



TITLE GUARANTY
HAWAII

KAUAI

RESIDENTIAL SALES REPORT SEPTEMBER 2026

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.2 M \$868.0 K

AVERAGE SOLD PRICE



\$2.1 M \$842.0 K

MAX SOLD PRICE



\$8.4 M \$1.5 M

% OF LIST PRICE RECEIVED



95.70% 97.00%

AVERAGE PRICE PER SQFT



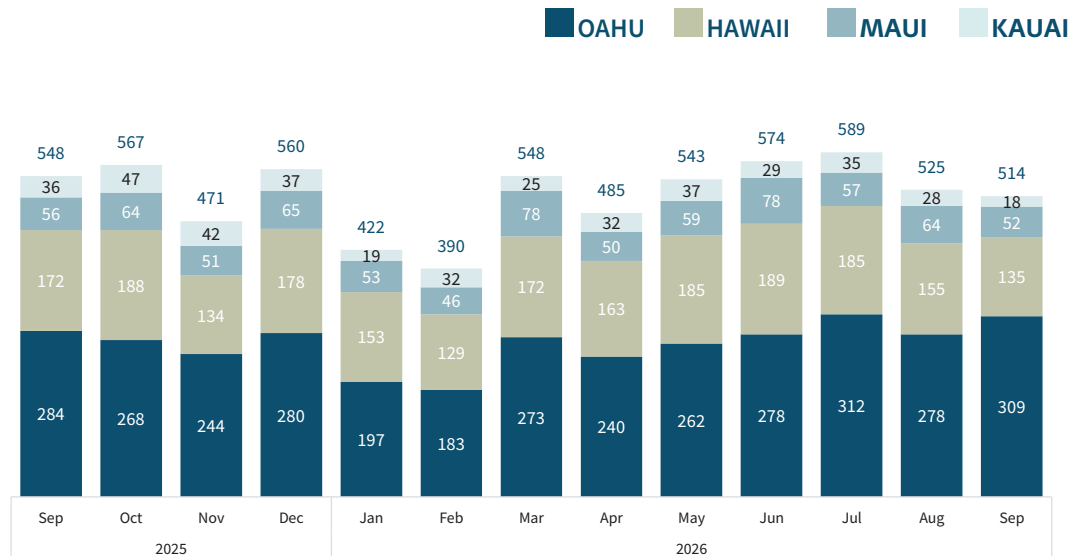
\$1,060 \$813

AVERAGE DOM



110 81

SINGLE FAMILY HOMES



OF SALES

18

↓ 35.7% VS. LAST MONTH
↓ 50.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,490,000

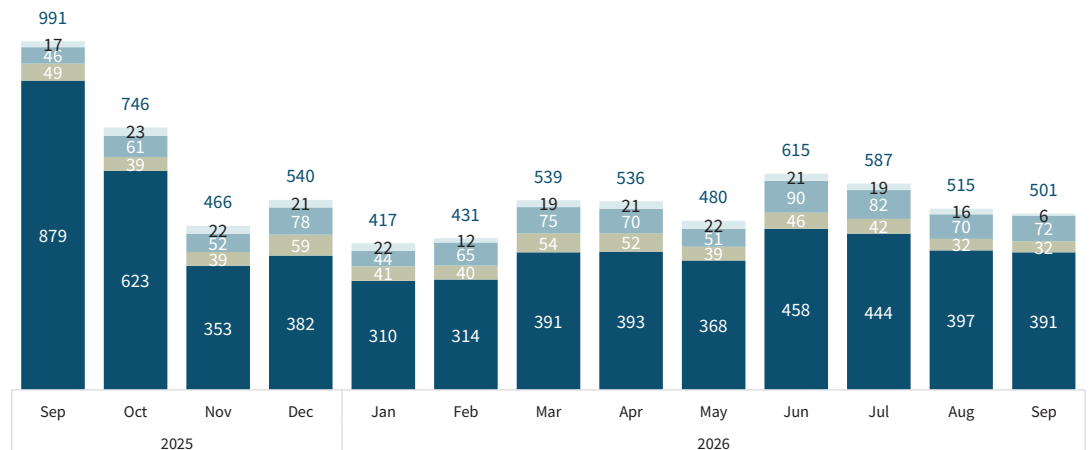
↑ 36.9% VS. LAST MONTH
↑ 8.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$38,632,000

