



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT MARCH 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.0 M \$1.2 M

AVERAGE SOLD PRICE



\$984.0 K \$1.1 M

MAX SOLD PRICE



\$21.0 M \$5.7 M

% OF LIST PRICE RECEIVED



97.86% 98.32%

AVERAGE PRICE PER SQFT



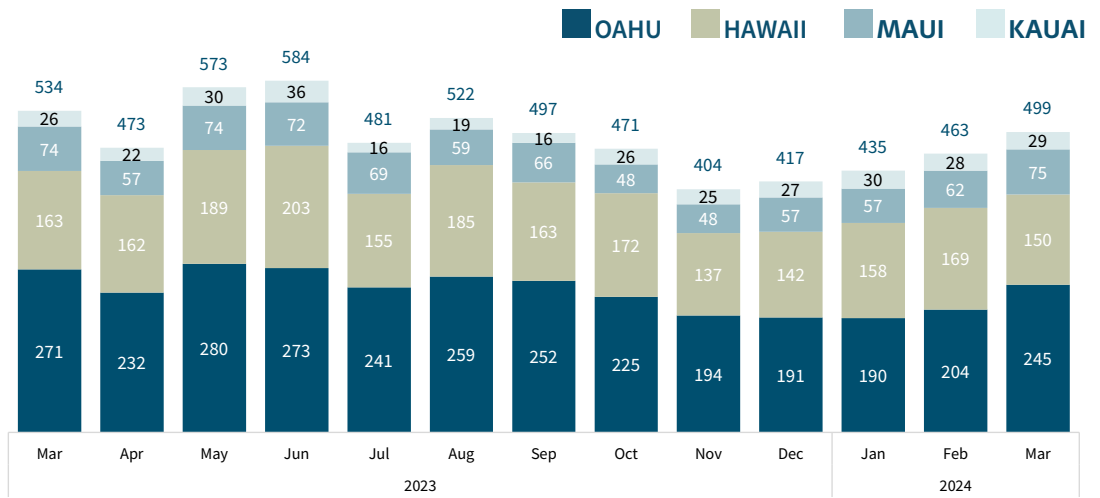
\$510.61 \$837.72

AVERAGE DOM



68 41

SINGLE FAMILY HOMES



OF SALES

150

11.2% vs. last month, 8.0% vs. last year

MEDIAN SALES PRICE

\$577,250

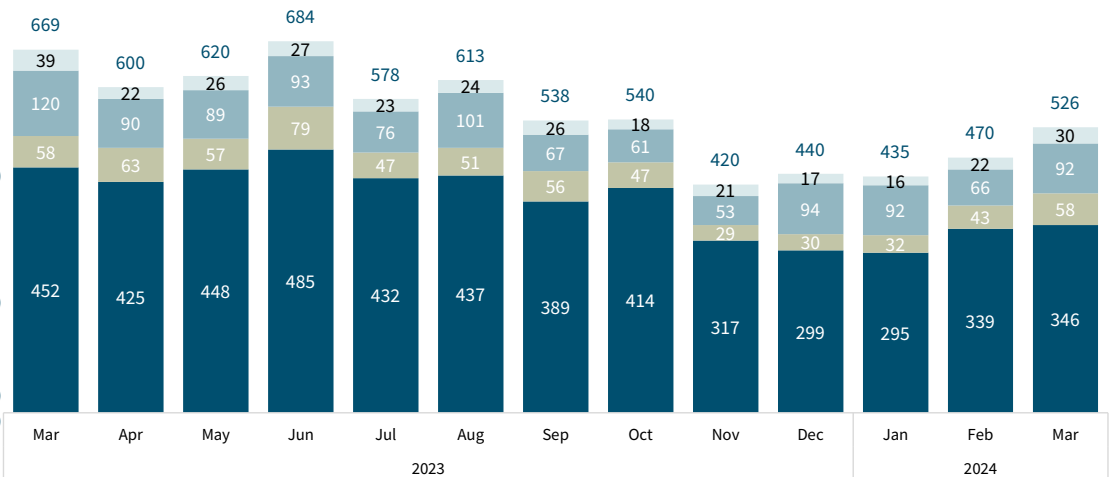
15.0% vs. last month, 5.0% vs. last year

