TITLE GUARANTY
HAWAII

HAWAII

RESIDENTIAL SALES REPORT
AUGUST 2022

ISLAND SALES

Single Family | Condominium

AVERAGE LIST PRICE

Single Family	Condominium
$962.2 K	$946.7 K

AVERAGE SOLD PRICE

Single Family	Condominium
$947.8 K	$940.3 K

MAX SOLD PRICE

Single Family	Condominium
$16.7 M	$8.0 M

% OF LIST PRICE RECEIVED

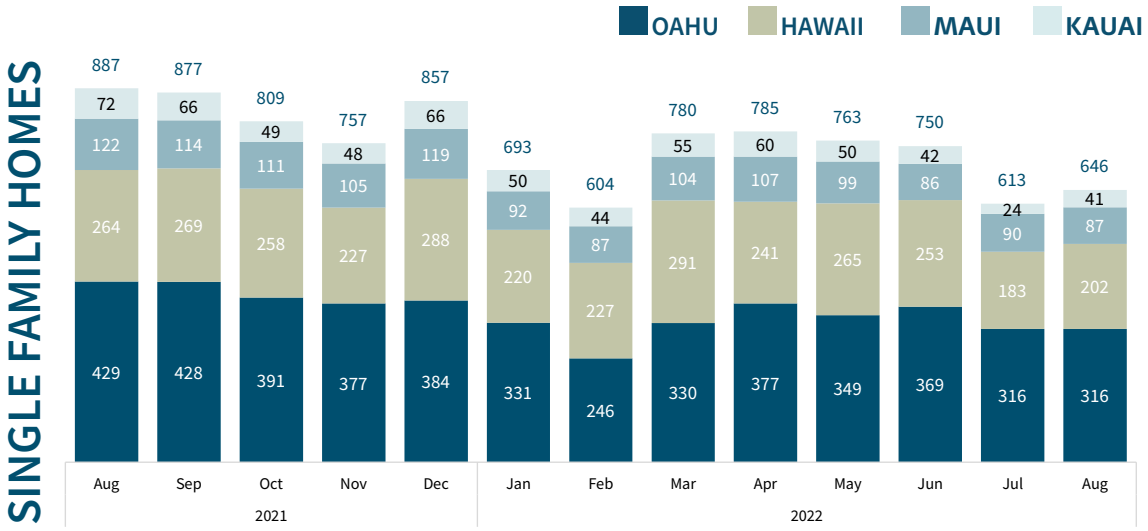
Single Family	Condominium
98.50%	99.32%

AVERAGE PRICE PER SQFT

Single Family	Condominium
$480.99	$772.42

AVERAGE DOM

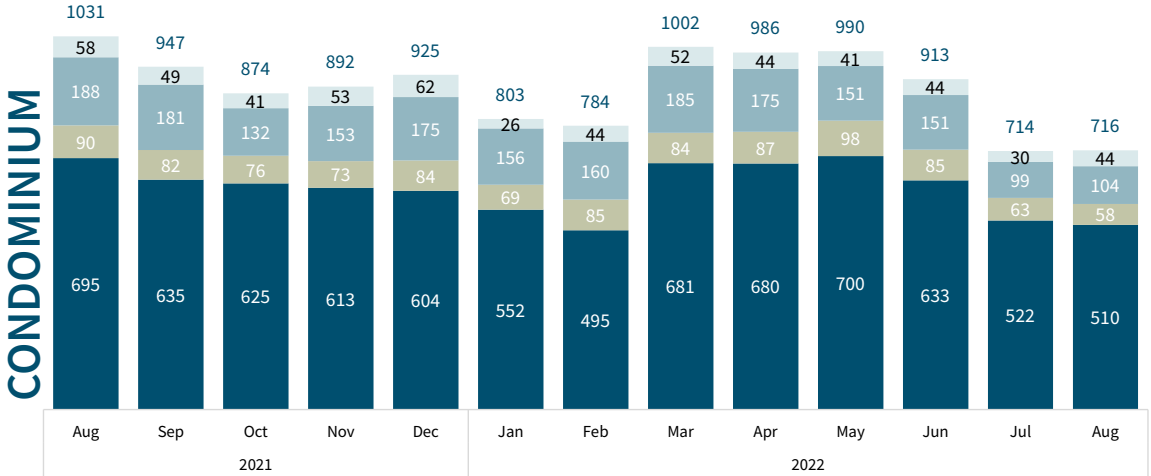
Single Family	Condominium
46	21



 # OF SALES
202
10.4% VS. LAST MONTH
23.5% VS. LAST YEAR

MEDIAN SALES PRICE
$483,725
6.3% VS. LAST MONTH
3.7% VS. LAST YEAR

TOTAL $ OF SALES
$191,449,491
66.7% VS. LAST MONTH
3.3% VS. LAST YEAR



 # OF SALES
58
7.9% VS. LAST MONTH
35.6% VS. LAST YEAR

MEDIAN SALES PRICE
$597,000
10.6% VS. LAST MONTH
32.7% VS. LAST YEAR

TOTAL $ OF SALES
$54,536,600
2.7% VS. LAST MONTH
28.1% VS. LAST YEAR

Information effective 09/01/2022

REGIONAL SALES
HAWAII

SALES COMPARISON

Single Family Condominium Vacant Land

YTD TREND**

	SINGLE FAMILY				CONDOMINIUM				VACANT LAND			
HAMAKUA	53	70	75	44	0	0	0	0	19	23	40	17
NORTH KOHALA	73	85	105	57	1	0	1	0	45	59	128	53
SOUTH KOHALA	275	279	314	157	301	276	420	218	60	86	130	51
NORTH KONA	554	608	684	340	463	399	642	329	117	133	188	78
SOUTH KONA	90	103	133	77	6	3	3	2	67	76	173	94
KAU	168	186	218	151	5	2	7	5	270	387	593	409
PUNA	861	958	1231	802	0	0	0	0	934	1124	1740	1170
NORTH HILO	21	28	35	13	0	0	0	0	11	10	40	24
SOUTH HILO	323	332	394	241	80	67	100	75	98	112	119	82

