



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT DECEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$941.0 K \$877.1 K

AVERAGE SOLD PRICE



\$912.5 K \$858.4 K

MAX SOLD PRICE



\$13.6 M \$6.4 M

% OF LIST PRICE RECEIVED



96.97% 97.87%

AVERAGE PRICE PER SQFT



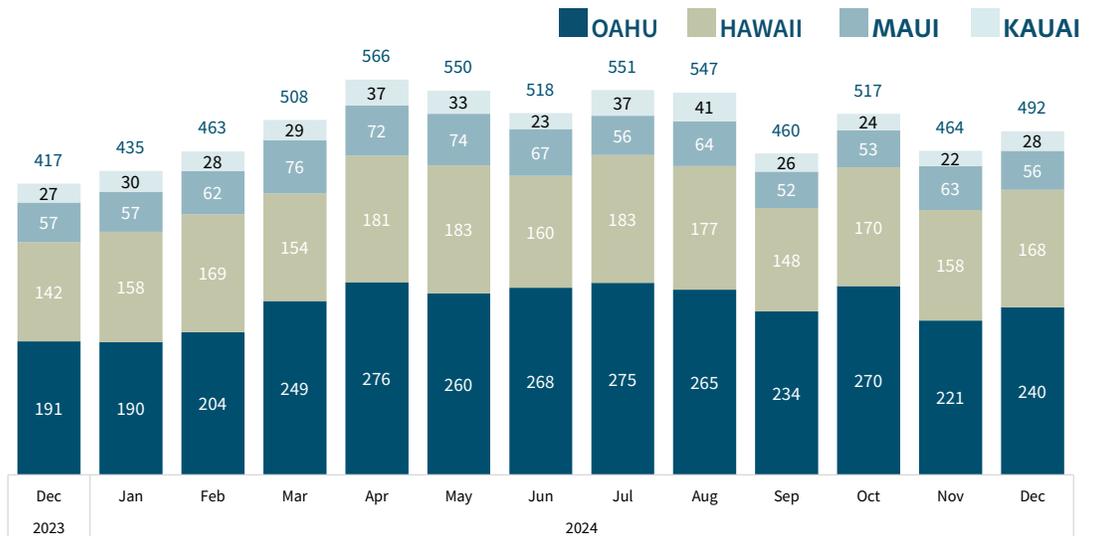
\$504.87 \$679.82

AVERAGE DOM



88 69

SINGLE FAMILY HOMES



# OF SALES

168

6.3% VS. LAST MONTH  
18.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$507,500

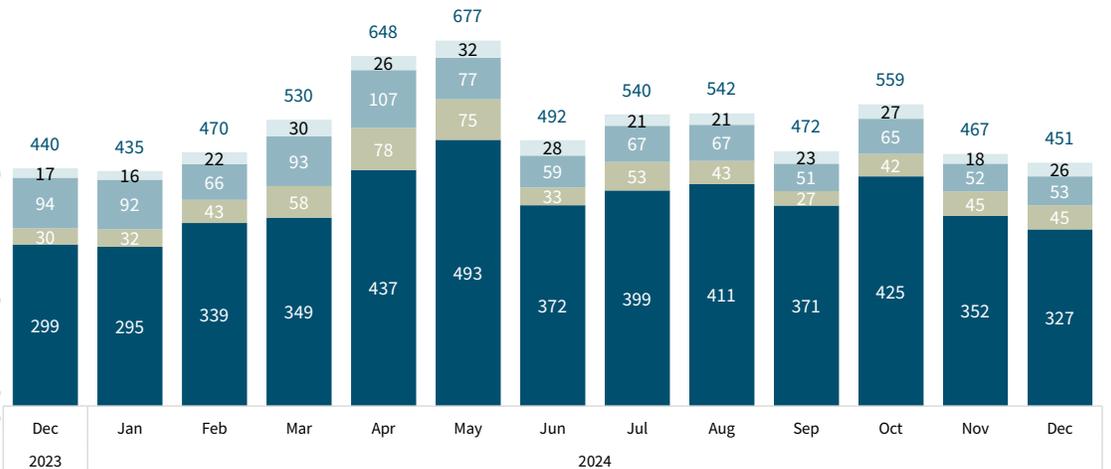
7.7% VS. LAST MONTH  
7.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$153,297,274

6.3% VS. LAST MONTH  
6.6% VS. LAST YEAR

CONDOMINIUM



# OF SALES

45

0.0% VS. LAST MONTH  
50.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$465,000

28.5% VS. LAST MONTH  
22.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$38,627,300