TOTAL \$ OF SALES

\$147,601,935

30.4% vs. last month, 8.3% vs. last year

CONDOMINIUM



OF SALES

58

34.9% vs. last month, 0.0% vs. last year

MEDIAN SALES PRICE

\$672,500

1.8% vs. last month, 13.0% vs. last year

TOTAL \$ OF SALES

\$66,236,450

26.1% vs. last month, 19.6% vs. last year

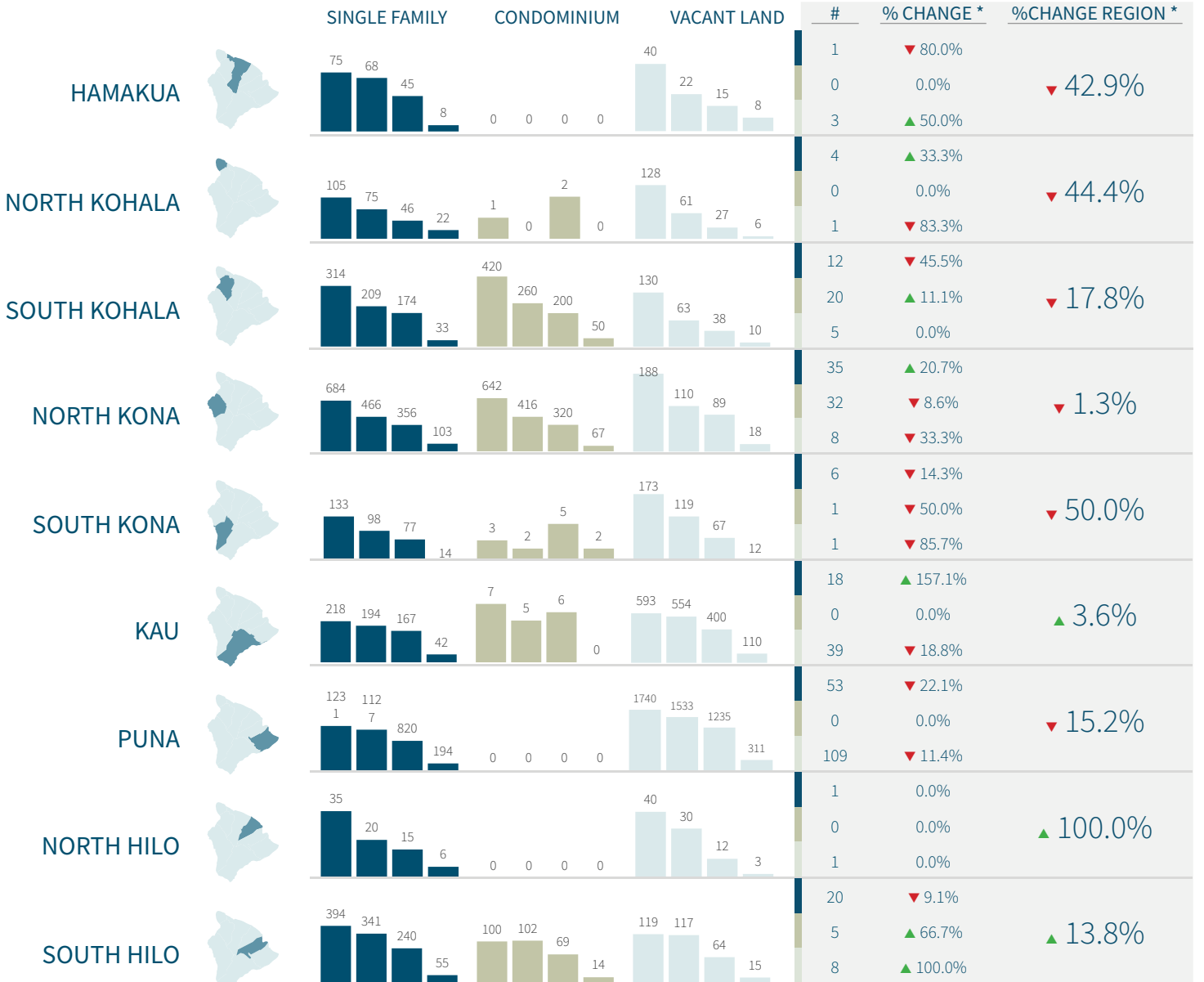
REGIONAL SALES HAWAII

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

YTD TREND**

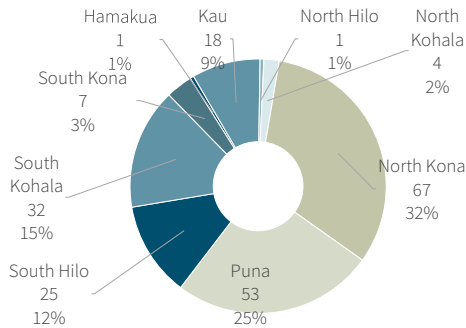
MONTH



**Year-over-year and current YTD shown

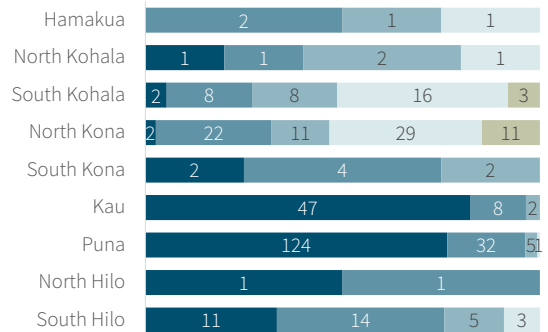
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

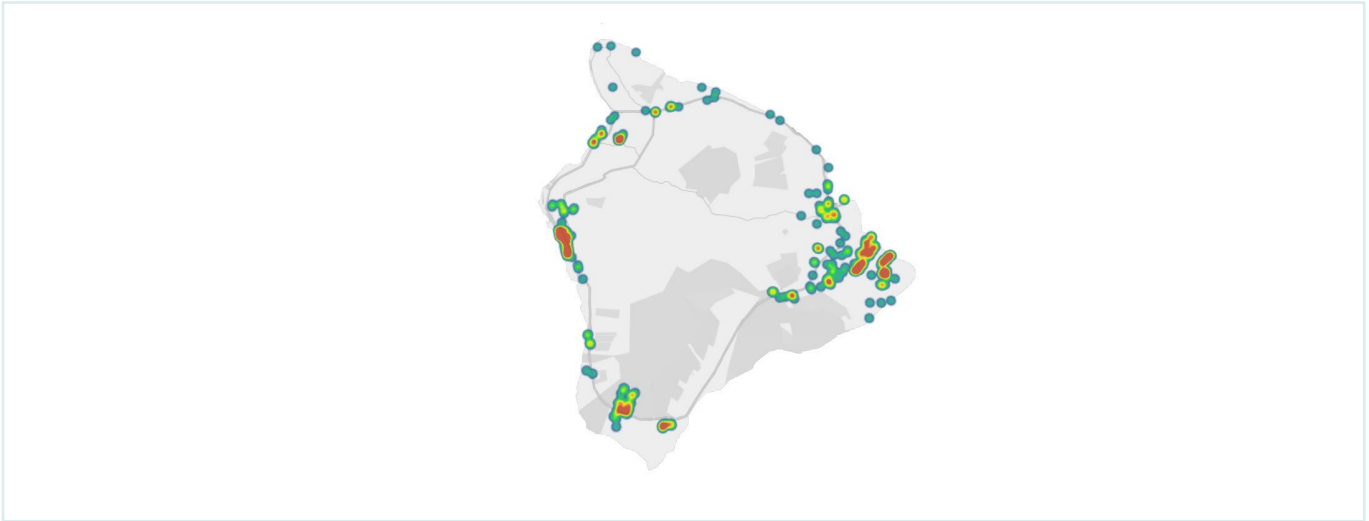
NEIGHBORHOOD SALES HAWAII

NEIGHBORHOOD COMPARISON

▲/▼ Increase/Decrease vs. Last Year ● \- No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	1 ▼	\$468.0 K ▼	\$468.0 K ▼	--	--	--	3 ▲	\$2.8 M ▲	\$750.0 K ▲
