



TITLE GUARANTY HAWAII

KAUAI

RESIDENTIAL SALES REPORT SEPTEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$3.5 M \$795.7 K

AVERAGE SOLD PRICE



\$3.2 M \$766.4 K

MAX SOLD PRICE



\$15.0 M \$1.6 M

% OF LIST PRICE RECEIVED



90.96% 96.32%

AVERAGE PRICE PER SQFT



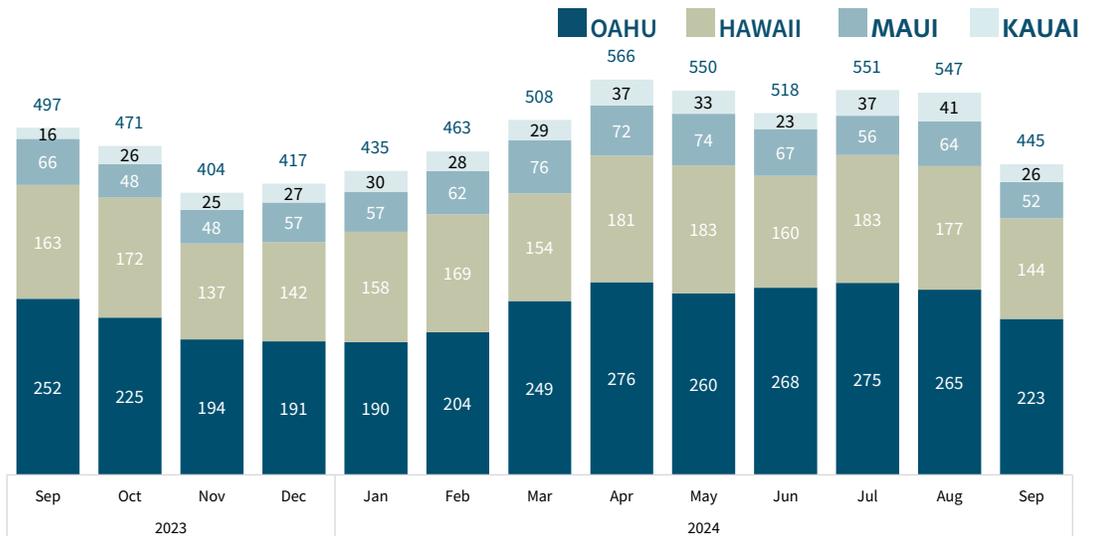
\$1,882 \$907

AVERAGE DOM



90 43

SINGLE FAMILY HOMES



# OF SALES

26

36.6% VS. LAST MONTH  
62.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,712,500

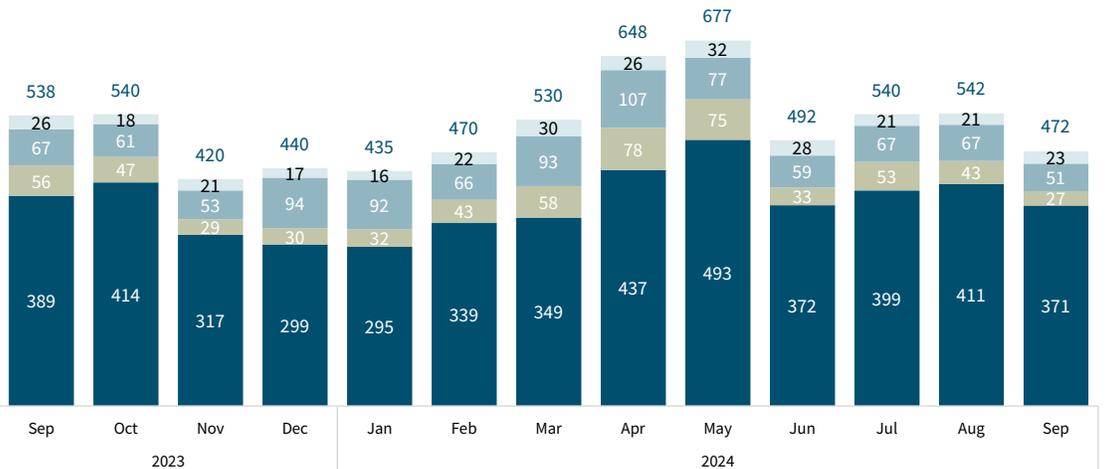
28.8% VS. LAST MONTH  
44.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$82,469,999

6.8% VS. LAST MONTH  
233.7% VS. LAST YEAR

CONDOMINIUM



# OF SALES

23

9.5% VS. LAST MONTH  
11.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$650,000

1.5% VS. LAST MONTH  
15.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$17,627,284

