



TITLE GUARANTY HAWAII

MAUI

RESIDENTIAL SALES REPORT 2024 YEAR END

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.9 M \$1.5 M

AVERAGE SOLD PRICE



\$1.8 M \$1.4 M

MAX SOLD PRICE



\$38.5 M \$22.0 M

% OF LIST PRICE RECEIVED



96.24% 96.88%

AVERAGE PRICE PER SQFT



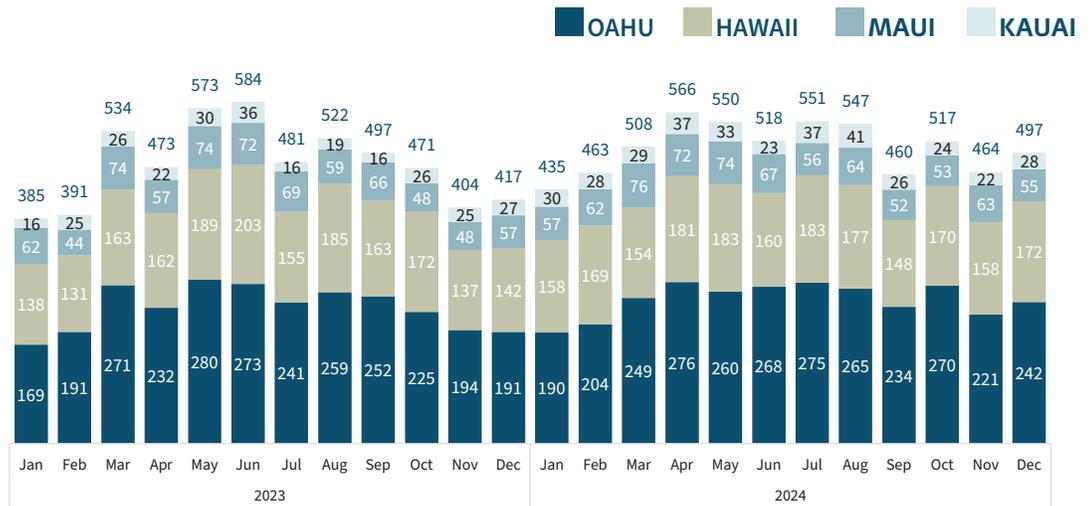
