



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT AUGUST 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$941.2 K \$774.0 K

AVERAGE SOLD PRICE



\$911.8 K \$756.2 K

MAX SOLD PRICE



\$14.5 M \$4.4 M

% OF LIST PRICE RECEIVED



96.88% 97.69%

AVERAGE PRICE PER SQFT



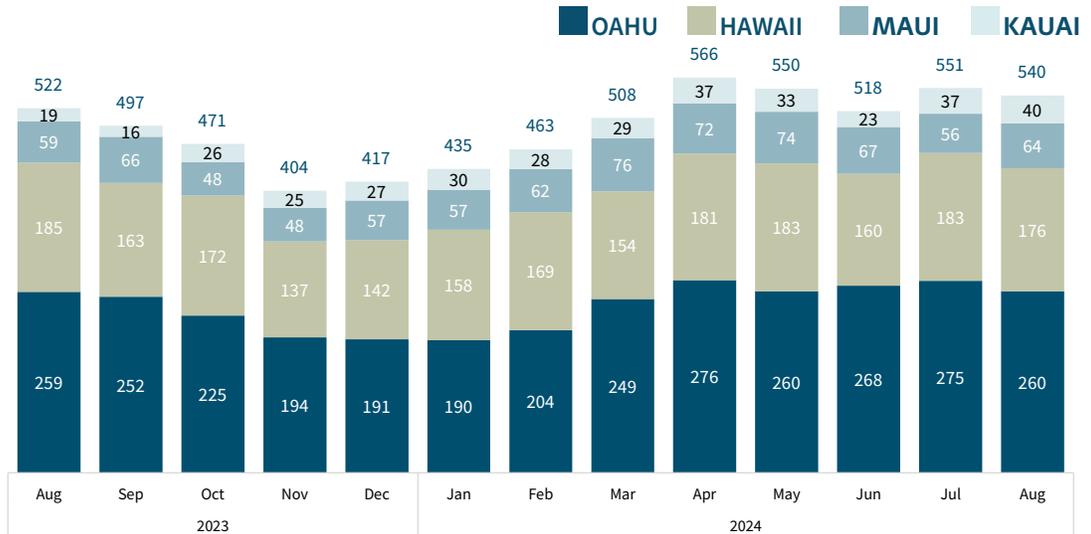
\$473.17 \$725.84

AVERAGE DOM



60 45

SINGLE FAMILY HOMES



# OF SALES

176

3.8% VS. LAST MONTH  
4.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$555,000

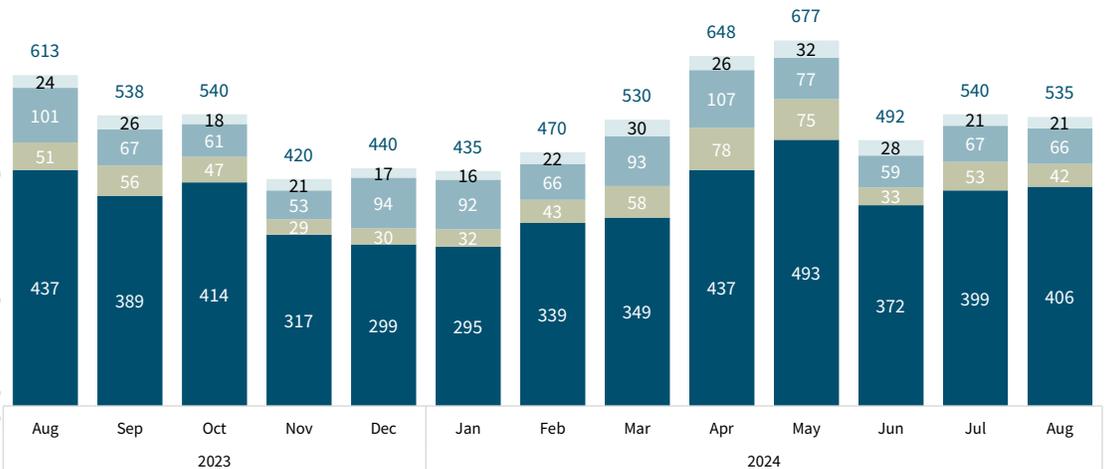
5.1% VS. LAST MONTH  
12.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$160,482,991