15.1% VS. LAST MONTH  
14.3% VS. LAST YEAR

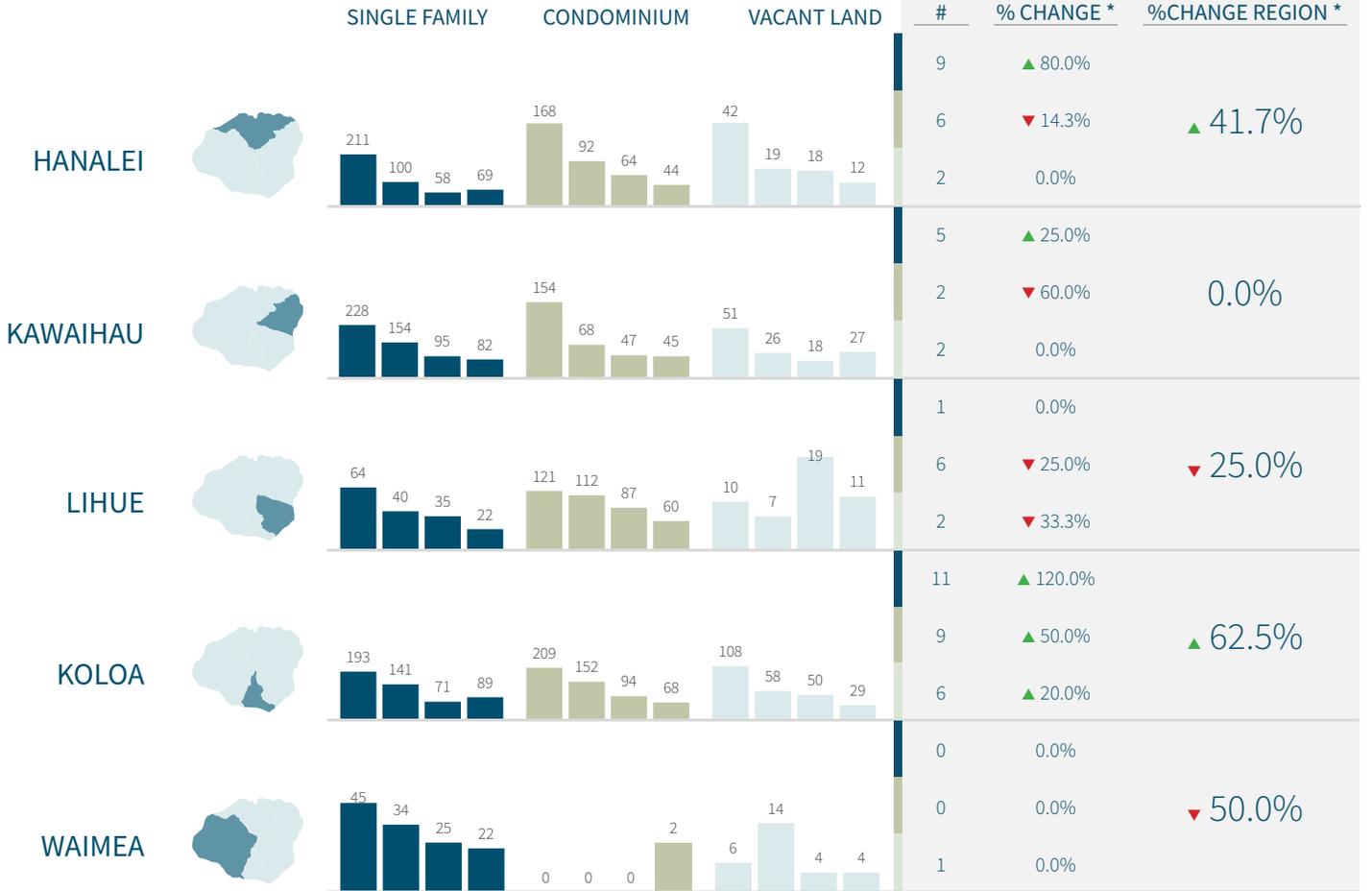
# REGIONAL SALES KAUAI

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

### MONTH

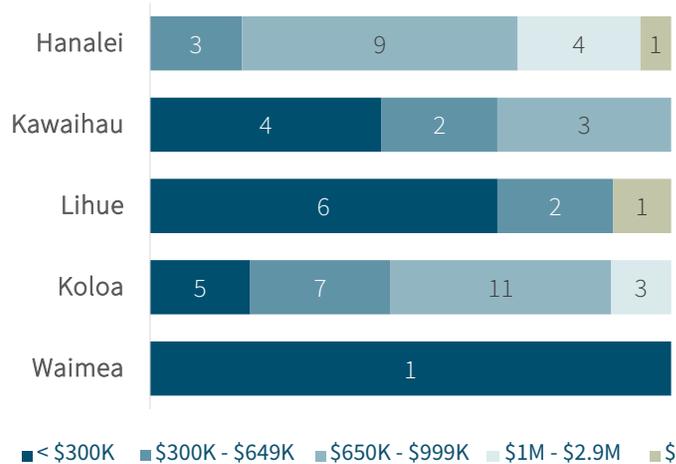
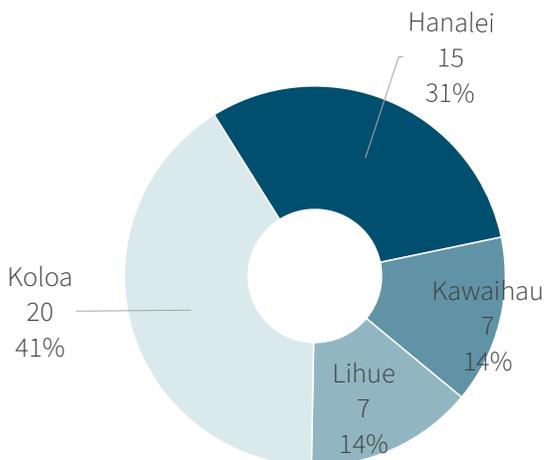


\*\*Year-over-year and current YTD shown

\*vs. same month last year

## SALES BY REGION

## SALES BY PRICE RANGE



\*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES KAUAI

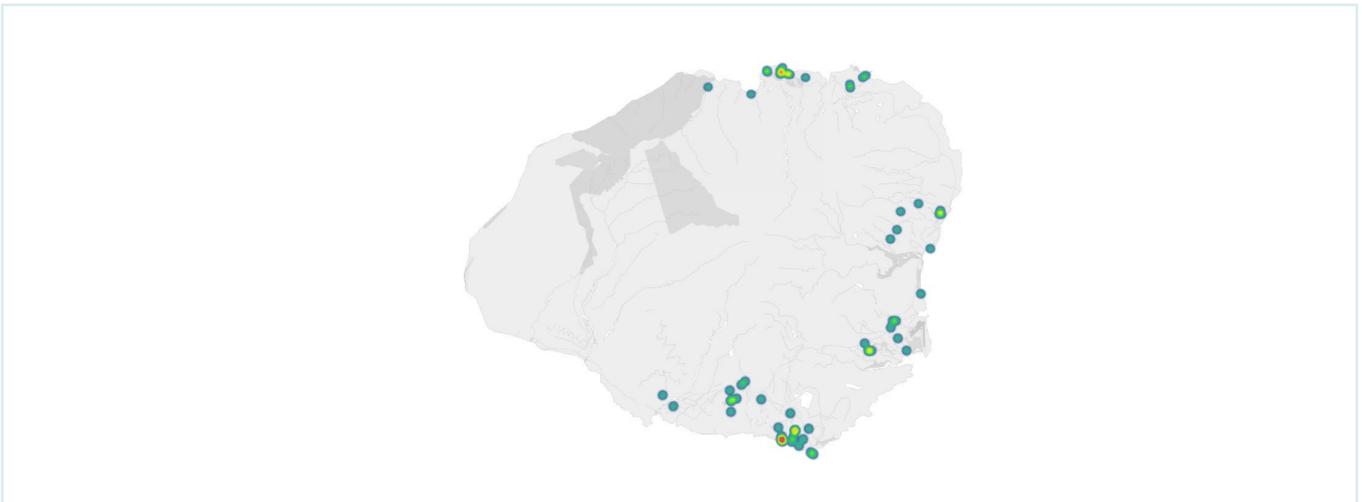
## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HANAIEI	9 ▲	\$44.7 M ▲	\$2.3 M ▼	6 ▼	\$5.3 M ▼	\$992.5 K ▼	2 -	\$5.7 M -	\$2.8 M -
KAWAIHAU	5 ▲	\$7.3 M ▲	\$1.4 M ▲	2 ▼	\$1.0 M ▼	\$501.5 K ▼	2 -	\$950.0 K -	\$475.0 K -
LIHUE	1 -	\$850.0 K ▼	\$850.0 K ▼	6 ▼	\$2.8 M ▼	\$472.5 K ▲	2 ▼	\$1.1 M ▼	\$564.8 K ▼
KOLOA	11 ▲	\$29.6 M ▲	\$1.3 M ▲	9 ▲	\$8.5 M ▲	\$750.0 K ▲	6 ▲	\$4.4 M ▼	\$770.0 K ▼
WAIMEA	--	--	--	--	--	--	1 -	\$330.0 K ▲	\$330.0 K ▲

