



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT JANUARY 2025

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.0 M \$1.7 M

AVERAGE SOLD PRICE



\$1.0 M \$1.6 M

MAX SOLD PRICE



\$14.7 M \$10.3 M

% OF LIST PRICE RECEIVED



96.52% 96.03%

AVERAGE PRICE PER SQFT



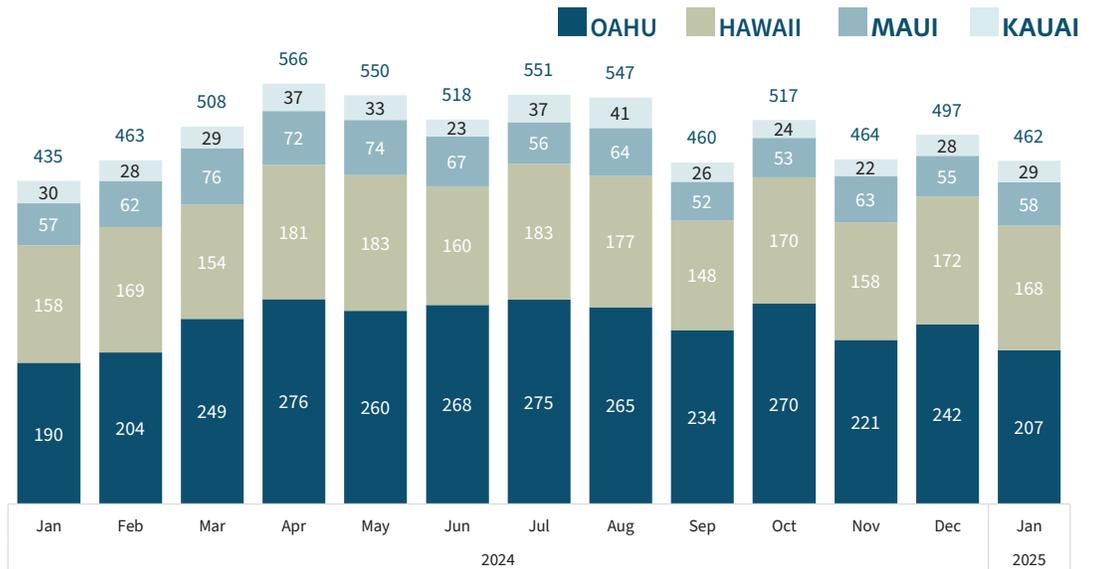
\$517.17 \$1,019.53

AVERAGE DOM



60 77

SINGLE FAMILY HOMES



# OF SALES

168

↓ 2.3% VS. LAST MONTH  
↑ 6.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$595,500

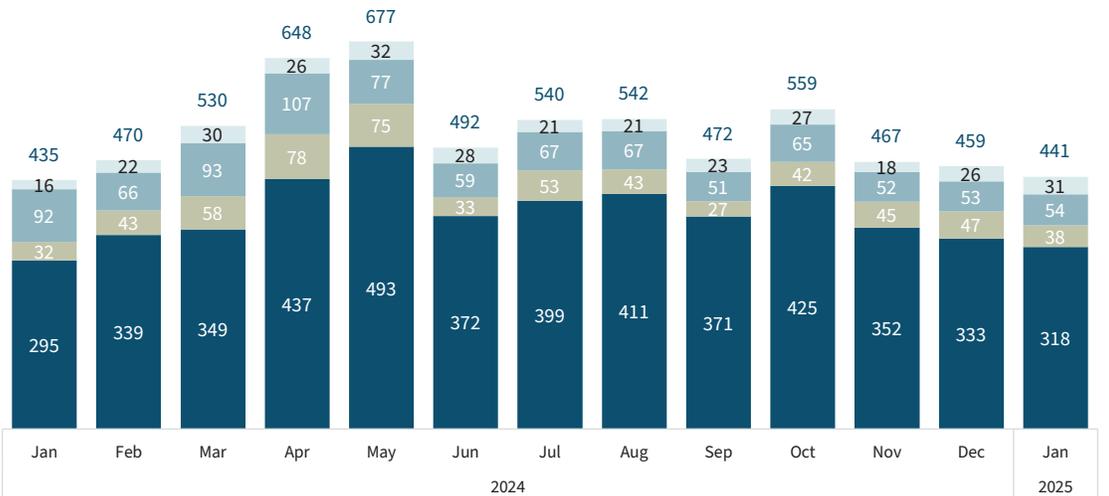
↑ 18.5% VS. LAST MONTH  
↑ 19.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$169,726,541

