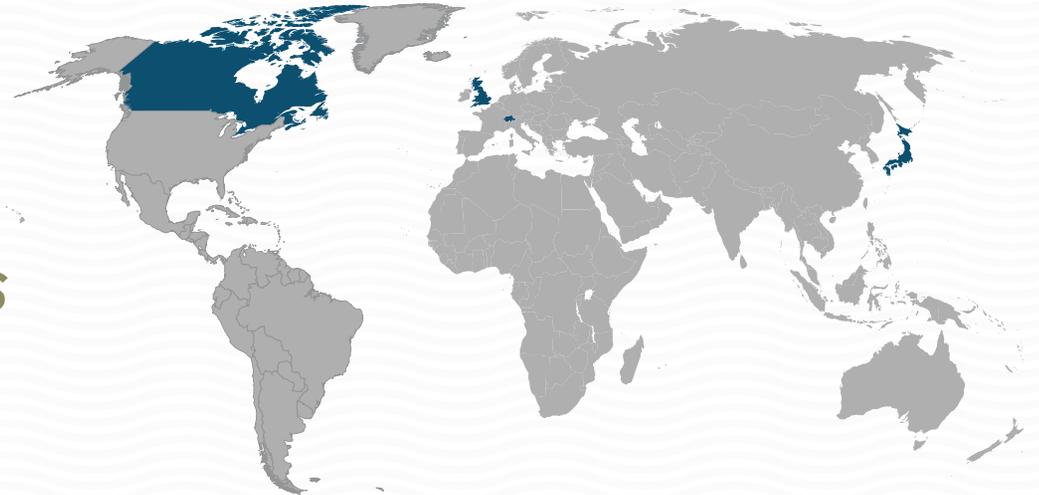
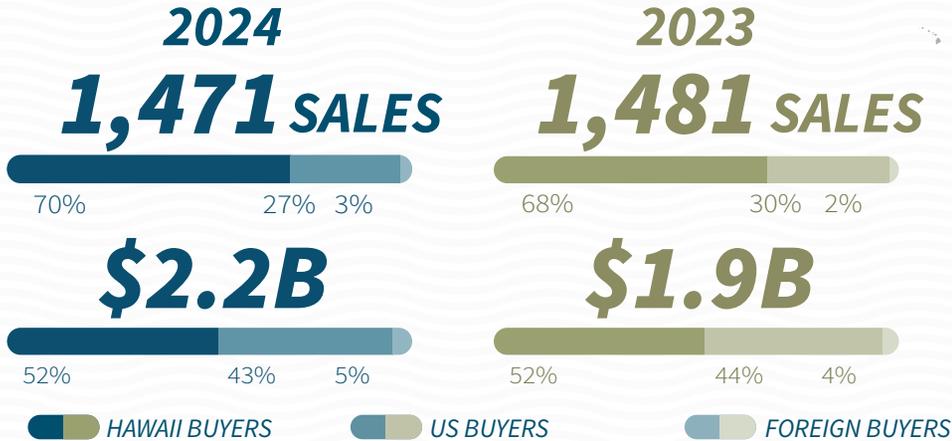