## MONTHLY SALES HEAT MAP



### TOP NEIGHBORHOODS

	#
LAWAI VIEW SUBDIVISION	1
KOLOA TOWN	1
WAIKOMO SUBDIVISION	1
ISENBERG SUBDIVISION	1
LAWAI LOA SUBDIVISION	1
KALAHEO MAKAI HOMESITES	1
POIPU AINA ESTATES	1
KAPAHU FARM LOTS	1
HANAPEPE HEIGHTS HOUSE LOTS	1
KILAUEA	1

### TOP CONDOMINIUMS

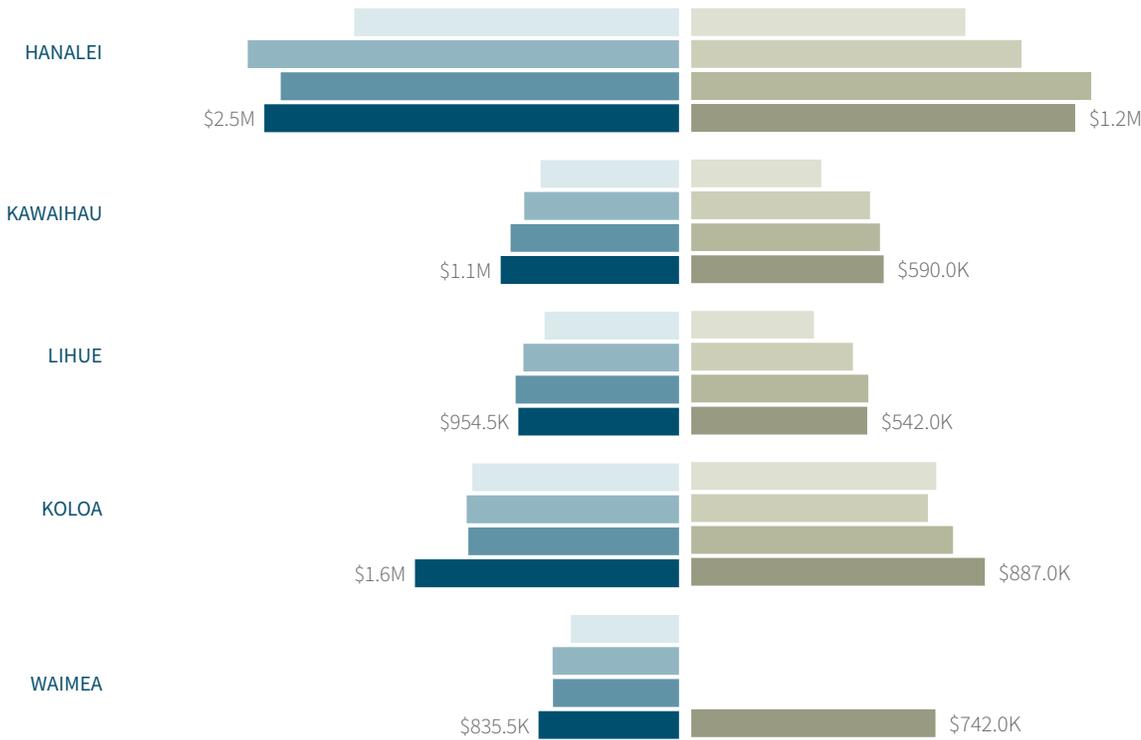
	#
KUHIO SHORES AT POIPU	2
PUAMANA	2
KULANA	2
PRINCE KUHIO	2
HALE MOI	1
BANYAN HARBOR	1
HALELANI VILLAGE AT PUHI PH IC	1
HALELANI VILLAGE AT PUHI PH I	1
4020 PAI STREET	1
HALELANI VILLAGE AT PUHI PH IB	1

# YEAR TO DATE KAUAI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**284**

↑ 37.9% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,400,000**

↑ 21.7% VS. LAST YEAR

TOTAL \$ OF SALES

**\$605,555,821**

↑ 78.3% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**219**

↓ 7.2% VS. LAST YEAR

MEDIAN SALES PRICE

**\$769,000**

↑ 8.4% VS. LAST YEAR

TOTAL \$ OF SALES

**\$209,756,653**

↓ 2.4% VS. LAST YEAR



### VACANT LAND

# OF SALES

**83**

↑ 1.2% VS. LAST YEAR

MEDIAN SALES PRICE

**\$774,500**

↓ 12.7% VS. LAST YEAR

TOTAL \$ OF SALES

**\$101,759,304**

↑ 5.2% VS. LAST YEAR



**KATHERINE APAO**

Account Manager  
Kauai

(808) 652-7485

kapao@tghawaii.com



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www.tghawaii.com