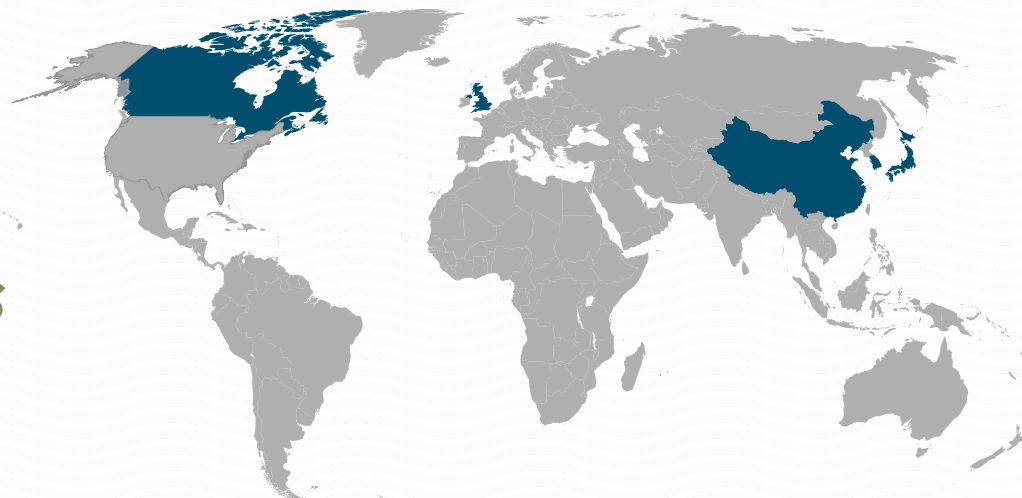
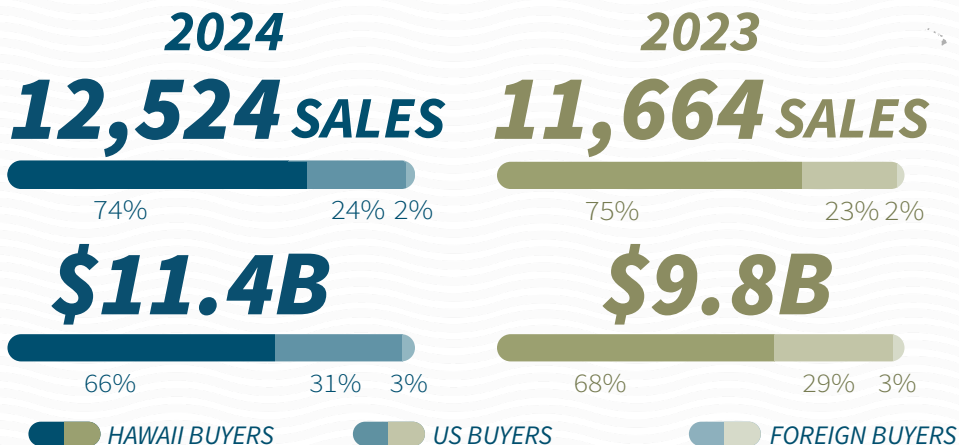


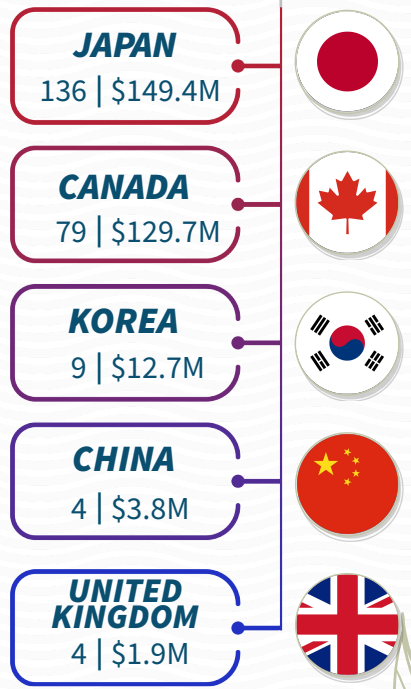
BUYER STATISTICS

JAN-SEP 2024

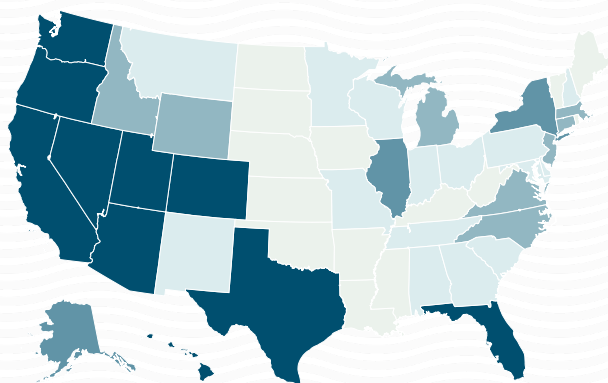
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

