



TITLE GUARANTY HAWAII

KAUAI

RESIDENTIAL SALES REPORT JUNE 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.0 M \$1.1 M

AVERAGE SOLD PRICE



\$1.9 M \$1.0 M

MAX SOLD PRICE



\$8.3 M \$3.5 M

% OF LIST PRICE RECEIVED



96.07% 97.65%

AVERAGE PRICE PER SQFT



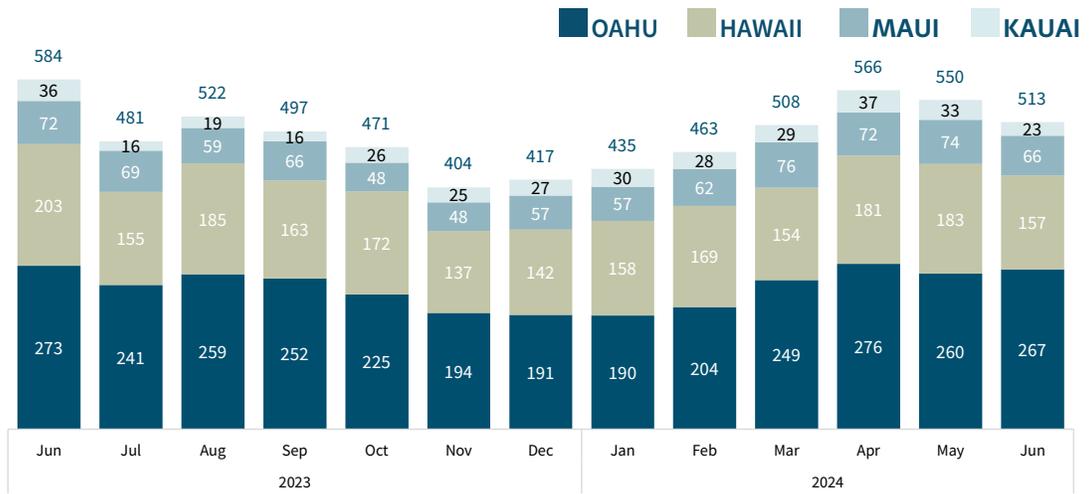
\$1,247 \$985

AVERAGE DOM



88 62

SINGLE FAMILY HOMES



# OF SALES

23

30.3% VS. LAST MONTH  
36.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,092,000

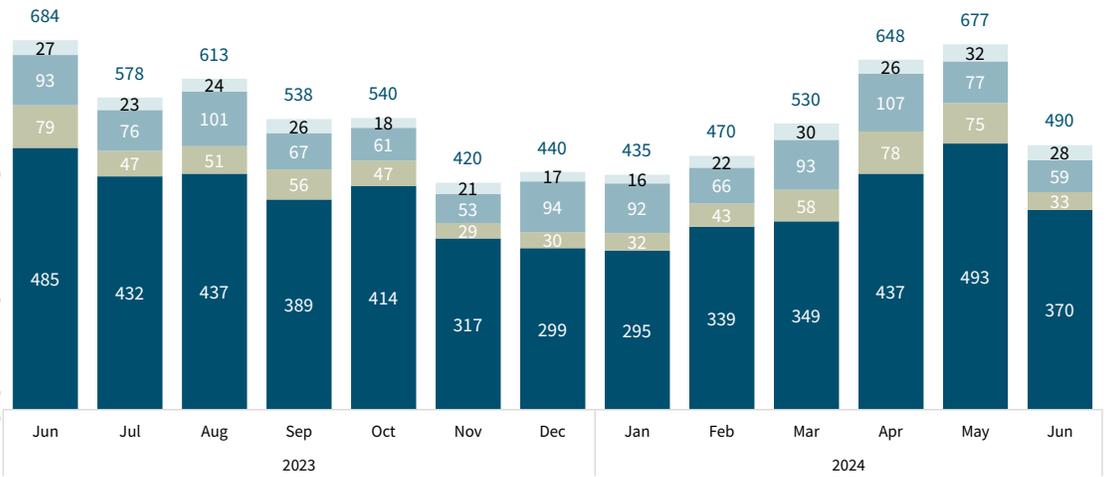
24.7% VS. LAST MONTH  
1.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$44,612,998

