ■ \$3M+

# NEIGHBORHOOD SALES MAUI

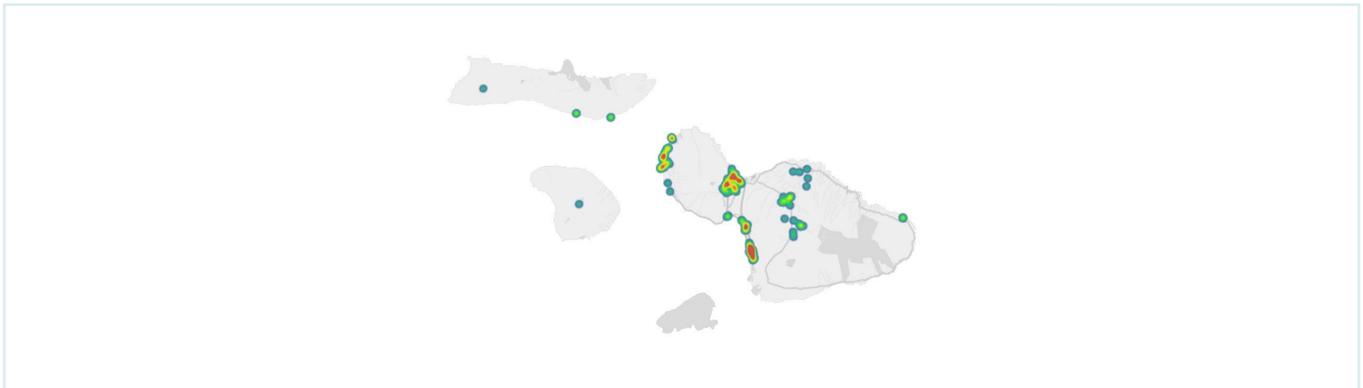
## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Kaanapali	4 -	\$14.9 M -	\$3.5 M -	6 ▼	\$9.0 M ▼	\$1.2 M ▼
	Napili, Kahana, Mahinahina	2 -	\$4.4 M ▲	\$2.2 M ▲	3 ▼	\$2.8 M ▼	\$746.0 K ▲
	Lahaina	--	--	--	1 -	\$1.2 M ▲	\$1.2 M ▲
CENTRAL	Wailuku	20 ▲	\$22.5 M ▲	\$1.1 M ▼	3 -	\$2.2 M ▲	\$700.0 K ▲
	Kahului	6 ▲	\$6.0 M ▲	\$967.5 K ▼	4 -	\$900.0 K ▼	\$222.5 K ▼
	Waihee	1 -	\$1.8 M -	\$1.8 M -	--	--	--
UP COUNTRY	Kula, Pukalani	9 ▲	\$18.3 M ▲	\$1.5 M ▲	1 -	\$989.0 K -	\$989.0 K -
	Haliimaile	5 ▲	\$6.7 M ▲	\$1.3 M ▼	--	--	--
	Makawao, Olinda	2 ▲	\$2.4 M ▲	\$1.2 M ▲	--	--	--
NORTH SHORE	Haiku	4 ▼	\$8.2 M ▼	\$1.6 M ▼	--	--	--
EAST MAUI	Hana	1 -	\$1.2 M -	\$1.2 M -	--	--	--
SOUTHSIDE	Kihei	5 ▼	\$11.2 M ▲	\$1.4 M ▲	22 ▲	\$18.5 M ▲	\$596.0 K ▼
	Wailea, Makena	2 ▲	\$7.4 M ▲	\$3.7 M ▲	7 ▼	\$12.0 M ▼	\$1.6 M ▼
	Maalaea	--	--	--	2 ▲	\$1.7 M ▲	\$840.0 K ▲
LANAI	Lanai	1 ▼	\$835.0 K ▼	\$835.0 K ▲	--	--	--
MOLOKAI	Molokai	1 ▼	\$480.0 K ▼	\$480.0 K ▲	2 ▲	\$396.0 K ▼	\$198.0 K ▼

