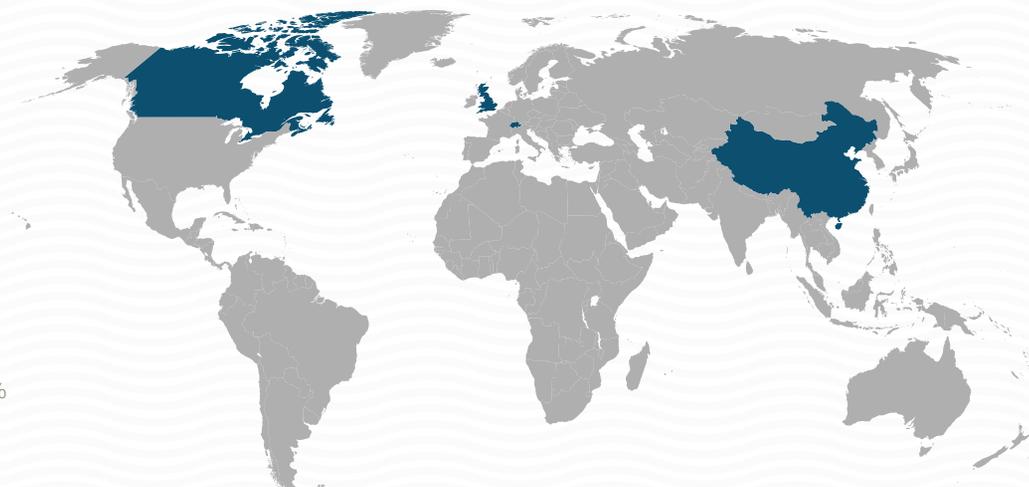


# BUYER STATISTICS

MAUI JAN-DEC 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

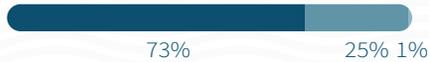


2025

1,247 SALES

2024

1,470 SALES



\$1.8B

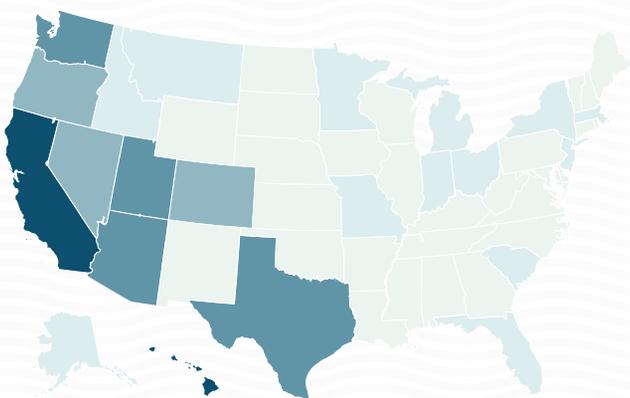
\$2.2B



HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS

## TOP FOREIGN BUYERS OF HAWAII PROPERTY

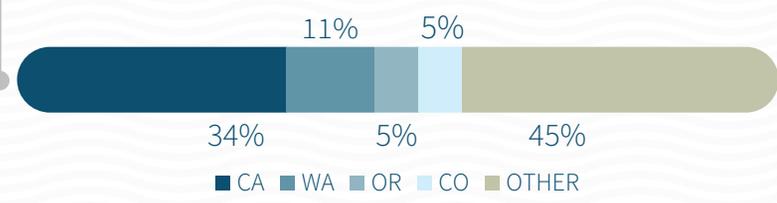
## TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	915	\$1.0B
2. CALIFORNIA (CA)	107	\$236.0M
3. WASHINGTON (WA)	34	\$80.3M
4. OREGON (OR)	17	\$33.3M
5. COLORADO (CO)	17	\$31.9M
6. TEXAS (TX)	15	\$42.2M
7. NEVADA (NV)	12	\$20.2M
8. UTAH (UT)	11	\$41.6M
9. ARIZONA (AZ)	10	\$55.8M
10. FLORIDA (FL)	9	\$9.9M



- CANADA**  
11 | \$47.8M
- CAYMAN ISLANDS**  
1 | \$7.8M
- SWITZERLAND**  
1 | \$3.3M
- ENGLAND**  
1 | \$2.7M
- CHINA**  
1 | \$1.6M

