



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT NOVEMBER 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$958.1 K \$912.0 K

AVERAGE SOLD PRICE



\$928.1 K \$899.5 K

MAX SOLD PRICE



\$16.0 M \$4.8 M

% OF LIST PRICE RECEIVED



96.87% 98.63%

AVERAGE PRICE PER SQFT



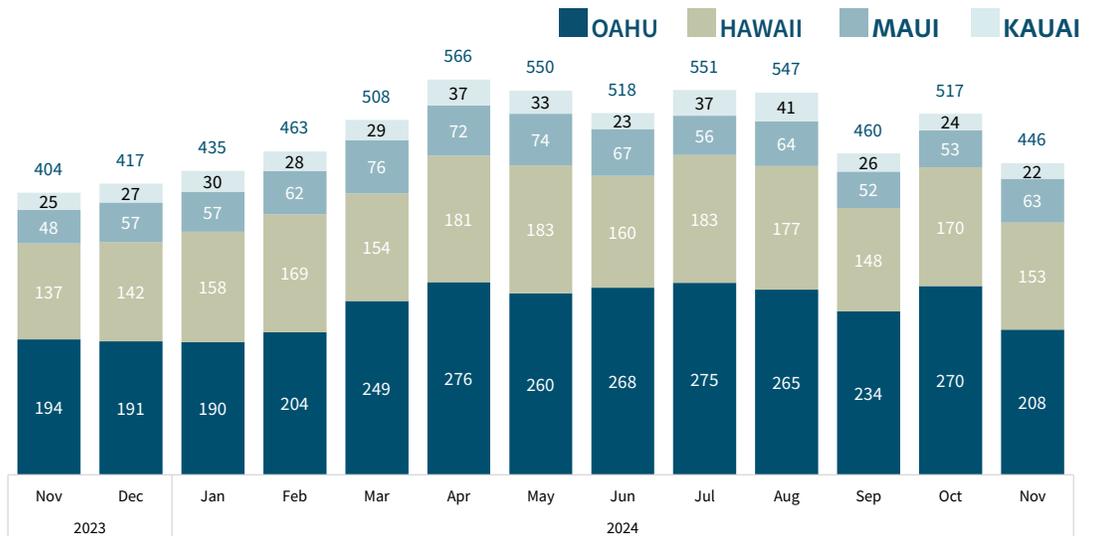
\$477.35 \$745.88

AVERAGE DOM



74 60

SINGLE FAMILY HOMES



2023 # OF SALES

153

10.0% VS. LAST MONTH  
11.7% VS. LAST YEAR

2024 MEDIAN SALES PRICE

\$550,000

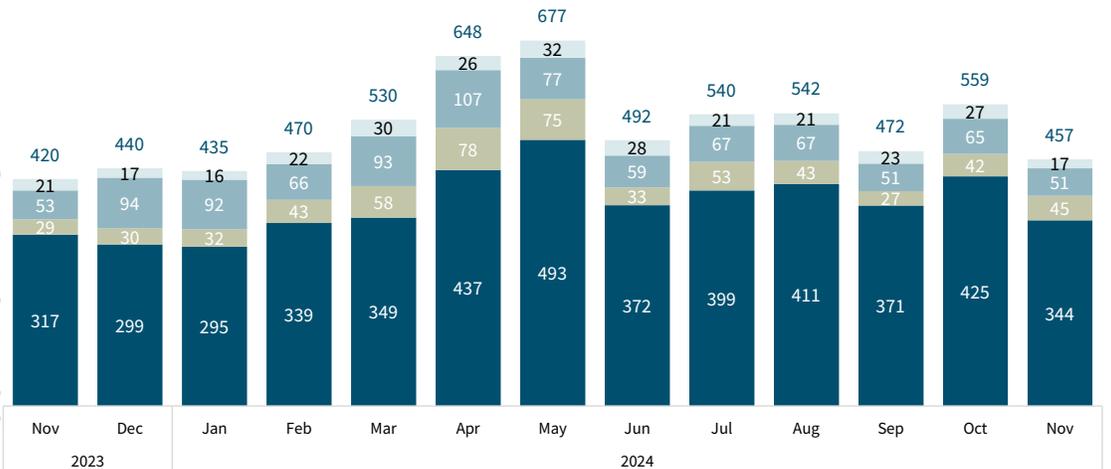
0.9% VS. LAST MONTH  
10.2% VS. LAST YEAR

TOTAL \$ OF SALES

\$141,998,900

9.2% VS. LAST MONTH  
17.4% VS. LAST YEAR

CONDOMINIUM



# OF SALES

45

7.1% VS. LAST MONTH  
55.2% VS. LAST YEAR

MEDIAN SALES PRICE

\$650,000

6.6% VS. LAST MONTH  
20.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$40,478,500

