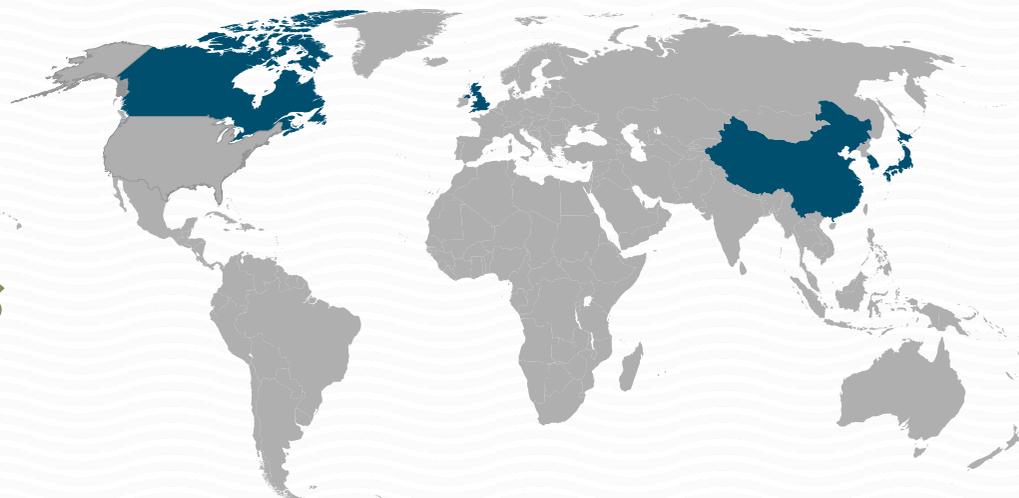
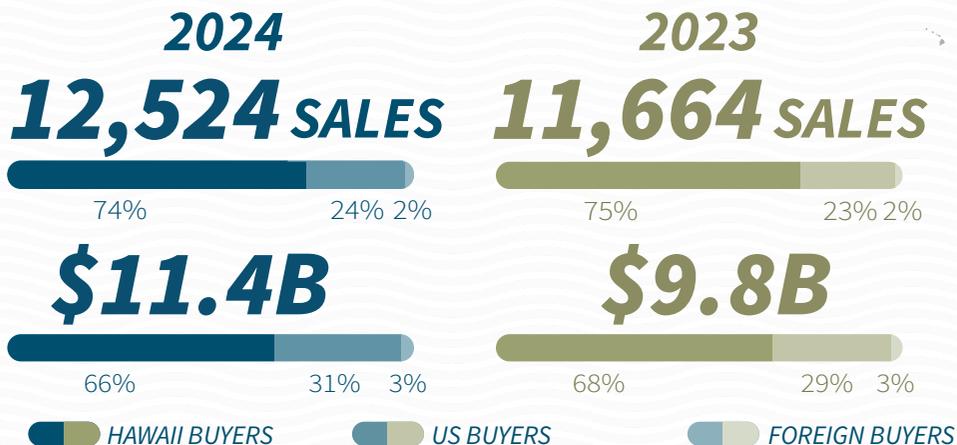