28.0% VS. LAST MONTH  
15.7% VS. LAST YEAR

CONDOMINIUM



# OF SALES

28

12.5% VS. LAST MONTH  
3.7% VS. LAST YEAR

MEDIAN SALES PRICE

\$867,500

18.3% VS. LAST MONTH  
7.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$28,916,400

9.7% VS. LAST MONTH  
3.6% VS. LAST YEAR

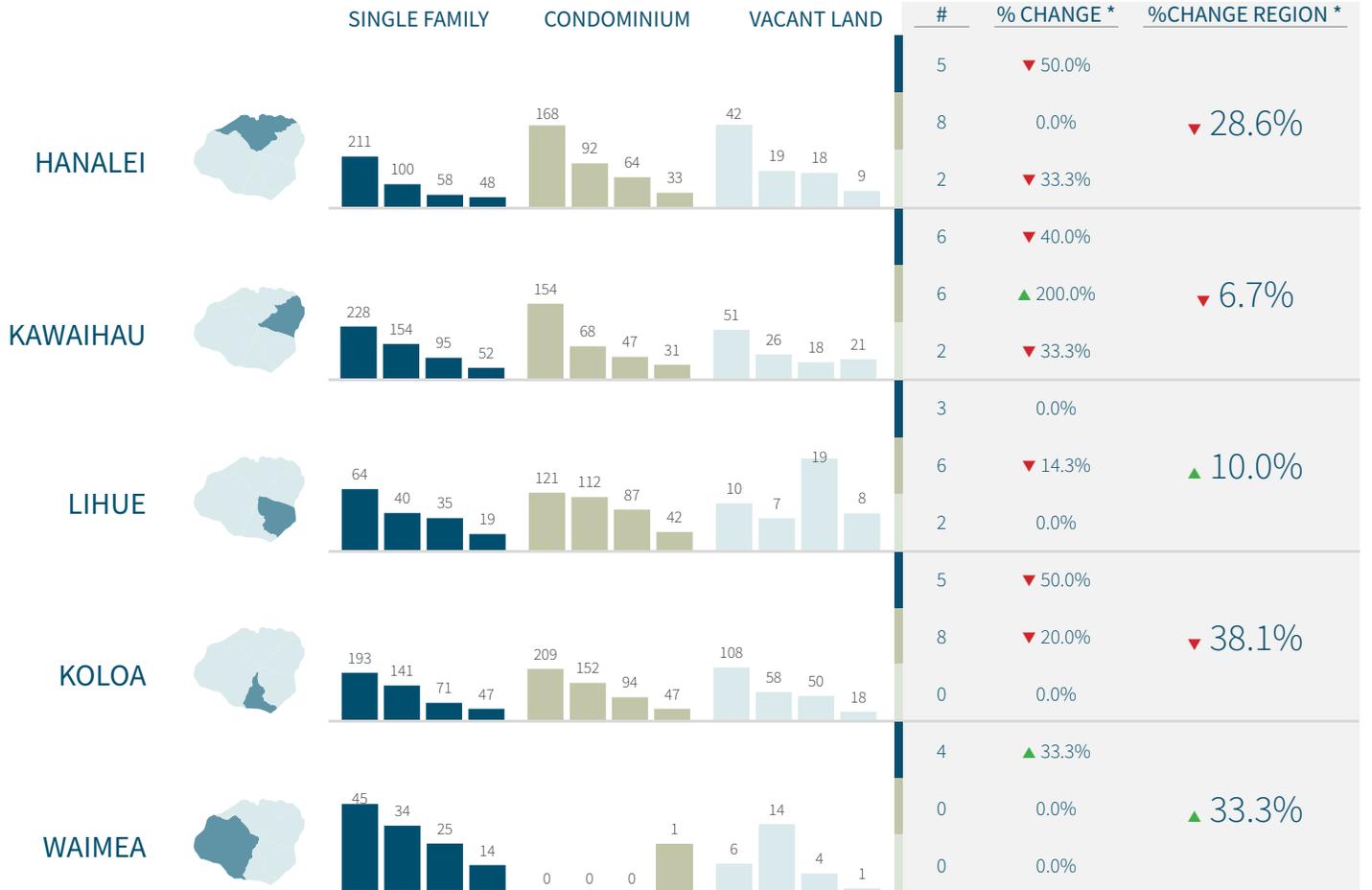
# REGIONAL SALES KAUAI

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

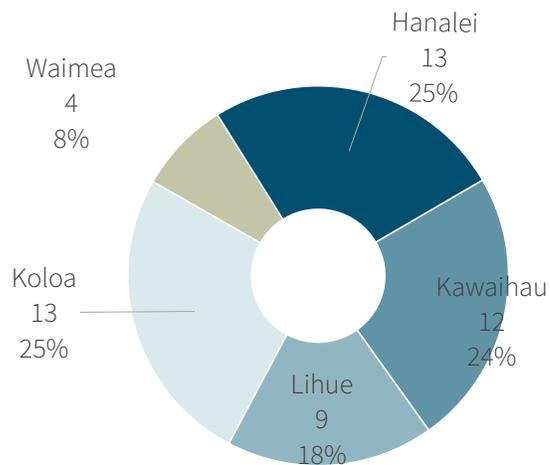
### MONTH



\*\*Year-over-year and current YTD shown

\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES KAUAI