32.0% VS. LAST MONTH  
12.7% VS. LAST YEAR

CONDOMINIUM



# OF SALES

42

20.8% VS. LAST MONTH  
17.6% VS. LAST YEAR

MEDIAN SALES PRICE

\$581,000

19.9% VS. LAST MONTH  
7.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$31,759,500

41.2% VS. LAST MONTH  
39.8% VS. LAST YEAR

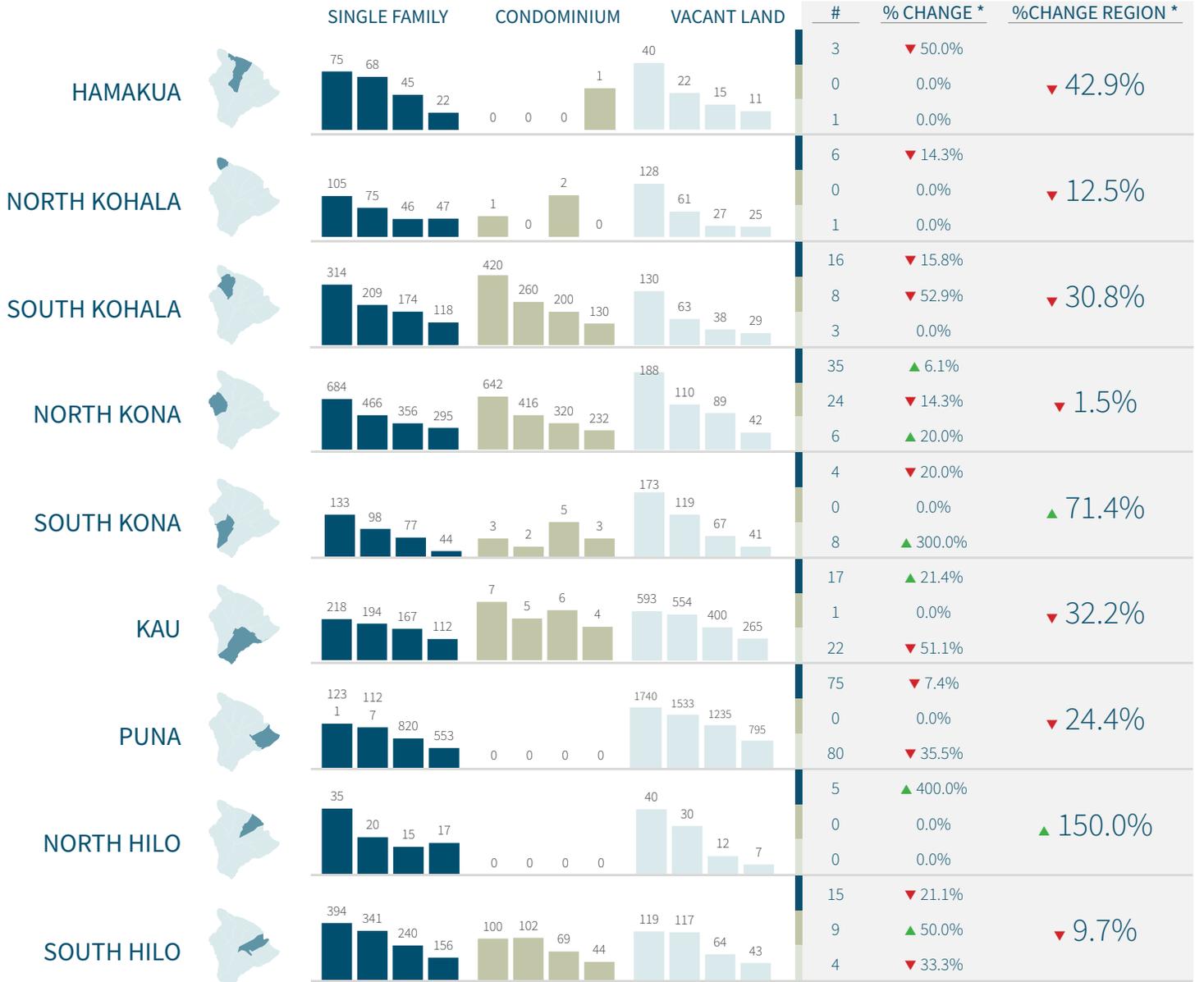
# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