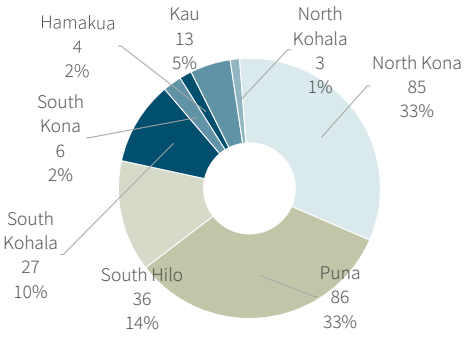
MONTH

	#	% CHANGE *	%CHANGE REGION *
HAMAKUA	4	▼ 20.0%	▲ 60.0%
	0	0.0%	
	4	0.0%	
NORTH KOHALA	3	▼ 50.0%	▼ 53.3%
	0	0.0%	
	4	▼ 55.6%	
SOUTH KOHALA	17	▼ 41.4%	▼ 50.0%
	10	▼ 58.3%	
	4	▼ 55.6%	
NORTH KONA	39	▼ 17.0%	▼ 20.5%
	46	▼ 9.8%	
	4	▼ 71.4%	
SOUTH KONA	6	▼ 62.5%	▼ 63.6%
	0	0.0%	
	6	▼ 64.7%	
KAU	13	▼ 31.6%	▼ 30.4%
	0	0.0%	
	35	▼ 28.6%	
PUNA	86	▼ 17.3%	▼ 16.7%
	0	0.0%	
	119	▼ 16.2%	
NORTH HILO	0	0.0%	0.0%
	0	0.0%	
	0	0.0%	
SOUTH HILO	34	0.0%	▼ 18.5%
	2	▼ 85.7%	
	17	0.0%	

**Year-over-year and current YTD shown

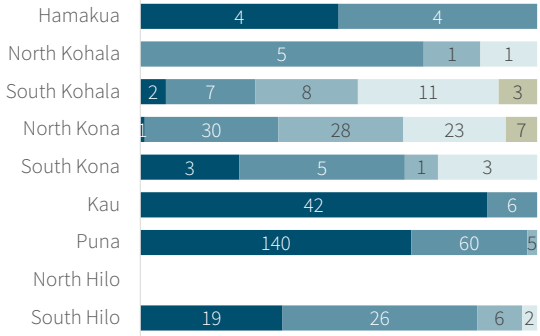
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



< $300K $300K - $649K $650K - $999K $1M - $2.9M $3M+

NEIGHBORHOOD SALES
HAWAII

NEIGHBORHOOD COMPARISON

▲▼ Increase/Decrease vs. Last Year ●- No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	$ AMT	MEDIAN	#	$ AMT	MEDIAN	#	$ AMT	MEDIAN
NORTH	Hamakua	4 ▼	$1.8 M ▼	$463.8 K ▼	– –	– –	– –	4 –	$1.1 M –	$205.0 K –
	North Kohala	3 ▼	$1.3 M ▼	$425.0 K ▼	– –	– –	– –	4 ▼	$3.3 M ▼	$625.0 K ▲
WEST	South Kohala	17 ▼	$43.0 M ▼	$1.1 M ▲	10 ▼	$10.1 M ▼	$692.5 K ▼	4 ▼	$1.5 M ▼	$347.5 K ▲
	North Kona	39 ▼	$82.9 M ▲	$1.1 M ▲	46 ▼	$44.2 M ▲	$604.5 K ▲	4 ▼	$4.5 M ▼	$720.0 K ▲
	South Kona	6 ▼	$5.4 M ▼	$1.0 M ▲	– –	– –	– –	6 ▼	$1.5 M ▼	$230.0 K ▲
SOUTH	Kau	13 ▼	$3.7 M ▼	$276.5 K ▼	– –	– –	– –	35 ▼	$2.0 M ▲	$30.0 K ▲
	Puna	86 ▼	$34.1 M ▼	$384.3 K ▲	– –	– –	– –	119 ▼	$5.8 M ▼	$34.5 K ▼
EAST	North Hilo									
	South Hilo	34 –	$19.2 M ▲	$480.5 K ▲	2 ▼	$195.0 K ▼	$97.5 K ▼	17 –	$5.1 M ▼	$230.0 K ▼