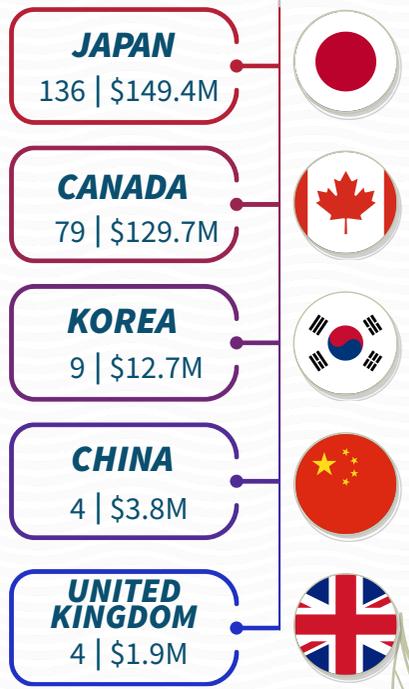
# BUYER STATISTICS

JAN-SEP 2024

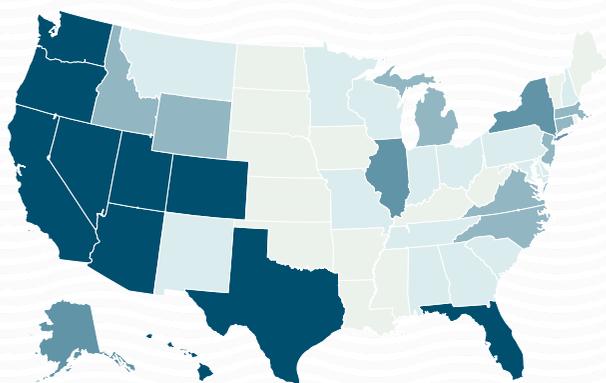
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY

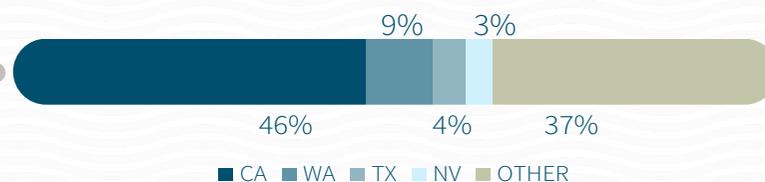


## TOP U.S. BUYERS OF HAWAII PROPERTY



### TOP STATE BY NO. OF SALES

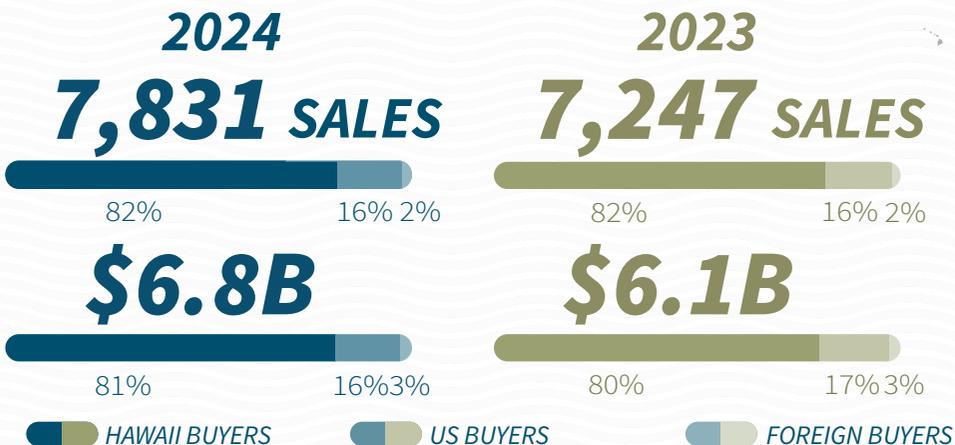
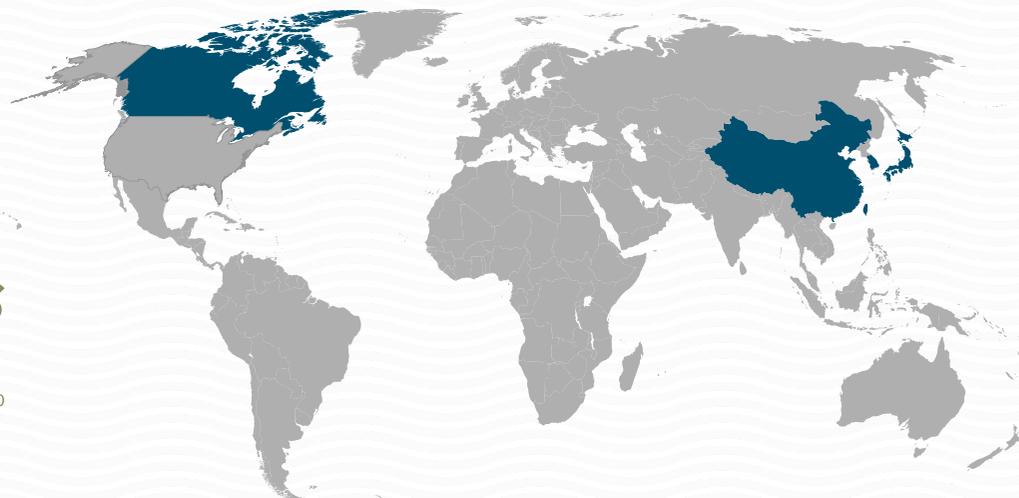
1. HAWAII (HI)	9217	\$7.5B
2. CALIFORNIA (CA)	1408	\$1.6B
3. WASHINGTON (WA)	266	\$429.9M
4. TEXAS (TX)	133	\$146.1M
5. NEVADA (NV)	106	\$150.2M
6. FLORIDA (FL)	99	\$140.3M
7. ARIZONA (AZ)	97	\$110.6M
8. OREGON (OR)	96	\$102.2M
9. COLORADO (CO)	85	\$109.8M
10. UTAH (UT)	79	\$115.8M