## MONTHLY SALES HEAT MAP



### TOP NEIGHBORHOODS

#

WALEA	6
NORTH KIHEI	6
KEHALANI	5
KAANAPALI	5
HALIIMAILE	5
HONOKOWAI	4
KAHUMANU	3
MAUI LANI	3
KALEPOLEPO	2
KAHANA RIDGE	2

### TOP CONDOMINIUMS

#

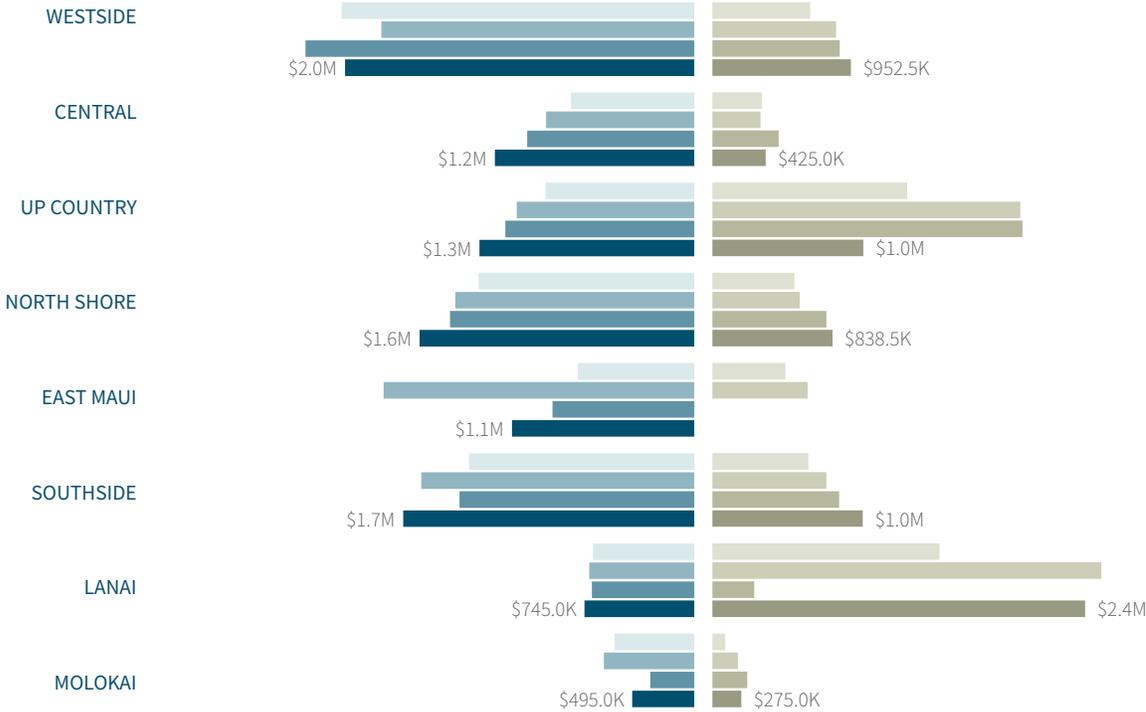
HARBOR LIGHTS	3
KIHEI SHORES	3
KEONEKAI VILLAGES	3
SOUTHPOINTE AT WAIAKOA	2
PALMS AT WALEA I	2
WAVECREST	2
KAANAPALI SHORES	2
KIHEI VILLAGES III	2
GRAND CHAMPIONS	1
COTTAGES AT KULAMALU	1

# YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**696**

↑ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,300,000**

↑ 8.3% VS. LAST YEAR

TOTAL \$ OF SALES

**\$1,249,752,017**

↑ 5.4% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**795**

↓ 8.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$900,000**

↑ 8.4% VS. LAST YEAR

TOTAL \$ OF SALES

**\$1,145,152,046**

↑ 9.5% VS. LAST YEAR



### VACANT LAND

# OF SALES

**169**

↑ 17.4% VS. LAST YEAR

MEDIAN SALES PRICE

**\$900,000**

↑ 29.9% VS. LAST YEAR

TOTAL \$ OF SALES

**\$314,941,501**

↑ 73.9% VS. LAST YEAR



**BRIANNA SERIKAKU**

Account Manager  
Maui

(808) 208-4908

bserikaku@tghawaii.com

**TG**

TITLE GUARANTY  
HAWAII

www.tghawaii.com