	North Kohala	4 ▲	\$3.9 M ▼	\$812.5 K ▼	--	--	--	1 ▼	\$375.0 K ▼	\$375.0 K ▼
WEST	South Kohala	12 ▼	\$33.1 M ▲	\$1.1 M ▲	20 ▲	\$32.9 M ▲	\$1.0 M ▲	5 -	\$3.9 M ▲	\$470.0 K ▲
	North Kona	35 ▲	\$65.4 M ▲	\$1.5 M ▲	32 ▼	\$31.8 M ▼	\$612.0 K ▲	8 ▼	\$15.9 M ▲	\$507.5 K ▼
	South Kona	6 ▼	\$3.2 M ▼	\$570.0 K ▼	1 ▼	\$410.0 K ▼	\$410.0 K ▼	1 ▼	\$105.0 K ▼	\$105.0 K ▼
SOUTH	Kau	18 ▲	\$6.5 M ▲	\$359.0 K ▲	--	--	--	39 ▼	\$1.4 M ▼	\$25.0 K ▼
	Puna	53 ▼	\$21.0 M ▼	\$360.0 K ▼	--	--	--	109 ▼	\$6.1 M ▼	\$40.0 K ▲
EAST	North Hilo	1 -	\$375.0 K -	\$375.0 K -	--	--	--	1 -	\$56.0 K ▼	\$56.0 K ▼
	South Hilo	20 ▼	\$13.6 M ▲	\$607.5 K ▲	5 ▲	\$1.1 M ▲	\$269.0 K ▲	8 ▲	\$2.3 M ▲	\$257.1 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HOVE	34
HAWAIIAN PARADISE PARK	33
NANAWALE ESTATES SUBDIVISION	18
AINALOA	18
HAWAIIAN ACRES	11
WAIKOLOA VILLAGE	9
HAWAIIAN PARKS SUBDIVISION	9
KAHULUI 1ST & 2ND	7
DISCOVERY HARBOUR	7
HAWAIIAN BEACHES SUBDIVISION	7

