



TITLE GUARANTY HAWAII

KAUAI

RESIDENTIAL SALES REPORT MARCH 2026

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$2.3 M \$817.4 K

AVERAGE SOLD PRICE



\$2.2 M \$788.3 K

MAX SOLD PRICE



\$6.8 M \$1.3 M

% OF LIST PRICE RECEIVED



94.58% 96.44%

AVERAGE PRICE PER SQFT



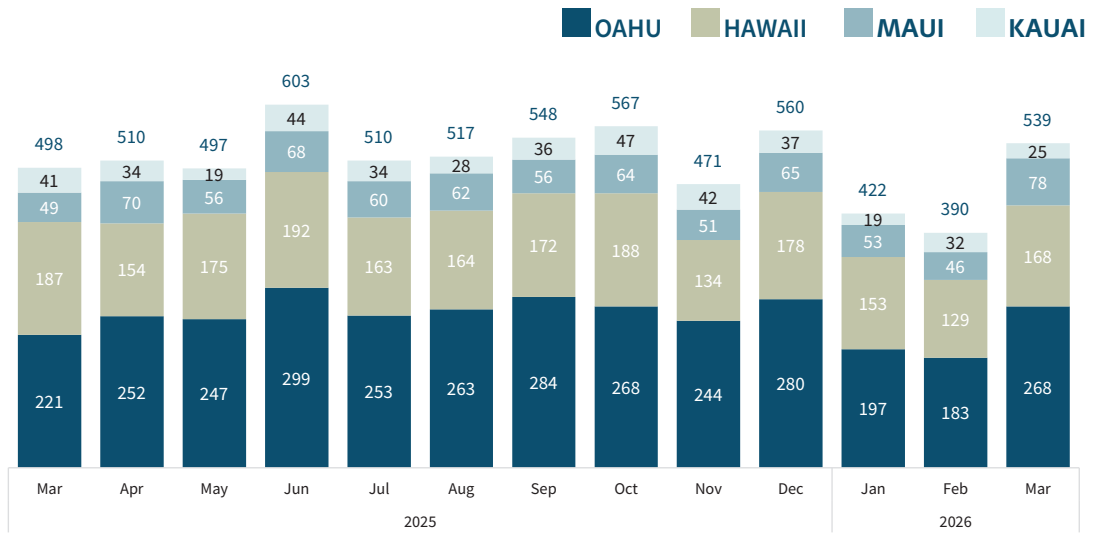
\$1,125 \$899

AVERAGE DOM



77 118

SINGLE FAMILY HOMES



OF SALES

25

21.9% VS. LAST MONTH
39.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,550,000

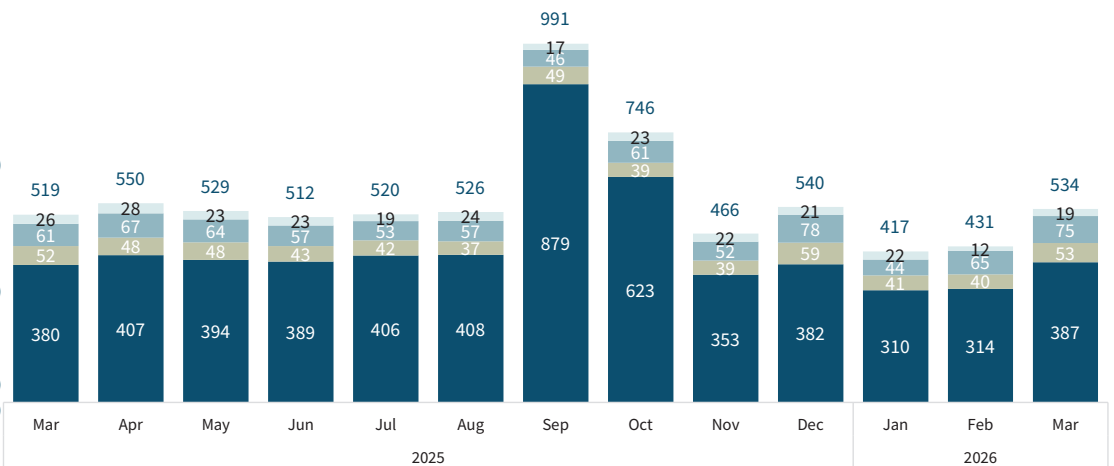
13.2% VS. LAST MONTH
33.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$55,079,500

27.0% VS. LAST MONTH
16.0% VS. LAST YEAR

CONDOMINIUM



OF SALES

19

58.3% VS. LAST MONTH
26.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$700,000