# BUYER STATISTICS

MAUI JAN-DEC 2025

TITLE GUARANTY HAWAII

### WEST SIDE

	2025		2024	
	#	\$	#	\$
HI	94	\$113.9M	134	\$164.4M
CA	33	\$77.3M	28	\$75.2M
WA	13	\$46.1M	3	\$8.1M
CO	6	\$18.2M	3	\$6.4M
AZ	4	\$29.4M	8	\$40.7M
CAYMAN ISLANDS	1	\$7.8M	0	-
AUSTRALIA	1	\$570.0K	0	-

14%



### CENTRAL

	2025		2024	
	#	\$	#	\$
HI	321	\$315.3M	328	\$317.5M
CA	11	\$10.2M	14	\$9.7M
NV	4	\$3.2M	4	\$1.6M
UT	3	\$20.2M	0	-
WA	3	\$4.2M	3	\$3.5M
CHINA	1	\$1.6M	0	-

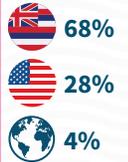
29%



### NORTH SHORE

	2025		2024	
	#	\$	#	\$
HI	69	\$89.0M	64	\$98.2M
CA	10	\$23.8M	11	\$31.1M
TX	3	\$2.8M	1	\$3.3M
OR	2	\$7.3M	4	\$5.9M
MI	2	\$5.5M	0	-
CANADA	3	\$11.5M	1	\$3.0M
SWITZERLAND	1	\$3.3M	0	-

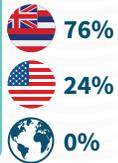
8%



### MOLOKAI

	2025		2024	
	#	\$	#	\$
HI	39	\$13.3M	52	\$22.2M
CA	3	\$3.2M	5	\$1.5M
AK	1	\$1.7M	0	-
CO	1	\$940.0K	1	\$216.0K
MT	1	\$787.5K	2	\$310.0K

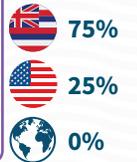
4%



### EAST MAUI

	2025		2024	
	#	\$	#	\$
HI	12	\$12.3M	7	\$4.0M
OR	2	\$3.3M	0	-
WA	1	\$2.2M	0	-
CA	1	\$70.0K	1	\$749.0K

1%



### LANAI

	2025		2024	
	#	\$	#	\$
HI	7	\$4.5M	14	\$7.9M
CA	1	\$3.8M	6	\$17.1M
DC	1	\$825.0K	0	-
FL	1	\$525.0K	0	-

1%



### SOUTH SIDE

	2025		2024	
	#	\$	#	\$
HI	189	\$224.4M	222	\$266.6M
CA	34	\$91.3M	74	\$168.9M
WA	13	\$21.4M	31	\$86.4M
CO	8	\$10.4M	6	\$8.2M
TX	7	\$25.4M	6	\$15.8M
CANADA	6	\$32.4M	33	\$89.5M
ENGLAND	1	\$2.7M	0	-

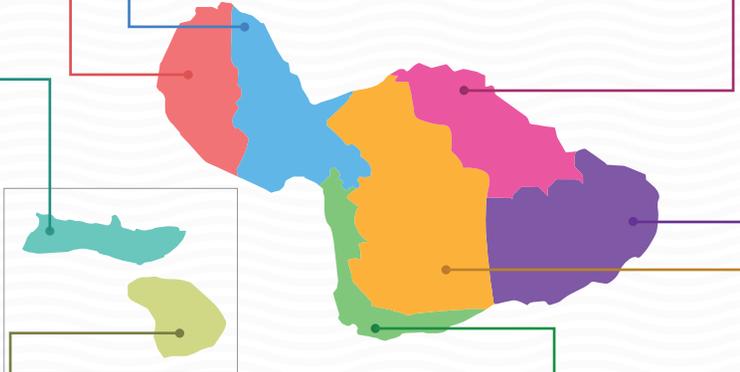
25%



### UP COUNTRY

	2025		2024	
	#	\$	#	\$
HI	184	\$236.4M	207	\$252.0M
CA	14	\$26.3M	21	\$98.3M
WA	3	\$4.1M	8	\$37.8M
ID	2	\$4.8M	1	\$2.6M
FL	2	\$3.9M	0	-
CANADA	2	\$3.9M	0	-