↓ 25.8% VS. LAST MONTH
↓ 48.6% VS. LAST YEAR

CONDOMINIUM



OF SALES

6

↓ 62.5% VS. LAST MONTH
↓ 64.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$726,500

↓ 26.3% VS. LAST MONTH
↓ 11.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$5,052,000

↓ 69.1% VS. LAST MONTH
↓ 60.2% VS. LAST YEAR

Information effective 10/1/2026

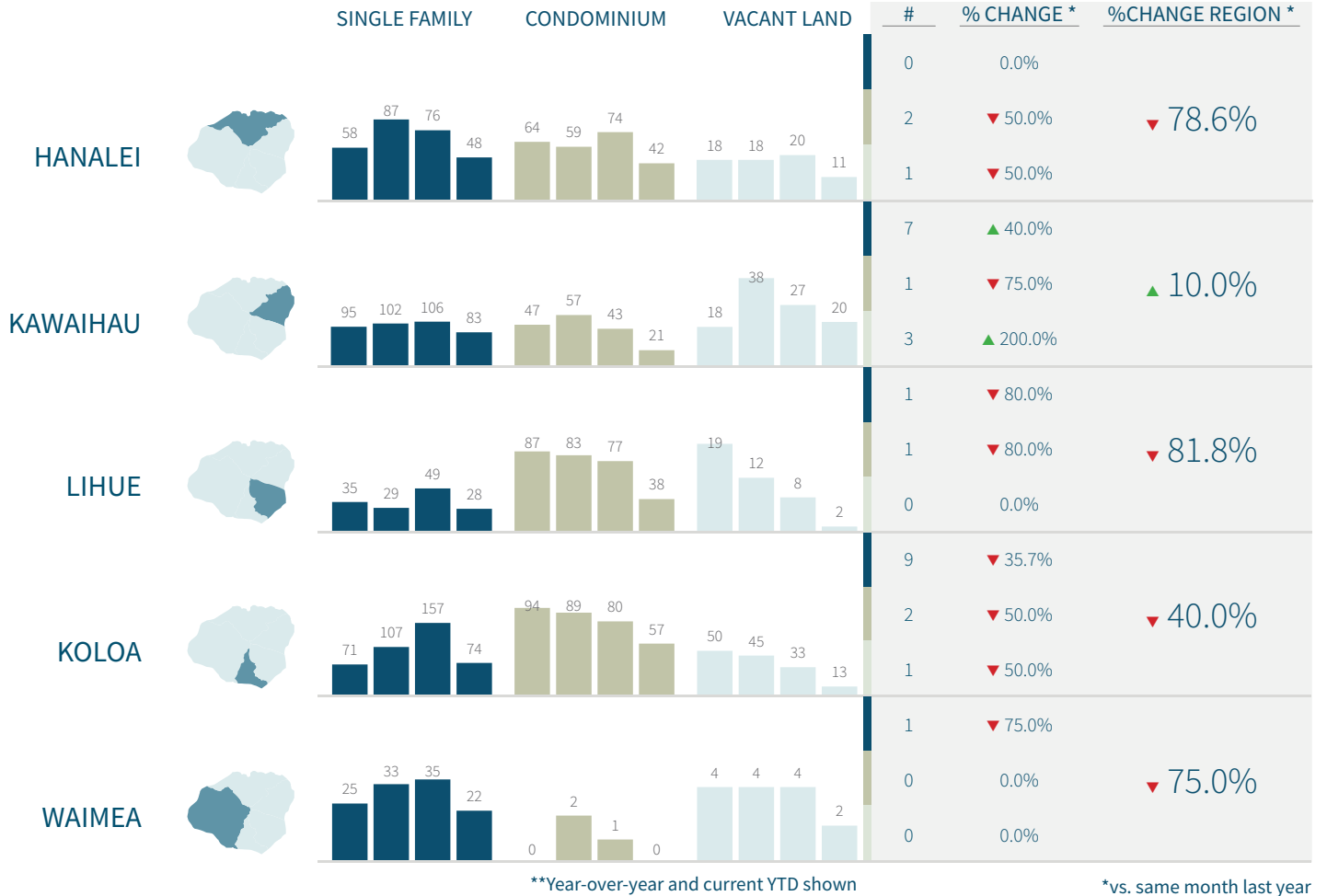
REGIONAL SALES KAUAI

SALES COMPARISON

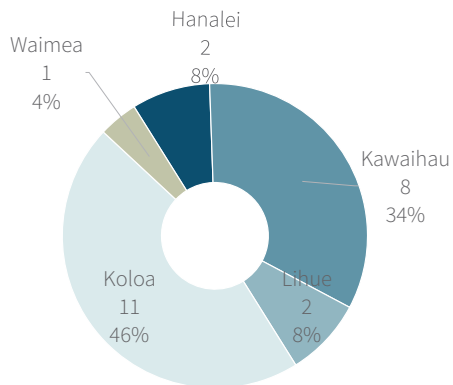
Single Family Condominium Vacant Land

YTD TREND**

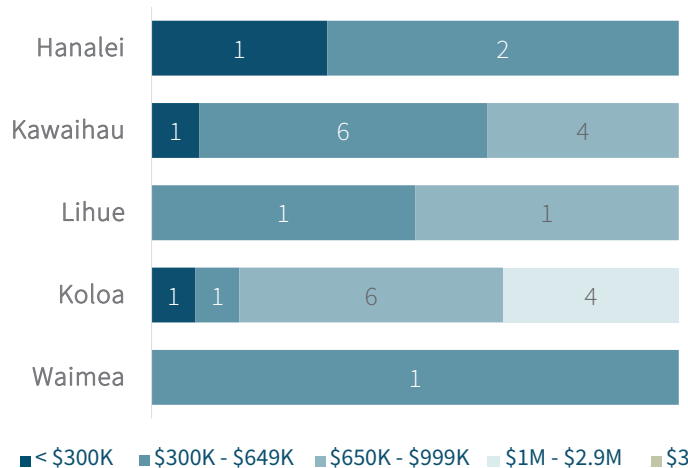
MONTH