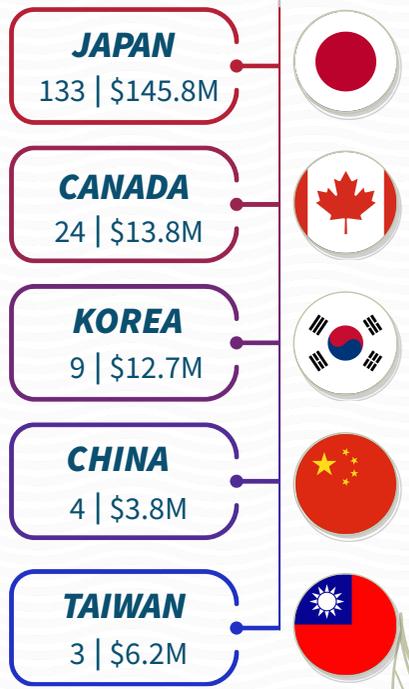
# BUYER STATISTICS

OAHU JAN-SEP 2024

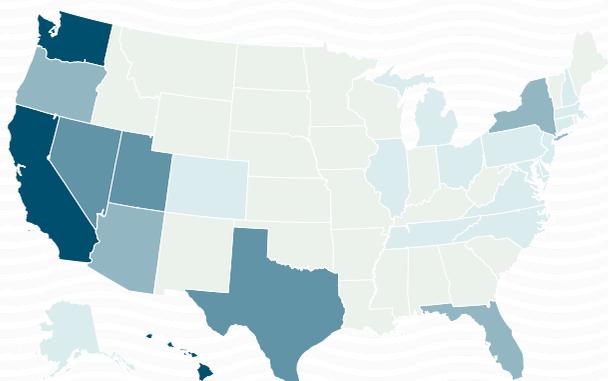
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



## TOP FOREIGN BUYERS OF HAWAII PROPERTY



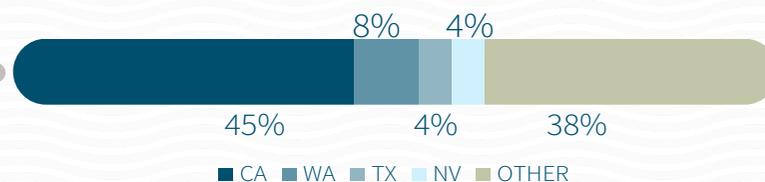
## TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M   
 ■ \$5M - \$20M   
 ■ \$20M - \$40M  
■ \$40M - \$100M   
 ■ >\$100M