18%



2025 VS 2024  
51 VS 70  
US TOTAL  
0 VS 0  
FOREIGN TOTAL

2025 VS 2024  
10 VS 24  
US TOTAL  
0 VS 1  
FOREIGN TOTAL

2025 VS 2024  
178 VS 201  
US TOTAL  
2 VS 4  
FOREIGN TOTAL

2025 VS 2024  
357 VS 364  
US TOTAL  
1 VS 1  
FOREIGN TOTAL

2025 VS 2024  
302 VS 401  
US TOTAL  
7 VS 34  
FOREIGN TOTAL

2025 VS 2024  
220 VS 259  
US TOTAL  
2 VS 1  
FOREIGN TOTAL

2025 VS 2024  
97 VS 93  
US TOTAL  
4 VS 1  
FOREIGN TOTAL

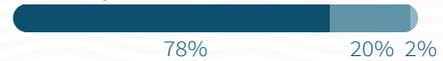
2025 VS 2024  
16 VS 16  
US TOTAL  
0 VS 0  
FOREIGN TOTAL

# BUYER STATISTICS

## STATEWIDE JAN-DEC 2025

WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?

**2025**  
**16,909 SALES**



**\$15.5B**



**2024**  
**16,709 SALES**



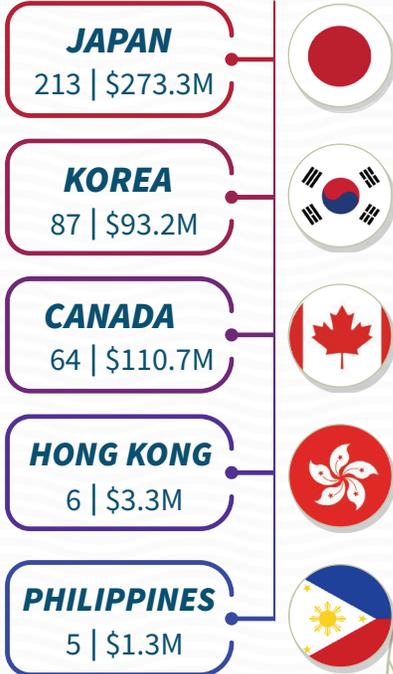
**\$15.6B**



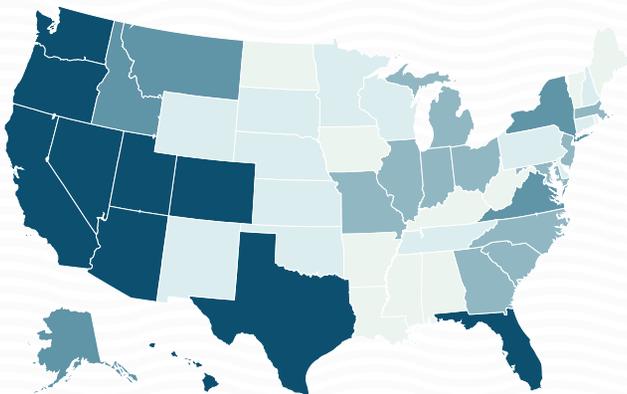
HAWAII BUYERS
  US BUYERS
  FOREIGN BUYERS



### TOP FOREIGN BUYERS OF HAWAII PROPERTY



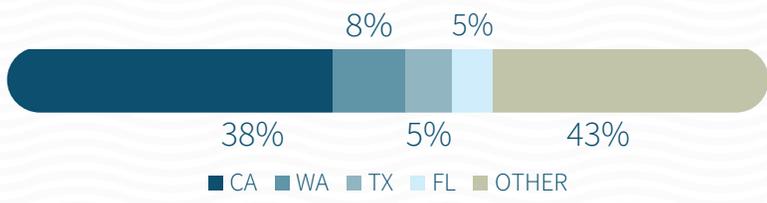
### TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
  \$5M - \$20M
  \$20M - \$40M
  \$40M - \$100M
  >\$100M

#### TOP STATE BY NO. OF SALES

1. HAWAII (HI)	13188	\$10.8B
2. CALIFORNIA (CA)	1271	\$1.9B
3. WASHINGTON (WA)	278	\$328.7M
4. TEXAS (TX)	175	\$221.1M
5. FLORIDA (FL)	159	\$165.5M
6. COLORADO (CO)	136	\$141.4M
7. NEVADA (NV)	134	\$133.3M
8. OREGON (OR)	133	\$144.0M
9. UTAH (UT)	105	\$150.8M
10. ARIZONA (AZ)	85	\$145.0M



CA
  WA
  TX
  FL
  OTHER