



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT OCTOBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.1 M \$1.2 M

AVERAGE SOLD PRICE



\$2.0 M \$1.2 M

MAX SOLD PRICE



\$26.5 M \$7.1 M

% OF LIST PRICE RECEIVED



93.95% 97.59%

AVERAGE PRICE PER SQFT



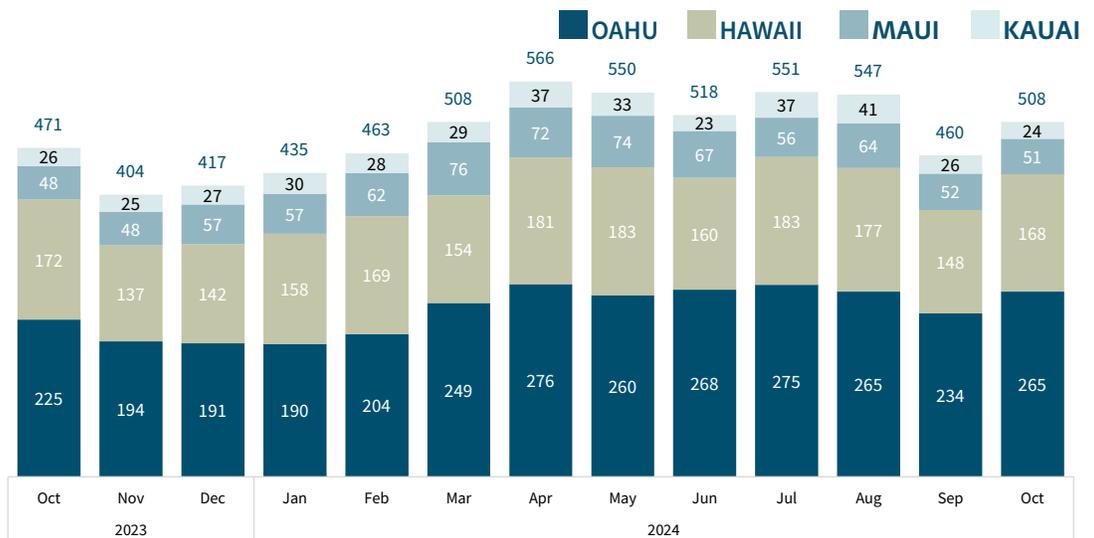
\$869.50 \$1,058.35

AVERAGE DOM



144 139

SINGLE FAMILY HOMES



OF SALES

51

1.9% vs. last month, 6.3% vs. last year

MEDIAN SALES PRICE

\$1,300,000

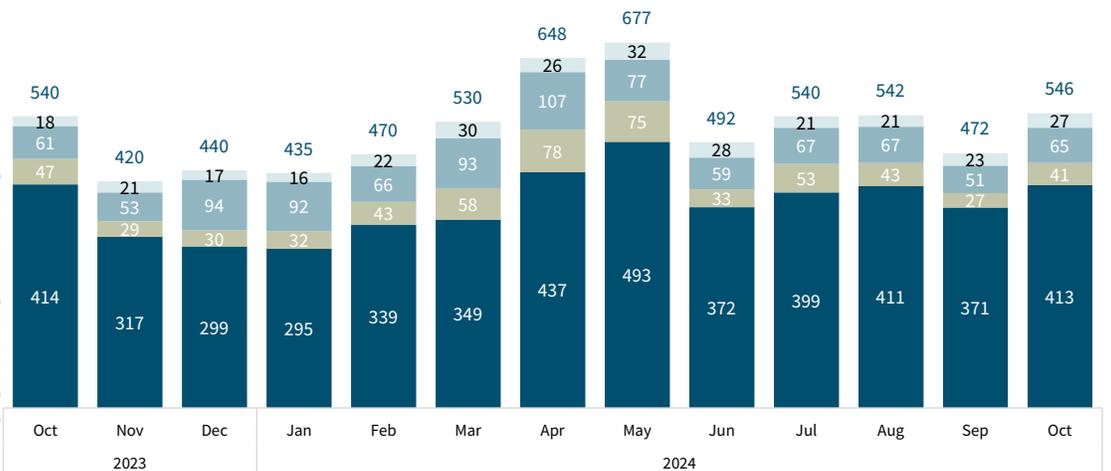
9.0% vs. last month, 2.4% vs. last year

TOTAL \$ OF SALES

\$99,748,193

7.3% vs. last month, 24.7% vs. last year

CONDOMINIUM



OF SALES

65

27.5% vs. last month, 6.6% vs. last year