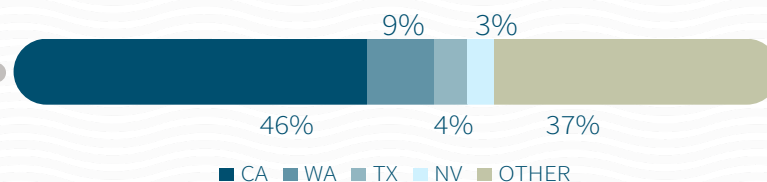


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

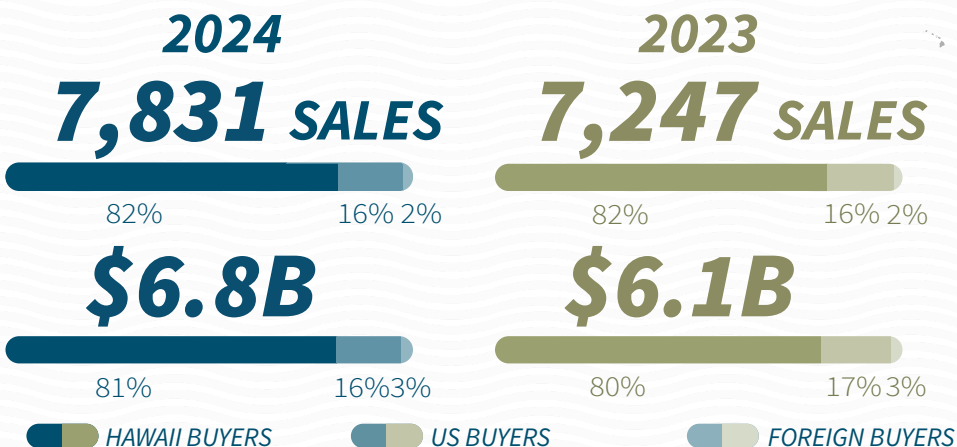
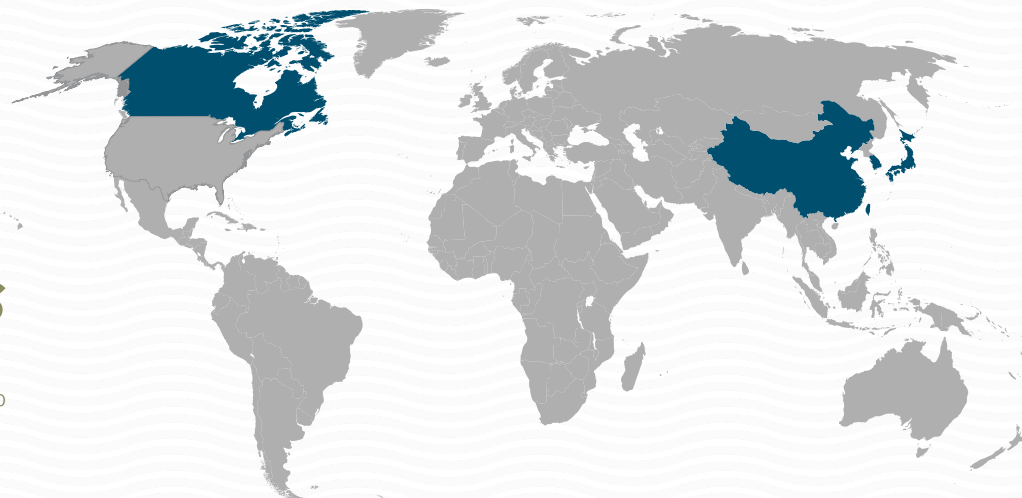
1. HAWAII (HI)	9217	\$7.5B
2. CALIFORNIA (CA)	1408	\$1.6B
3. WASHINGTON (WA)	266	\$429.9M
4. TEXAS (TX)	133	\$146.1M
5. NEVADA (NV)	106	\$150.2M
6. FLORIDA (FL)	99	\$140.3M
7. ARIZONA (AZ)	97	\$110.6M
8. OREGON (OR)	96	\$102.2M
9. COLORADO (CO)	85	\$109.8M
10. UTAH (UT)	79	\$115.8M



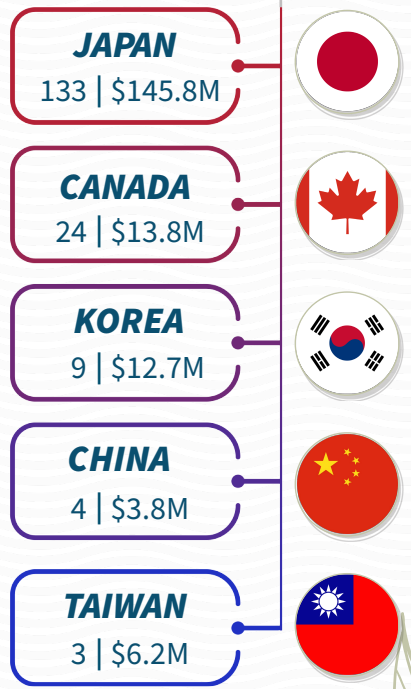
BUYER STATISTICS

OAHU JAN-SEP 2024

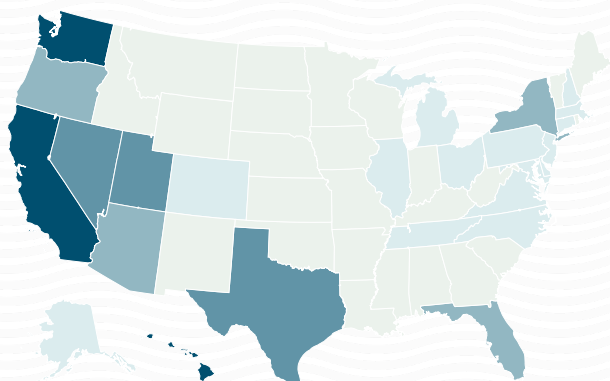
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY



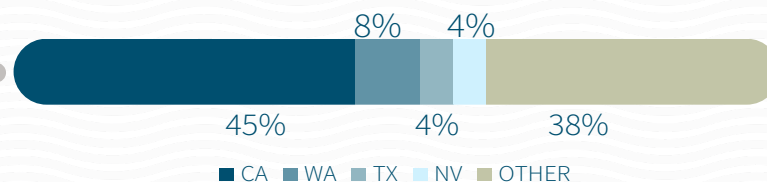
TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M
 ■ \$5M - \$20M
 ■ \$20M - \$40M
■ \$40M - \$100M
 ■ >\$100M

TOP STATE BY NO. OF SALES

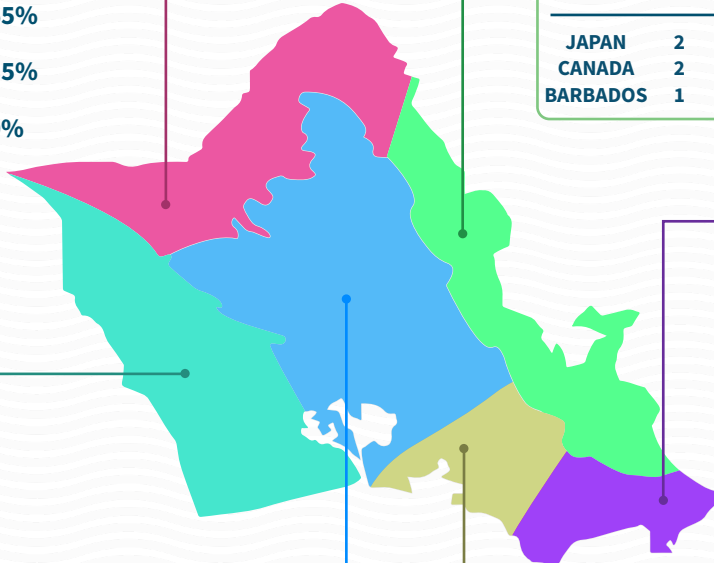
1. HAWAII (HI)	6386	\$5.5B
2. CALIFORNIA (CA)	560	\$459.6M
3. WASHINGTON (WA)	106	\$101.6M
4. TEXAS (TX)	55	\$55.3M
5. NEVADA (NV)	54	\$73.3M
6. FLORIDA (FL)	43	\$25.4M
7. NEW YORK (NY)	38	\$32.3M
8. UTAH (UT)	36	\$47.9M
9. ARIZONA (AZ)	35	\$27.1M
10. OREGON (OR)	32	\$26.8M



BUYER STATISTICS

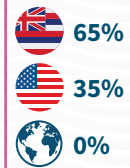
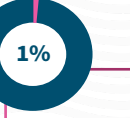
TITLE GUARANTY
HAWAII

OAHU JAN-SEP 2024



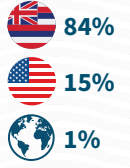
NORTH SHORE

2024		2023		
#	\$	#	\$	
HI	75	\$101.5M	80	\$99.0M
CA	16	\$35.4M	14	\$29.2M
NV	6	\$6.0M	0	-
UT	4	\$20.1M	4	\$13.0M
FL	3	\$3.7M	0	-



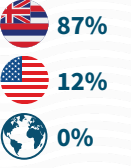
WINDWARD

2024		2023		
#	\$	#	\$	
HI	629	\$741.6M	587	\$688.2M
CA	39	\$48.2M	47	\$84.9M
AZ	8	\$13.2M	5	\$12.5M
UT	8	\$6.6M	5	\$3.5M
WA	7	\$13.5M	8	\$7.7M
JAPAN	2	\$11.1M	4	\$3.4M
CANADA	2	\$1.3M	1	\$227.0K
BARBADOS	1	\$5.3M	0	-



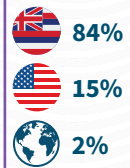
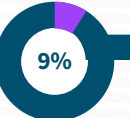
LEEWARD

2024		2023		
#	\$	#	\$	
HI	1405	\$1.1B	1519	\$1.2B
CA	83	\$71.9M	90	\$72.8M
WA	18	\$17.1M	14	\$9.6M
TX	11	\$9.0M	10	\$9.1M
UT	10	\$4.4M	6	\$3.2M
CANADA	5	\$3.1M	3	\$1.5M
PANAMA	1	\$2.3M	0	-
JAPAN	1	\$400.0K	4	\$5.1M



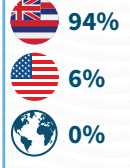
EAST HONOLULU

2024		2023		
#	\$	#	\$	
HI	583	\$875.3M	515	\$722.2M
CA	44	\$86.1M	48	\$91.9M
WA	10	\$25.4M	11	\$15.6M
MA	7	\$11.3M	3	\$12.9M
OR	6	\$11.4M	0	-
JAPAN	9	\$50.2M	6	\$25.6M
CANADA	2	\$1.7M	2	\$290.0K
CHILE	1	\$1.3M	0	-



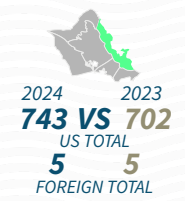
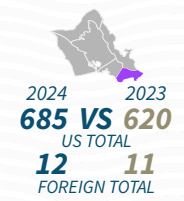
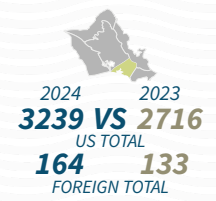
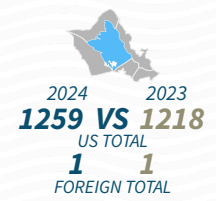
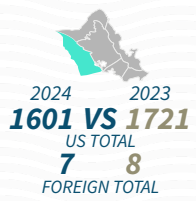
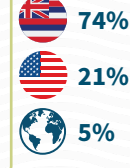
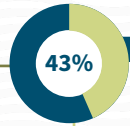
CENTRAL