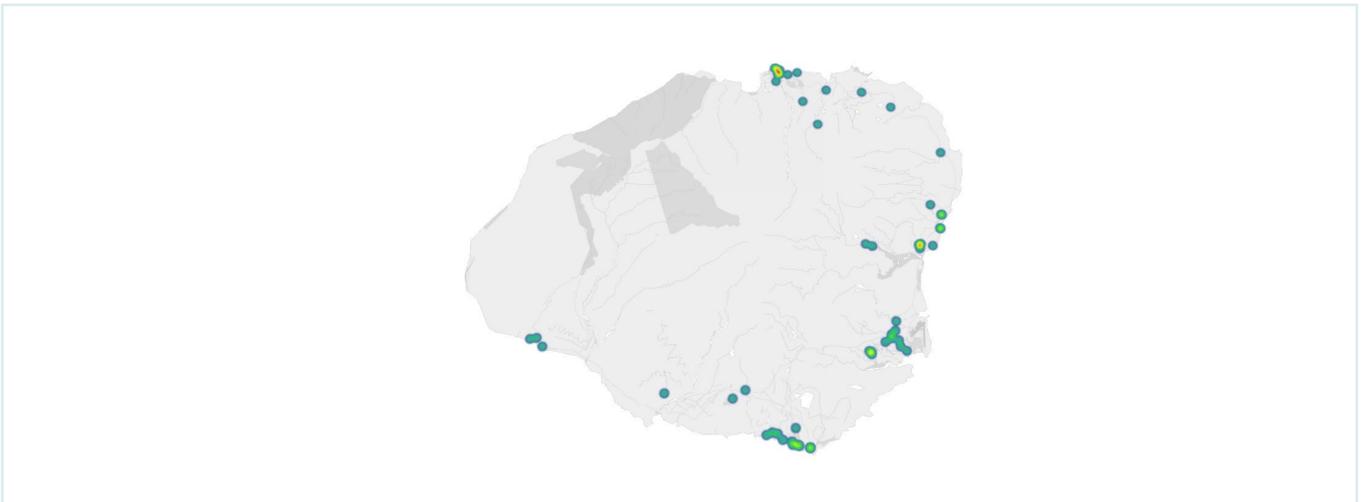
## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● - No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
HANAIEI	5 ▼	\$13.3 M ▼	\$2.4 M ▲	8 -	\$9.9 M ▲	\$1.1 M ▲	2 ▼	\$2.8 M ▲	\$1.4 M ▲
KAWAIHAU	6 ▼	\$6.5 M ▼	\$970.0 K ▲	6 ▲	\$3.9 M ▲	\$610.0 K ▼	2 ▼	\$1.3 M ▼	\$635.0 K ▼
LIHUE	3 -	\$3.1 M ▼	\$925.0 K ▲	6 ▼	\$3.9 M ▼	\$647.0 K ▲	2 -	\$1.4 M -	\$717.0 K -
KOLOA	5 ▼	\$18.8 M ▲	\$3.0 M ▲	8 ▼	\$11.2 M ▲	\$1.1 M ▲	--	--	--
WAIMEA	4 ▲	\$2.9 M ▼	\$685.0 K ▼	--	--	--	--	--	--