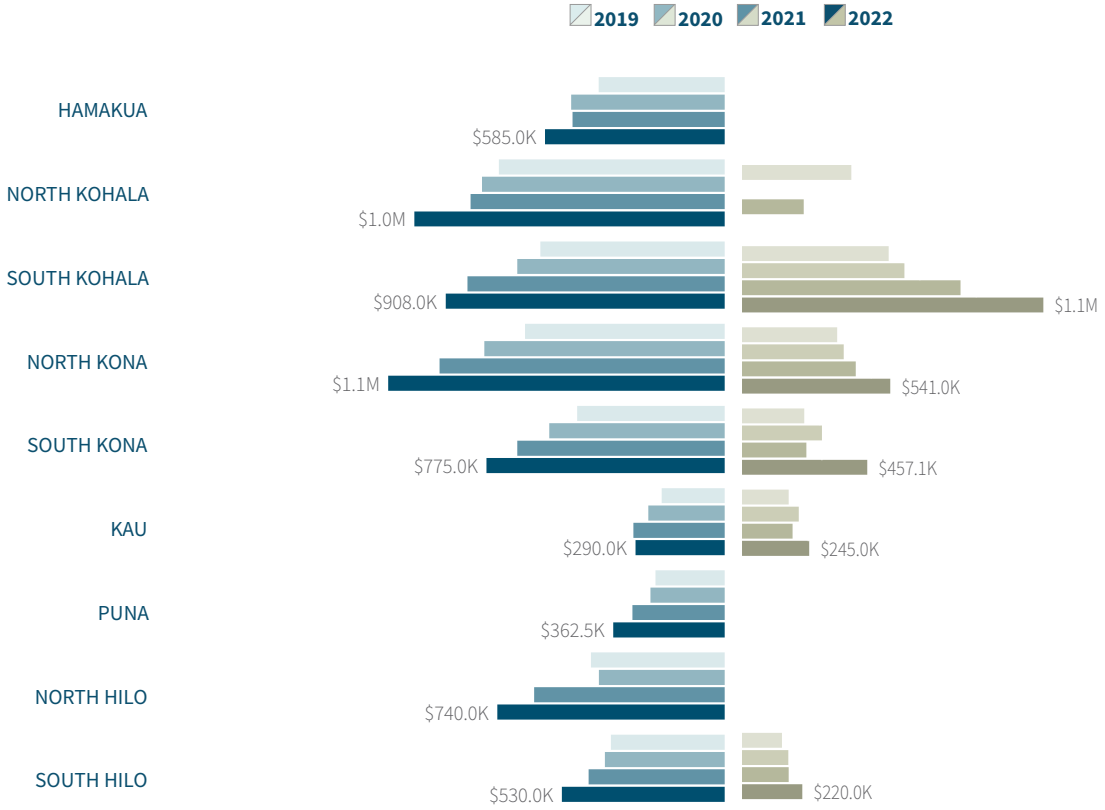
MONTHLY SALES HEAT MAP

TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	31
HOVE	27
AINALOA	21
HAWAIIAN ACRES	17
NANAWALE ESTATES SUBDIVISION	15
FERN FOREST VACATION ESTATES	15
ORCHID LAND ESTATES	12
ROYAL HAWAIIAN ESTATES	11
HAWAII'S EDEN ROC ESTATES	8
HAWAIIAN SHORES RECREATIONAL ESTATES	8

TOP CONDO	#
ALII LANI	6
KEAUHOU KONA SURF & RACQUET CLUB	3
KAILUA VILLAGE	3
COUNTRY CLUB VILLAS	3
ELIMA LANI CONDOMINIUMS	3
HOVE	3
KONA NALU	2
KONA BALI KAI	2
HILO TERRACE	2
HOVR	2

YEAR TO DATE
HAWAII

SINGLE FAMILY MEDIAN | CONDOMINIUM MEDIAN



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

 # OF SALES
1882
12.3% VS. LAST YEAR

MEDIAN SALES PRICE
$500,000
5.8% VS. LAST YEAR

TOTAL $ OF SALES
$1,618,660,801
17.3% VS. LAST YEAR

CONDOMINIUM

 # OF SALES
629
26.7% VS. LAST YEAR

MEDIAN SALES PRICE
$575,000
22.1% VS. LAST YEAR

TOTAL $ OF SALES
$640,222,042
2.9% VS. LAST YEAR

VACANT LAND

 # OF SALES
1978
11.4% VS. LAST YEAR

MEDIAN SALES PRICE
$47,500
21.8% VS. LAST YEAR

TOTAL $ OF SALES
$376,101,450
14.2% VS. LAST YEAR

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