\$883.14 \$1,188.32

AVERAGE DOM

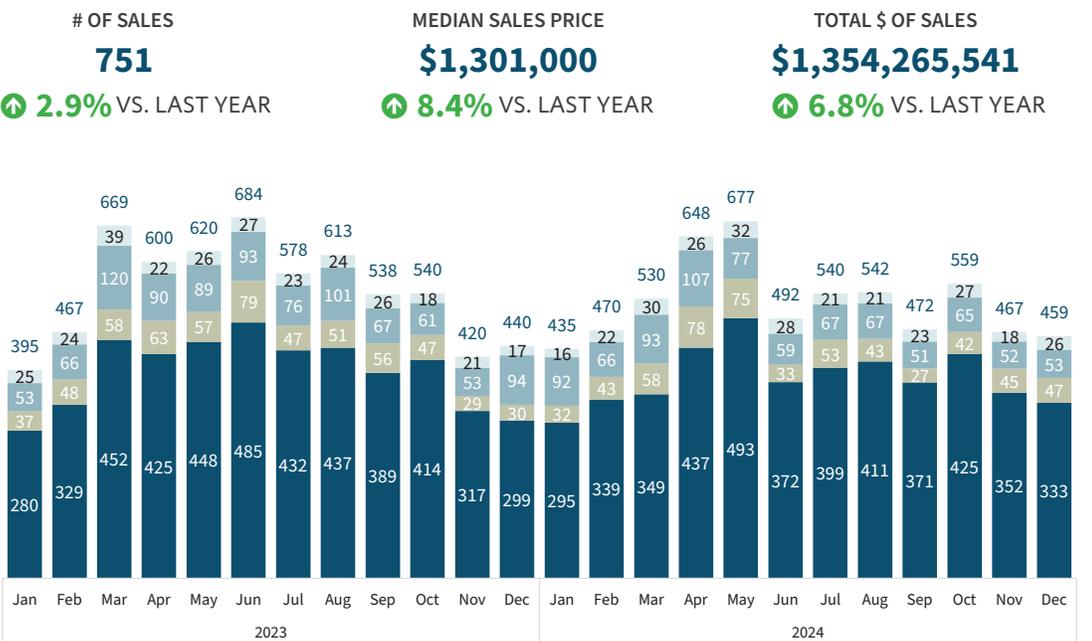


138 176

SINGLE FAMILY HOMES



CONDOMINIUM



OF SALES

751

2.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$1,301,000

8.4% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,354,265,541

6.8% VS. LAST YEAR

OF SALES

849