↑ 8.6% VS. LAST MONTH  
↑ 5.4% VS. LAST YEAR

CONDOMINIUM



# OF SALES

38

↓ 19.1% VS. LAST MONTH  
↑ 18.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$689,500

↑ 48.6% VS. LAST MONTH  
↑ 13.3% VS. LAST YEAR

TOTAL \$ OF SALES

\$61,905,263

↑ 58.0% VS. LAST MONTH  
↑ 154.5% VS. LAST YEAR

# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

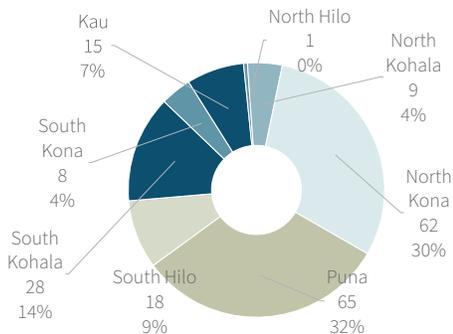
### MONTH



\*\*Year-over-year and current YTD shown

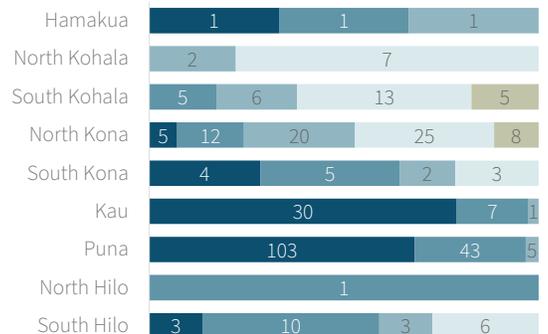
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	--	--	--	--	--	--	3	\$1.4 M ▼	\$450.0 K ▼
	North Kohala	9	\$14.9 M ▲	\$1.3 M ▲	--	--	--	--	--	--
WEST	South Kohala	16	\$35.3 M ▲	\$1.1 M ▲	12	\$21.4 M ▲	\$1.1 M ▲	1	\$5.1 M ▲	\$5.1 M ▲
	North Kona	38	\$69.1 M ▼	\$1.3 M ▼	24	\$40.1 M ▲	\$665.0 K ▲	8	\$6.2 M ▼	\$577.5 K ▼
	South Kona	8	\$6.7 M ▲	\$800.0 K ▲	--	--	--	6	\$1.6 M ▲	\$221.1 K ▲
SOUTH	Kau	15	\$4.8 M ▲	\$307.0 K ▼	--	--	--	23	\$693.3 K ▼	\$16.0 K ▼
	Puna	65	\$24.9 M ▼	\$385.0 K ▲	--	--	--	86	\$5.0 M ▼	\$40.8 K ▲
EAST	North Hilo	1	\$595.0 K ▼	\$595.0 K ▼	--	--	--	--	--	--
	South Hilo	16	\$13.5 M ▲	\$627.5 K ▲	2	\$416.0 K ▼	\$208.0 K ▲	4	\$1.9 M ▲	\$542.5 K ▲

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HOVE	27
HAWAIIAN PARADISE PARK	26
NANAWALE ESTATES SUBDIVISION	16
AINALOA	15
HAWAIIAN ACRES	13
ROYAL HAWAIIAN ESTATES	11
FERN ACRES	9
WAIKOLOA BEACH RESORT	6
HAWAIIAN SHORES RECREATIONAL ESTATES	6
OHIA ESTATES	5