6.2% VS. LAST MONTH  
85.2% VS. LAST YEAR

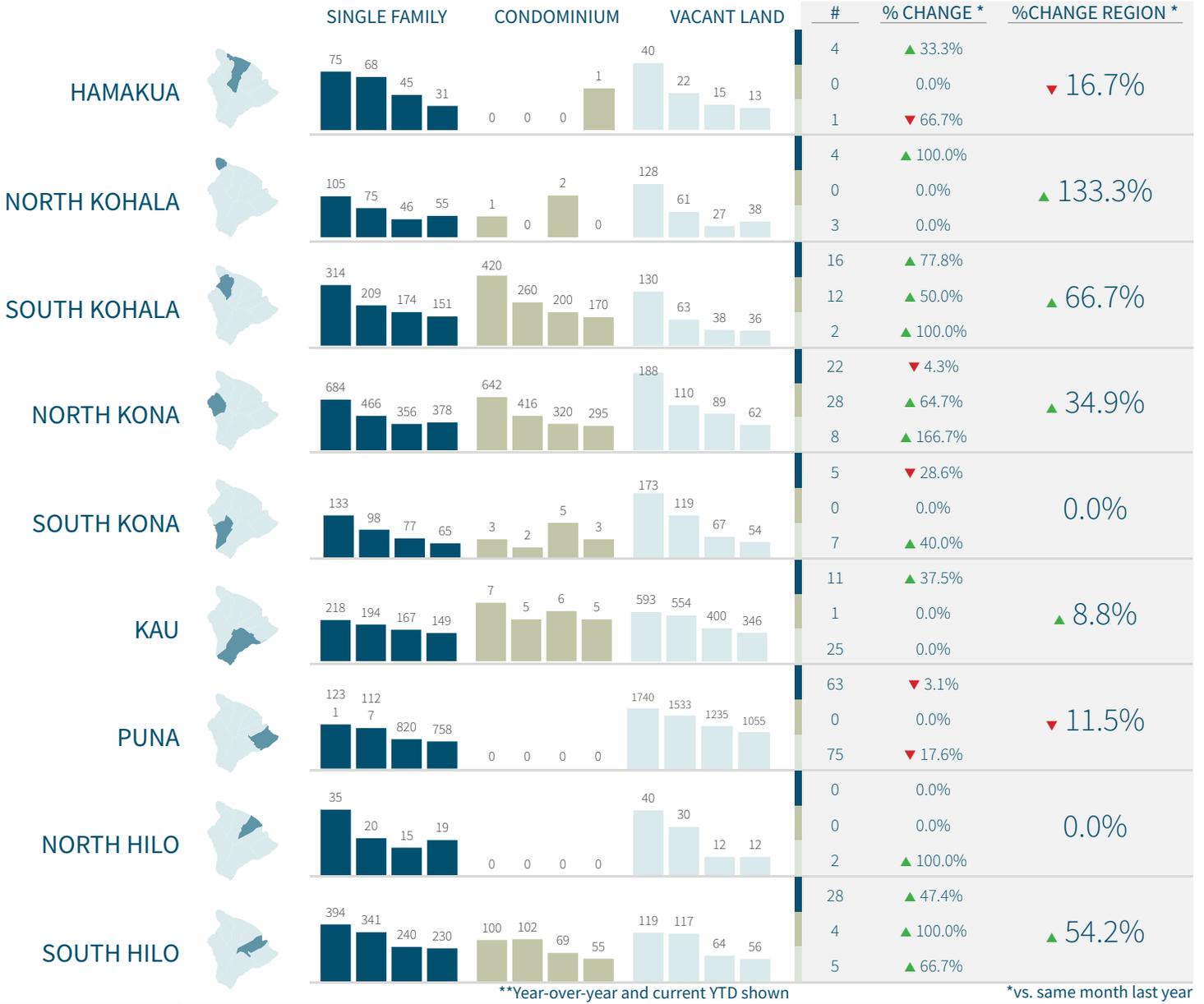
# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

