



TITLE GUARANTY HAWAII

KAUAI

RESIDENTIAL SALES REPORT SEPTEMBER 2025

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.2 M \$804.1 K

AVERAGE SOLD PRICE



\$2.1 M \$778.8 K

MAX SOLD PRICE



\$6.5 M \$1.4 M

% OF LIST PRICE RECEIVED



95.40% 96.85%

AVERAGE PRICE PER SQFT



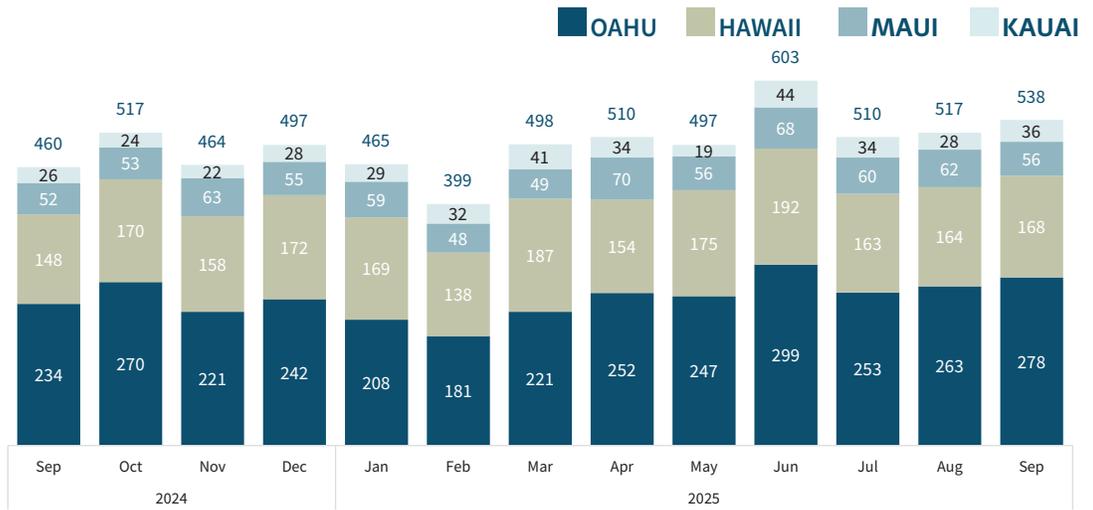
\$1,038 \$834

AVERAGE DOM



72 122

SINGLE FAMILY HOMES



OF SALES

36

28.6% VS. LAST MONTH
38.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,370,000

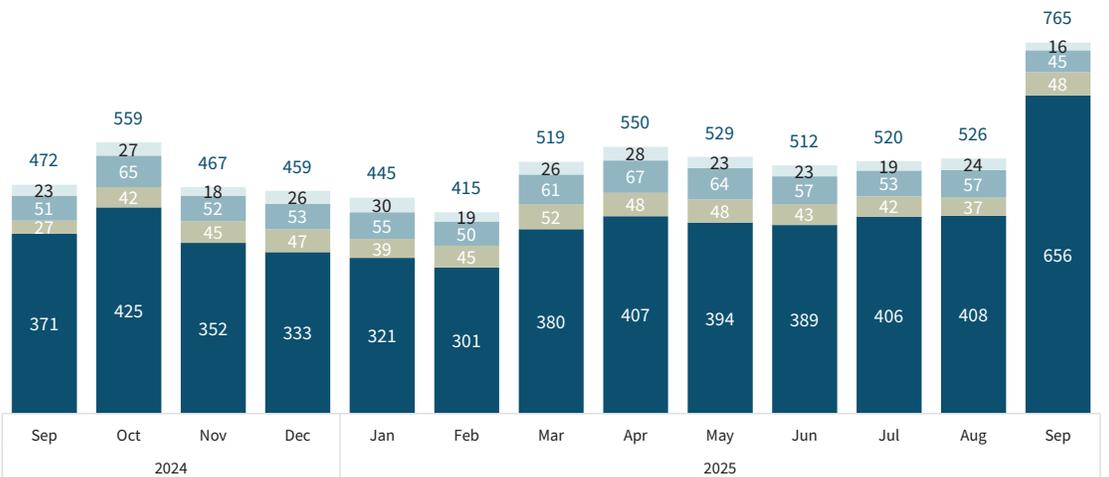
15.6% VS. LAST MONTH
20.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$75,125,800

0.2% VS. LAST MONTH
8.9% VS. LAST YEAR

CONDOMINIUM



OF SALES

16

33.3% VS. LAST MONTH
30.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$850,000

8.7% VS. LAST MONTH
30.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$12,461,000