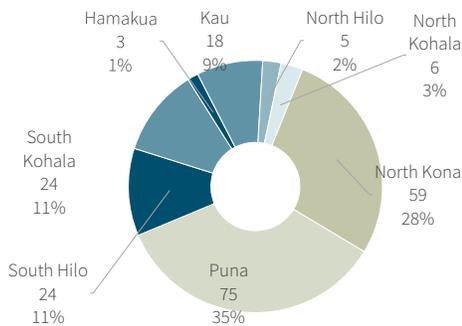
### MONTH



\*\*Year-over-year and current YTD shown

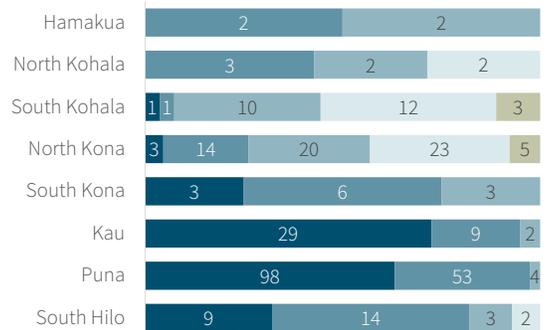
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year    ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	3 ▼	\$1.9 M ▼	\$680.0 K ▲	--	--	--	1 -	\$350.0 K ▼	\$350.0 K ▼
	North Kohala	6 ▼	\$5.5 M ▼	\$875.0 K ▼	--	--	--	1 -	\$315.0 K ▼	\$315.0 K ▼
WEST	South Kohala	16 ▼	\$25.7 M ▼	\$1.1 M ▲	8 ▼	\$12.3 M ▼	\$1.1 M ▲	3 -	\$3.4 M ▲	\$750.0 K ▲
	North Kona	35 ▲	\$75.4 M ▼	\$1.2 M ▼	24 ▼	\$16.8 M ▼	\$675.0 K ▲	6 ▲	\$10.5 M ▲	\$460.0 K ▼
	South Kona	4 ▼	\$2.4 M ▼	\$587.5 K ▼	--	--	--	8 ▲	\$2.6 M ▲	\$300.0 K ▲
SOUTH	Kau	17 ▲	\$5.7 M ▲	\$309.0 K ▼	1 -	\$419.0 K -	\$419.0 K -	22 ▼	\$1.4 M ▼	\$37.5 K ▲
	Puna	75 ▼	\$29.9 M ▲	\$396.0 K ▲	--	--	--	80 ▼	\$4.8 M ▼	\$50.0 K ▲
EAST	North Hilo	5 ▲	\$4.1 M ▲	\$625.0 K ▼	--	--	--	--	--	--
	South Hilo	15 ▼	\$9.9 M ▼	\$590.0 K ▲	9 ▲	\$2.2 M ▲	\$218.0 K ▼	4 ▼	\$1.7 M ▼	\$410.0 K ▲

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	50
HOVE	20
AINALOA	19
NANAWALE ESTATES SUBDIVISION	14
TIKI GARDENS	7
HAWAIIAN SHORES RECREATIONAL ESTATES	7
DISCOVERY HARBOUR	6
HAWAIIAN ACRES	6
HOVR	6
LEILANI ESTATES	6