MEDIAN SALES PRICE

\$920,000

7.1% vs. last month, 10.2% vs. last year

TOTAL \$ OF SALES

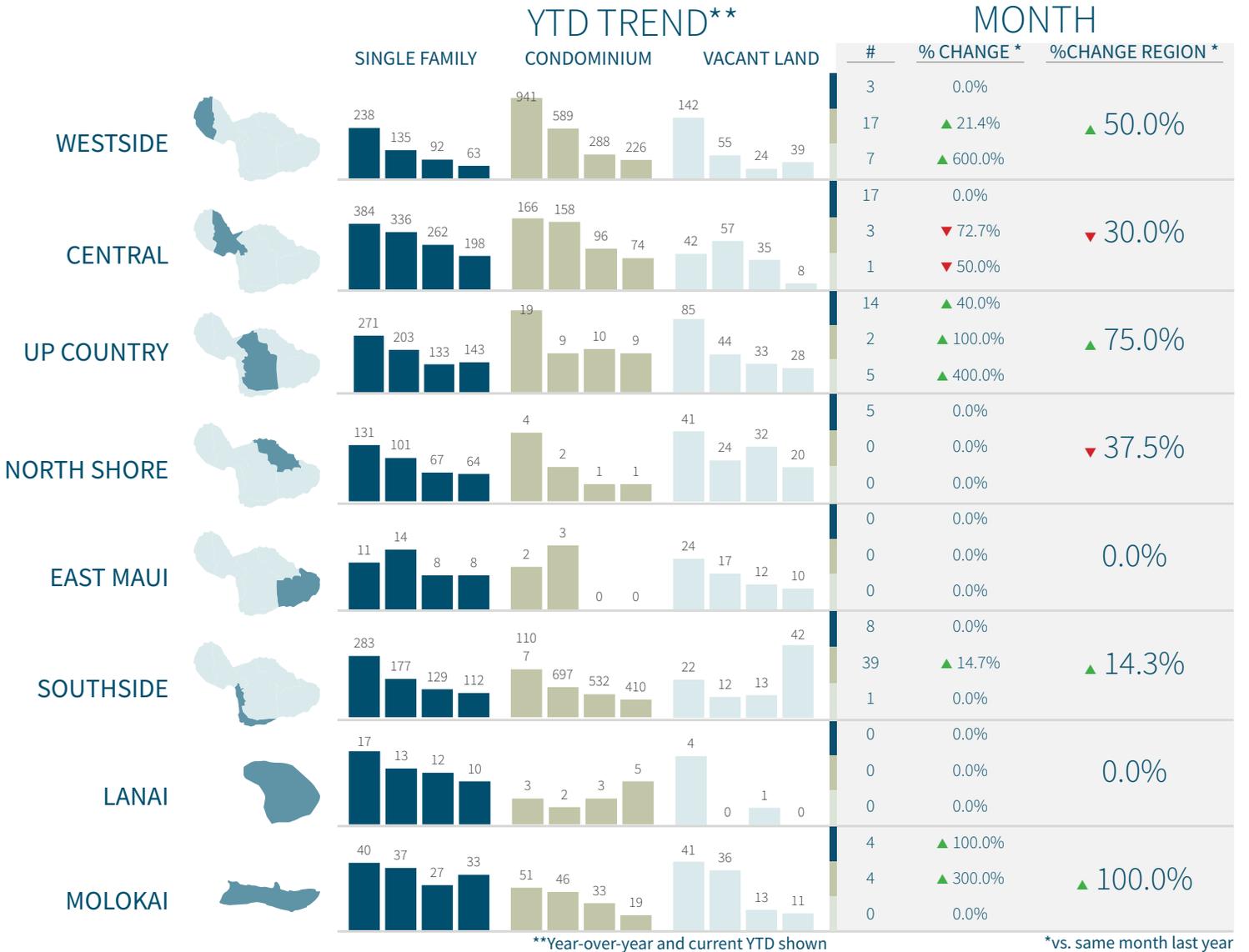
\$76,931,087

36.9% vs. last month, 5.8% vs. last year

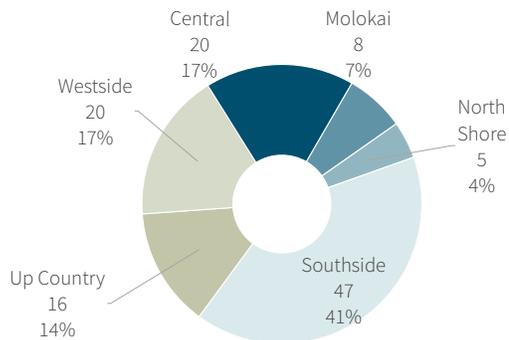
REGIONAL SALES MAUI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

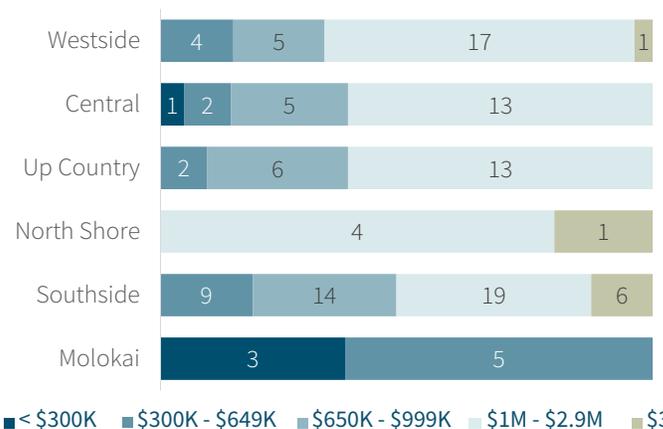


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Napili, Kahana, Mahinahina	2 ▲	\$3.4 M ▲	\$1.7 M ▼	8 ▲	\$7.0 M ▲	\$680.0 K ▲
	Kaanapali	--	--	--	6 ▼	\$7.5 M ▼	\$1.2 M ▼
	Kapalua	1 -	\$26.5 M -	\$26.5 M -	3 ▲	\$3.6 M ▲	\$1.2 M ▼
CENTRAL	Wailuku	7 ▼	\$8.4 M ▼	\$1.3 M ▲	2 ▼	\$1.7 M ▼	\$862.0 K ▲
	Kahului	5 ▲	\$6.5 M ▲	\$1.3 M ▲	1 ▼	\$395.0 K ▼	\$395.0 K ▲