35.3% VS. LAST MONTH
29.3% VS. LAST YEAR

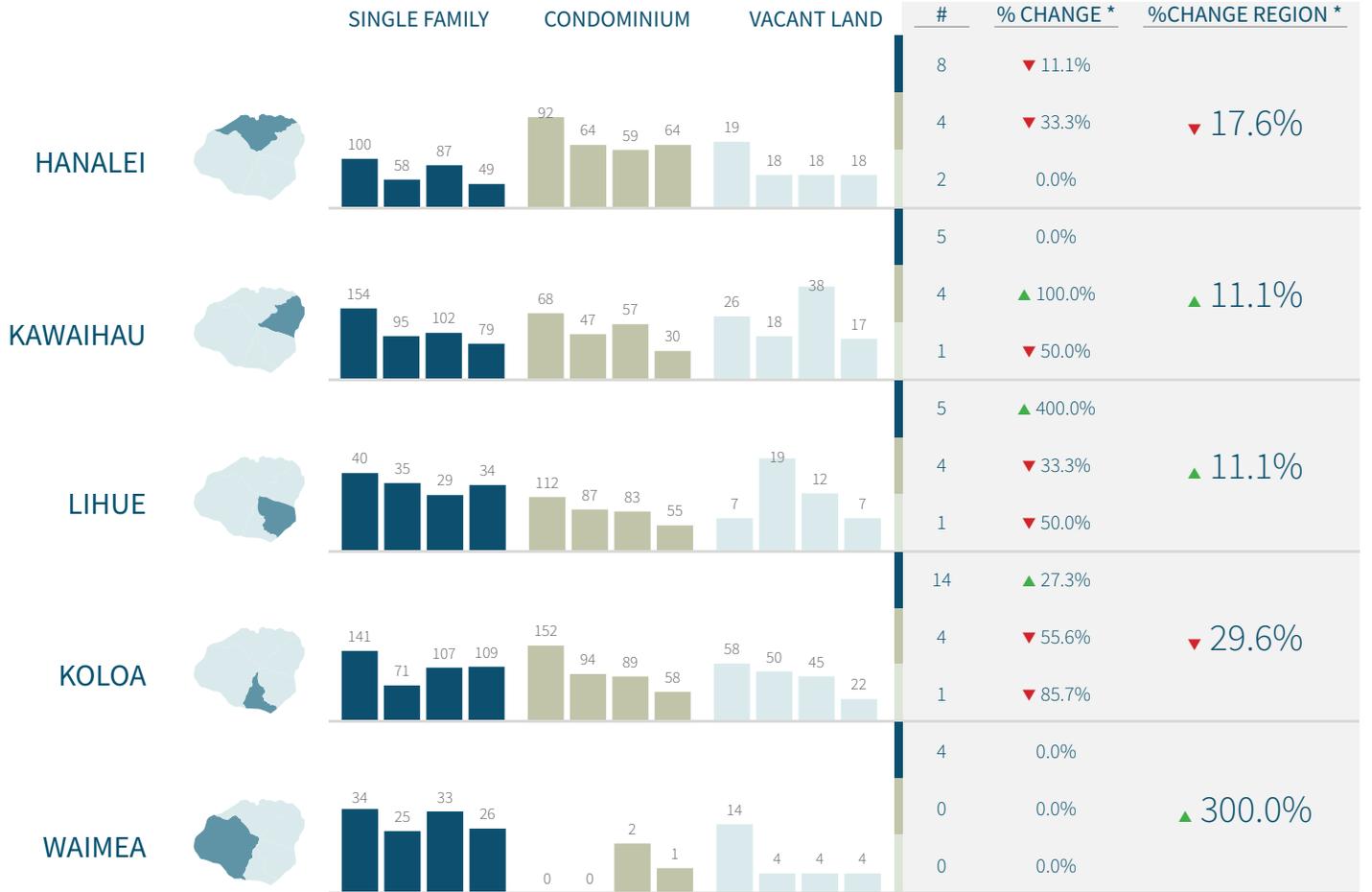
REGIONAL SALES KAUAI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