SALES BY REGION



SALES BY PRICE RANGE



*excluding vacant land sales

NEIGHBORHOOD SALES KAUAI

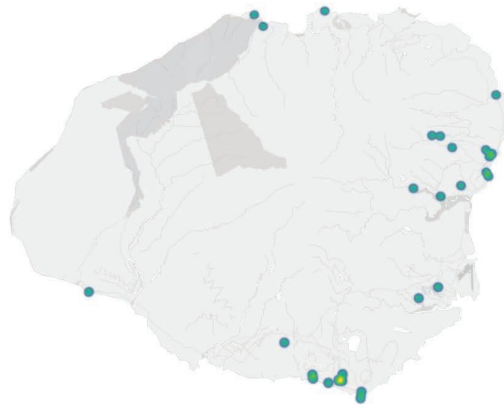
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HANALEI	--	--	--	2 ▼	\$1.5 M ▼	\$726.0 K ▼	1 ▼	\$350.0 K ▼	\$350.0 K ▼
KAWAIHAU	7 ▲	\$7.8 M ▼	\$999.0 K ▼	1 ▼	\$525.0 K ▼	\$525.0 K ▲	3 ▲	\$4.0 M ▲	\$780.0 K ▲
LIHUE	1 ▼	\$1.6 M ▼	\$1.6 M ▲	1 ▼	\$925.0 K ▼	\$925.0 K ▲	--	--	--
KOLOA	9 ▼	\$28.5 M ▼	\$2.5 M ▲	2 ▼	\$2.2 M ▼	\$1.1 M ▲	1 ▼	\$400.0 K ▼	\$400.0 K ▼
WAIMEA	1 ▼	\$750.0 K ▼	\$750.0 K ▼	--	--	--	--	--	--