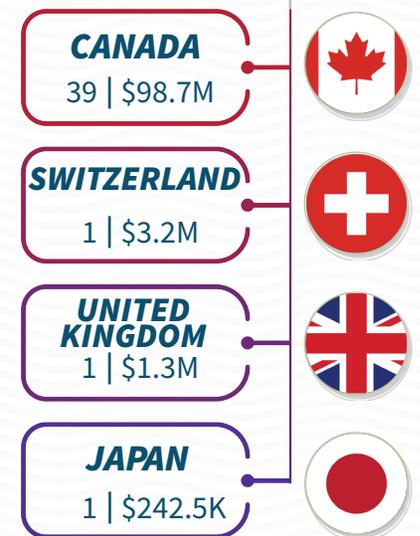
BUYER STATISTICS

MAUI JAN-DEC 2024

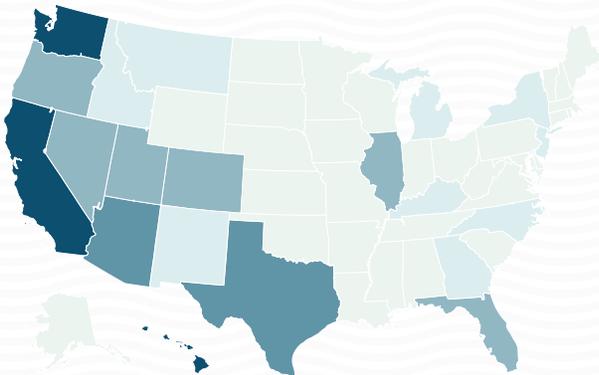
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY

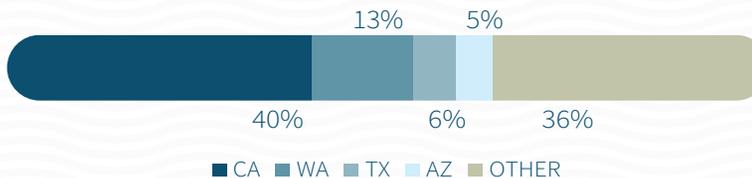


TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1029	\$1.1B
2. CALIFORNIA (CA)	160	\$402.6M
3. WASHINGTON (WA)	53	\$143.4M
4. TEXAS (TX)	23	\$47.5M
5. ARIZONA (AZ)	19	\$59.1M
6. COLORADO (CO)	17	\$23.8M
7. UTAH (UT)	13	\$28.2M
8. NEVADA (NV)	13	\$22.3M
9. FLORIDA (FL)	11	\$36.7M
10. ILLINOIS (IL)	11	\$30.3M



BUYER STATISTICS

MAUI JAN-DEC 2024

TITLE GUARANTY
HAWAII

WEST SIDE

2024		2023		
#	\$	#	\$	
HI	134	\$164.4M	111	\$136.3M
CA	28	\$75.2M	31	\$54.3M
AZ	8	\$40.7M	8	\$27.9M
TX	4	\$8.6M	7	\$27.7M
FL	3	\$18.5M	1	\$3.2M
CANADA	4	\$5.3M	3	\$13.2M



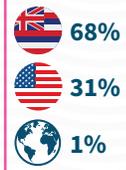
CENTRAL

2024		2023		
#	\$	#	\$	
HI	336	\$327.1M	372	\$321.6M
CA	15	\$11.0M	20	\$21.4M
NV	4	\$1.6M	2	\$3.0M
TX	3	\$3.6M	5	\$5.3M
WA	3	\$3.5M	6	\$5.6M
JAPAN	1	\$242.5K	0	-



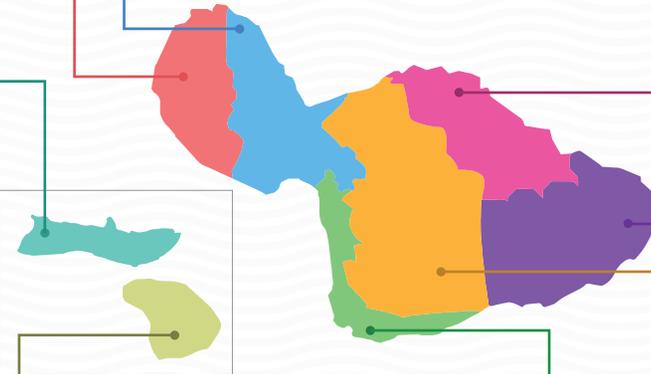
NORTH SHORE

2024		2023		
#	\$	#	\$	
HI	64	\$98.2M	59	\$71.4M
CA	11	\$31.1M	11	\$24.1M
OR	4	\$5.9M	0	-
WA	3	\$4.8M	0	-
NY	2	\$3.5M	1	\$1.7M
CANADA	1	\$3.0M	0	-



