

BUYER STATISTICS

OAHU JAN-SEP 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



2025
7,745 SALES

81% 15% 3%

\$6.9B

81% 16% 3%

2024
7,826 SALES

82% 16% 2%

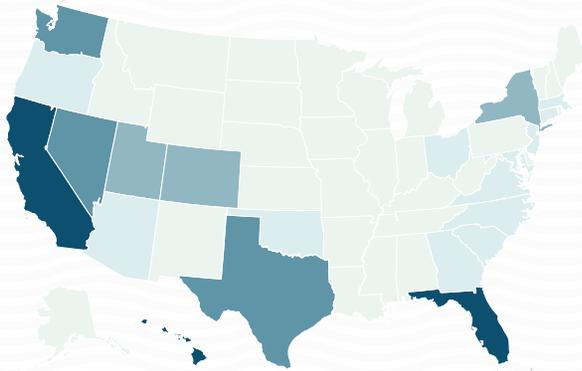
\$6.7B

81% 16% 3%

HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

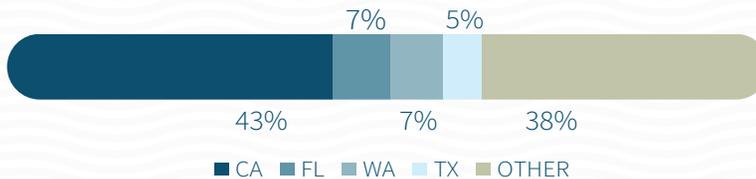
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

| | | |
|--------------------|------|----------|
| 1. HAWAII (HI) | 6311 | \$5.6B |
| 2. CALIFORNIA (CA) | 505 | \$523.1M |
| 3. FLORIDA (FL) | 88 | \$113.8M |
| 4. WASHINGTON (WA) | 83 | \$77.2M |
| 5. TEXAS (TX) | 60 | \$45.1M |
| 6. NEVADA (NV) | 54 | \$44.8M |
| 7. NEW YORK (NY) | 41 | \$30.5M |
| 8. UTAH (UT) | 37 | \$31.6M |
| 9. COLORADO (CO) | 32 | \$36.0M |
| 10. OREGON (OR) | 26 | \$16.4M |

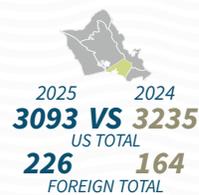
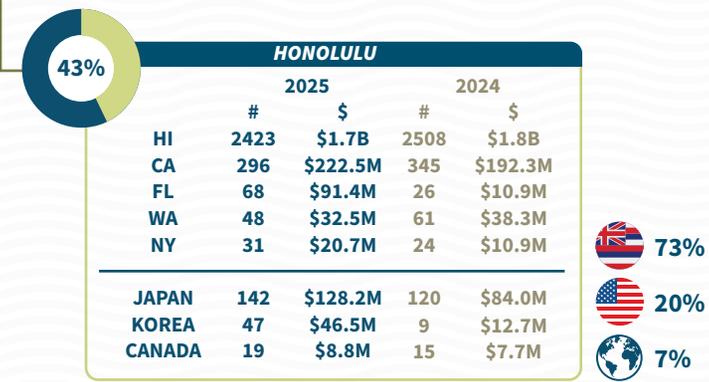
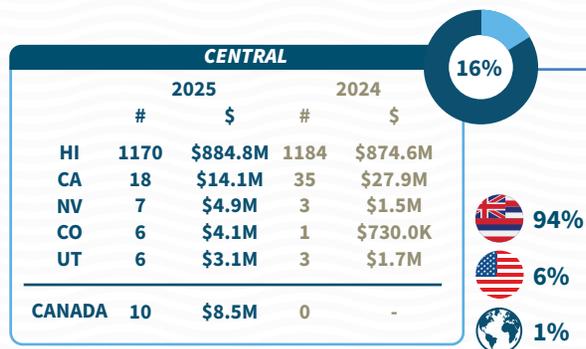
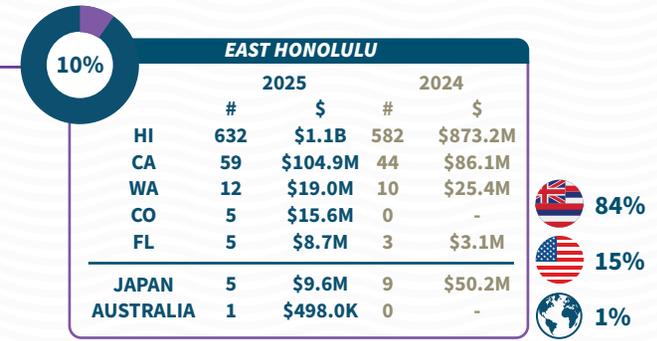
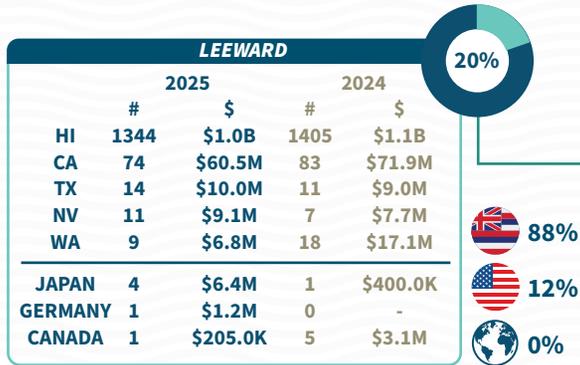
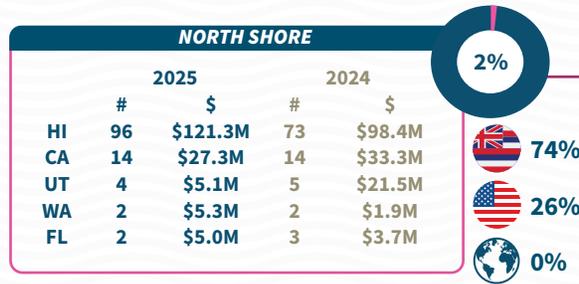