1.0% VS. LAST MONTH
30.9% VS. LAST YEAR

TOTAL \$ OF SALES

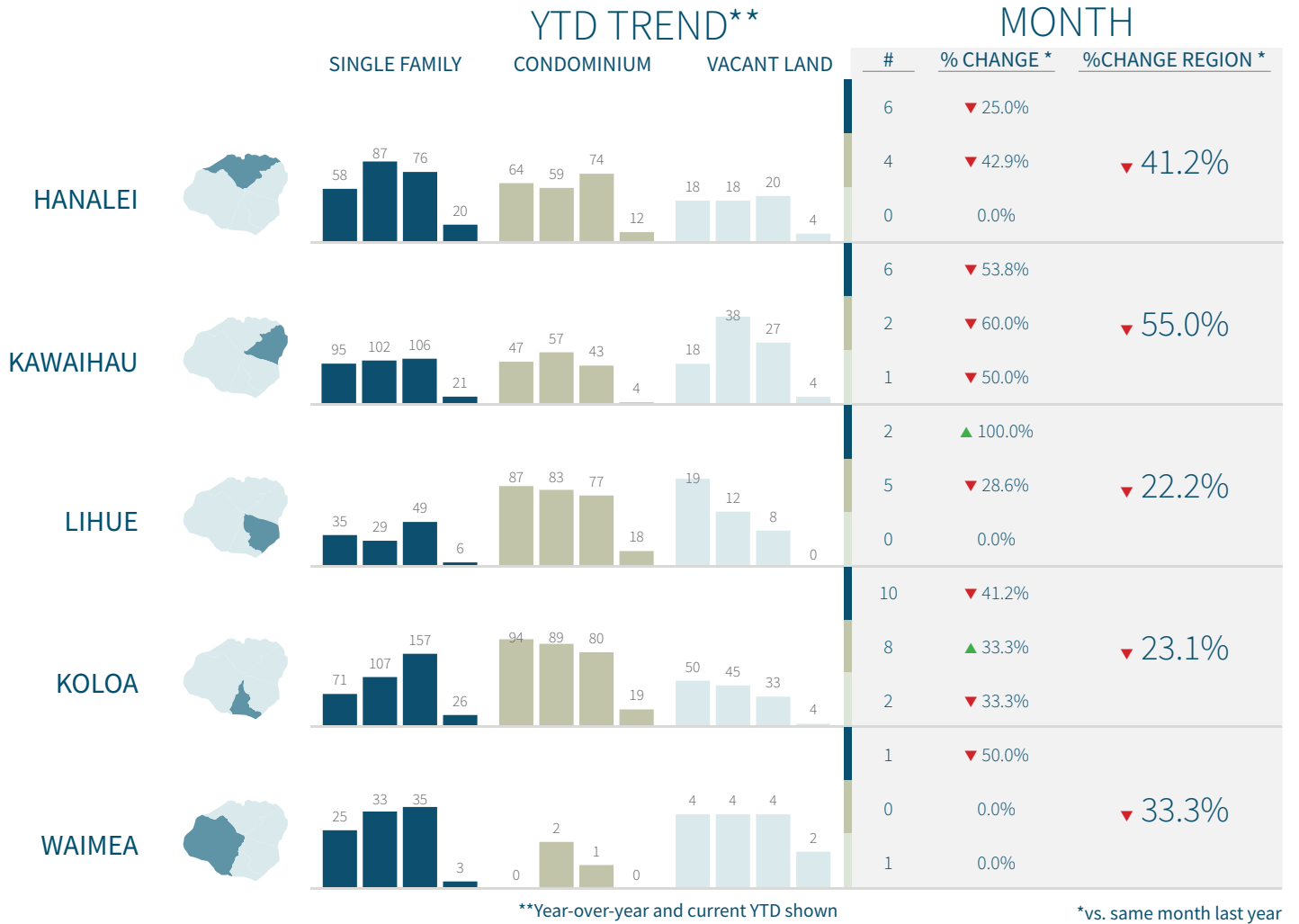
\$14,978,000

68.0% VS. LAST MONTH
43.7% VS. LAST YEAR

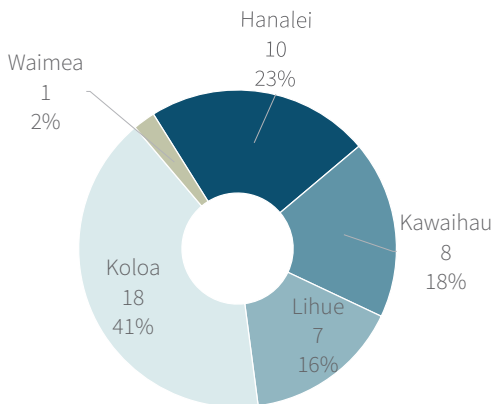
REGIONAL SALES KAUAI

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

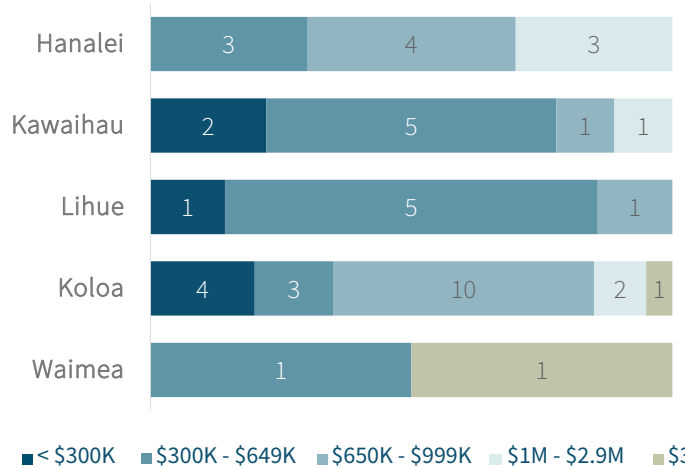


SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES KAUAI

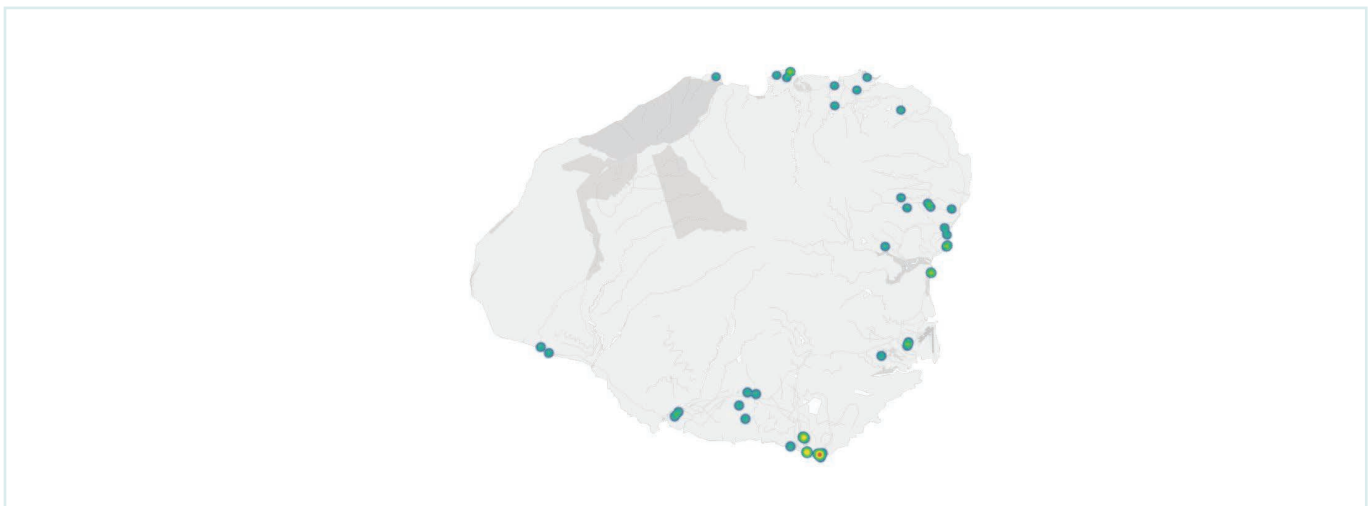
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

| | SINGLE FAMILY HOMES | | | CONDOMINIUM | | | VACANT LAND | | |
|----------|---------------------|-------------|-------------|-------------|-----------|-------------|-------------|-------------|-------------|
| | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN | # | \$ AMT | MEDIAN |
| HANAIEI | 6 ▼ | \$19.4 M ▼ | \$2.8 M ▲ | 4 ▼ | \$3.6 M ▼ | \$852.5 K ▼ | -- | -- | -- |
| KAWAIHAU | 6 ▼ | \$9.1 M ▼ | \$905.0 K ▼ | 2 ▼ | \$1.5 M ▼ | \$752.0 K ▲ | 1 ▼ | \$420.0 K ▼ | \$420.0 K ▼ |
| LIHUE | 2 ▲ | \$2.3 M ▲ | \$1.1 M ▼ | 5 ▼ | \$3.5 M ▲ | \$690.0 K ▲ | -- | -- | -- |
| KOLOA | 10 ▼ | \$23.5 M ▼ | \$2.0 M ▲ | 8 ▲ | \$6.4 M ▼ | \$662.5 K ▼ | 2 ▼ | \$2.0 M ▼ | \$1.0 M ▲ |
| WAIMEA | 1 ▼ | \$795.0 K ▼ | \$795.0 K ▼ | -- | -- | -- | 1 - | \$254.0 K - | \$254.0 K - |