	Waihee	5 -	\$5.4 M -	\$1.2 M -	--	--	--
UP COUNTRY	Kula, Pukalani	9 ▲	\$11.1 M ▼	\$1.2 M ▼	2 ▲	\$3.2 M ▲	\$1.6 M ▼
	Makawao, Olinda	3 ▲	\$3.5 M ▲	\$1.2 M ▼	--	--	--
	Haliimaile	2 -	\$4.1 M -	\$2.1 M -	--	--	--
NORTH SHORE	Haiku	4 -	\$6.5 M ▲	\$1.7 M ▲	--	--	--
	Paia	1 -	\$6.6 M ▲	\$6.6 M ▲	--	--	--
SOUTHSIDE	Kihei	7 -	\$9.5 M ▼	\$1.3 M ▼	27 ▲	\$22.5 M ▲	\$759.0 K ▼
	Wailea, Makena	1 -	\$6.5 M ▲	\$6.5 M ▲	11 ▼	\$29.7 M ▼	\$2.4 M ▼
	Maalaea	--	--	--	1 ▼	\$500.0 K ▼	\$500.0 K ▼
MOLOKAI	Molokai	4 ▲	\$1.7 M ▲	\$415.0 K ▼	4 ▲	\$819.9 K ▲	\$195.0 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WAILEA	10
KAMAOLE II	5
KAPALUA	4
KAANAPALI	4
KEHALANI	4
KAMAOLE I	4
KALEPOLEPO	4
KALAMA	3
KEAWAKAPU	3
KAMILOLOA	3