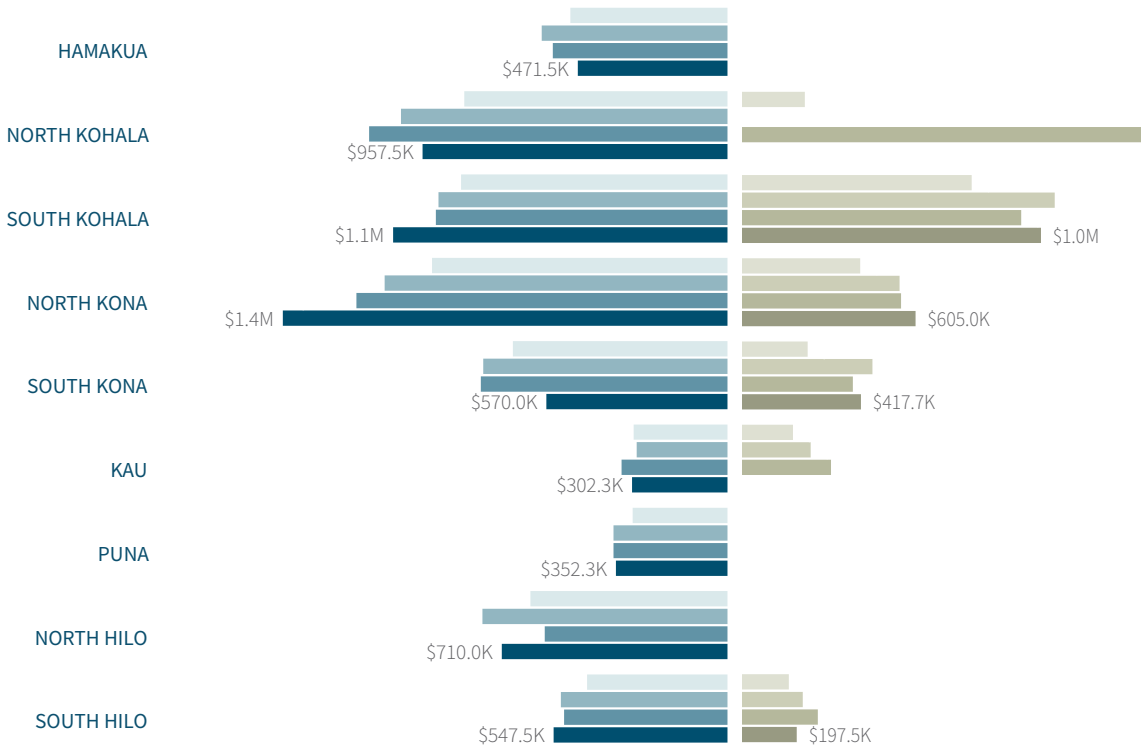
TOP CONDO	#
ALII VILLAS	4
OCEAN VIEW ESTATES	2
ALII LANI	2
HALE KEHAU	2
HILO LAGOON CENTRE	2
KEAUHOU AKAHI	2
KONA MANSIONS V	2
COUNTRY CLUB VILLAS	2
ALII COVE	2
FAIRWAY TERRACE	2

YEAR TO DATE HAWAII

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

477

↑ 10.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$515,000

↓ 0.5% VS. LAST YEAR

TOTAL \$ OF SALES

\$520,843,927

↑ 45.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

133

↓ 7.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$650,000

↑ 10.2% VS. LAST YEAR

TOTAL \$ OF SALES

\$143,073,040

↓ 3.1% VS. LAST YEAR



VACANT LAND

OF SALES

493

↑ 12.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$45,000

0.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$84,571,967

↑ 14.0% VS. LAST YEAR



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TG

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