11.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$900,000

8.4% VS. LAST YEAR

TOTAL \$ OF SALES

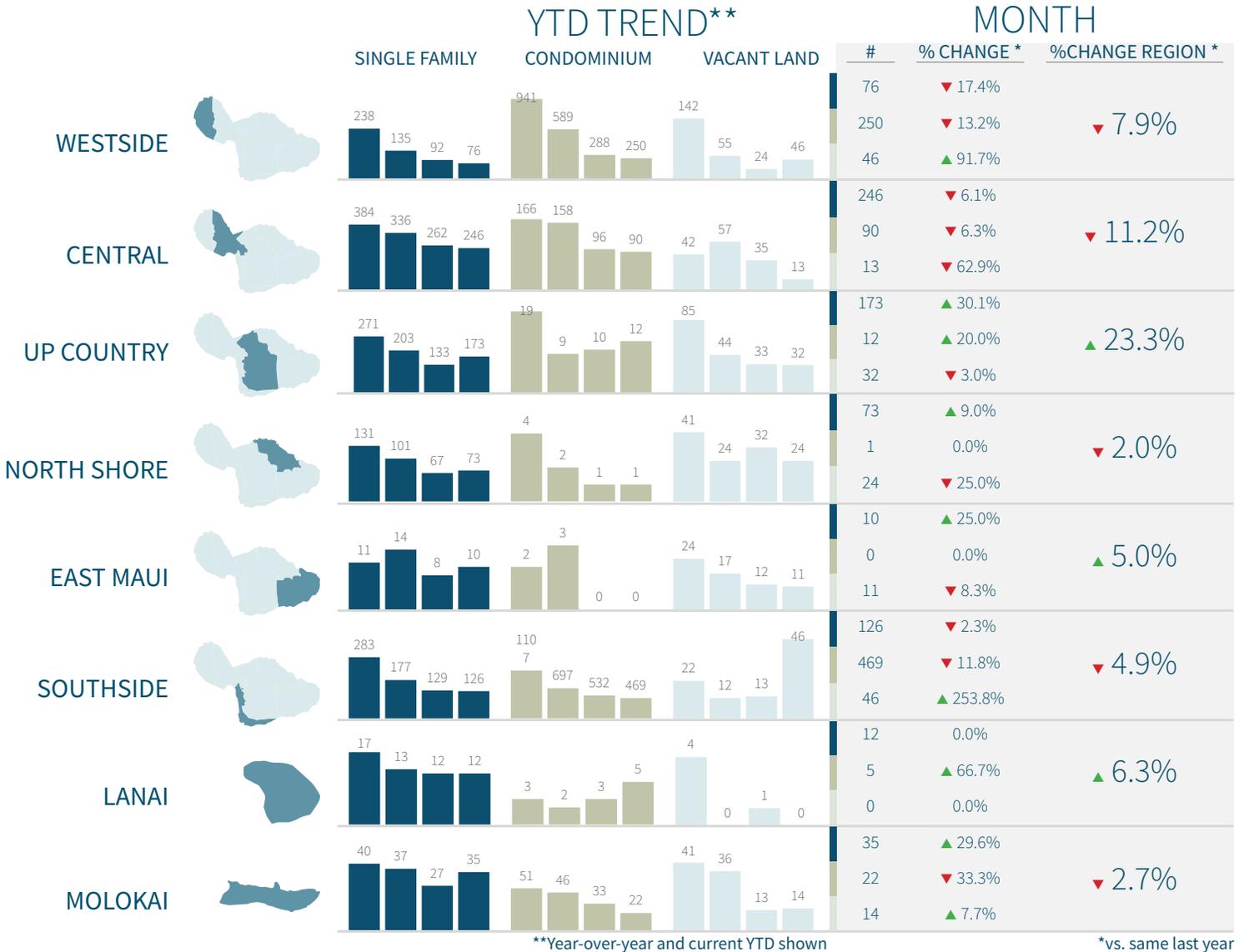
\$1,206,364,896

1.7% VS. LAST YEAR

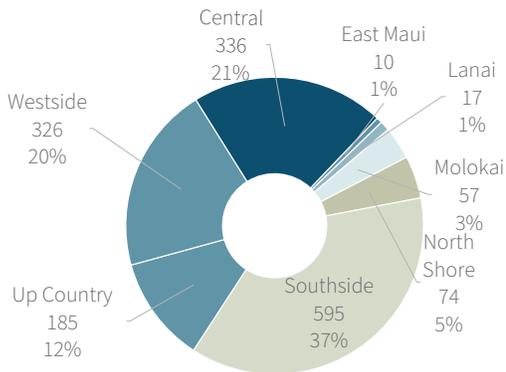
REGIONAL SALES MAUI

SALES COMPARISON

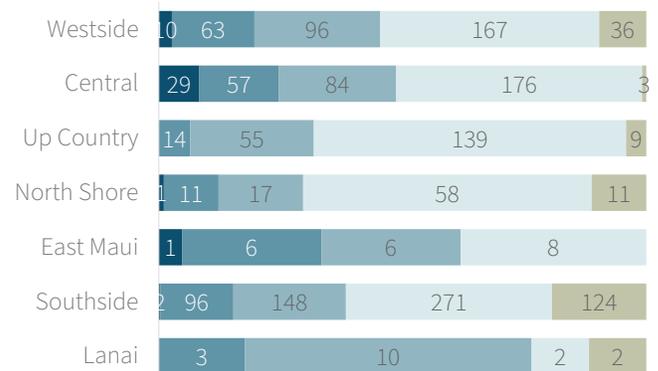
■ Single Family ■ Condominium ■ Vacant Land