TOP CONDOMINIUMS

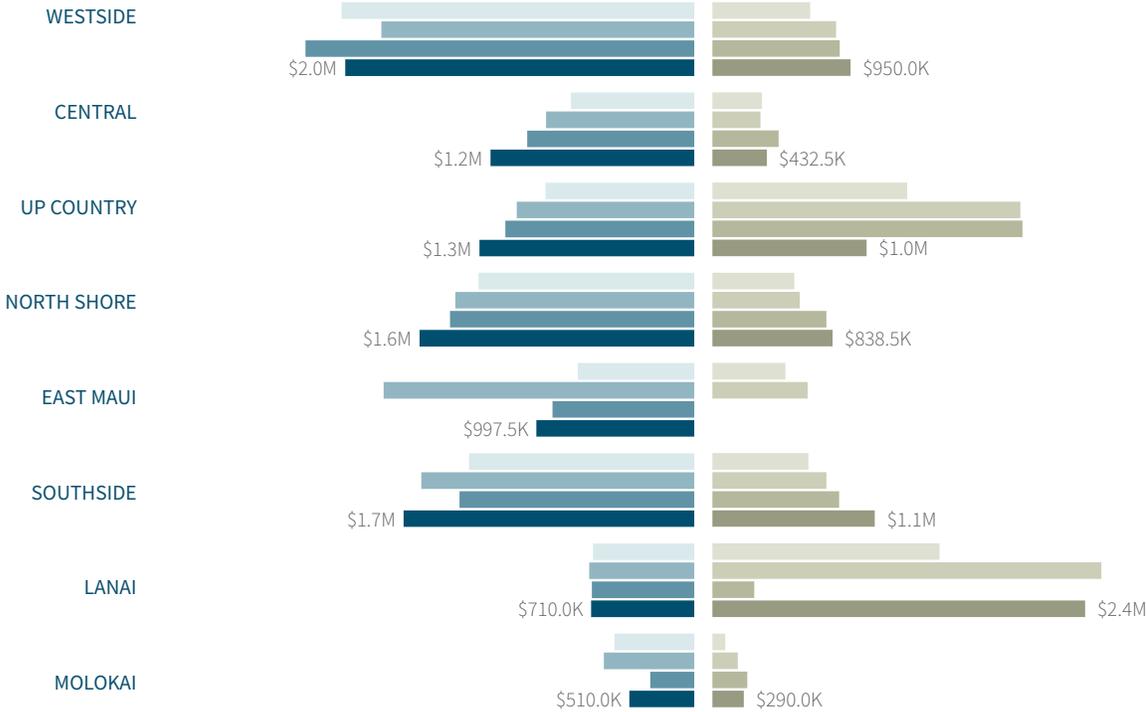
	#
HALEAKALA GARDENS	3
MAUI KAMAOLE	3
KIHEI AKAHI	3
KAPALUA GOLF VILLAS	2
PALMS AT WAILEA I	2
KAANAPALI SHORES	2
KAANAPALI ROYAL	2
WAILEA EKOLU	2
KIHEI ALII KAI	2
MAUI BANYAN	2

YEAR TO DATE MAUI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

631

↑ 1.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 8.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,141,866,135

↑ 3.1% VS. LAST YEAR



CONDOMINIUM

OF SALES

744

↓ 8.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$905,000

↑ 9.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,095,468,051

↑ 15.3% VS. LAST YEAR



VACANT LAND

OF SALES

158

↑ 17.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$902,501

↑ 31.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$301,764,001

↑ 74.1% VS. LAST YEAR



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TG

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