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

	#
POIPU BEACH ESTATES	3
KAPAA HOMESTEADS	1
KAWAIHAU ESTATES SUBDIVISION	1
HAUIKI/KAWAIHAU	1
KAPAA TOWN LOTS	1
HAWEA ESTATES	1
KEKAHA HOUSE LOTS	1
KAKELA MAKAI OCEANVIEW SUBDIVISION III	1
ANAHOLA	1
KALAHEO MAKAI HOMESITES	1

TOP CONDOMINIUMS

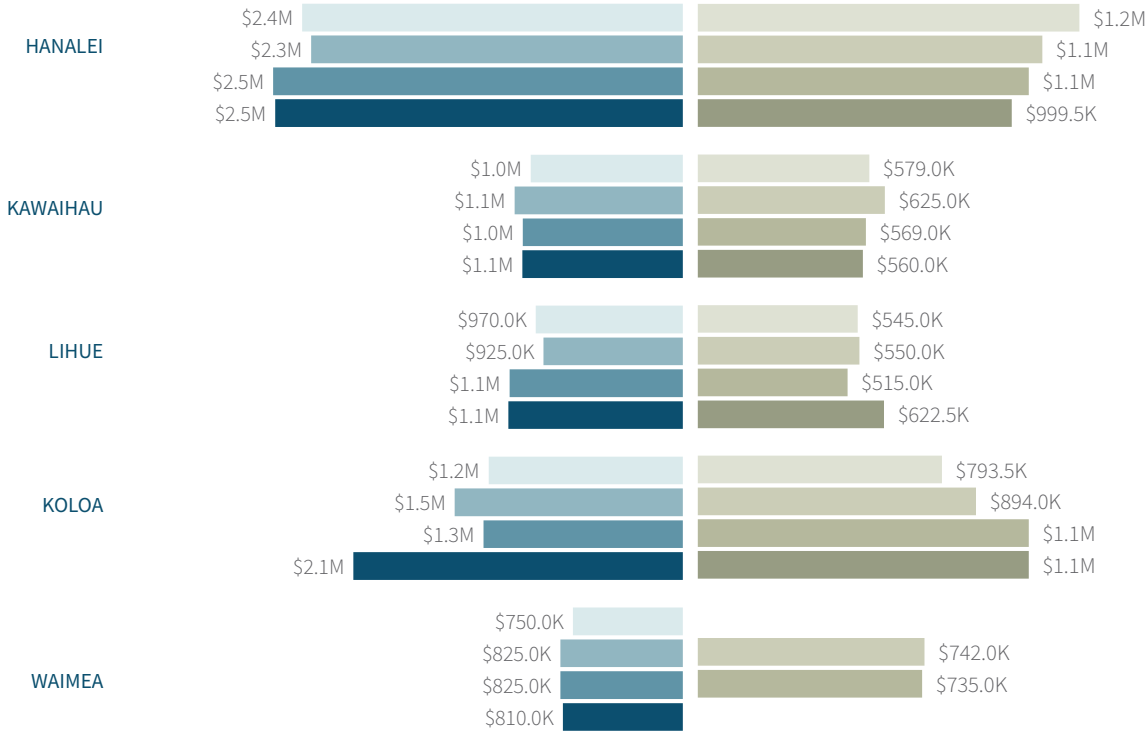
	#
LAWAI BEACH RESORT	1
VILLAS AT PUALI	1
MAKAHUENA	1
HANALEI COLONY RESORT	1
CLIFFS AT PRINCEVILLE	1
KAWAIHAU SPORTS VILLA	1

YEAR TO DATE KAUAI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2023 2024 2025 2026



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

255

↓ 14.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,300,000

↑ 8.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$508,396,196

↓ 9.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

158

↓ 24.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$847,500

↓ 3.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$161,473,250

↓ 24.5% VS. LAST YEAR



VACANT LAND

OF SALES

48

↓ 30.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$752,554

↓ 20.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$65,871,608

↓ 54.2% VS. LAST YEAR



KATHERINE APAO
Account Manager
Kauai
(808) 652-7485
kapao@tghawaii.com

TG

TITLE GUARANTY
HAWAII

www.tghawaii.com