

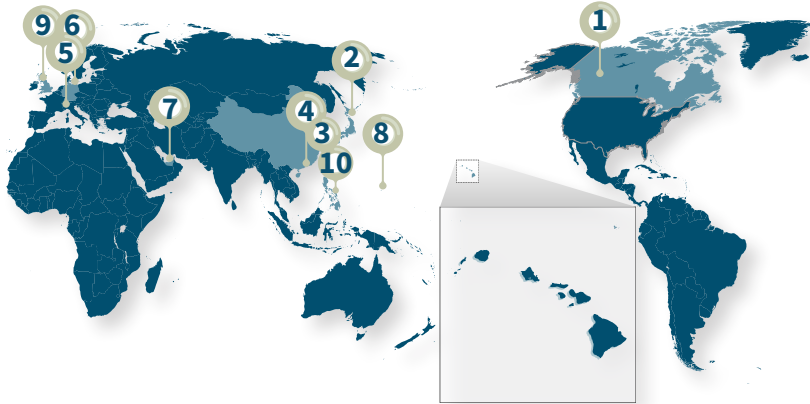


TITLE GUARANTY  
HAWAII

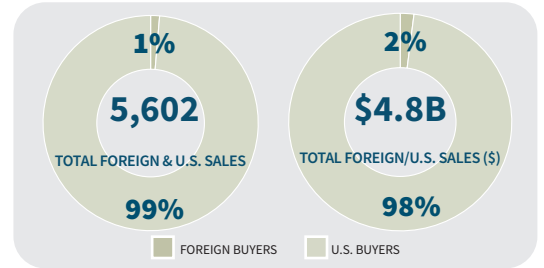
# BUYER STATISTICS

## JAN-MAR 2021

### TOP FOREIGN BUYERS OF HAWAII PROPERTY



 <b>1. Canada</b> ↑ 33   ↑ \$36.7M	 <b>2. Japan</b> ↓ 32   ↑ \$46.7M	 <b>3. Korea</b> ↓ 3   ↓ \$4.6M	 <b>4. Hong Kong</b> 1   ↑ \$2.9M	 <b>5. Switzerland</b> 1   \$1.7M
<b>6. Germany</b> 1   ↑ \$850.0K	<b>7. United Arab Emirates</b> 1   \$850.0K	<b>8. Guam</b> 1   \$817.0K	<b>9. United Kingdom</b> 1   \$357.0K	<b>10. Philippines</b> 1   \$320.0K



\*Year-over-year and current YTD shown

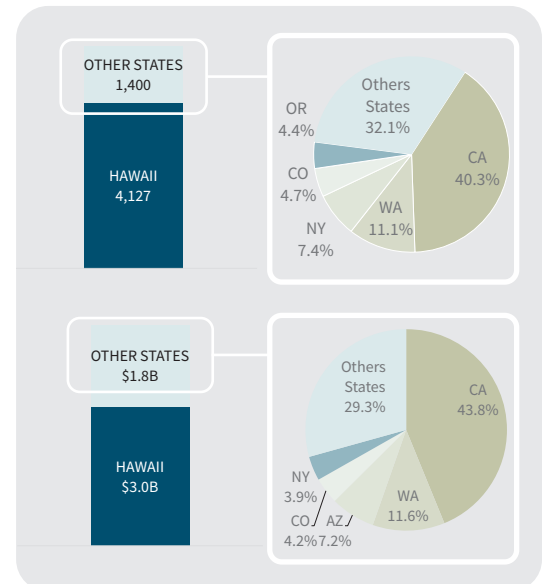
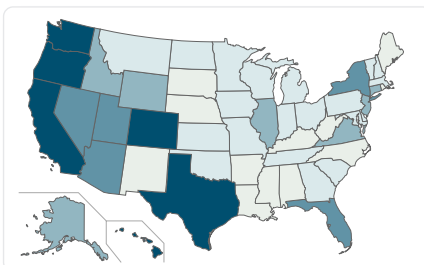
### TOP U.S. BUYERS OF HAWAII PROPERTY

#### TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 4,127
2. CALIFORNIA (CA) : 564
3. WASHINGTON (WA) : 156
4. NEW YORK (NY) : 103
5. COLORADO (CO) : 66
6. OREGON (OR) : 61
7. TEXAS (TX) : 50
8. NEVADA (NV) : 46
9. UTAH (UT) : 41
10. ARIZONA (AZ) : 32

#### TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$3.0B
2. CALIFORNIA (CA) : \$769.4M
3. WASHINGTON (WA) : \$203.0M
4. ARIZONA (AR) : \$125.9M
5. COLORADO (CO) : \$74.5M
6. NEW YORK (NY) : \$68.4M
7. TEXAS (TX) : \$61.7M
8. OREGON (OR) : \$60.3M
9. UTAH (UT) : \$57.6M
10. NEVADA (NV) : \$47.1M





TITLE GUARANTY  
HAWAII

# BUYER STATISTICS

## OAHU | JAN-MAR 2021

### TOP FOREIGN & U.S. BUYERS

#### TOP FOREIGN BUYERS

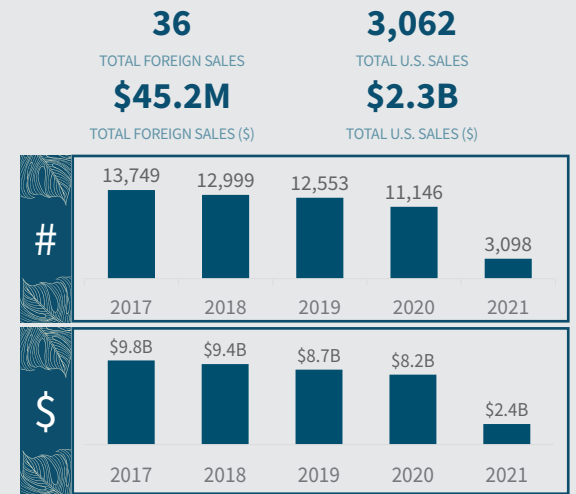


#### TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 2,644
2. CALIFORNIA (CA) : 164
3. NEW YORK (NY) : 90
4. WASHINGTON (WA) : 29
5. TEXAS (TX) : 16
6. NEVADA (NV) : 11
7. COLORADO (CO) : 10
8. FLORIDA (FL) : 9
9. UTAH (UT) : 9
10. ARIZONA (AZ) : 9

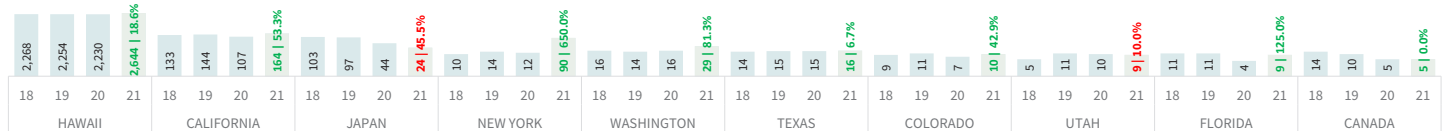
#### TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$1.9B
2. CALIFORNIA (CA) : \$133.3M
3. NEW YORK (NY) : \$60.7M
4. WASHINGTON (WA) : \$43.2M
5. TEXAS (TX) : \$28.0M
6. MASSACHUSETTS (MA) : \$22.5M
7. FLORIDA (FL) : \$16.6M
8. NEVADA (NV) : \$16.6M
9. UTAH (UT) : \$10.9M
10. VIRGINIA (VA) : \$8.3M



\*Year-over-year and current YTD shown

#### TOP BUYERS BY TOTAL NO. OF SALES (2018-2021)



Note: % changes vs. same period of previous year

### TOP BUYERS BY REGION