4.6% VS. LAST MONTH  
34.0% VS. LAST YEAR

# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

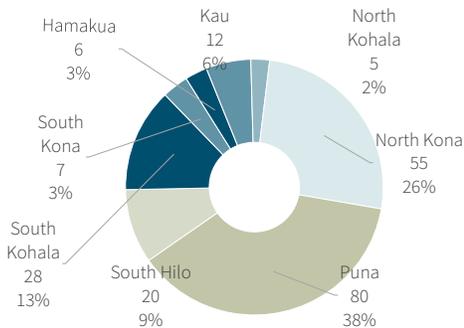
### MONTH



\*\*Year-over-year and current YTD shown

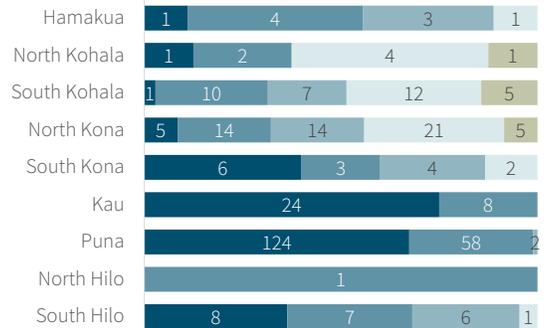
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

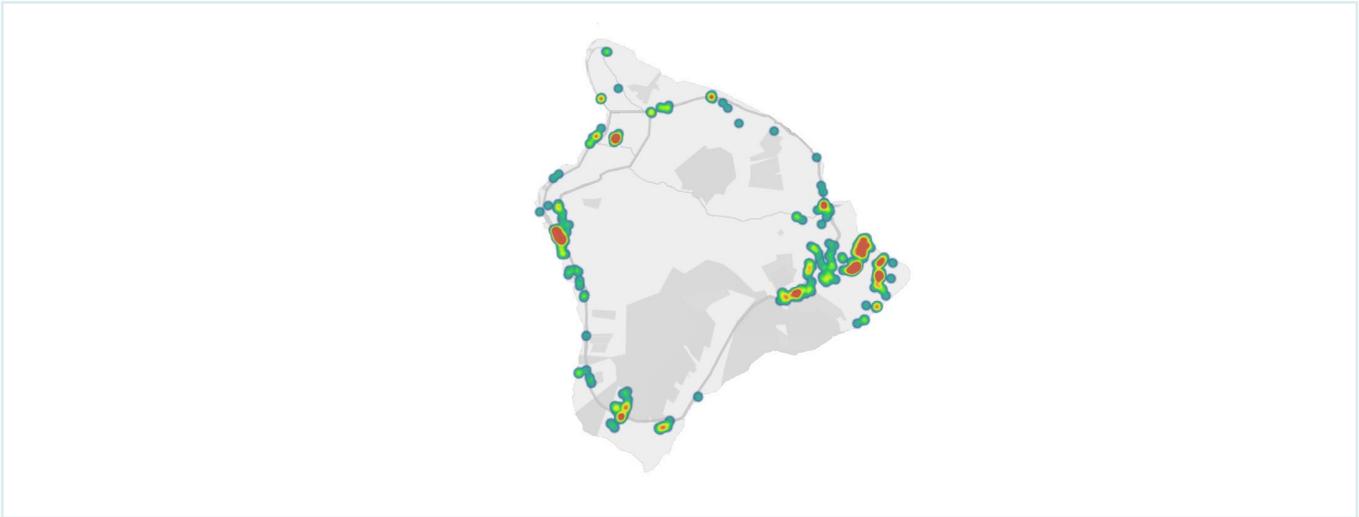
# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year    ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	6	\$5.5 M	\$742.5 K	--	--	--	3	\$1.1 M	\$450.0 K
	North Kohala	5	\$11.5 M	\$2.2 M	--	--	--	3	\$954.0 K	\$315.0 K
WEST	South Kohala	14	\$20.6 M	\$1.1 M	14	\$19.9 M	\$855.0 K	7	\$8.8 M	\$540.0 K
	North Kona	32	\$66.1 M	\$1.4 M	23	\$17.1 M	\$464.0 K	4	\$13.7 M	\$2.6 M
	South Kona	7	\$8.0 M	\$960.0 K	--	--	--	8	\$1.7 M	\$155.0 K
SOUTH	Kau	11	\$3.6 M	\$325.0 K	1	\$325.0 K	\$325.0 K	20	\$693.5 K	\$30.0 K
	Puna	80	\$28.7 M	\$362.5 K	--	--	--	104	\$7.3 M	\$44.0 K
EAST	North Hilo	--	--	--	--	--	--	1	\$340.0 K	\$340.0 K
	South Hilo	13	\$9.3 M	\$604.0 K	7	\$1.3 M	\$185.0 K	2	\$825.0 K	\$412.5 K