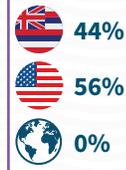
MOLOKAI

2024		2023		
#	\$	#	\$	
HI	52	\$22.2M	42	\$15.3M
WA	5	\$2.7M	3	\$1.4M
CA	5	\$1.5M	3	\$1.1M
TX	2	\$1.4M	1	\$98.0K
MT	2	\$310.0K	2	\$1.2M



EAST MAUI

2024		2023		
#	\$	#	\$	
HI	7	\$4.0M	20	\$23.8M
TX	3	\$3.8M	0	-
VA	1	\$1.6M	0	-
AK	1	\$1.2M	0	-
NJ	1	\$1.1M	0	-



LANAI

2024		2023		
#	\$	#	\$	
HI	14	\$7.9M	12	\$7.3M
CA	6	\$17.1M	1	\$720.0K
IL	1	\$4.5M	0	-
NC	1	\$750.0K	0	-
TX	1	\$650.0K	0	-
CANADA	1	\$880.0K	1	\$880.0K



SOUTH SIDE

2024		2023		
#	\$	#	\$	
HI	217	\$278.4M	259	\$257.9M
CA	81	\$236.9M	98	\$189.2M
WA	35	\$112.9M	29	\$89.7M
AZ	10	\$16.9M	7	\$10.0M
TX	7	\$22.2M	8	\$12.4M
CANADA	33	\$89.5M	19	\$53.0M
SWITZER- LAND	1	\$3.2M	0	-



UP COUNTRY

2024		2023		
#	\$	#	\$	
HI	205	\$239.6M	126	\$159.1M
CA	13	\$29.1M	15	\$20.9M
CO	5	\$6.1M	1	\$973.9K
WA	4	\$11.3M	6	\$12.6M
IL	4	\$9.2M	0	-
UNITED KINGDOM	1	\$1.3M	0	-



2024 70 VS 2023 60
US TOTAL
0 1
FOREIGN TOTAL

2024 24 VS 2023 17
US TOTAL
1 1
FOREIGN TOTAL

2024 201 VS 2023 193
US TOTAL
4 3
FOREIGN TOTAL

2024 373 VS 2023 435
US TOTAL
1 3
FOREIGN TOTAL

2024 410 VS 2023 470
US TOTAL
34 20
FOREIGN TOTAL

2024 242 VS 2023 170
US TOTAL
1 3
FOREIGN TOTAL

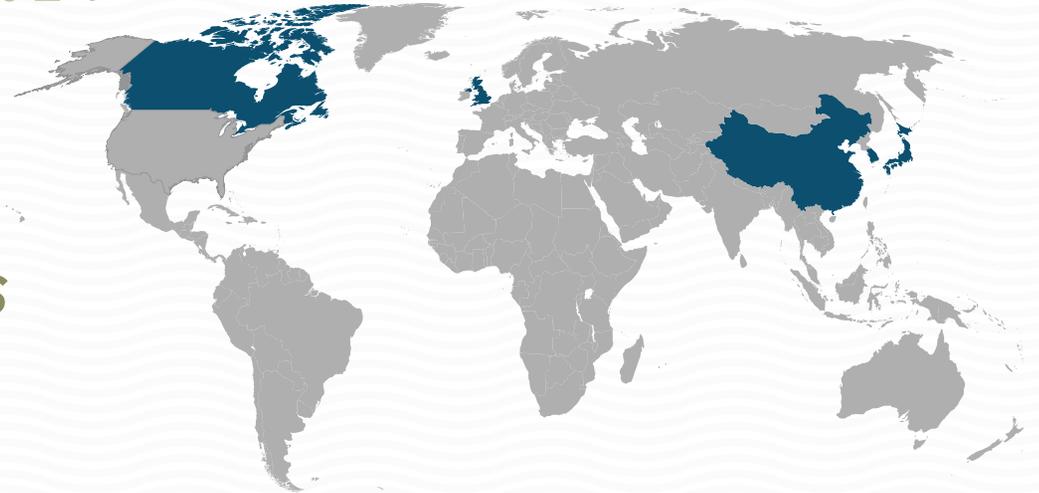
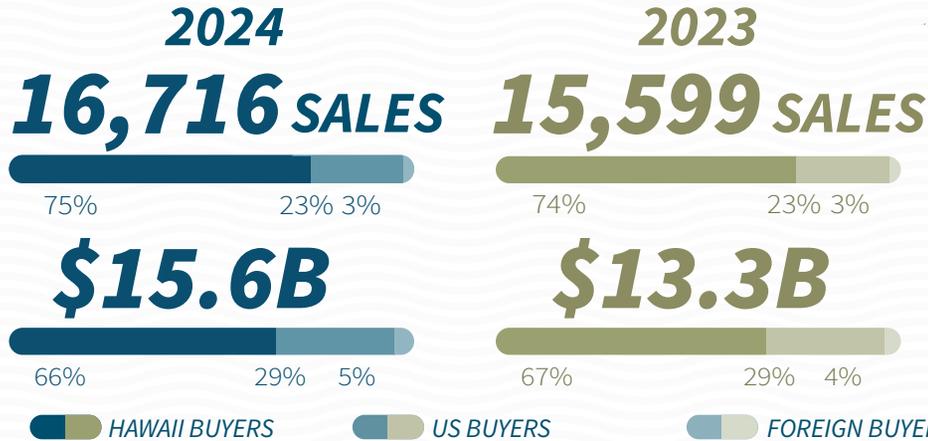
2024 93 VS 2023 79
US TOTAL
1 1
FOREIGN TOTAL