YTD TREND**

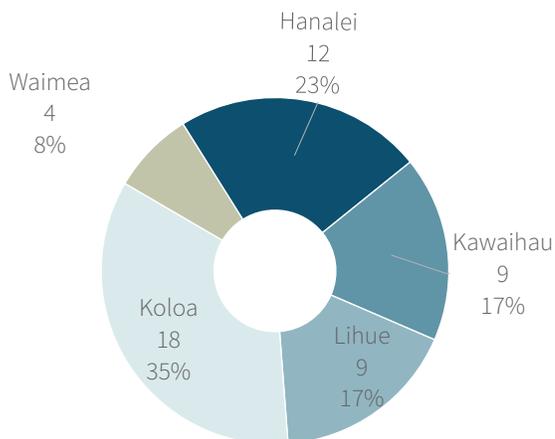
MONTH



**Year-over-year and current YTD shown

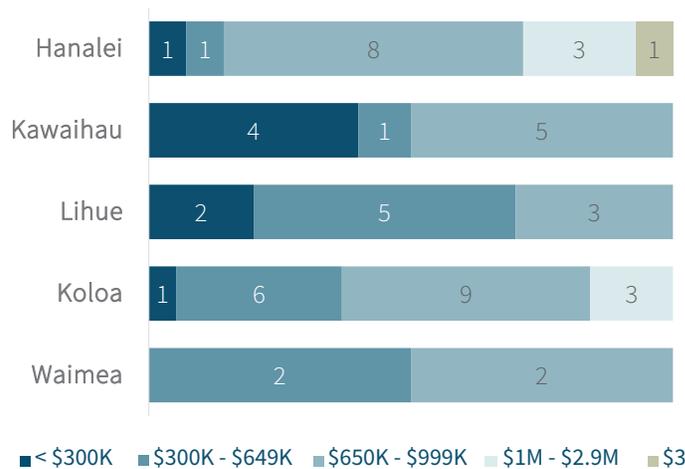
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES KAUAI

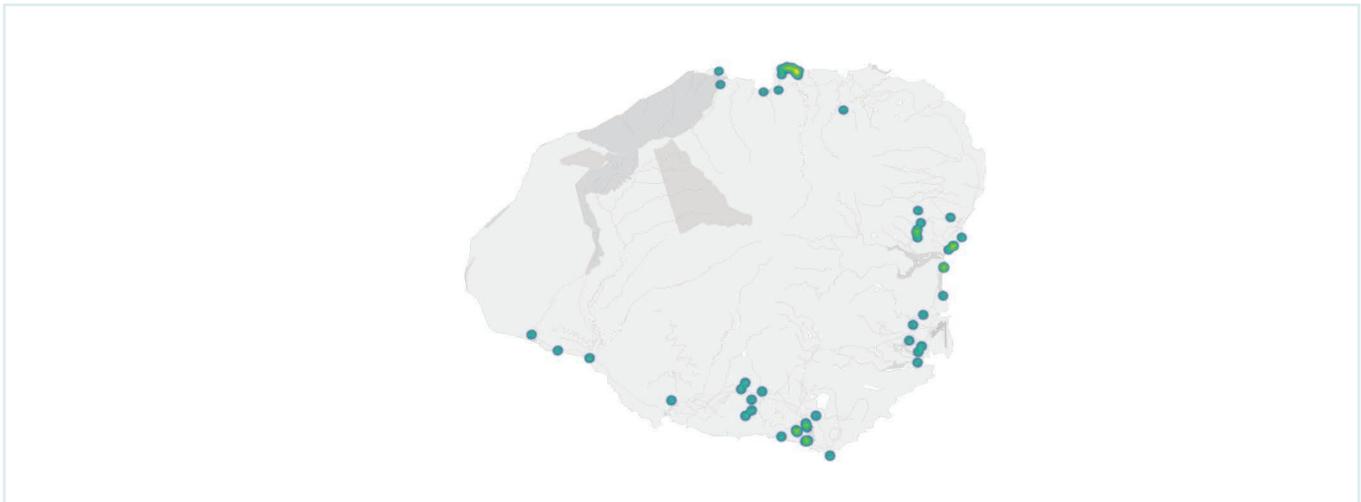
NEIGHBORHOOD COMPARISON

▲/▼ Increase/Decrease vs. Last Year

● \ - No Change or No Value vs. Last Year

| | SINGLE FAMILY HOMES | | | CONDOMINIUM | | | VACANT LAND | | |
|----------|---------------------|------------|-------------|-------------|-----------|-------------|-------------|-------------|-------------|
| | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| HANAIEI | 8 ▼ | \$23.3 M ▼ | \$2.7 M ▲ | 4 ▼ | \$3.4 M ▼ | \$855.0 K ▼ | 2 - | \$37.1 M ▲ | \$18.5 M ▲ |
| KAWAIHAU | 5 - | \$9.8 M ▲ | \$1.6 M ▲ | 4 ▲ | \$2.4 M ▲ | \$499.5 K ▼ | 1 ▼ | \$415.0 K ▼ | \$415.0 K ▼ |
| LIHUE | 5 ▲ | \$5.2 M ▲ | \$1.1 M ▲ | 4 ▼ | \$2.8 M ▼ | \$740.0 K ▲ | 1 ▼ | \$626.0 K ▼ | \$626.0 K ▲ |
| KOLOA | 14 ▲ | \$32.0 M ▲ | \$1.2 M ▼ | 4 ▼ | \$3.9 M ▼ | \$920.0 K ▲ | 1 ▼ | \$1.8 M ▼ | \$1.8 M ▲ |
| WAIMEA | 4 - | \$4.8 M - | \$965.0 K - | -- | -- | -- | -- | -- | -- |