SALES BY REGION



SALES BY PRICE RANGE



*excluding vacant land sales

■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

NEIGHBORHOOD SALES MAUI

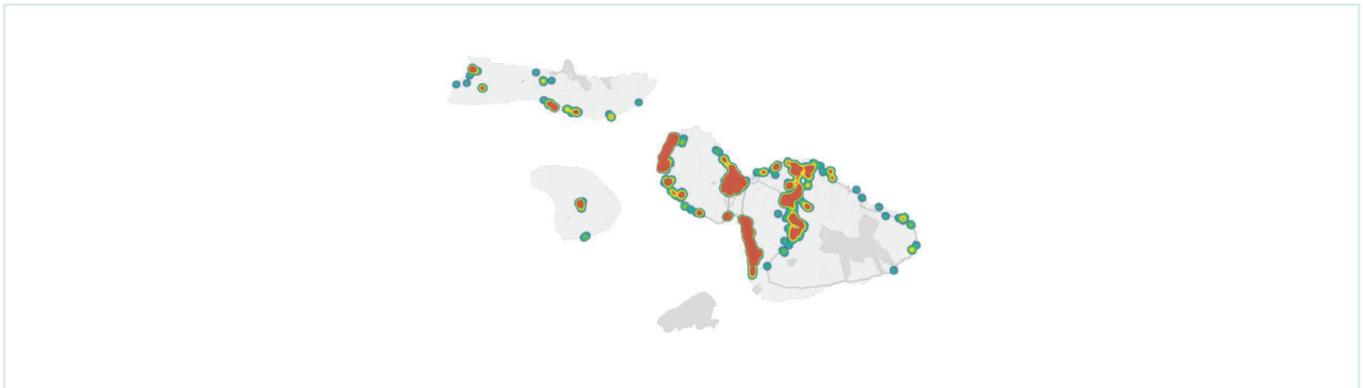
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WESTSIDE	Napili, Kahana, Mahinahina	32 ▲	\$49.4 M ▲	\$1.6 M ▲	108 ▼	\$87.4 M ▼	\$702.5 K ▼
	Kaanapali	17 ▼	\$53.5 M ▼	\$2.8 M ▼	113 ▲	\$158.0 M ▲	\$1.2 M ▼
	Kapalua	7 ▼	\$79.7 M ▲	\$6.9 M ▲	26 ▲	\$65.2 M ▲	\$1.3 M ▼
CENTRAL	Wailuku	181 ▼	\$219.8 M ▼	\$1.3 M ▲	42 ▼	\$31.2 M ▼	\$690.0 K ▲
	Kahului	50 –	\$64.8 M ▲	\$1.0 M ▲	48 ▲	\$15.1 M ▲	\$262.0 K ▼
	Waihee	14 ▲	\$16.4 M ▲	\$1.2 M ▼	--	--	--
UP COUNTRY	Kula, Pukalani	93 ▼	\$141.2 M ▼	\$1.4 M ▲	12 ▲	\$19.8 M ▲	\$1.6 M ▼
	Makawao, Olinda	47 ▲	\$60.8 M ▲	\$1.2 M ▲	--	--	--
	Haliimaile	33 ▲	\$55.0 M ▲	\$1.3 M ▲	--	--	--
NORTH SHORE	Haiku	66 ▲	\$113.1 M ▲	\$1.5 M ▲	--	--	--
	Paia	7 ▼	\$33.9 M ▲	\$3.7 M ▲	1 –	\$838.5 K ▲	\$838.5 K ▲
EAST MAUI	Hana	8 ▲	\$8.1 M ▼	\$1.1 M ▼	--	--	--
	Nahiku	2 –	\$2.3 M ▲	\$1.1 M ▲	--	--	--
SOUTHSIDE	Kihei	88 ▼	\$154.6 M ▲	\$1.5 M ▲	299 ▼	\$270.9 M ▼	\$765.0 K ▼
	Wailea, Makena	37 ▲	\$215.4 M ▲	\$3.8 M ▲	151 ▲	\$520.6 M ▲	\$2.5 M ▲
	Maalaea	1 –	\$2.9 M –	\$2.9 M –	19 ▼	\$14.8 M ▼	\$730.0 K ▲
LANAI	Lanai	12 –	\$8.7 M ▲	\$715.0 K ▲	5 ▲	\$12.1 M ▲	\$2.4 M ▲
MOLOKAI	Molokai	35 ▲	\$21.4 M ▲	\$510.0 K ▲	22 ▼	\$6.2 M ▼	\$275.0 K ▼

END OF YEAR SALES HEAT MAP



TOP NEIGHBORHOODS

	#
WALEA	126
KAANAPALI	65
NORTH KIHEI	64
KEHALANI	54
HONOKOWAI	52
NAPILI	42
KALEPOLEPO	42
KAHANA	37
KAMAOLE III	34
KAMAOLE I	34