2024 16 VS 2023 24
US TOTAL
0 1
FOREIGN TOTAL

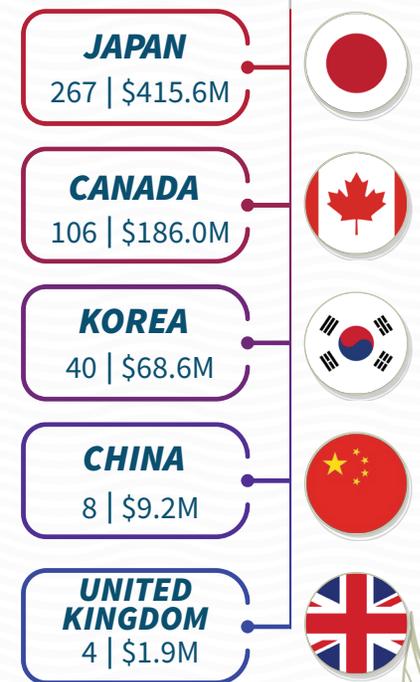
BUYER STATISTICS

STATEWIDE JAN-DEC 2024

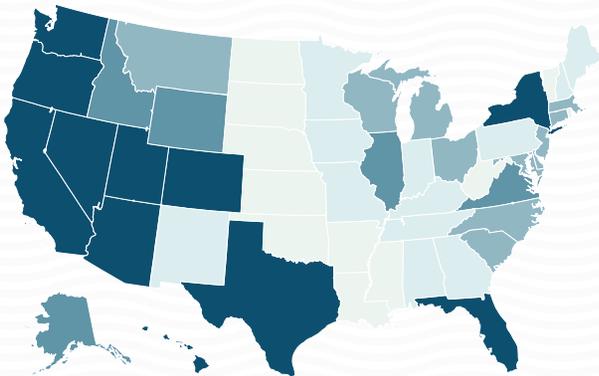
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY



TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M
 ■ \$5M - \$20M
 ■ \$20M - \$40M
■ \$40M - \$100M
 ■ >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	12463	\$10.3B
2. CALIFORNIA (CA)	1731	\$2.1B
3. WASHINGTON (WA)	335	\$523.9M
4. TEXAS (TX)	172	\$185.8M
5. NEVADA (NV)	143	\$198.3M
6. ARIZONA (AZ)	122	\$141.1M
7. FLORIDA (FL)	112	\$146.5M
8. OREGON (OR)	112	\$114.8M
9. COLORADO (CO)	110	\$153.1M
10. UTAH (UT)	99	\$145.5M