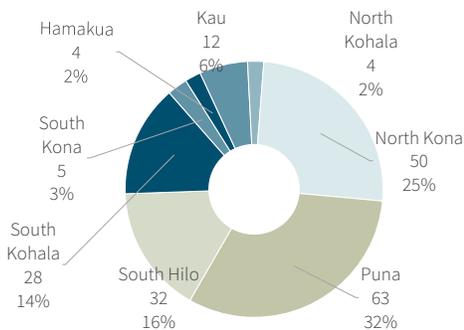
### MONTH



\*\*Year-over-year and current YTD shown

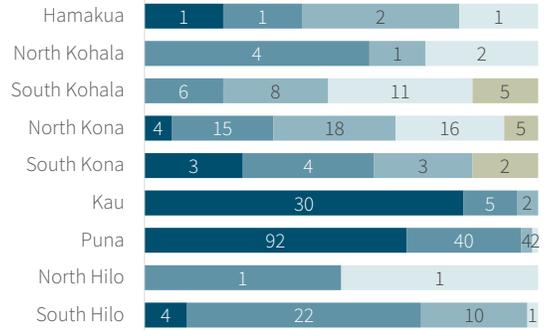
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

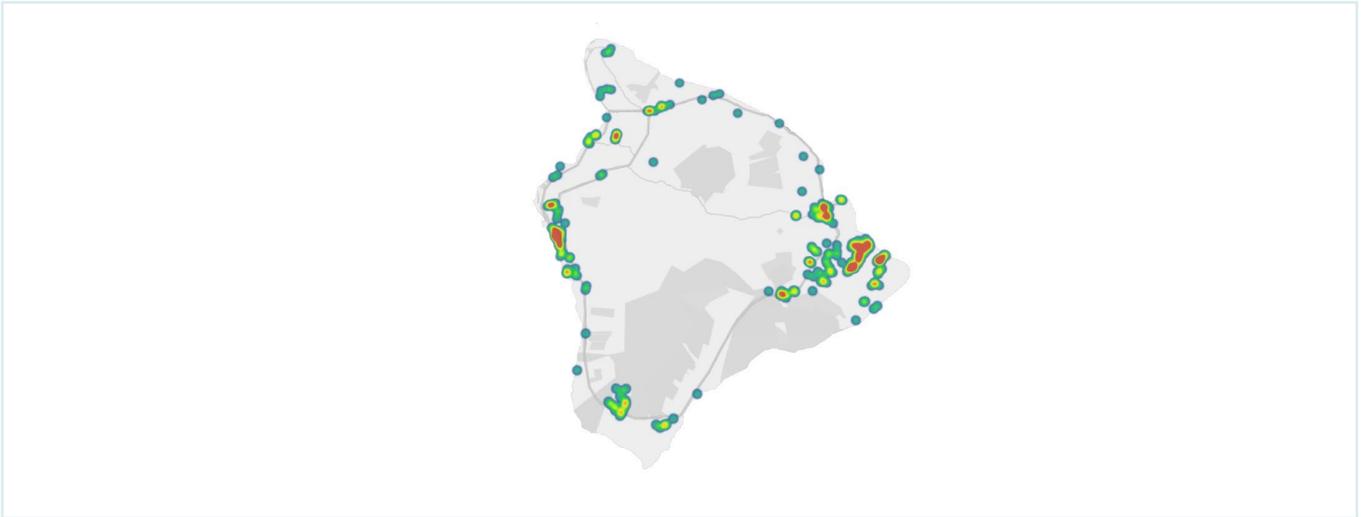
# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year    ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	4 ▲	\$2.4 M ▲	\$645.0 K ▲	--	--	--	1 ▼	\$1.1 M ▲	\$1.1 M ▲
	North Kohala	4 ▲	\$4.7 M ▲	\$1.2 M ▼	--	--	--	3 -	\$1.3 M -	\$445.0 K -
WEST	South Kohala	16 ▲	\$21.9 M ▲	\$922.5 K ▼	12 ▲	\$22.1 M ▲	\$1.3 M ▲	2 ▲	\$5.1 M ▲	\$2.5 M ▲
	North Kona	22 ▼	\$48.0 M ▼	\$1.3 M ▲	28 ▲	\$16.4 M ▲	\$570.0 K ▲	8 ▲	\$15.2 M ▲	\$702.5 K ▲
	South Kona	5 ▼	\$16.1 M ▲	\$915.0 K ▲	--	--	--	7 ▲	\$2.4 M ▲	\$400.0 K ▲
SOUTH	Kau	11 ▲	\$4.4 M ▲	\$390.0 K ▲	1 -	\$280.0 K ▼	\$280.0 K ▼	25 -	\$927.9 K ▼	\$23.0 K ▼
	Puna	63 ▼	\$27.1 M ▲	\$380.0 K ▲	--	--	--	75 ▼	\$4.2 M ▼	\$37.9 K ▲
EAST	North Hilo	--	--	--	--	--	--	2 ▲	\$1.6 M ▲	\$812.5 K ▲
	South Hilo	28 ▲	\$17.4 M ▲	\$555.5 K ▲	4 ▲	\$1.7 M ▲	\$422.5 K ▲	5 ▲	\$1.9 M ▲	\$380.0 K ▲