2024		2023		
#	\$	#	\$	
HI	1182	\$871.5M	1146	\$820.3M
CA	33	\$25.7M	28	\$21.4M
WA	8	\$5.4M	6	\$4.9M
TX	7	\$4.8M	3	\$2.7M
FL	4	\$2.9M	1	\$437.2K
JAPAN	1	\$165.0K	1	\$720.0K



HONOLULU

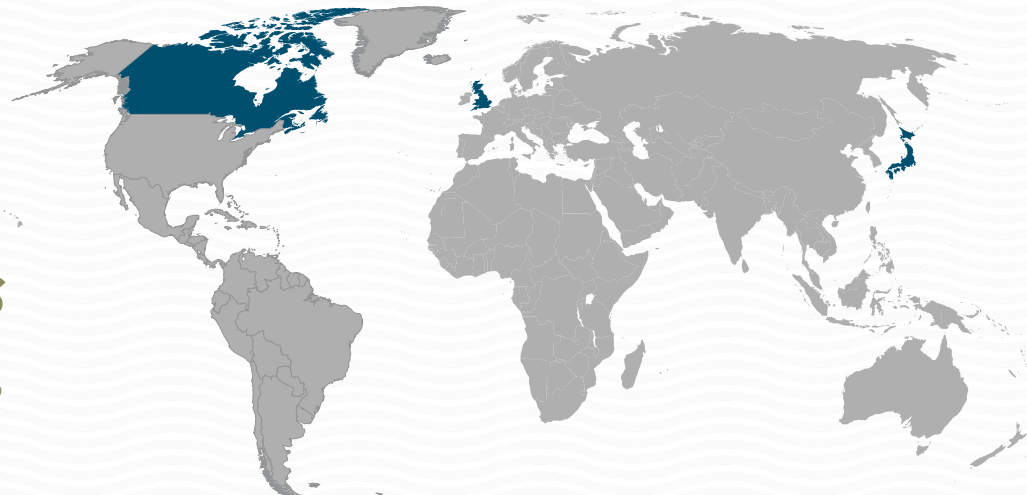
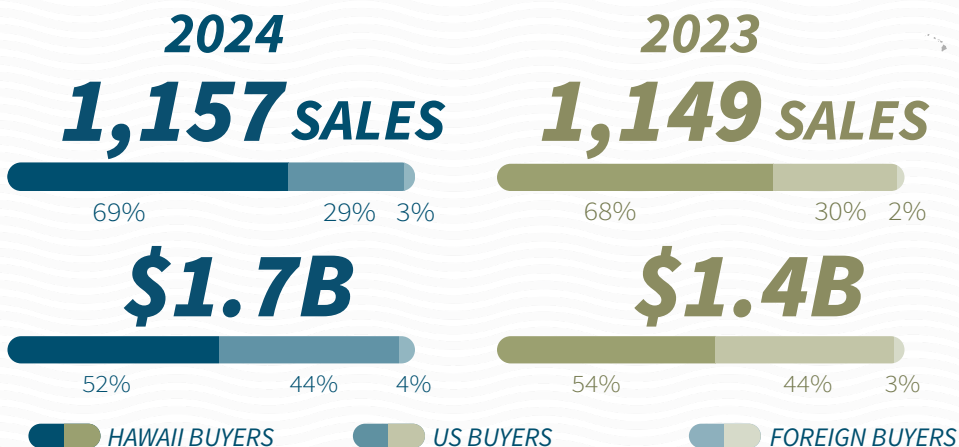
2024		2023		
#	\$	#	\$	
HI	2512	\$1.8B	2069	\$1.4B
CA	345	\$192.3M	297	\$199.2M
WA	61	\$38.3M	35	\$20.2M
NV	31	\$17.1M	23	\$15.0M
TX	30	\$27.1M	28	\$20.9M
JAPAN	120	\$84.0M	98	\$111.6M
CANADA	15	\$7.7M	16	\$9.2M
KOREA	9	\$12.7M	7	\$9.5M



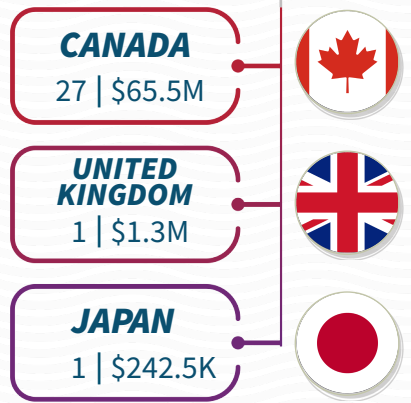
BUYER STATISTICS

MAUI JAN-SEP 2024

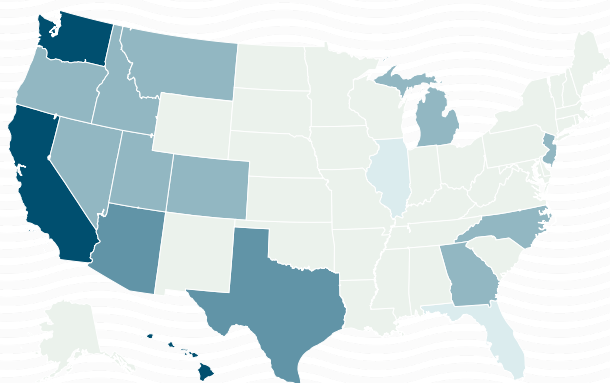
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