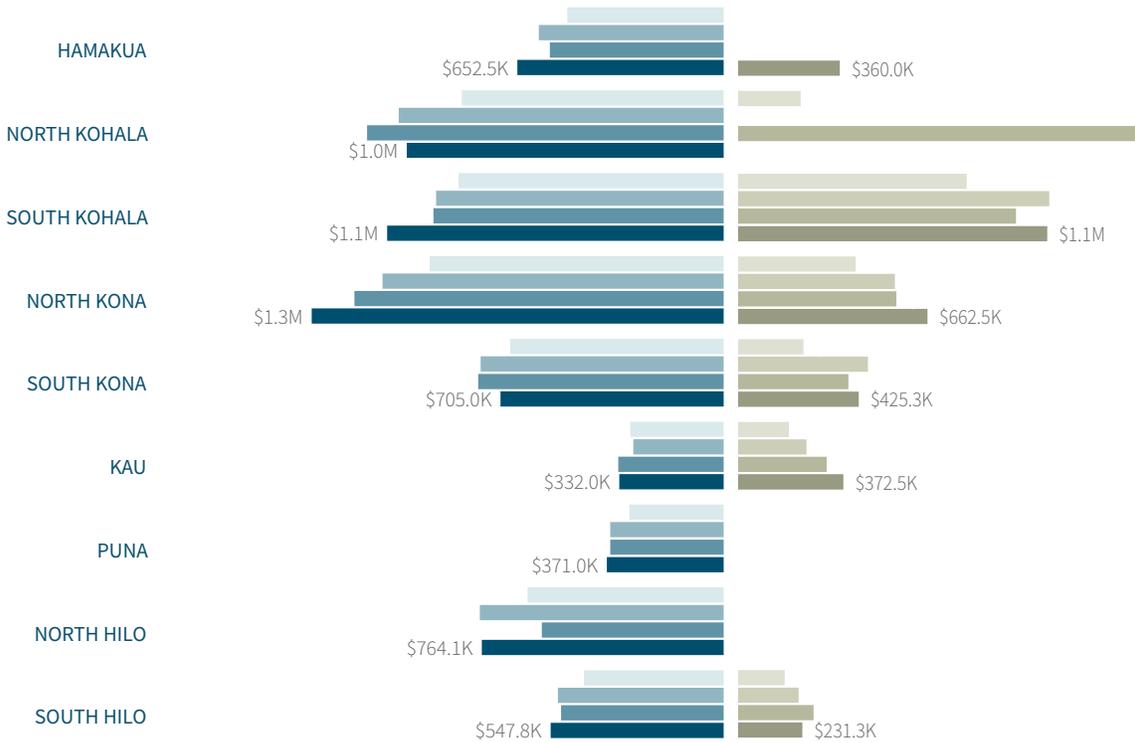
TOP CONDO	#
KANALOA AT KONA	2
ORCHID MANOR	2
OCEAN VIEW ESTATES	2
ALII VILLAS	2
WAIAKEA VILLAS	2
ALII LANI	2
CASA DE EMDEKO	1
FAIRWAY VILLAS AT WAIKOLOA BEACH RESORT	1
BAYSHORE TOWERS	1
COLONY I	1

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**1364**

↑ 2.9% VS. LAST YEAR

MEDIAN SALES PRICE

**\$548,500**

↑ 10.1% VS. LAST YEAR

TOTAL \$ OF SALES

**\$1,451,240,407**

↑ 31.2% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**414**

↓ 5.9% VS. LAST YEAR

MEDIAN SALES PRICE

**\$680,000**

↑ 15.0% VS. LAST YEAR

TOTAL \$ OF SALES

**\$491,492,610**

↑ 16.1% VS. LAST YEAR



### VACANT LAND

# OF SALES

**1258**

↓ 7.0% VS. LAST YEAR

MEDIAN SALES PRICE

**\$45,000**

↑ 12.5% VS. LAST YEAR

TOTAL \$ OF SALES

**\$231,194,919**

↓ 1.6% VS. LAST YEAR



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**TG**

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