### TOP STATE BY NO. OF SALES

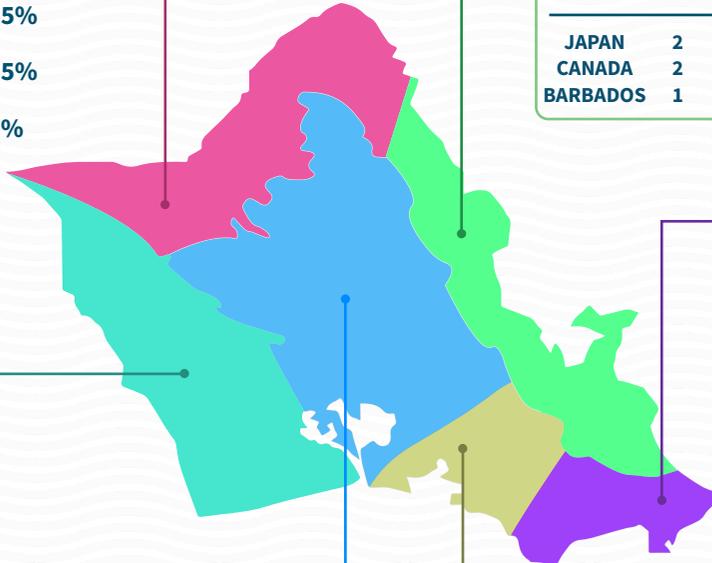
1. HAWAII (HI)	6386	\$5.5B
2. CALIFORNIA (CA)	560	\$459.6M
3. WASHINGTON (WA)	106	\$101.6M
4. TEXAS (TX)	55	\$55.3M
5. NEVADA (NV)	54	\$73.3M
6. FLORIDA (FL)	43	\$25.4M
7. NEW YORK (NY)	38	\$32.3M
8. UTAH (UT)	36	\$47.9M
9. ARIZONA (AZ)	35	\$27.1M
10. OREGON (OR)	32	\$26.8M



# BUYER STATISTICS

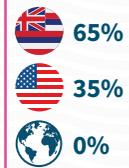
TITLE GUARANTY  
HAWAII

OAHU JAN-SEP 2024



### NORTH SHORE

2024		2023		
#	\$	#	\$	
HI	75	\$101.5M	80	\$99.0M
CA	16	\$35.4M	14	\$29.2M
NV	6	\$6.0M	0	-
UT	4	\$20.1M	4	\$13.0M
FL	3	\$3.7M	0	-



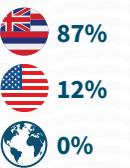
### WINDWARD

2024		2023		
#	\$	#	\$	
HI	629	\$741.6M	587	\$688.2M
CA	39	\$48.2M	47	\$84.9M
AZ	8	\$13.2M	5	\$12.5M
UT	8	\$6.6M	5	\$3.5M
WA	7	\$13.5M	8	\$7.7M
JAPAN	2	\$11.1M	4	\$3.4M
CANADA	2	\$1.3M	1	\$227.0K
BARBADOS	1	\$5.3M	0	-



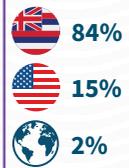
### LEEWARD

2024		2023		
#	\$	#	\$	
HI	1405	\$1.1B	1519	\$1.2B
CA	83	\$71.9M	90	\$72.8M
WA	18	\$17.1M	14	\$9.6M
TX	11	\$9.0M	10	\$9.1M
UT	10	\$4.4M	6	\$3.2M
CANADA	5	\$3.1M	3	\$1.5M
PANAMA	1	\$2.3M	0	-
JAPAN	1	\$400.0K	4	\$5.1M



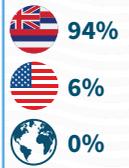
### EAST HONOLULU

2024		2023		
#	\$	#	\$	
HI	583	\$875.3M	515	\$722.2M
CA	44	\$86.1M	48	\$91.9M
WA	10	\$25.4M	11	\$15.6M
MA	7	\$11.3M	3	\$12.9M
OR	6	\$11.4M	0	-
JAPAN	9	\$50.2M	6	\$25.6M
CANADA	2	\$1.7M	2	\$290.0K
CHILE	1	\$1.3M	0	-



### CENTRAL

2024		2023		
#	\$	#	\$	
HI	1182	\$871.5M	1146	\$820.3M
CA	33	\$25.7M	28	\$21.4M
WA	8	\$5.4M	6	\$4.9M
TX	7	\$4.8M	3	\$2.7M
FL	4	\$2.9M	1	\$437.2K
JAPAN	1	\$165.0K	1	\$720.0K



### HONOLULU

2024		2023		
#	\$	#	\$	
HI	2512	\$1.8B	2069	\$1.4B
CA	345	\$192.3M	297	\$199.2M
WA	61	\$38.3M	35	\$20.2M
NV	31	\$17.1M	23	\$15.0M
TX	30	\$27.1M	28	\$20.9M
JAPAN	120	\$84.0M	98	\$111.6M
CANADA	15	\$7.7M	16	\$9.2M
KOREA	9	\$12.7M	7	\$9.5M