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOODS

| | # |
|-----------------------------|---|
| PRINCEVILLE | 4 |
| WELIWELI & WELIWELI (MAKAI) | 3 |
| WAIPOULI | 2 |
| WAILUA RESORT SITE | 2 |
| KIAHUNA GOLF VILLAGE | 2 |
| NAWILIWILI - NIUMALU | 2 |
| KOLOA | 2 |
| BAYVIEW AT POIPU KAI | 1 |
| ELEELE SUBDIVISION | 1 |
| HAUIKI/KAWAIHAU | 1 |

TOP CONDOMINIUMS

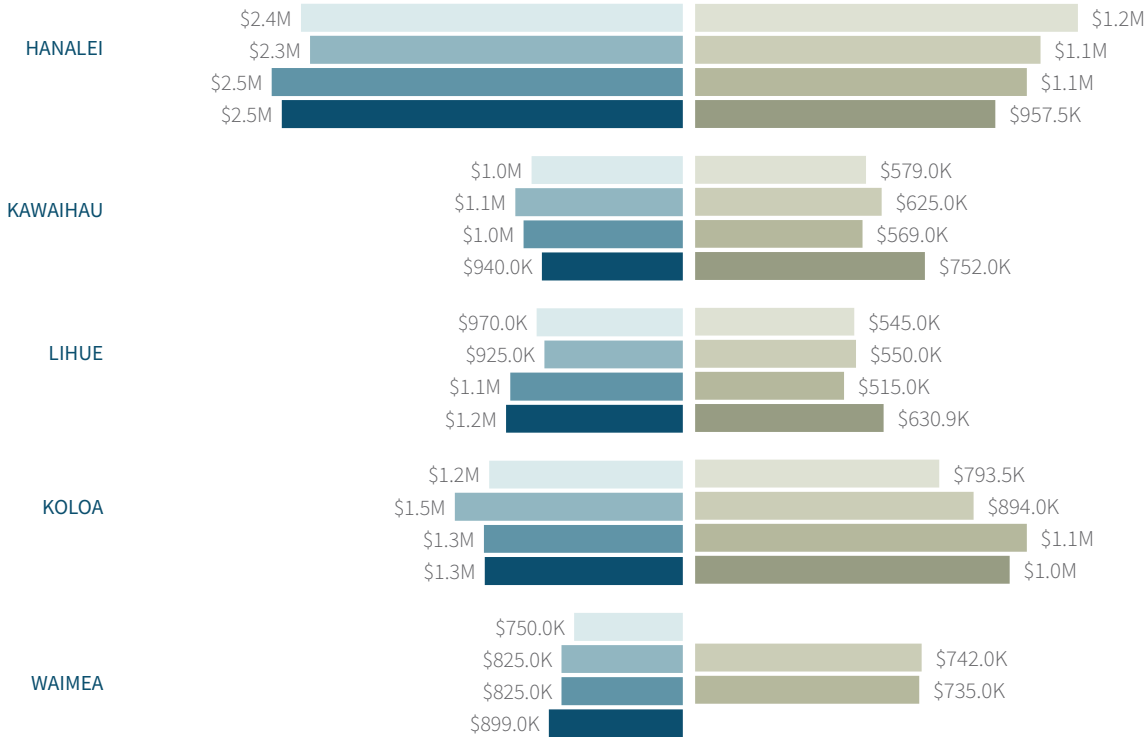
| | # |
|---------------------------|---|
| KAHA LANI | 2 |
| KIAHUNA PH III-B | 2 |
| KAHALA AT POIPU KAI I | 2 |
| HALEMALU AT PUHI | 1 |
| POIPU CRATER | 1 |
| PLANTATION AT PRINCEVILLE | 1 |
| PRINCE KUHIO | 1 |
| KIAHUNA PH II | 1 |
| EMMALANI COURT | 1 |
| KALAPAKI VILLAS | 1 |

YEAR TO DATE KAUAI

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2023 2024 2025 2026



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

OF SALES

76

📉 **25.5%** VS. LAST YEAR

MEDIAN SALES PRICE

\$1,369,000

📈 **14.1%** VS. LAST YEAR

TOTAL \$ OF SALES

\$159,041,988

📉 **7.4%** VS. LAST YEAR

CONDOMINIUM

OF SALES

53

📉 **29.3%** VS. LAST YEAR

MEDIAN SALES PRICE

\$750,000

📉 **21.1%** VS. LAST YEAR

TOTAL \$ OF SALES

\$49,116,114

📉 **38.7%** VS. LAST YEAR

VACANT LAND

OF SALES

14

📉 **46.2%** VS. LAST YEAR

MEDIAN SALES PRICE

\$662,054

📉 **54.2%** VS. LAST YEAR

TOTAL \$ OF SALES

\$16,277,108

📉 **71.5%** VS. LAST YEAR



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