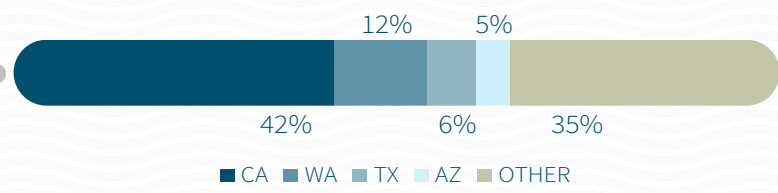


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	798	\$894.6M
2. CALIFORNIA (CA)	138	\$327.9M
3. WASHINGTON (WA)	40	\$114.4M
4. TEXAS (TX)	21	\$45.9M
5. ARIZONA (AZ)	15	\$43.3M
6. COLORADO (CO)	13	\$17.0M
7. ILLINOIS (IL)	11	\$30.3M
8. FLORIDA (FL)	10	\$36.0M
9. NEVADA (NV)	10	\$19.1M
10. OREGON (OR)	9	\$19.7M



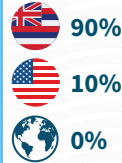
BUYER STATISTICS

TITLE GUARANTY
HAWAII

MAUI JAN-SEP 2024

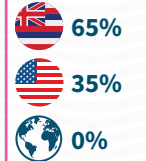
CENTRAL

	2024		2023	
	#	\$	#	\$
HI	250	\$238.4M	286	\$237.5M
CA	12	\$7.3M	17	\$19.0M
TX	3	\$3.6M	4	\$4.7M
WA	2	\$2.5M	6	\$5.6M
AL	2	\$2.2M	1	\$875.0K
<hr/>				
JAPAN	1	\$242.5K	0	-



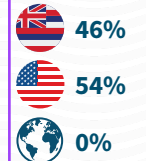
NORTH SHORE

	2024		2023	
	#	\$	#	\$
HI	51	\$80.6M	41	\$54.9M
CA	11	\$31.1M	9	\$15.3M
OR	4	\$5.9M	0	-
NY	2	\$3.5M	1	\$1.7M
WA	2	\$3.1M	0	-



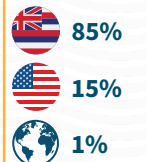
EAST MAUI

	2024		2023	
	#	\$	#	\$
HI	6	\$4.0M	20	\$23.8M
TX	2	\$2.6M	0	-
AK	1	\$1.2M	0	-
NJ	1	\$1.1M	0	-
WI	1	\$1.0M	0	-



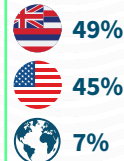
UP COUNTRY

	2024		2023	
	#	\$	#	\$
HI	152	\$180.3M	94	\$114.2M
CA	10	\$22.4M	12	\$19.4M
IL	4	\$9.2M	0	-
CO	3	\$2.8M	0	-
WA	2	\$5.1M	5	\$11.2M
<hr/>				
UNITED KINGDOM	1	\$1.3M	0	-



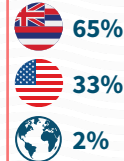
SOUTH SIDE

	2024		2023	
	#	\$	#	\$
HI	179	\$237.9M	209	\$185.8M
CA	74	\$208.3M	67	\$110.0M
WA	27	\$94.7M	20	\$41.2M
AZ	9	\$15.8M	4	\$4.6M
TX	7	\$22.2M	3	\$2.5M
<hr/>				
CANADA	24	\$62.9M	11	\$23.8M



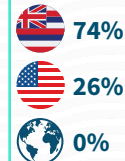
WEST SIDE

	2024		2023	
	#	\$	#	\$
HI	106	\$127.9M	92	\$113.8M
CA	21	\$39.5M	28	\$50.3M
AZ	5	\$26.1M	7	\$26.3M
TX	4	\$8.6M	5	\$25.3M
FL	3	\$18.5M	1	\$3.2M
<hr/>				
CANADA	3	\$2.6M	2	\$6.8M



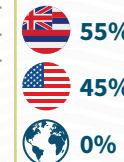
MOLOKAI

	2024		2023	
	#	\$	#	\$
HI	43	\$19.6M	30	\$11.3M
WA	5	\$2.7M	3	\$1.4M
CA	3	\$1.3M	3	\$1.1M
MT	2	\$310.0K	2	\$1.2M
TX	1	\$996.1K	0	-



LANAI

	2024		2023	
	#	\$	#	\$
HI	11	\$6.1M	7	\$4.7M
CA	6	\$17.1M	1	\$720.0K
IL	1	\$4.5M	0	-
NC	1	\$750.0K	0	-
TX	1	\$650.0K	0	-



2024 2023
58 VS 46
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
20 VS 10
US TOTAL
0 VS 0
FOREIGN TOTAL