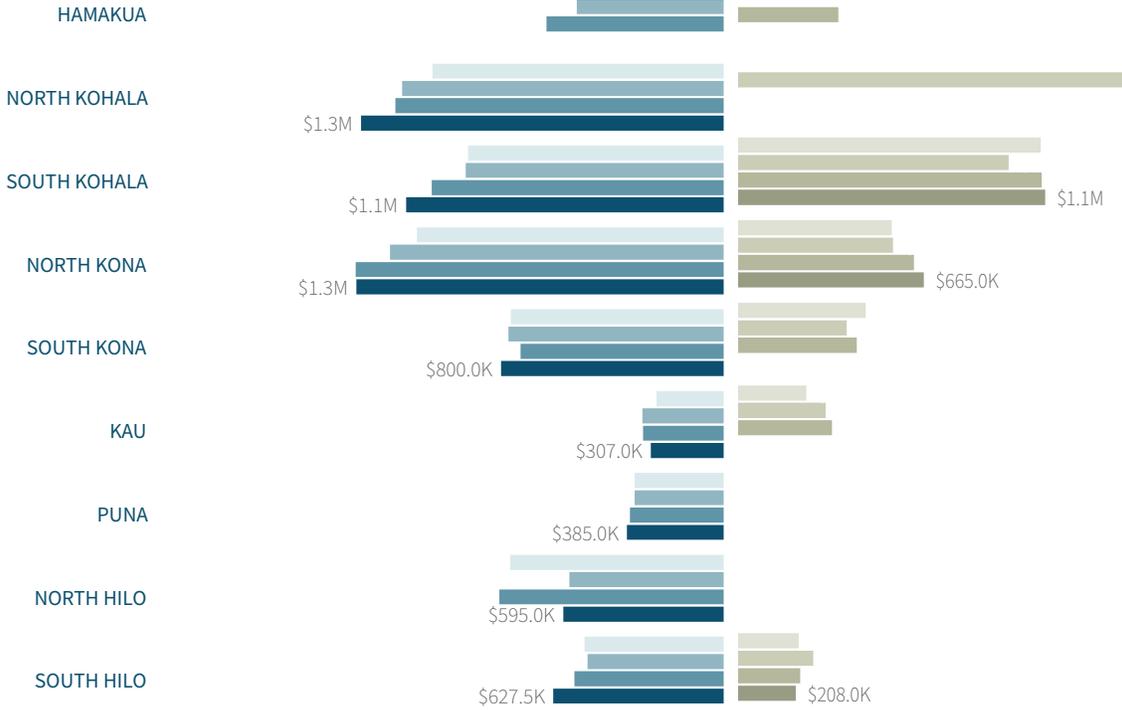
TOP CONDO	#
HALII KAI	2
KONA BALI KAI	2
HILO LAGOON CENTRE	2
FAIRWAY TERRACE	2
KONA MAGIC SANDS	2
KONA SEA RIDGE	2
ALII LANI	2
ELEMAKULE III	1
ALII PARK PLACE	1
FAIRWAY VILLAS AT WAIKOLOA BEACH RESORT	1

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2022 2023 2024 2025



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**168**

⬆️ **6.3%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$595,500**

⬆️ **19.3%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$169,726,541**

⬆️ **5.4%** VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**38**

⬆️ **18.8%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$689,500**

⬆️ **13.3%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$61,905,263**

⬆️ **154.5%** VS. LAST YEAR



### VACANT LAND

# OF SALES

**131**

⬆️ **10.9%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$45,000**

⬆️ **1.1%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$21,873,737**

⬆️ **23.2%** VS. LAST YEAR



**BRIANNA SERIKAKU**

Account Manager

North & West Hawaii

(808) 987-4055

bserikaku@tghawaii.com

**TG**

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www.tghawaii.com