MONTHLY SALES HEAT MAP



| TOP NEIGHBORHOODS | # |
|---|---|
| NIUMALU | 1 |
| KUKUIULA RESIDENTIAL SUBDIVISION PH IIB | 1 |
| SPOUTING HORN TRACT | 1 |
| HANAPEPE HEIGHTS HOUSE LOTS | 1 |
| LAWAI HILLSIDE SUBDIVISION | 1 |
| ISENBERG SUBDIVISION | 1 |
| PUAKEA I SUBDIVISION | 1 |
| KALAHEO MAKAI HOMESITES | 1 |
| HANAMALU TOWN TRACT | 1 |
| KEKAHA GARDENS SUBDIVISION | 1 |

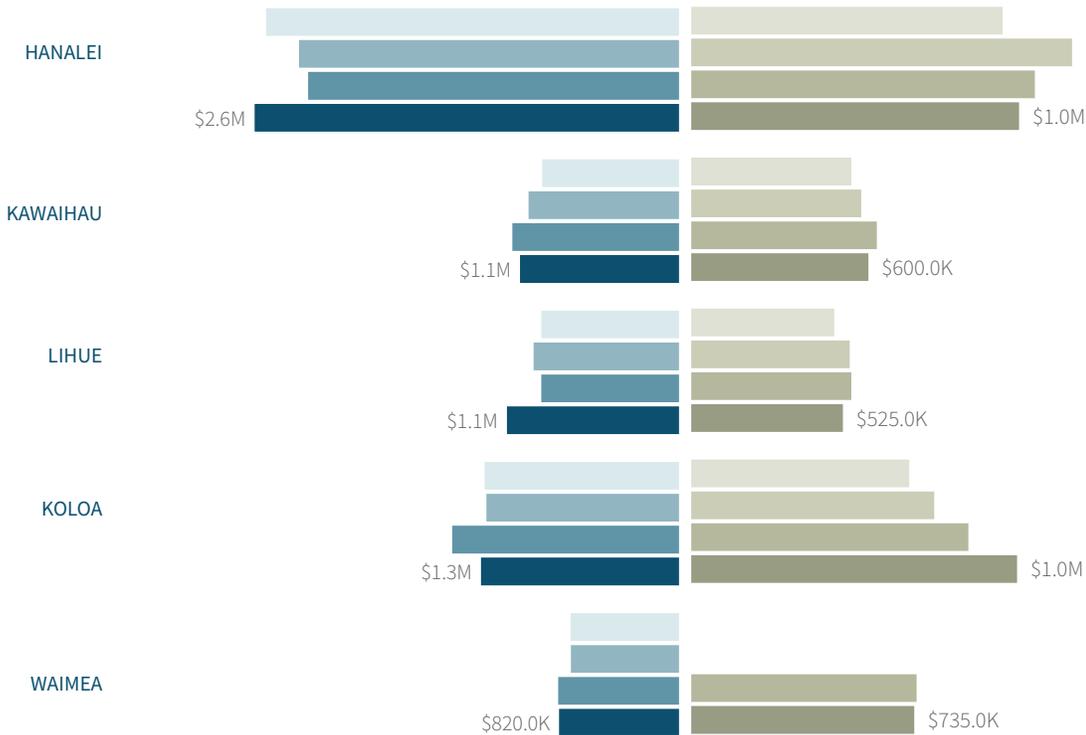
| TOP CONDOMINIUMS | # |
|----------------------------|---|
| KAHA LANI | 2 |
| PLANTATION HALE | 2 |
| MAKAHUENA | 2 |
| KULANA | 1 |
| KUKUI`ULA | 1 |
| LOT 8 SLEEPING GIANT ACRES | 1 |
| HULEMALU GARDENS | 1 |
| KAPAA SHORES | 1 |
| CLIFFS AT PRINCEVILLE | 1 |
| KAUAI BEACH RESORT | 1 |

YEAR TO DATE KAUAI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2022 2023 2024 2025



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

297

↑ 4.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,200,000

↓ 14.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$563,951,020

↓ 6.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

208

↓ 5.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$877,000

↑ 14.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$213,748,617

↑ 1.9% VS. LAST YEAR



VACANT LAND

OF SALES

68

↓ 19.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$950,000

↑ 20.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$142,519,007

↑ 38.2% VS. LAST YEAR



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