2024 2023
160 VS 162
US TOTAL
3 VS 2
FOREIGN TOTAL

2024 2023
278 VS 341
US TOTAL
1 VS 3
FOREIGN TOTAL

2024 2023
343 VS 360
US TOTAL
24 VS 11
FOREIGN TOTAL

2024 2023
178 VS 130
US TOTAL
1 VS 2
FOREIGN TOTAL

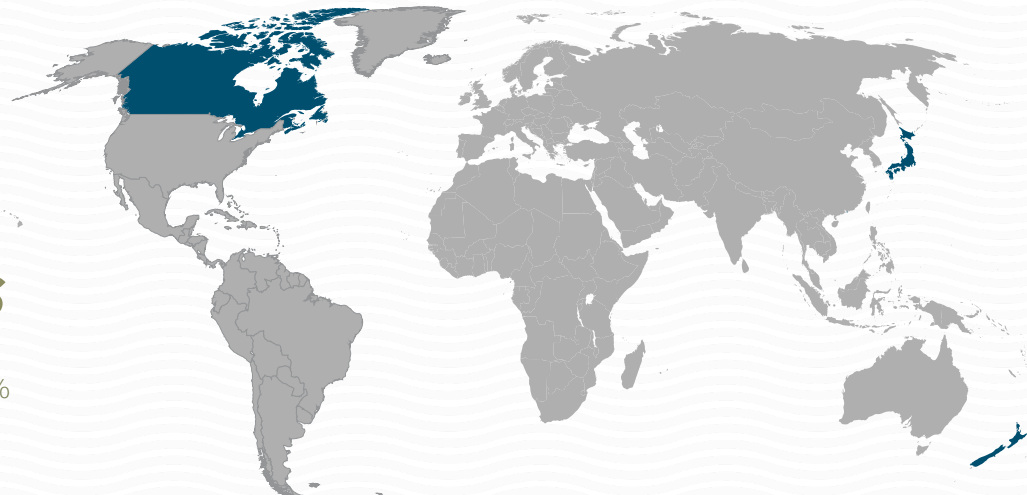
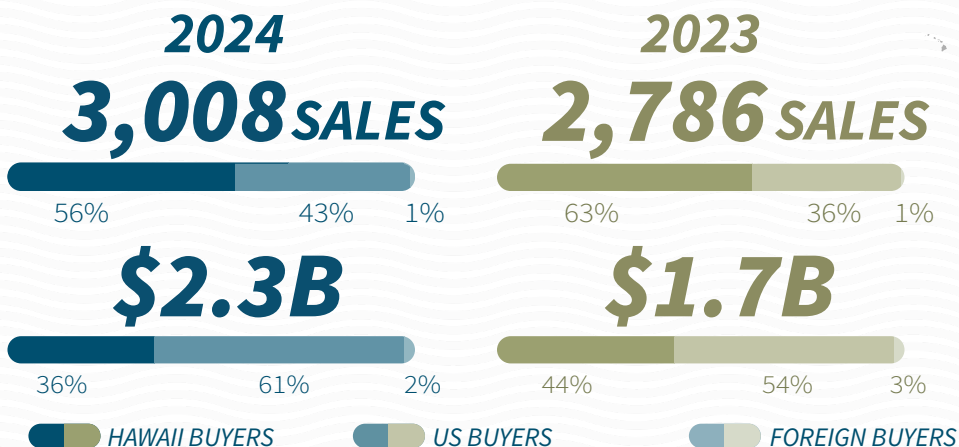
2024 2023
78 VS 57
US TOTAL
0 VS 1
FOREIGN TOTAL

2024 2023
13 VS 22
US TOTAL
0 VS 1
FOREIGN TOTAL

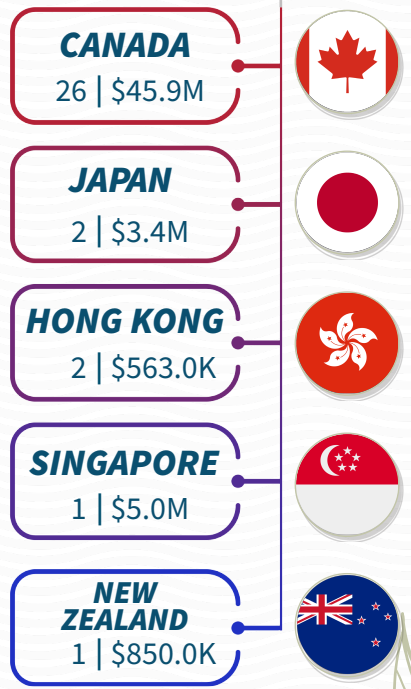
BUYER STATISTICS

HAWAII JAN-SEP 2024

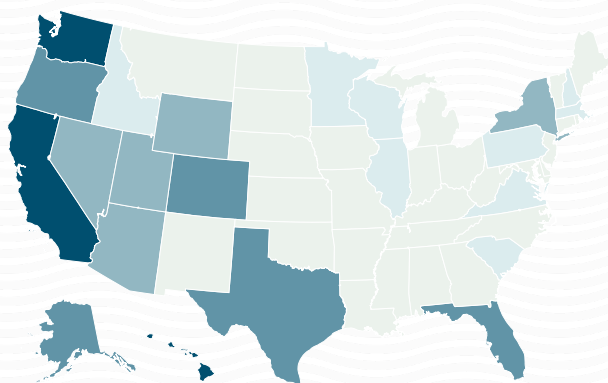
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

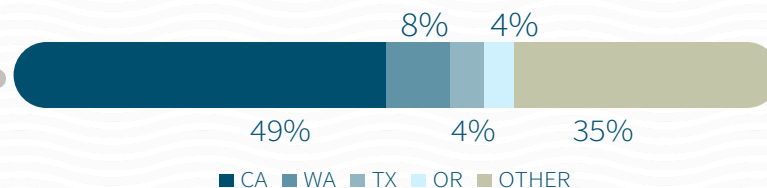


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1683	\$825.0M
2. CALIFORNIA (CA)	628	\$666.8M
3. WASHINGTON (WA)	109	\$192.8M
4. TEXAS (TX)	56	\$42.0M
5. OREGON (OR)	52	\$50.8M
6. ALASKA (AK)	47	\$40.4M
7. COLORADO (CO)	43	\$45.9M
8. FLORIDA (FL)	42	\$75.7M
9. ARIZONA (AZ)	39	\$23.7M
10. NEVADA (NV)	34	\$38.2M