TOP CONDOMINIUMS

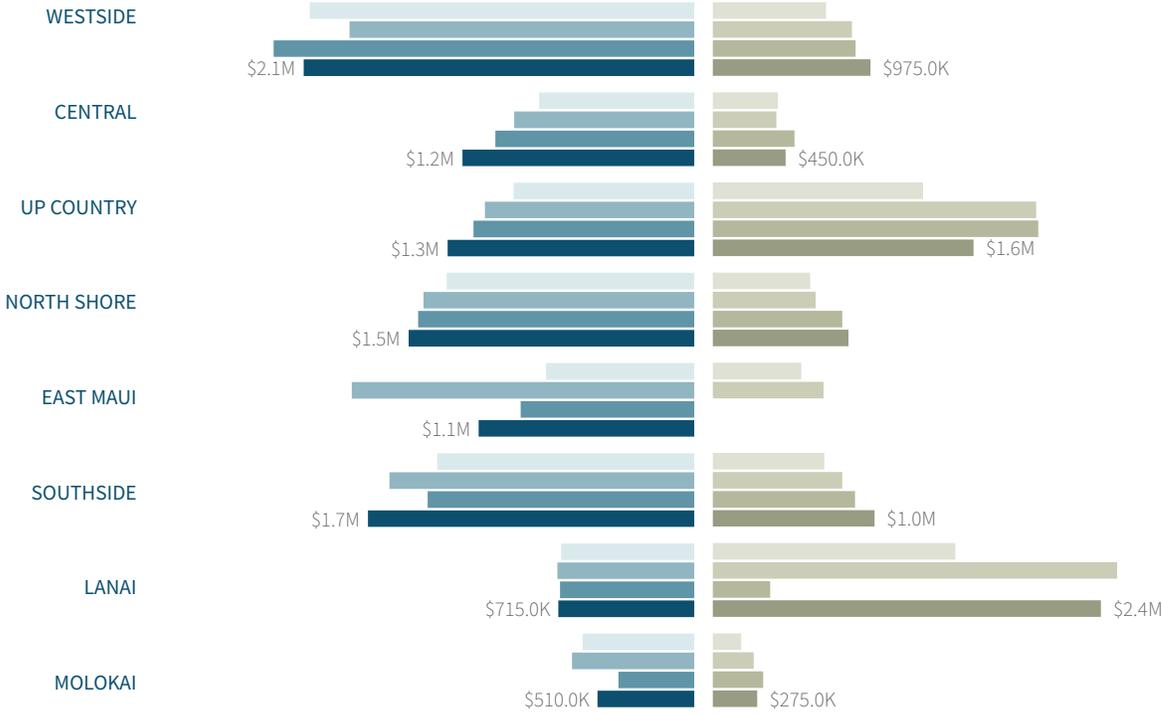
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HARBOR LIGHTS	27
SOUTHPOINTE AT WAIAKOA	19
KAMAOLE SANDS	16
KEONEKAI VILLAGES	15
MAUI BANYAN	14
HONUA KAI - HOKU LANI	13
MAUI KAMAOLE	13
KIHEI AKAHI	12
MAUI VISTA	12
KAANAPALI SHORES	11

HISTORICAL TREND MAUI

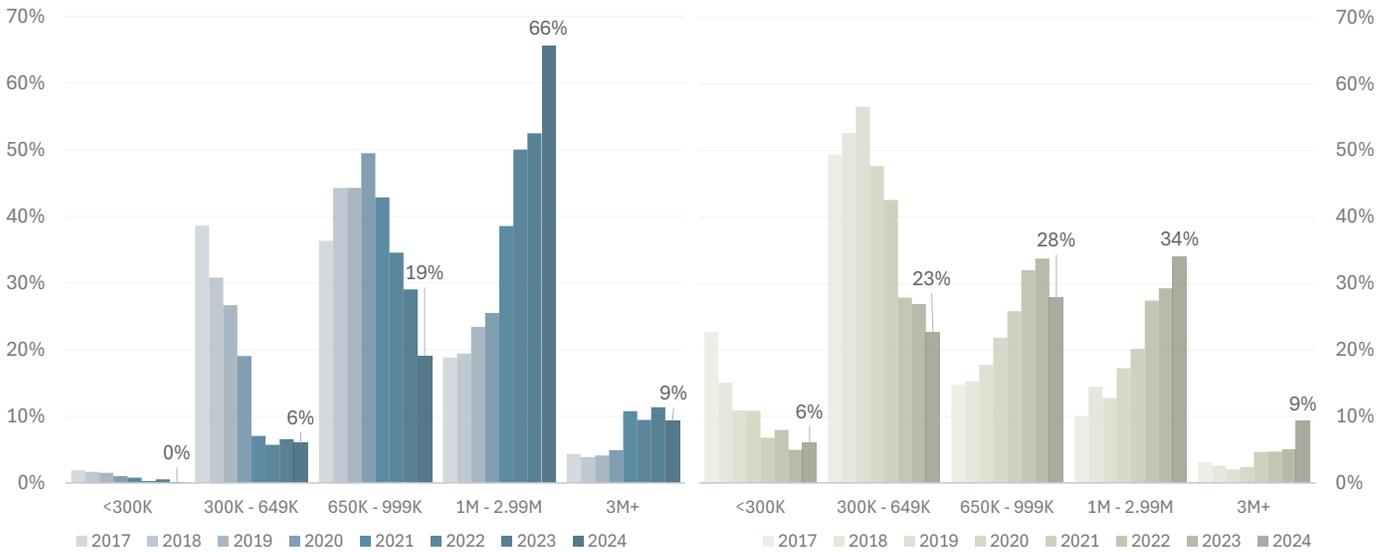
SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



SALES BY PRICE RANGE



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TITLE GUARANTY
HAWAII

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