## MONTHLY SALES HEAT MAP



### TOP NEIGHBORHOODS

	#
KUPOLO TRACT	1
SPOUTING HORN TRACT	1
PRINCEVILLE AT HANAIEI	1
KALAHEO SUBDIVISION	1
HOKUALA	1
KEKAHA BEACH HOMES	1

### TOP CONDOMINIUMS

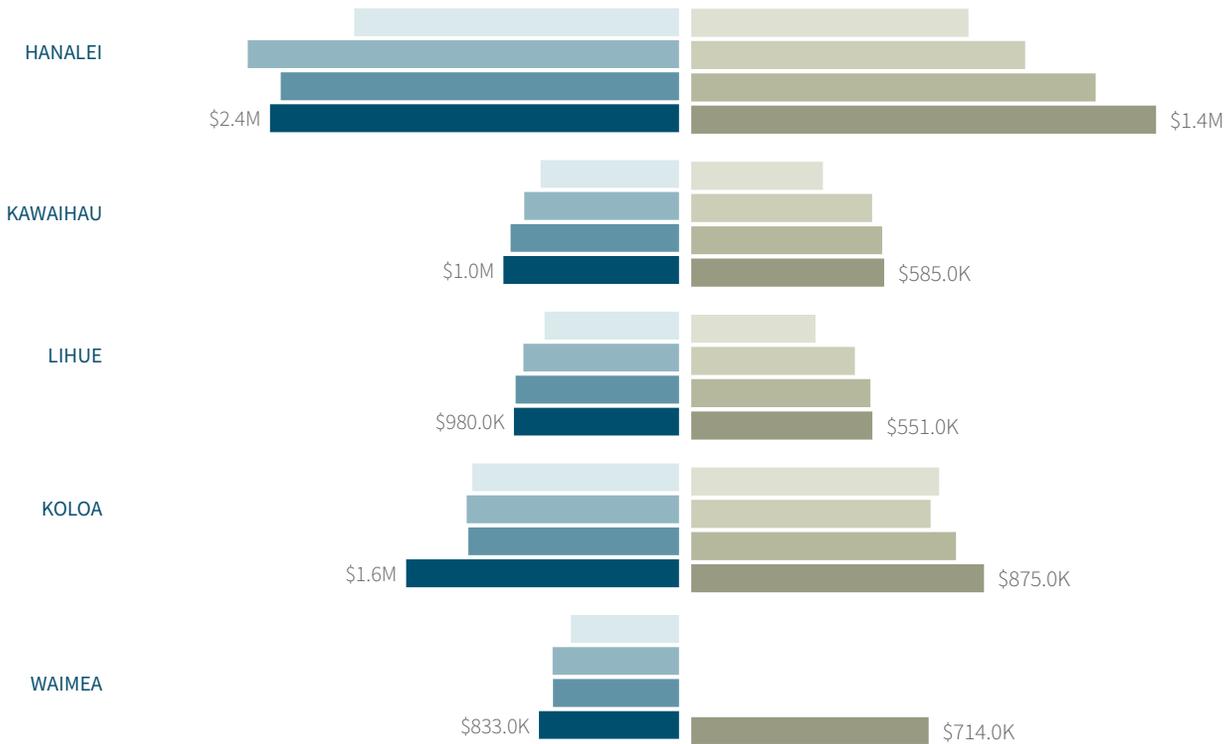
	#
KAHALA AT POIPU KAI I	2
PONO KAI	2
KAWAIHAU SPORTS VILLA	2
PLANTATION AT PRINCEVILLE	2
PLANTATION HALE	2
BANYAN HARBOR	1
ALII KAI II HANAIEI	1
CLIFFS AT PRINCEVILLE	1
ALII KAI AT HANAIEI	1
CLUB VILLAS KUKUIULA	1

# YEAR TO DATE KAUAI

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**180**

↑ 16.1% VS. LAST YEAR

MEDIAN SALES PRICE

**\$1,415,000**

↑ 28.6% VS. LAST YEAR

TOTAL \$ OF SALES

**\$374,957,697**

↑ 64.4% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**154**

↓ 5.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$795,000**

↑ 16.1% VS. LAST YEAR

TOTAL \$ OF SALES

**\$155,567,779**

↑ 8.3% VS. LAST YEAR



### VACANT LAND

# OF SALES

**57**

↑ 14.0% VS. LAST YEAR

MEDIAN SALES PRICE

**\$800,000**

↓ 15.3% VS. LAST YEAR

TOTAL \$ OF SALES

**\$76,918,805**

↑ 11.9% VS. LAST YEAR



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