BUYER STATISTICS

HAWAII JAN-SEP 2024

TITLE GUARANTY HAWAII

KOHALA COAST

35%

	2024		2023	
	#	\$	#	\$
HI	449	\$474.8M	484	\$432.8M
CA	268	\$591.7M	194	\$368.6M
WA	66	\$181.2M	67	\$71.2M
CO	24	\$39.6M	33	\$45.1M
OR	23	\$43.8M	32	\$34.4M
CANADA	17	\$43.6M	17	\$37.8M
JAPAN	2	\$3.4M	2	\$4.5M
SINGAPORE	1	\$5.0M	0	-

43%
55%
2%

NORTH KOHALA

2%

	2024		2023	
	#	\$	#	\$
HI	34	\$26.3M	19	\$17.0M
CA	6	\$6.6M	6	\$9.4M
TX	4	\$2.7M	0	-
NH	3	\$5.4M	0	-
FL	2	\$5.1M	0	-

62%
38%
0%

HAMAKUA

1%

	2024		2023	
	#	\$	#	\$
HI	31	\$22.0M	31	\$17.7M
CA	3	\$1.7M	7	\$3.2M
TX	2	\$1.1M	0	-
UT	1	\$930.0K	0	-
NV	1	\$475.0K	1	\$1.1M
CANADA	1	\$1.3M	0	-

78%
20%
3%

KONA

2%

	2024		2023	
	#	\$	#	\$
HI	44	\$19.4M	43	\$20.0M
CA	8	\$6.0M	13	\$8.7M
WA	4	\$833.3K	4	\$2.2M
AK	3	\$250.0K	1	\$30.0K
MT	2	\$1.2M	0	-

63%
37%
0%

HILO

18%

	2024		2023	
	#	\$	#	\$
HI	276	\$122.8M	265	\$107.9M
CA	227	\$30.9M	18	\$7.8M
TX	6	\$7.5M	4	\$1.7M
CO	6	\$4.1M	3	\$622.0K
WA	5	\$2.3M	6	\$5.4M

51%
49%
0%

KAU

5%

	2024		2023	
	#	\$	#	\$
HI	84	\$21.4M	113	\$24.1M
CA	18	\$4.7M	18	\$4.4M
WA	9	\$1.9M	9	\$2.6M
AK	7	\$1.6M	3	\$655.9K
OR	7	\$1.2M	2	\$1.9M
CANADA	3	\$917.0K	1	\$57.5K
HONG KONG	1	\$75.0K	0	-

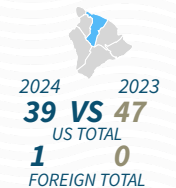
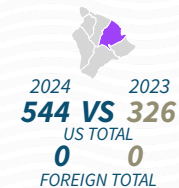
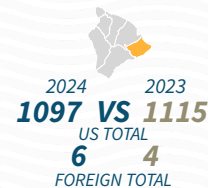
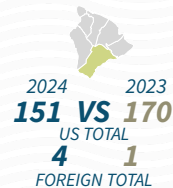
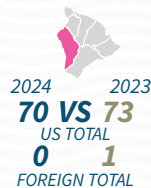
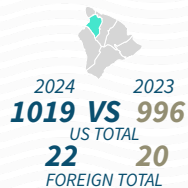
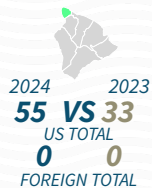
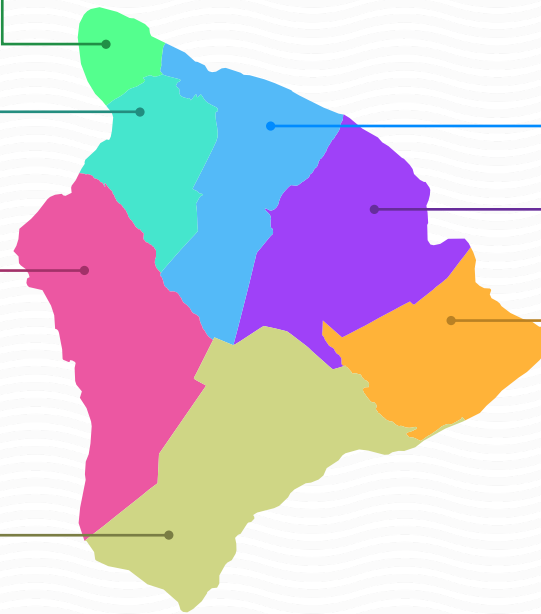
54%
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37%

	2024		2023	
	#	\$	#	\$
HI	765	\$138.3M	790	\$138.3M
CA	98	\$25.2M	112	\$23.9M
WA	23	\$4.2M	32	\$6.1M
TX	23	\$4.2M	13	\$2.8M
FL	22	\$5.0M	19	\$2.5M
CANADA	5	\$114.0K	4	\$620.0K
UNITED KINGDOM	1	\$279.0K	0	-