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	31
AINALOA	25
NANAWALE ESTATES SUBDIVISION	19
HOVE	16
HAWAIIAN ACRES	14
ROYAL HAWAIIAN ESTATES	12
WAIKOLOA VILLAGE	11
FERN FOREST VACATION ESTATES	8
HOVR	7
LEILANI ESTATES	7

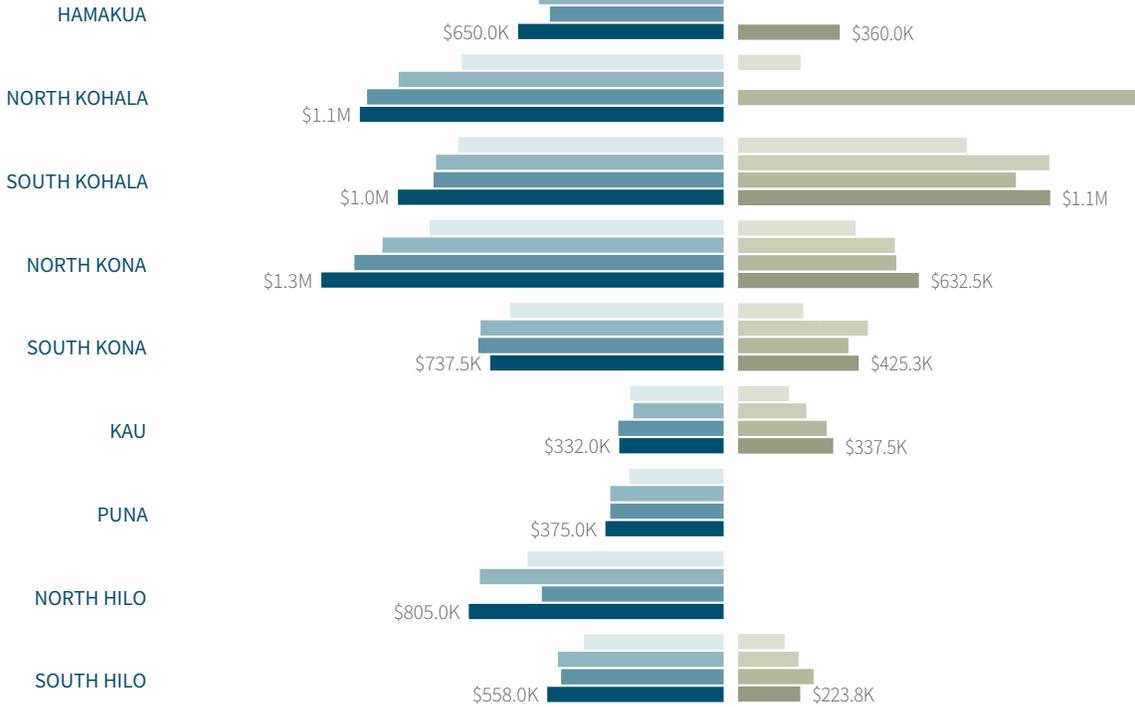
TOP CONDO	#
KONA ISLANDER INN	3
MAKANA KAI AT WEHILANI - PH I	3
HILO TERRACE	3
LIONA KONA	2
WAIKOLOA VILLAS PH I & II	2
FAIRWAY VILLAS AT WAIKOLOA BEACH RESORT	2
KAMANI TREES	2
FAIRWAYS AT MAUNA LANI	2
ALII VILLAS	2
270 ULULANI	1

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**2009**

↑ 3.6% VS. LAST YEAR

MEDIAN SALES PRICE

**\$545,000**

↑ 6.9% VS. LAST YEAR

TOTAL \$ OF SALES

**\$2,006,061,956**

↑ 22.3% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**574**

↓ 4.7% VS. LAST YEAR

MEDIAN SALES PRICE

**\$649,500**

↑ 11.9% VS. LAST YEAR

TOTAL \$ OF SALES

**\$640,721,858**

↑ 14.3% VS. LAST YEAR



### VACANT LAND

# OF SALES

**1828**

↓ 6.1% VS. LAST YEAR

MEDIAN SALES PRICE

**\$47,000**

↑ 11.1% VS. LAST YEAR

TOTAL \$ OF SALES

**\$354,345,160**

↑ 15.9% VS. LAST YEAR



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**TG**

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