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	36
HOVE	24
AINALOA	13
HAWAIIAN ACRES	9
HAWAIIAN PARKS SUBDIVISION	8
HAWAII'S EDEN ROC ESTATES	7
LEILANI ESTATES	6
FERN FOREST VACATION ESTATES	6
HAWAIIAN SHORES RECREATIONAL ESTATES	6
FERN ACRES	6

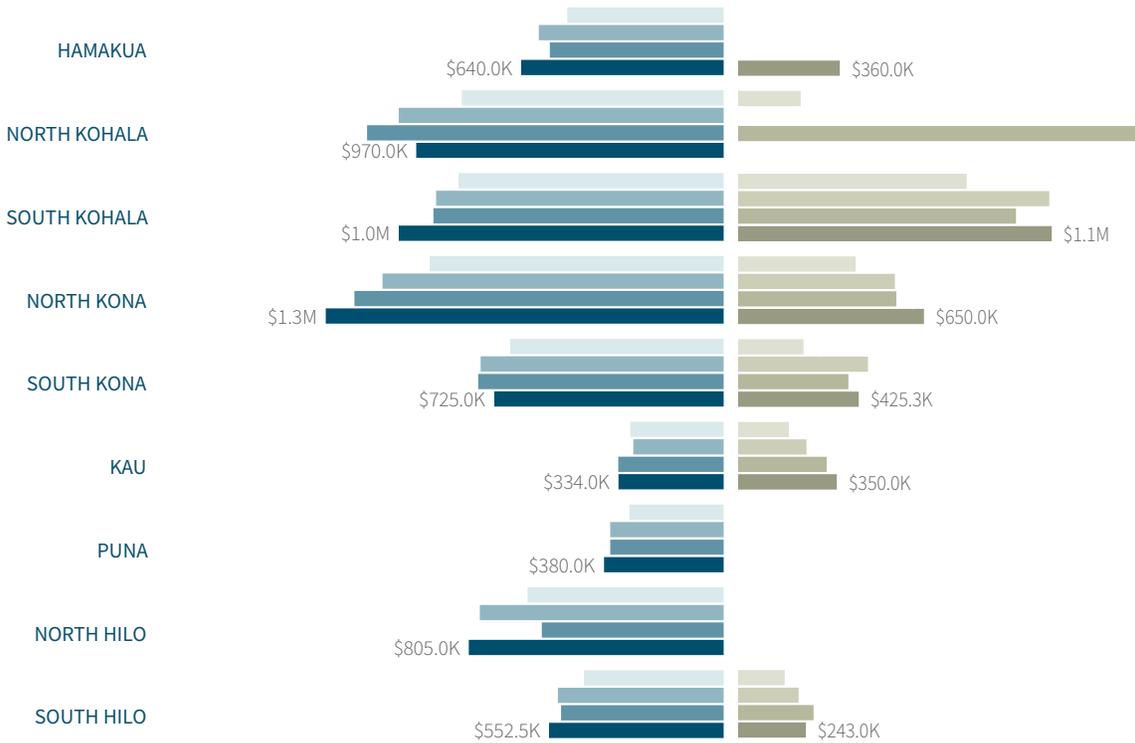
TOP CONDO	#
ALII LANI	3
ALII VILLAS	2
PINES AT KAILUA-KONA II	2
KONA SEA RIDGE	2
KONA BALI KAI	2
SEASCAPE CONDOMINIUM	2
VILLAGES AT MAUNA LANI	2
KONA KAI	2
KONA BY THE SEA	2
ALII PARK PLACE	1

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**1836**

↑ 2.1% VS. LAST YEAR

MEDIAN SALES PRICE

**\$550,000**

↑ 10.0% VS. LAST YEAR

TOTAL \$ OF SALES

**\$1,850,578,682**

↑ 23.6% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**529**

↓ 7.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$650,000**

↑ 12.1% VS. LAST YEAR

TOTAL \$ OF SALES

**\$602,094,558**

↑ 13.2% VS. LAST YEAR



### VACANT LAND

# OF SALES

**1672**

↓ 7.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$46,750**

↑ 11.3% VS. LAST YEAR

TOTAL \$ OF SALES

**\$318,851,857**

↑ 12.3% VS. LAST YEAR



**BRIANNA SERIKAKU**

Account Manager

North & West Hawaii

(808) 987-4055

bserikaku@tghawaii.com

**TG**

TITLE GUARANTY  
HAWAII

www.tghawaii.com