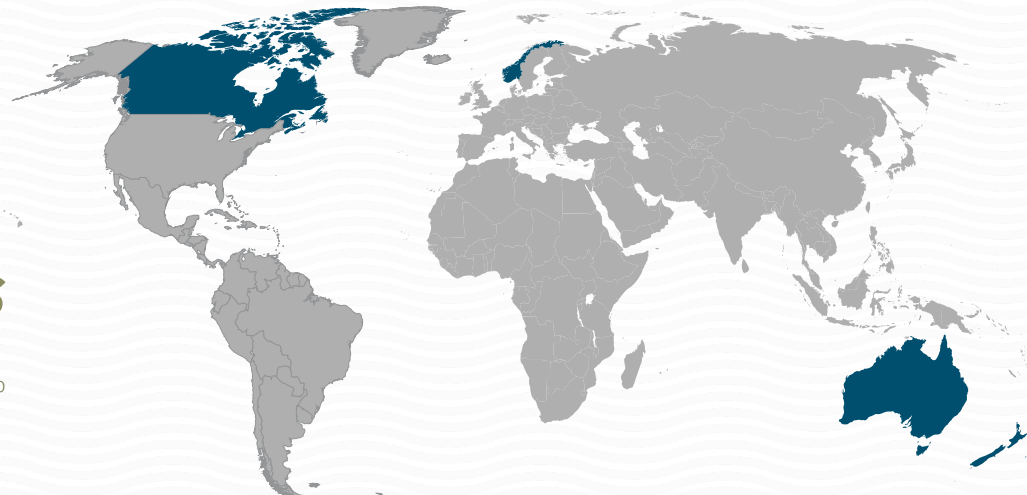
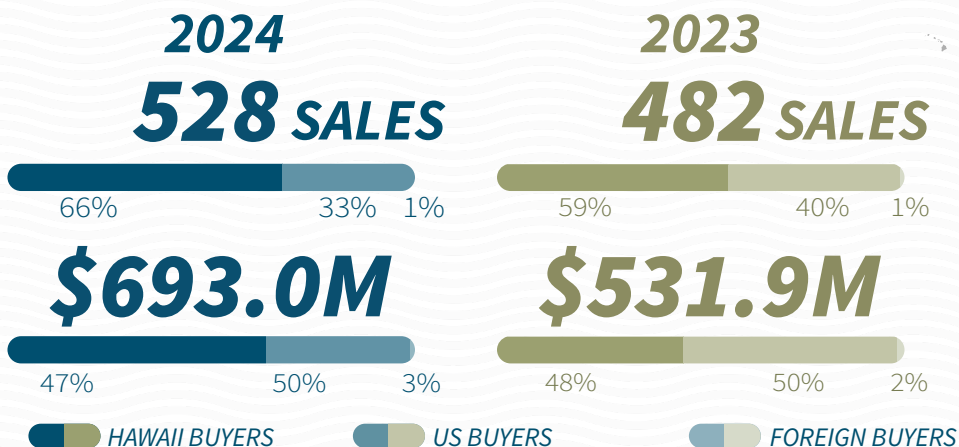
69%
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BUYER STATISTICS

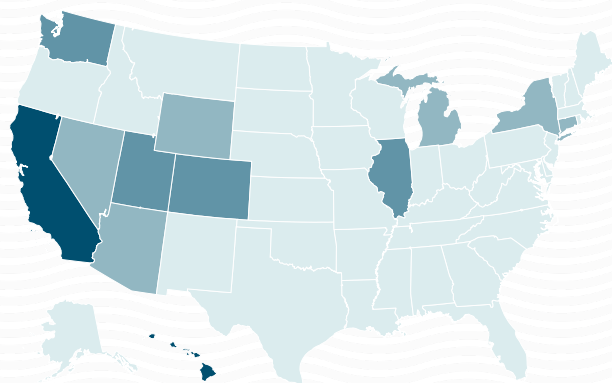
KAUAI JAN-SEP 2024

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



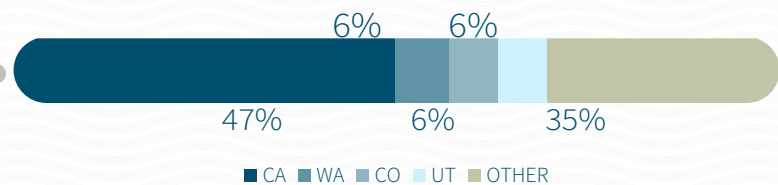
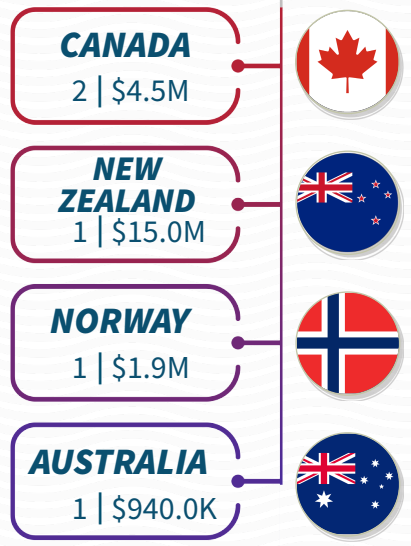
TOP FOREIGN BUYERS OF HAWAII PROPERTY

TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	350	\$324.1M
2. CALIFORNIA (CA)	82	\$145.1M
3. WASHINGTON (WA)	11	\$21.1M
4. COLORADO (CO)	10	\$33.4M
5. UTAH (UT)	10	\$22.0M
6. NEVADA (NV)	8	\$19.6M
7. ARIZONA (AZ)	8	\$16.5M
8. ILLINOIS (IL)	4	\$26.8M
9. CONNECTICUT (CT)	4	\$6.5M
10. ALASKA (AK)	4	\$3.6M



BUYER STATISTICS

KAUAI JAN-SEP 2024

TITLE GUARANTY
HAWAII