- JAPAN**
153 | \$145.5M
- KOREA**
47 | \$46.5M
- CANADA**
33 | \$20.5M
- PHILIPPINES**
5 | \$1.3M
- HONG KONG**
4 | \$1.2M

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OAHU JAN-SEP 2025

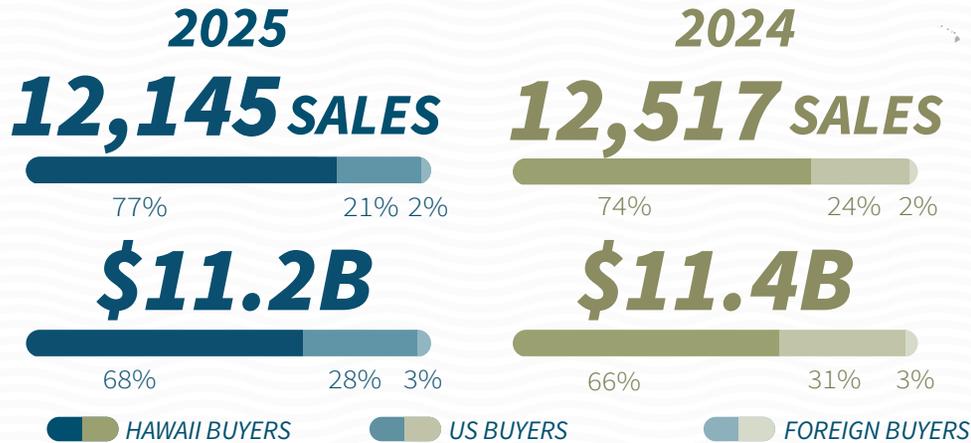
TITLE GUARANTY
HAWAII



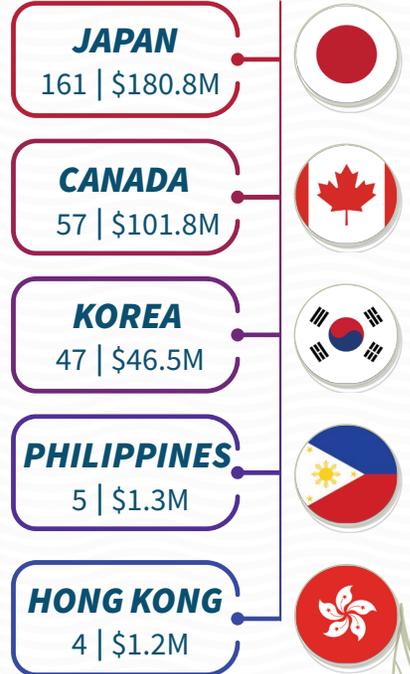
BUYER STATISTICS

STATEWIDE JAN-SEP 2025

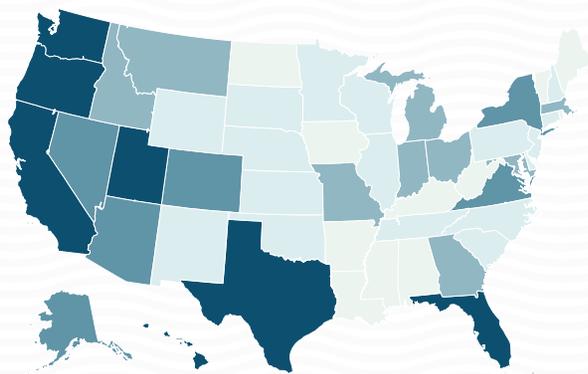
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY



TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M
 ■ \$5M - \$20M
 ■ \$20M - \$40M
■ \$40M - \$100M
 ■ >\$100M

TOP STATE BY NO. OF SALES

| | | |
|--------------------|------|----------|
| 1. HAWAII (HI) | 9317 | \$7.6B |
| 2. CALIFORNIA (CA) | 973 | \$1.5B |
| 3. WASHINGTON (WA) | 205 | \$269.5M |
| 4. TEXAS (TX) | 132 | \$158.1M |
| 5. FLORIDA (FL) | 127 | \$138.8M |
| 6. OREGON (OR) | 106 | \$120.9M |
| 7. NEVADA (NV) | 104 | \$94.7M |
| 8. COLORADO (CO) | 97 | \$96.2M |
| 9. UTAH (UT) | 77 | \$117.9M |
| 10. ALASKA (AK) | 66 | \$44.4M |

